

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-QSB

☒ QUARTERLY REPORT PURSUANT SECTION 13 or 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarter ended March 31, 1999

☐ TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-23590

SUPER VISION INTERNATIONAL, INC.
(Exact Name of Small Business Issuer as Specified in Its Charter)

| | |
|---------------------------------|------------------------|
| Delaware | 59-3046866 |
| (State or Other Jurisdiction of | (I.R.S. Employer |
| Incorporation or Organization) | Identification Number) |

8210 Presidents Drive
Orlando, Florida 32809
(Address of Principal Executive Offices)

(407) 857-9900
(Issuer's Telephone Number, Including Area Code)

Not Applicable
(Former Name, Former Address and Former Fiscal Year,
if Changed Since Last Report)

Check whether the issuer (1) filed all reports required to be filed by
Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12
months (or for such shorter period that the registrant was required to file such
reports), and (2) has been subject to such filing requirements for the past 90
days.

Yes X No
--- ---

State the number of shares outstanding of each of the issuer's classes
of common equity, as of the latest practicable date.

| Class | Outstanding at May 13, 1999: |
|---|------------------------------|
| Class A Common Stock, \$.001 par value | 2,020,718 shares |
| Class B Common Stock, \$.001 par value | 483,264 shares |

Transitional Small Business Disclosure Format
Yes No X
--- ---

SUPER VISION INTERNATIONAL, INC.

SUPER VISION INTERNATIONAL, INC.

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SUPER VISION INTERNATIONAL, INC.

CONDENSED BALANCE SHEETS

<TABLE>
<CAPTION>

| | (UNAUDITED) MARCH 31, 1999 | DECEMBER 31, 1998 |
|--|----------------------------------|----------------------|
| | ----- | ----- |
| ASSETS | | |
| Current Assets: | | |
| <S> | <C> | <C> |
| Cash and cash equivalents | \$ 3,024,625 | \$ 2,798,142 |
| Trade accounts receivable, less allowance for doubtful accounts of \$142,576 | 1,403,642 | 915,570 |
| Inventory | 2,916,764 | 2,545,684 |
| Advances to employees | 8,169 | 7,206 |
| Other assets | 135,932 | 128,791 |
| | ----- | ----- |
| Total current assets | 7,489,132 | 6,395,393 |
| Property and Equipment | 6,308,670 | 6,168,397 |
| Accumulated depreciation and amortization | (1,199,044) | (1,054,151) |
| | ----- | ----- |
| Construction in progress | 5,109,626 | 5,114,246 |
| | 213,008 | 259,201 |
| | ----- | ----- |
| Net property and equipment | 5,322,634 | 5,373,447 |
| Other Assets | 195,496 | 191,062 |
| | ----- | ----- |
| | \$ 13,007,262 | \$ 11,959,902 |
| | ===== | ===== |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current Liabilities: | | |
| Accounts payable | \$ 1,303,316 | \$ 338,700 |
| Accrued compensation and benefits | 75,454 | 134,423 |
| | 87,763 | 4,451 |
| Deposits | ----- | ----- |
| Total current liabilities | 1,466,533 | 477,574 |
| Obligation Under Capital Lease | 3,195,638 | 3,189,015 |
| Stockholders' Equity: | | |
| Preferred stock, \$.001 par value, 5,000,000 shares authorized, none issued | - | - |
| Class A common stock, \$.001 par value, authorized 16,610,866 shares, 2,020,718 and 2,020,418 issued and outstanding, respectively | 2,020 | 2,020 |
| Class B common stock, \$.001 par value, authorized 3,389,134 shares, 483,264 issued and outstanding | 483 | 483 |

| | | |
|----------------------------|---------------|---------------|
| Additional paid-in-capital | 10,257,074 | 10,236,139 |
| Accumulated deficit | (1,914,486) | (1,945,329) |
| | ----- | ----- |
| Total stockholders' equity | 8,345,091 | 8,293,313 |
| | ----- | ----- |
| | \$ 13,007,262 | \$ 11,959,902 |
| | ===== | ===== |

</TABLE>

See accompanying notes to unaudited condensed financial statements.

1

SUPER VISION INTERNATIONAL, INC.

