# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal quarter ended May 2, 1998.

FEDERATED DEPARTMENT STORES, INC.
151 West 34th Street
New York, New York 10001
(212) 494-1602
and
7 West Seventh St.
Cincinnati, Ohio 45202
(513) 579-7000

Delaware 1-13536 13-3324058 (State of (Commission File No.) (I.R.S. Employer Incorporation) Identification Number)

The Registrant has filed all reports required to be filed by Section 12, 13 or 15 (d) of the Act during the preceding 12 months and has been subject to such filing requirements for the past 90 days.

210,864,697 shares of the Registrant's Common Stock, \$.01 par value, were outstanding as of May 30, 1998.

# PART I -- FINANCIAL INFORMATION

# FEDERATED DEPARTMENT STORES, INC.

Consolidated Statements of Income (Unaudited)

(millions, except per share figures)

	13 Weeks Ended May 2, 1998	13 Weeks Ended May 3, 1997			
Net Sales	\$ 3,456	\$ 3,409			
Cost of sales	2,106	2,087			
Selling, general and administrative expen	nses 1,169	1,174			
Operating Income	181	148			
Interest expense	(83)	(115)			

Interest income		6	11
Income Before Income Taxe	s	104	44
Federal, state and local income tax expense		(44)	(20)
Net Income	\$	60	\$ 24
Basic earnings per share		\$ .29	\$ .12
Diluted earnings per share		\$ .27	\$ .11

The accompanying notes are an integral part of these unaudited Consolidated Financial Statements.

# FEDERATED DEPARTMENT STORES, INC.

Consolidated Balance Sheets (Unaudited)

(millions)

	Iay 2, 998	Janu 199	ary 31,	May 1997	3,
ASSETS:					
Current Assets:					
Cash	\$ 179	\$	142	\$ 15	3
Accounts receivable		2,446	2,6	40	2,661
Merchandise inventories		3,336	3	,239	3,385
Supplies and prepaid expe	enses	10		115	98
Deferred income tax asser	ts	62	:	58	88
Total Current Assets	(	5,128	6,19	94	6,385
Property and Equipment -	net	6,42	.2	6,520	6,420
Intangible Assets - net		684	690		711
Other Assets	31	9	334	5	84
Total Assets	\$13,5	553	\$13,73	8 5	\$14,100
LIABILITIES AND SHAF	REHOL	DERS'	EQUIT	Y:	
Current Liabilities:					
Short-term debt	\$ 3	357	\$ 556	5 \$	1,060
Accounts payable and acc	crued				
liabilities		2	,416	2,41	4
Income taxes	2	4	88	10	6
Total Current Liabilities		2,756	3,0	60	3,490
Long-Term Debt	3	3,920	3,9	19	4,514
Deferred Income Taxes		975	-	939	831
Other Liabilities	53	57	564	5	562
Shareholders' Equity	:	5,345	5,2	56	4,703
Total Liabilities and					
Shareholders' Equity	\$	13,553	\$13	3,738	\$14,100

The accompanying notes are an integral part of these unaudited Consolidated Financial Statements.

# FEDERATED DEPARTMENT STORES, INC.

Consolidated Statements of Cash Flows (Unaudited)

(millions)

	13 Weeks May 2, 19			Weeks 1 3, 1997	
Cash flows from operating	activities:				
Net income		60		\$ 24	
Adjustments to reconcile i	net income	to			
net cash provided by open					
Depreciation and amortize					
and equipment	auton or pr	149		139	
Amortization of intangib	le assets	117	6	137	7
Amortization of financin			2		7
Changes in assets and lia			_		•
Decrease in accounts re			194		173
Increase in merchandis		es	(97)		(139)
Decrease in supplies ar				)	11
(Increase) decrease in o			05 10	,	
separately identified	other assets	4		(8)	
Decrease in accounts p	avable and	accriie	d	(0)	
liabilities not separatel			ď		
naomines net separate	(116)		(120	)	
Increase (decrease) in o	, ,		(120	,	
income taxes	Juitent	(64)		7	
Increase in deferred inc	ome taves	(04)	32	,	_
Decrease in other liabil			32		
separately identified	ities not	(6)		_	
Net cash provided by	onerating	(0)		_	
activities	operating 17	'A	10	01	
activities	1 /	7	1,	01	
Cash flows from investing	activities:				
Purchase of property and of			(51)		(50)
Disposition of property and		nt	16		28
Net cash used by inve			(35)		(22)
rect cash asea by mive	sting activ	ities	(33)		(22)
Cash flows from financing	activities.				
Debt issued		300		_	
Financing costs	•	(7)		_	
Debt repaid	(	499)		(127)	
Increase in outstanding ch		100)	75	(127)	43
Acquisition of treasury sto			-	(2	
Issuance of common stock			29	,	11
Net cash used by fina		ities	(102)		(75)
- ter cash asca sy ilila.			(102)		(,,,)

