# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) August 1, 2005

### LADENBURG THALMANN FINANCIAL SERVICES INC.

(Exact Name of Registrant as Specified in Charter)				
Florida	1-15799	65-0701248		
(State or Other Jurisdiction	(Commission File	(IRS Employer		
of Incorporation)	Number)	Identification No.)		
590 Madison Avenue, 34th F	loor, New York, New York	10022		
(Address of Principal	Executive Offices)	(Zip Code)		
Registrant's telephone number, including area code (212) 409-2000  Not Applicable				
(Former Na	me or Former Address, if Changed Since L	Last Report)		
Check the appropriate box below if the For registrant under any of the following provision	_			
" Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)				
" Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)				
" Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))				
" Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))				
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#### Item 3.02 Unregistered Sales of Equity Securities.

Effective July 18, 2005, Ladenburg Thalmann Asset Management Inc. ("LTAM"), a wholly owned subsidiary of Ladenburg Thalmann & Co. Inc., the primary operating subsidiary of Ladenburg Thalmann Financial Services Inc. ("Company"), entered into an employment agreement with Lawrence B. Weissman pursuant to which Mr. Weissman will serve as LTAM's Chief Investment Strategist. Under the employment agreement, the Company has granted to Mr. Weissman a ten-year option to purchase 1,000,000 shares of the Company's common stock at \$0.58 per share. The option will vest as to 250,000 shares of common stock on each of the first, second, third and fourth anniversaries of the date of grant. After the first year of Mr. Weissman's employment with LTAM if he is still employed by LTAM, the Company will grant Mr. Weissman a nine-year option to purchase an additional 500,000 shares of the Company's common stock at the market price on the date of grant. The additional option will vest as to 166,667 shares of common stock on each of the first and second anniversaries of the date of grant and an additional 166,666 shares on the third anniversary of the date of grant. Additionally, as part of the employment agreement, Mr. Weissman has committed to purchase 1,000,000 shares of the Company's common stock at \$0.45 per share (for an aggregate purchase price of \$450,000) and an additional 1,000,000 shares of the Company's common stock at \$0.58 per share only through the use of compensation to be earned by Mr. Weissman in excess of \$1,200,000 in each calendar year. The shares of common stock to be purchased by Mr. Weissman and the options to be granted to Mr. Weissman were subject to the prior approval by the American Stock Exchange, which approval was obtained on August 1, 2005. The Company has agreed to register for re-sale the shares of common stock underlying the initial option and those to be purchased. However, Mr. Weissman has agreed that he will not sell, transfer or assign any of the shares he purchases until November 15, 2005.

The summary of the foregoing transactions are qualified in their entirety by reference to the text of the related agreements, which are attached as exhibits hereto and are incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits.

- (c) Exhibits.
  - 10.1 Stock Option Agreement, dated as of July 18, 2005, between Ladenburg Thalmann Financial Services Inc. and Lawrence B. Weissman
  - 10.2 Subscription Agreement between Ladenburg Thalmann Financial Services Inc. and Lawrence B. Weissman
  - 10.3 Letter Agreement, dated as of July 18, 2005, between Ladenburg Thalmann Financial Services Inc. and Lawrence B. Weissman
  - 99.1 Press release dated July 20, 2005

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 4, 2005

LADENBURG THALMANN FINANCIAL SERVICES INC.

By: /s/ Salvatore Giardina

Name: Salvatore Giardina

Title: Vice President and Chief Financial

Officer

#### LADENBURG THALMANN FINANCIAL SERVICES INC. 590 Madison Avenue, 34th Floor New York, NY 10022

July 18, 2005

Mr. Lawrence B. Weissman 58 Stonewall Circle West Harrison, NY 10604

#### Dear Mr. Weissman:

We are pleased to inform you that Ladenburg Thalmann Financial Services Inc. (the "Company") has granted you a nonqualified option (the "Option") to purchase 1,000,000 shares of the Company's common stock, par value \$.0001 per share (the "Common Stock"), at a purchase price of \$0.58 per share (any of the underlying shares of Common Stock to be issued upon exercise of the Option are referred to hereinafter as the "Shares"). Capitalized forms used and not otherwise defined herein shall have the meanings ascribed to them in the employment agreement of even date herewith between you and the Company ("Employment Agreement").