CONDENSED STATEMENTS OF INCOME - UNAUDITED

<TABLE>

<CAPTION>

| | THREE MONTHS ENDED MARCH 31, | |
|--------------------------------------|---------------------------------|--------------|
| | 1999 | 1998 |
| | ----- | ----- |
| <S> | <C> | <C> |
| Revenues | \$ 2,328,248 | \$ 2,318,884 |
| Cost and Expenses: | | |
| Cost of sales | 1,450,772 | 1,370,370 |
| Selling, general and administrative | 627,721 | 784,710 |
| Research and development | 144,223 | 78,081 |
| | ----- | ----- |
| Total costs and expenses | 2,222,716 | 2,233,161 |
| Operating Income | 105,532 | 85,723 |
| Non-Operating Income (Expense): | | |
| Interest income | 36,398 | 32,636 |
| Interest expense | (111,087) | (108,975) |
| Loss on disposal of assets | - | (2,902) |
| | ----- | ----- |
| Total non-operating income (expense) | (74,689) | (79,241) |
| | ----- | ----- |
| Income Before Income Taxes | 30,843 | 6,482 |
| Income Tax Expense | - | 2,917 |
| | ----- | ----- |
| Net Income | \$ 30,843 | \$ 3,565 |
| | ===== | ===== |
| Net Income Per Common Share: | | |
| Basic | \$ 0.01 | \$ 0.01 |
| | ===== | ===== |
| Diluted | \$ 0.01 | \$ 0.01 |
| | ===== | ===== |

</TABLE>

See accompanying notes to unaudited condensed financial statements.

2

SUPER VISION INTERNATIONAL, INC.

CONDENSED STATEMENTS OF CASH FLOWS - UNAUDITED

<TABLE>

<CAPTION>

| | THREE MONTHS ENDED MARCH 31, | |
|--|---------------------------------|-------|
| | 1999 | 1998 |
| | ----- | ----- |

Cash Flows from Operating Activities:

| <S> | <C> | <C> |
|---|--------------|--------------|
| Net income | \$ 30,843 | \$ 3,565 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: | | |
| Depreciation | 146,728 | 123,321 |
| Loss on disposal of fixed assets | - | 2,902 |
| Accretion of capital lease obligation | 6,623 | 5,830 |
| Deferred income tax | - | 2,917 |
| Issuance costs | 19,822 | 12,040 |
| Changes in operating assets and liabilities: | | |
| (Increase) decrease in: | | |
| Accounts receivable, net | (488,072) | (262,421) |
| Inventory | (371,080) | (348,053) |
| Other assets | (13,614) | (78,851) |
| Increase (decrease) in: | | |
| Accounts payable | 964,616 | 222,221 |
| Accrued compensation and benefits | (58,969) | 35,647 |
| Deposits | 83,312 | (63,631) |
| Total adjustments | 289,366 | (348,078) |
| Net cash provided by (used in) operating activities | 320,209 | (344,513) |
| Cash Flows from Investing Activities: | | |
| Purchase of investments | - | (103,283) |
| Proceeds from investments | - | 102,121 |
| Proceeds from disposal of property, plant and equipment | - | 1,500 |
| Purchase of property, plant and equipment | (140,273) | (90,946) |
| Acquisition of patents and trademarks | (759) | (2,203) |
| Deposits on equipment | 46,193 | (1,400) |
| Net cash used in investing activities | (94,839) | (94,211) |
| Cash Flows from Financing Activities: | | |
| Proceeds from exercise of employee stock options | 1,113 | - |
| Net cash provided by financing activities | 1,113 | - |
| Net Increase (Decrease) in Cash and Cash Equivalents | 226,483 | (438,724) |
| Cash and Cash Equivalents, beginning of period | 2,798,142 | 2,478,145 |
| Cash and Cash Equivalents, end of period | \$ 3,024,625 | \$ 2,039,421 |

</TABLE>

See accompanying notes to unaudited condensed financial statements.

SUPER VISION INTERNATIONAL, INC.

NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

1. BASIS OF PRESENTATION:

In the opinion of the Company, the accompanying unaudited condensed financial statements contain all adjustments, consisting only of normal recurring accruals necessary to present fairly the Company's financial position, results of operations and cash flows for the periods presented. The results of operations for the interim periods presented are not necessarily indicative of the results to be expected for the full year.

The condensed financial statements should be read in conjunction with the financial statements and the related disclosures contained in the Company's Form 10-KSB dated March 16, 1999, filed with the Securities and Exchange Commission.