# (Continued)

# FEDERATED DEPARTMENT STORES, INC.

# Consolidated Statements of Cash Flows (Unaudited)

(millions)

	13 Weeks Ended May 2, 1998	13 Weeks Ended May 3, 1997					
Net increase in cash	37	4					
Cash at beginning of per	iod 14	149					
Cash at end of period	\$ 179	\$ 153					
Supplemental cash flow	information:						
Interest paid	\$ 80	\$ 113					
Interest received	6	11					
Income taxes paid (net of refunds received) 68 9							

The accompanying notes are an integral part of these unaudited Consolidated Financial Statements.

#### FEDERATED DEPARTMENT STORES, INC.

Notes to Consolidated Financial Statements (Unaudited)

## 1. Summary of Significant Accounting Policies

A description of the Company's significant accounting policies is included in the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 1998 (the "1997 10-K"). The accompanying Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto in the 1997 10-K.

Because of the seasonal nature of the general merchandising business, the results of operations for the 13 weeks ended May 2, 1998 and May 3, 1997 (which do not include the Christmas season) are not indicative of such results for the fiscal year.

The Consolidated Financial Statements for the 13 weeks ended May 2, 1998 and May 3, 1997, in the opinion of management, include all adjustments (consisting only of normal recurring adjustments) considered necessary to present fairly, in all material respects, the consolidated financial position and results of operations of the Company and its subsidiaries.

During the first quarter of 1998, the Company adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income," which establishes standards for the reporting and display of comprehensive income and its components. For all periods presented, comprehensive income is equivalent to net income.

#### FEDERATED DEPARTMENT STORES, INC.

Notes to Consolidated Financial Statements (Unaudited)

# 2. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

<TABLE>

<CAPTION>

13 Weeks Ended							
	May 2, 1998			May 3,			
(millions, except per shar	e data)	Shares	Inco	ome	Share	es	Income
<s></s>	<c> ·</c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	•
Net income and average i	number	of					
shares outstanding	21	0.4	\$ 60	208.	.2	\$ 24	
Shares to be issued under							
deferred compensation	n plan	.3	-	.3	3	-	
2	10.7	\$ 60	208	3.5	\$ 24		

\$.29

\$.12

Effect of dilutive securities:

Basic earnings per share

Warrants 8.1 3.5
Stock options 2.6 1.6
Convertible notes 10.2 3 -

231.6 \$ 63 213.6 \$ 24

Diluted earnings per share \$ .27 \$ .11

</TABLE>

In addition to the warrants and stock options reflected in the foregoing table, warrants and stock options to purchase 4.5 million and .6 million shares of common stock at prices ranging from \$34.63 to \$79.44 per share were outstanding at May 2, 1998 and May 3, 1997, respectively, but were not included in the computation of diluted earnings per share because the exercise price thereof exceeded the average market price and would have been antidilutive. Additionally, at May 31, 1997, the assumed conversion of the convertible notes would have an antidilutive effect on diluted earnings per share and was therefore excluded from the computation.

#### FEDERATED DEPARTMENT STORES, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations

For purposes of the following discussion, all references to "first quarter of 1998" and "first quarter of 1997" are to the Company's 13-week fiscal periods ended May 2, 1998 and May 3, 1997, respectively.

## Results of Operations

Comparison of the 13 Weeks Ended May 2, 1998 and May 3, 1997

Net sales for the first quarter of 1998 totaled \$3,456 million, compared to net sales of \$3,409 million for the first quarter of 1997, an increase of 1.4%. Since January 31, 1997, the Company has opened six new department stores and two new furniture galleries, closed nineteen stores, and eliminated certain consumer electronics lines of business. On a comparable store basis, sales for the first quarter of 1998 increased 2.4% over the first quarter of 1997.

Cost of sales was 61.0% of net sales for the first quarter of 1998, compared to 61.2% for the first quarter of 1997. The improvement in cost of sales as a percent of net sales is due to the elimination, in fiscal 1997, of certain lower-margin consumer electronics lines of business.

Selling, general and administrative ("SG&A") expenses were 33.8% of net sales for the first quarter of 1998 compared to 34.5% for the first quarter of 1997. The major factor contributing to the improvement in the SG&A expense rate for the first quarter of 1998 was lower distribution-related expenses resulting from restructuring and technological enhancements within the merchandise distribution process.