- 1. Subject to the terms hereof, the Option may be exercised on or prior to July 17, 2015 (after which date the Option will, to the extent not previously exercised, expire). The Option shall vest and become exercisable as to 250,000 shares on and after each of July 18, 2006, 2007, 2008 and 2009; provided, in each case, you are then employed by the Company and/or one of its present or future subsidiaries or affiliates (for purposes of this Agreement, any other entity controlling, controlled by, or under common control with, the Company).
- 2. The Option, from and after the date it vests and becomes exercisable pursuant to Section 1 hereof, may be exercised in whole or in part by delivering to the Company a written notice of exercise in the form attached hereto as Exhibit A (or such other form approved by the Company), specifying the number of the Shares to be purchased and the purchase price therefor, together with payment of the purchase price of the Shares to be purchased. The purchase price is to be paid in cash or by delivering shares of Common Stock already owned by you for at least six months ("Mature Shares") and having a "Fair Market Value" on the date of exercise equal to the purchase price of the Option being exercised, or a combination of such shares and cash. "Fair Market Value," unless otherwise required by any applicable provision of the Internal Revenue Code of 1986, as amended from time to time, and any successor thereto and the regulations promulgated thereunder, means, as of any given date: (i) if the Common Stock is listed on a national securities exchange or quoted on the Nasdaq National Market or Nasdaq Small Cap Market, the last sale price of the Common Stock in the principal trading market for the Common Stock on the last trading day preceding the date of grant of an award hereunder, as reported by the exchange or Nasdaq, as the case may be; (ii) if the Common Stock is not listed on a national securities exchange or quoted on the Nasdaq National Market or Nasdaq SmallCap Market, but is

Mr. Lawrence B. Weissman July 18, 2005 Page 2

traded in the over-the-counter market, the closing bid price for the Common Stock on the last trading day preceding the date of grant of an award hereunder for which such quotations are reported by the OTC Bulletin Board or the National Quotation Bureau, Incorporated or similar publisher of such quotations; and (iii) if the Fair Market Value of the Common Stock cannot be determined pursuant to clause (i) or (ii) above, such price as the Compensation Committee of the Company shall determine, in good faith.

In addition, payment of the purchase price of the Shares to be purchased may also be made by delivering a properly executed notice to the Company, together with a copy of the irrevocable instructions to a broker to deliver promptly to the Company the amount of sale or loan proceeds necessary to pay the purchase price, and, if required, the amount of any federal, state or local withholding taxes.

No Shares shall be issued until full payment therefor has been made. You shall have all of the rights of a stockholder of the Company holding the Common Stock that is subject to the Option (including, if applicable, the right to vote the Shares and the right to receive dividends thereon), when you have given written notice of exercise, have paid in full for such Shares and, if requested, have given the certificate described in Section 8 hereof.

- 3. In the event that your employment is terminated by reason of your death or Disability, all unvested Options that would have vested had you remained employed for the remainder of the then current year (July 18 to July 17) of your Employment Period shall immediately vest (*provided*, *however*, that if your employment is terminated in the first year of the Employment Period by death or Disability, then all unvested Options that would have vested in both the first and second years of your Employment Period shall immediately vest) and the portion of the Option which has vested shall remain exercisable and effective for a period of one year following termination of employment, but not beyond the term. In the event your employment is terminated for any reason other than death or Disability, the Option shall thereupon terminate; provided, however, that if your employment is terminated by the Company without Cause or by Employee for Good Reason, then the portion of the Option which has vested by the date of termination of employment shall remain exercisable and effective for a period of three months following termination of employment, but not beyond the term. In the event of your death or Disability, the Option may be exercised by your personal representative or representatives, or by the person or persons to whom your rights under the Option shall pass by will or by the applicable laws of descent and distribution.
- 4. The Option is not transferable except by will or the applicable laws of descent and distribution. Notwithstanding the foregoing, with the approval of the Compensation Committee, you may transfer the Option (i) (A) by gift, for no consideration, or (B) pursuant to a domestic relations order, in either case, to or for the benefit of your "Immediate Family" (as defined below), or (ii) to an entity in which you and/or members of your Immediate Family own more

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than fifty percent of the voting interest, in exchange for an interest in that entity, provided that such transfer is being made for estate, tax and/or personal planning purposes and will not have adverse tax consequences to the Company and subject to such limits as the Compensation Committee may establish and the execution of such documents as the Compensation Committee may require. In such event, the transferee shall remain subject to all the terms and conditions applicable to the Option prior to such transfer. The term "Immediate Family" shall mean any child, stepchild, grandchild, parent, stepparent, grandparent, spouse, former spouse, sibling, niece, nephew, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law or sister-in-law, including adoptive relationships, any person sharing your household (other than a tenant or employee), a trust in which these persons have more than fifty percent beneficial interest, and a foundation in which these persons (or you) control the management of the assets.