As of January 1, 1998, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income." SFAS No. 130 establishes new rules for the reporting and display of comprehensive income and its components; however, the adoption of this Statement had no impact on the Company's net income or loss or shareholders' equity for 1999 or 1998.

2. INVENTORY:

Inventory at March 31, 1999 and December 31, 1998 consisted of the following components:

<TABLE>
<CAPTION>

| | MARCH 31, 1999 | DECEMBER 31, 1998 |
|------------------------------------|-------------------|----------------------|
| <S> | <C> | <C> |
| Raw materials | \$ 2,276,306 | \$ 1,562,670 |
| Work in progress | 30,202 | 65,107 |
| Finished goods | 766,071 | 1,073,722 |
| | 3,072,579 | 2,701,499 |
| Less: Reserve for excess inventory | (155,815) | (155,815) |
| | \$ 2,916,764 | \$ 2,545,684 |
| | ===== | ===== |

</TABLE>

3. CAPITAL LEASE:

The Company leases its operating facility from a corporation owned by the Company's Chief Executive Officer. The lease has a fifteen-year term, and became effective June 15, 1997, extending through June 15, 2012.

Assets recorded under capital lease and included in Property, Plant and Equipment are as follows:

<TABLE>

| | |
|-------------------------------|--------------|
| <S> | <C> |
| Office/Warehouse building | \$ 3,081,000 |
| Less accumulated amortization | (360,435) |
| | ----- |
| | \$ 2,720,565 |
| | ===== |

</TABLE>

SUPER VISION INTERNATIONAL, INC.

NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED) - CONTINUED

3. CAPITAL LEASE (CONTINUED):

Future minimum annual lease payments for remainder of and years subsequent to March 31, 1999 in the aggregate are as follows:

<TABLE>

| | |
|---|--------------|
| <S> | <C> |
| 1999 | \$ 424,772 |
| 2000 | 581,520 |
| 2001 | 598,481 |
| 2002 | 610,596 |
| 2003 | 620,664 |
| 2004 and thereafter | 5,912,715 |
| | ----- |
| Minimum lease payments | 8,748,748 |
| Less amount representing interest and executory costs | (5,553,110) |
| | ----- |
| Present value of net minimum lease payments under capital lease | \$ 3,195,638 |
| | ===== |

</TABLE>

Deposits paid under this lease agreement totaled \$58,167 at March 31, 1999.

4. STOCK OPTION PLAN:

The Company has a stock option plan that provides for the grant of

incentive stock options and nonqualified stock options for up to 450,000 shares of the Company's Class A common stock under the plan. The option price must be at least 100% of market value at the date of the grant.

The following table summarizes activity of the stock option plan for the three-month period ended March 31, 1999:

<TABLE>
<CAPTION>

| | OPTIONS AVAILABLE FOR FUTURE GRANT | NUMBER OF SHARES | OPTION PRICE PER SHARE |
|--------------------------|--|------------------------|------------------------------|
| <S> | <C> | <C> | <C> |
| Balance, January 1, 1999 | 110,368 | 284,429 | \$3.00 - \$9.25 |
| Options granted | (2,500) | 2,500 | \$4.00 - \$4.88 |
| Options exercised | | (300) | \$3.00 - \$4.00 |
| Options cancelled | 1,100 | (1,100) | \$3.00 - \$4.00 |
| | ----- | ----- | |
| Balance, March 31, 1999 | 108,968 | 285,529 | |
| | ===== | ===== | |

</TABLE>

Options granted vest ratably over a three-year period or vest based on achievement of certain performance criteria. As of March 31, 1999, 200,647 options were vested and exercisable.

SUPER VISION INTERNATIONAL, INC.

NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED) - CONTINUED

5. EARNINGS PER SHARE:

The following table sets forth the computation of basic and diluted earnings per share in accordance with SFAS No. 128, "Earnings per Share."