Net interest expense was \$77 million for the first quarter of 1998, compared to \$104 million for the first quarter of 1997. The lower interest expense for the first quarter of 1998 is due to lower levels of borrowings and lower interest rates resulting from refinancings completed in July 1997.

The Company's effective income tax rate of 42.2% for the first quarter of 1998 differs from the federal income tax statutory rate of 35.0% principally because of the effect of state and local income taxes and permanent differences arising from the amortization of intangible assets.

#### Liquidity and Capital Resources

The Company's principal sources of liquidity are cash from operations, cash on hand and certain available credit facilities.

Net cash provided by operating activities in the first quarter of 1998 was \$174 million, an increase of \$73 million from the net cash provided by operating activities in the first quarter of 1997. The major factors contributing to this improvement were improved operating results and greater reductions in customer accounts receivable.

#### FEDERATED DEPARTMENT STORES, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

Net cash used by investing activities was \$35 million for the first quarter of 1998, with purchases of property and equipment totaling \$51 million and dispositions of property and equipment totaling \$16 million. On May 13, 1998, the Company announced that it had signed a letter of intent for the sale of its specialty store division to the division's management group. The sale, if consummated, will not have a material impact on the Company's financial position or results of operations.

Net cash used by the Company for all financing activities was \$102 million for the first quarter of 1998. During the first quarter of 1998, the Company issued \$300 million of 7.0% Senior Debentures due 2028. The proceeds were used to refinance short-term borrowings.

On May 4, 1998, the final \$200 million installment of a note receivable was received and the remaining \$176 million of borrowings under a note monetization facility were repaid. Such amounts were included in accounts receivable and short-term debt, respectively, as of May 2, 1998.

Management believes the department store business will continue to consolidate. Accordingly, the Company intends from time to time to consider additional acquisitions of department store assets and companies.

On May 19, 1998, the Company announced its intention to repurchase as much as \$500 million of its common stock. The company may repurchase shares from time to time in the open market or through privately negotiated transactions, depending on prevailing market conditions, alternative uses of capital and other factors. Any such purchases may be discontinued or resumed at any time.

Management of the Company believes that, with respect to its current operations, cash on hand and funds from operations, together with its credit facilities, will be sufficient to cover its reasonably foreseeable working capital, capital expenditure and debt service requirements. Acquisition transactions, if any, are expected to be financed through a combination of cash on hand and from operations and the possible issuance from time to time of long-term debt or other securities. Depending upon conditions in the capital markets and other factors, the Company will from time to time consider the issuance of debt or other securities, or other possible capital markets transactions, the proceeds of which could be used to refinance current indebtedness or for other corporate purposes.

#### PART II -- OTHER INFORMATION

#### FEDERATED DEPARTMENT STORES, INC.

## Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of the Company's stockholders was held on May 15, 1998. The Company's stockholders voted on the following items at such meeting:

- i. The stockholders approved the election of four Directors for a three-year term expiring at the 2001 Annual Meeting of the Company's stockholders. The votes for such elections were as follows: Sara Levinson 170,724,942 votes in favor and 39,880,219 votes withheld; Joseph Neubauer 170,724,509 votes in favor and 39,880,652 votes withheld; Joseph A. Pichler 170,723,466 votes in favor and 39,881,695 votes withheld; and Karl M. von der Heyden 170,726,641 votes in favor and 39,878,520 votes withheld. There were no broker non-votes on this item.
- ii. The stockholders ratified the employment of KPMG Peat Marwick LLP as the Company's independent accountants for the fiscal year ending January 30, 1999. The votes for the ratification were 172,303,425, the votes against the ratification were 250,276, the votes abstained were 128,028, and there were no broker non-votes.
- iii. The stockholders approved a shareholder proposal recommending that the Board of Directors of the Company take the necessary steps to instate the election of directors annually, instead of the stagger system. The votes for such proposal were 124,042,892, the votes against the proposal were 22,544,497, the votes abstained were 13,780,956, and there were 12,313,384 broker non-votes.