- 5. In the event of any change in the shares of Common Stock of the Company as a whole occurring as the result of a stock split, reverse stock split, stock dividend payable on shares of Common Stock, combination or exchange of shares, or other extraordinary or unusual event occurring after the date hereof, the Board of Directors of the Company (the "Board") shall make appropriate adjustments in the terms of the Option to preserve the economic interest of the grant. Any such adjustments will be made by the Board, whose determination will be final, binding and conclusive.
- 6. The grant of the Option does not confer on you any right to continue in the employ of the Company or any of its subsidiaries or affiliates or interfere in any way with the right of the Company or its subsidiaries or affiliates to terminate the term of your employment.
- 7. The Company shall require as a condition to the exercise of any portion of the Option that you pay to the Company, or make other arrangements regarding the payment of, any federal state or local taxes required by law to be withheld as a result of such exercise. If the Board consents, you may pay such taxes using Mature Shares, valued at Fair Market Value.
- 8. Unless at the time of the exercise of any portion of the Option a registration statement under the Securities Act of 1933, as amended (the "Act"), is in effect as to the Shares, the Shares shall be acquired for investment and not for sale or distribution, and if the Company so requests, upon any exercise of the Option, in whole or in part, you agree to execute and deliver to the Company a reasonable certificate to such effect.
- 9. You agree to abide by all of the Company's policies in effect at the time you acquire any Shares and thereafter, including the Company's Insider Trading Policy, with respect to the ownership and trading of the Company's securities.
- 10. The Company represents and warrants to you as follows: (i) this Agreement and the grant of the Option hereunder have been authorized by all necessary corporate action by the

Mr. Lawrence B. Weissman July 18, 2005 Page 4

Company and this letter is a valid and binding Agreement of the Company enforceable against the Company in accordance with its terms; (ii) the Company will obtain, at its expense, any regulatory approvals necessary or advisable in connection with the grant of the Option or the issuance of the Shares; and (iii) the Company currently has reserved and available, and will continue to have reserved and available during the term of the Option, sufficient authorized and issued shares of its Common Stock for issuance upon exercise of the Option.

- 11. Promptly following the date hereof, the Company shall use its best efforts to file and keep in effect a Registration Statement on Form S-8 or other applicable form to register under the Act the resale of the Shares issuable to you upon exercise of the Option.
- 12. This Agreement contains all the understandings between the Company and you pertaining to the matters referred to herein, and supercedes all undertakings and agreements, whether oral or in writing, previously entered into by the Company and you with respect hereto. No provision of this Agreement may be amended or waived unless such amendment or waiver is agreed to in writing signed by you and a duly authorized officer of the Company. No waiver by the Company or you of any breach by the other party hereto of any condition or provision of this Agreement to be performed by such other party shall be deemed a waiver of a similar or dissimilar condition or provision at the same time, any prior time or any subsequent time. If any provision of this Agreement or the application of any such provision to any party or circumstances shall be determined by any court of competent jurisdiction to be invalid and unenforceable to any extent, the remainder of this Agreement or the application of such provision to such person or circumstances other than those to which it is so determined to be invalid and unenforceable, shall not be affected thereby, and each provision hereof shall be validated and shall be enforced to the fullest extent permitted by law. This Agreement will be governed by and construed in accordance with the laws of the State of New York, without regard to its conflicts of laws principles. This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

Mr. Lawrence B. Weissman July 18, 2005
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Would you kindly evidence your acceptance of the Option and you executing this Agreement in the space provided below.

Option and your agreement to comply with the provisions hereof by 7.

Very truly yours,

LADENBURG THALMANN FINANCIAL SERVICES INC.