<TABLE>
<CAPTION>

| | FOR THE THREE MONTHS ENDED MARCH 31, | |
|---|---|-----------|
| | 1999 | 1998 |
| | ----- | ----- |
| Numerator: | | |
| <S> | <C> | <C> |
| Net income (numerator for basic and diluted earnings per share) | \$ 30,843 | \$ 3,565 |
| Denominator: | | |
| Denominator for basic earnings per share - weighted average shares | 2,477,609 | 1,770,049 |
| Effect of dilutive securities: | | |
| Options | 9,020 | 7,570 |
| Warrants | 5,654 | - |
| | ----- | ----- |
| Dilutive potential shares | 14,674 | 7,570 |
| Denominator for diluted earnings per share - adjusted weighted average shares | 2,492,283 | 1,777,619 |
| | ===== | ===== |
| Basic earnings per share | \$ 0.01 | \$ 0.01 |
| | ===== | ===== |
| Diluted earnings per share | \$ 0.01 | \$ 0.01 |
| | ===== | ===== |

</TABLE>

Certain warrants and escrowed shares are not included in the computation of earnings per share because the related shares are

contingently issuable or to do so would have been anti-dilutive for the periods presented.

6. USE OF ESTIMATES:

The preparation of condensed financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual reports could differ from those estimates.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the unaudited Condensed Financial Statements and Notes thereto appearing elsewhere in this report.

The following discussion contains certain forward-looking statements, within the meaning of the "safe-harbor" provisions of the Private Securities Litigation Reform Act of 1995, as amended, the attainment of which involve various risks and uncertainties. Forward-looking statements may be identified by the use of forward-looking terminology such as "may", "will", "expect", "believe", "estimate", "anticipate", "continue", or similar terms, variations of those terms or the negative of those terms. The Company's actual results may differ materially from those described in these forward-looking statements due to, among other factors, competition in each of the Company's product areas, dependence on suppliers, the Company's limited manufacturing experience, the condition of the international marketplace and the evolving nature of the Company's fiber optic technology.

Results of Operations

Revenues are derived primarily from the sale of fiber optic Side Glow(R) and End Glow(TM) cable and light sources, point of purchase fiber optic signs and displays and sales of fiber optic landscape and task lighting systems. Total revenues for the three months ended March 31, 1999 ("1999 quarter") were approximately \$2,328,000 as compared to approximately \$2,319,000 for the three months ended March 31, 1998 ("1998 quarter"). Revenues in the domestic architectural lighting market were up sharply from the prior year and the level of price quotations and specifications of the Company's products were very strong. Management noted that the level of price quotations and specifications are generally strong indicators of future revenue levels, and may indicate that revenues in this market will continue to increase. The Company's exclusive marketing and sales partner in this market, Cooper Lighting, Inc. ("Cooper Lighting") released its Optiance(R) by Super Vision(TM) brand at the end of the 1999 quarter; therefore, revenues from this brand were minimal during the 1999 quarter. Management believes this new brand could also contribute to accelerated growth in this market. Revenues in the sign products market were also up slightly from the prior years' level. Management continues to believe this market has strong potential growth prospects for the Company's products but will require further efforts to educate the market as well as continued research into development of systems that approach the brightness of neon at a comparable cost.

International sales were flat in comparison to the prior year, although product specifications were up sharply, particularly in the European and South American regions. Management noted, however, that future sales resulting from these specifications are dependent upon the continued recovery of the regions' economies. Sales to the Company's exclusive marketing and sales partner in the pool and spa market, Hayward Pool Products, Inc. ("Hayward") were substantially below the prior year, although Hayward continues to see strong growth in sales to its channel partners. Hayward continues to reduce inventories of certain key items, and foresees strong growth in pool construction activity for the balance of the current year. Management believes this will result in greater sales of the Company's products in this market.

Cost of sales were approximately \$1,451,000, or 62% of revenues, during the 1999 quarter as compared to approximately \$1,370,000, or 59% of revenues, for the 1998 quarter. The gross margin was 38% for the 1999 quarter as compared to 41% for the 1998 quarter. Gross margins for the 1999 quarter decreased slightly due to the Company's strategy of reducing prices while minimizing selling costs by selling and marketing through the Company's partners, Cooper Lighting and Hayward. Management noted that costs of selling and administration were reduced by approximately 20% during the 1999 quarter. Management expects to introduce two key products during the second quarter as well as several improvements to existing products which may improve gross margins in the remainder of the year.

Management has also implemented several tooling modifications and vendor programs in an effort to further reduce costs.