## Item 5. Other Information

This report and other reports, statements and information previously or subsequently filed by the Company with the Securities and Exchange Commission (the "SEC") contain or may contain forward-looking statements. Such statements are based upon the beliefs and assumptions of, and on information available to, the management of the Company at the time such statements are made. The following are or may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995: (i) statements preceded by, followed by or that include the words "may," "will," "could," "should," "believe," "expect," "future," "potential," "anticipate," "intend," "plan," "estimate," or "continue" or the negative or other variations thereof and (ii) statements regarding matters that are not historical facts. Such forward-looking statements are subject to various risks and uncertainties, including (i) risks and uncertainties relating to the possible invalidity of the underlying beliefs and assumptions, (ii) possible changes or developments in social, economic, business, industry, market, legal and regulatory circumstances and conditions, and (iii) actions

taken or omitted to be taken by third parties, including customers, suppliers, business partners, competitors and legislative, regulatory, judicial and other governmental authorities and officials. In addition to any risks and uncertainties specifically identified in the text surrounding such forward-looking statements, the statements in the immediately preceding sentence and the statements under captions such as "Risk Factors" and "Special Considerations" in reports, statements and information filed by the Company with the SEC from time to time constitute cautionary statements identifying important factors that could cause actual amounts, results, events and circumstances to differ materially from those reflected in such forward-looking statements.

## Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits
  - 27.1 Financial Data Schedule
  - 27.2 Restated Financial Data Schedules
  - 27.3 Restated Financial Data Schedules
- (b) Reports on Form 8-K

No reports were filed on Form 8-K during the quarter ended May 2, 1998.

## FEDERATED DEPARTMENT STORES, INC.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunder duly authorized.

#### FEDERATED DEPARTMENT STORES, INC.

Date June 16, 1998

/s/ Dennis J. Broderick Dennis J. Broderick Senior Vice President, General Counsel and Secretary

/s/ Joel A. Belsky Joel A. Belsky Vice President and Controller (Principal Accounting Officer)

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  Deferred income tax assets
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  Intangible assets - net
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  Notes receivable
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  Deferred income taxes
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  Deferred income taxes
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Interest income

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Supplies and prepaid expenses
Deferred income tax assets
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119,685
116,107

Intangible assets - net 696,940 Notes receivable 6,923 Other assets 337,091

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Deferred income taxes 842,048
Other liabilities 560,247
Shareholders' Equity 4,871,325

<F13>Includes the following:

Interest income 9,079

<F14>Includes the following: Supplies and prepaid expenses 109,678 Deferred income tax assets 88,513

<F15>Includes the following:

Intangible assets - net 717,404 Notes receivable 204,400 Other assets 390,280

<F16>Includes the following:

Deferred income taxes 830,943
Other liabilities 562,431
Shareholders' Equity 4,669,154

<F17>Includes the following:

Interest income 46,852

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                                                       14,032,369<F7>
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<OTHER-SE>
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                                                       126,996
                                                                       124,510
                                     (57,017)<F4>
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                                                   (12,667)
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                                                  (27,193)
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                                                                                          0.39<F5>
<EPS-DILUTED>
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                                                     (0.13) < F5 >
                                                                        0.20<F5>
                                                                                         0.39<F5>
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<F1>Inclues the following:
  Supplies and prepaid expenses
                                    150,566
  Deferred income tax assets
                                   97,791
<F2>Includes the following:
  Intangible assets - net
                               737,868
  Notes receivable
                               210,758
  Other assets
                             377,879
<F3>Includes the following:
                                 731,200
  Deferred income taxes
  Other liabilities
                             556,671
  Shareholders' Equity
                               4,351,516
<F4>Includes the following:
  Interest income
                              11,064
<F5>Restated to reflect the Company's adoption of Statement of Financial
Accounting Standards No. 128, "Earnings Per Share."
<F6>Includes the following:
   Supplies and prepaid expenses
                                    176,729
  Deferred income tax assets
                                  115,541
<F7>Includes the following:
  Intangible assets - net
                               731.047
  Notes receivable
                               204,035
  Other assets
                             397,326
<F8>Includes the following:
  Deferred income taxes
                                 730,725
  Other liabilities
                             561,847
  Shareholders' Equity
                               4,330,130
<F9>Includes the following:
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<TABLE> <S> <C>

Interest income

11,382

<F10>Includes the following:
Supplies and prepaid expenses
Deferred income tax assets
169,532
90,883

<F11>Includes the following:

Intangible assets - net 724,225 Notes receivable 204,997 Other assets 376,956

<F12>Includes the following:

Deferred income taxes 727,772
Other liabilities 564,606
Shareholders' Equity 4,376,257

<F13>Includes the following:

Interest income 11,150

<F14>Includes the following:

Supplies and prepaid expenses 176,411 Deferred income tax assets 74,511

<F15>Includes the following:

Intangible assets - net 744,869 Notes receivable 415,066 Other assets 469,763

<F16>Includes the following:

Deferred income taxes 732,936 Other liabilities 558,127 Shareholders' Equity 4,273,686

<F17>Includes the following:

Interest income 47,104

</FN>

</TABLE>