Selling, general and administrative expenses were approximately \$628,000 during the 1999 quarter as compared to approximately \$785,000 for the 1998 quarter. This represented a decrease of 20%. During the 1999 quarter, the Company reduced the number of trade shows attended by focusing efforts on core markets and widely attended national and international trade shows. In the 1998 quarter, the Company had attended numerous trade shows in regional geographic markets as well as potential new markets for the Company's products. Management also noted that commission expenses and literature costs were also reduced as the Company reduced the production of sales catalogs, binders and collateral materials as Cooper Lighting began marketing efforts. Management noted that costs may increase as the Company continues efforts to penetrate the sign products market. Also, Management noted that increased legal costs may result as the Company continues to proceed with a federal lawsuit against a foreign competitor filed in December 1998 for alleged infringement of the Company's patent rights. As further set forth in the Company's Annual Report on Form 10-KSB dated March 16, 1999, Management plans to aggressively defend its rights under these and other patents.

Research and development costs were approximately \$144,000 during the 1999 quarter as compared to approximately \$78,000 during the 1998 quarter. This represented an increase of 85%. During the 1999 quarter, the Company increased research and development activities in both the fiber optic cable and light source product lines. These efforts resulted in the introduction of two new high performance light sources, the SV350T and the SV3000. The Company also developed its next generation of fiber optic side illumination cables, the Side Glow(R) Plus series, which offers improved illumination characteristics. Management believes the increased expenditures for engineering and research and development are necessary to ensure that the Company continues to expand its product offerings to the market and to maintain a leadership position in fiber optic lighting technology.

Provision for income taxes as a percentage of pre-tax income was 0% for the 1999 quarter compared to 45% for the 1998 quarter. No income tax provision was provided for the three months ended March 31, 1999 as the Company has net operating loss carryforward benefits totaling approximately \$1.6 million at March 31, 1999. The Company has evaluated its tax position versus the requirements of SFAS No. 109, Accounting for Income Taxes and does not believe that it has met the more-likely-than-not criteria for recognizing a deferred tax asset and has provided valuation allowances against net deferred tax assets.

The net income for the 1999 quarter was approximately \$31,000 or \$.01 per basic and diluted common share, as compared to net income of approximately \$4,000, or \$.01 per basic and diluted common share, in the 1998 quarter. The increase is primarily due to decreased sales and marketing costs resulting from the Company's partnership with Cooper Lighting, which were partly offset by reduced gross margins and increased levels of research and development.

Liquidity and Capital Resources

At March 31, 1999, the Company had working capital of approximately \$6,023,000.

Cash and investments increased by approximately \$226,000 during the 1999 quarter. Inventory increased by approximately \$371,000 during the 1999 quarter. Inventory was expanded to support the introduction of the Company's new light source products. Accounts receivable increased by approximately \$488,000 as a result of an increase in order intake and shipments late in the 1999 quarter, primarily in the architectural lighting market. Other assets increased by approximately \$11,000, reflecting fees paid for several new patent applications. Accounts payable increased by approximately \$967,000 as a result of inventory expansion to support anticipated demand for the Company's new light source products, as well as the timing of receipts of optical material at the end of the 1999 quarter. Accrued compensation and benefits decreased by approximately \$59,000 due to the payment of payroll and commission liabilities accrued as of December 31, 1998, and paid in the 1999 quarter. Deposits on orders increased by approximately \$84,000 due to deposits received on several custom projects. Projects requiring customization of standard products normally require a deposit to cover costs of modifications. Net equipment and furniture decreased by approximately \$50,000 due to depreciation expense which exceeded property acquisitions. Management believes property acquisitions may increase due to tooling costs associated with product cost reduction plans.

Escrowed Shares

In January 1994, the Company and certain stockholders of the Company entered into an agreement providing for

the escrow of 2,918,000 shares held by such individuals (the "Escrow Shares"). In the event any of the shares were released from escrow to officers, directors and other employees of the Company, compensation expense would be recorded for financial reporting purposes as required by GAAP. As of March 31, 1997, Brett Kingstone, the President and Chairman, voluntarily retired 2,891,870 shares of Class B Common Stock previously held in the escrow account. These shares were returned to the Company treasury. The Company currently has 26,130 shares of Class A Common Stock held in escrow. In the event the Company attains certain earnings thresholds, or the Company's Class A Common Stock meets certain minimum bid prices required for the release of the remaining 26,130 Escrow Shares, the Company may, in the event of the release of such shares from escrow, recognize during the period in which the earnings threshold are met or are probable of being met or such minimum bid prices attained, charges to earnings as compensation expense which would have the effect of reducing the Company's earnings at such time. As of March 31, 1999, the Company had not attained the aforementioned requirements; consequently, the escrowed shares were returned to the Company treasury and retired. In addition, the Company's Class A and Class B warrants were also retired as of March 31, 1999.

Year 2000 Issue

Many existing computer systems and applications and other control devices use only two digits to identify a year in the date field, without considering the impact of the upcoming change in the century. The Year 2000 issue is the risk that systems, products and equipment utilizing date-sensitive software or computer chips with two-digit date fields will fail to properly recognize the Year 2000. Such failures by the Company's software or hardware or that of government entities, customers, major vendors and other third parties with whom the Company has material relationships could result in interruptions of the Company's business which could have a material adverse effect on the Company.

The Company's Year 2000 readiness program applies to all hardware and software, whether developed internally or purchased from an outside supplier. The Company utilizes and is dependent upon data processing computer hardware and software to conduct its business, and recently completed an upgrade of all such hardware and software. Based on the Company's assessment to date, the Company believes its computer systems are "Year 2000 compliant"; that is, capable of adequately distinguishing 21st century dates from 20th century dates. However, there can be no assurance that the Company has or will timely identify and remediate all significant Year 2000 problems in its own computer systems, that remedial efforts subsequently made will not involve significant time and expense, or that such problems will not have a material adverse effect on the Company's business, operating results and financial conditions.

The Company believes that if any systems need to be repaired or replaced the repair or replacement would be minimal and could be handled within our normal budget for computer system upgrades and replacements. Costs incurred to date for system remediation have not been material. The Company is encouraging its customers and suppliers to take the appropriate precautionary steps necessary to ensure their computers systems are Year 2000 compliant, well in advance of the January 1, 2000 timeframe. However, the Company believes that financial exposure to the Company of the failure of any one customer to be Year 2000 compliant is limited. Should a number of customers not be Year 2000 compliant, or should a number of the Company's customers be negatively impacted by Year 2000 problems, the negative consequences to the Company's customers could have a material adverse effect on the Company's business, financial position, and results of operation.

The Company has currently made limited efforts to determine the extent of and minimize the risk that the computer systems of the Company's suppliers or customers are not Year 2000 compliant, or will not become compliant on a timely basis. If Year 2000 problems prevent any of the Company's suppliers from timely delivery of products or services required by the Company, the Company's operating results could be materially adversely affected. Further, if the Company's customers face Year 2000 problems that result in the deferral or cancellation of such customers' purchases of the Company's products and services, the Company's business, operating results and financial conditions could be materially adversely affected.

The foregoing statements are intended to be and are hereby designated "Year 2000 Readiness Disclosure" statements within the meaning of the Year 2000 Information and Readiness Disclosure Act.

Item 4. Submission of Matters to a Vote of Security Holders

The Company held its annual meeting of stockholders on Monday, May 10, 1999, at 9:30 a.m. at its principal executive offices in Orlando, Florida. The Company's stockholders elected the slate of directors recommended by the Board of Directors by a vote of 3,972,081 for and 9,440 withheld and ratified and approved the appointment of Ernst & Young LLP as the Company's independent auditors by a vote of 3,972,131 for, 9,390 withheld, and 0 abstaining. There were no broker non-votes for either matter.

Item 6. Exhibits and Reports on Form 8-K

(a) 27 Financial data schedule

(b) The Company did not file any current reports on Form 8-K during the three months ended March 31, 1999.

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In accordance with the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunder duly authorized.

SUPER VISION INTERNATIONAL, INC.

By: /s/Brett M. Kingstone

Date: May 14, 1999

Brett M. Kingstone, Chief Executive Officer
(Principal Executive Officer)

By: /s/John P. Stanney

Date: May 14, 1999

John P. Stanney, President and Chief Financial Officer
(Principal Financial and Accounting Officer)

11

<TABLE> <S> <C>

<ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FINANCIAL STATEMENTS OF SUPER VISION INTERNATIONAL, INC. FOR THE THREE MONTHS ENDED MARCH 31, 1999 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

</LEGEND>

| <S> | <C> |
|------------------------------|-------------|
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| <PERIOD-END> | MAR-31-1999 |
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| <DEPRECIATION> | (1,199,044) |
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| <EXTRAORDINARY> | 0 |
| <CHANGES> | 0 |
| <NET-INCOME> | 30,843 |
| <EPS-PRIMARY> | 0.01 |
| <EPS-DILUTED> | 0.01 |

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