By: /s/ Salvatore Giardina

Salvatore Giardina Vice President and Chief Financial Officer

AGREED TO AND ACCEPTED:			
I AWRENCE R WEISSMAN			

Ladenburg Thalmann Financial Services Inc. 590 Madison Avenue, 34th Floor New York, NY 10022	
Gentlemen:	
Notice is hereby given of my election to purc Ladenburg Thalmann Financial Services Inc., at option granted to me as of July, 2005. Enclo	chase shares of Common Stock, \$.0001 par value (the "Shares"), of a price of \$ per Share, pursuant to the provisions of the stock osed in payment for the Shares is:
o my check in the amount of \$_	·································
being based on the closing pr	Shares having a total value of \$, such value rice(s) of the Shares on the date hereof.  e in issuing and registering the Shares purchased hereby:
Number of Certificates and Denominations	
Name	
Address	
Social Security No.  Dated:	
	Very truly yours,

Lawrence B. Weissman

#### SUBSCRIPTION AGREEMENT AND INVESTOR INFORMATION STATEMENT

Ladenburg Thalmann Financial Services Inc. (the "Company") and Lawrence B. Weissman (the "Investor") hereby agree as follows:

- 1. <u>Subscription for Securities</u>. Investor hereby subscribes for and agrees to purchase 1,000,000 shares of Common Stock ("Share(s)") at \$0.45 per share upon the terms and conditions described in this Agreement.
- 2. <u>Investor Deliveries</u>. On the Closing Date (as hereafter defined), the Investor shall wire to the Company the sum of \$450,000, representing full payment for the Shares. Certificates representing the Shares will be delivered to the Investor as soon thereafter as practicable. "Closing Date" shall mean the date mutually agreed to by the Company and Investor promptly after approval by the American Stock Exchange, but not later than three business days after such approval.
  - 3. <u>Investor Representations and Warranties</u>. Investor acknowledges, represents and warrants to the Company as follows:
- (a) <u>Information about the Company</u>. Investor has read the Company's recent filings under the Securities Exchange Act of 1934 ("Exchange Act"). Investor has been given access to full and complete information regarding the Company and has utilized such access to his satisfaction for the purpose of verifying the information included in those filings. Investor has either met with or been given reasonable opportunity to meet with officers of the Company for the purpose of asking reasonable questions of such officers concerning the terms and conditions of the offering of the Shares and the business and operations of the Company and all such questions have been answered to Investor's full satisfaction. Investor has been given an opportunity to obtain any additional relevant information to the extent reasonably available to the Company. Investor has received all information and materials regarding the Company that he has reasonably requested.
- (b) <u>Speculative Investment</u>. Investor is aware that the Shares are a speculative investment that involve a high degree of risk including, but not limited to, the risk of losses from operations of the Company and the total loss of his investment. Investor acknowledges and is aware that there is no assurance as to the future performance of the Company. Investor has such knowledge and experience in financial and business matters as to be capable of evaluating the merits and risks of an investment in the Shares and has obtained, in his judgment, sufficient information from the Company to evaluate the merits and risks of an investment in the Company. Investor has not utilized any person as his purchaser representative (as defined in Regulation D) in connection with evaluating such merits and risks and has relied solely upon his own investigation in making a decision to invest in the Company. Investor believes that the investment in the Shares is suitable for him based upon his investment objectives and financial needs, and Investor has adequate means for providing for his current financial needs and contingencies and has no need for liquidity with respect to his investment in the Company.
- (c) Restrictions on Transfer. Investor understands that (i) the Shares have not been registered under the Securities Act of 1933 ("Securities Act") or the securities laws of certain states in reliance on specific exemptions from registration, (ii) no securities administrator of any state or the federal government has recommended or endorsed this offering of Shares or made any finding or determination relating to the fairness of an investment in the Company, and (iii) the Company is relying on his representations and agreements for the purpose of determining whether this transaction meets the requirements of the exemptions afforded by the Securities Act and certain state securities laws. Investor understands and agrees that the Shares cannot be resold, pledged, assigned or otherwise disposed of unless they are subsequently registered under the Securities Act and under applicable securities laws of certain states, or an exemption from such registration is available. Investor acknowledges that, notwithstanding the Company's commitment described below in

Section 4, there can be no assurance that the Company will be able to keep the Registration Statement (defined below) effective until he sells the Shares registered thereon.

- (d) No Market for Shares. Investor is purchasing the Shares for his own account for investment and not with a view to, or for sale in connection with, any subsequent distribution of the Shares, nor with any present intention of selling or otherwise disposing of all or any part of the Shares. Investor understands that, although there is a public market for the Shares, there is no assurance that such market will continue.
- 4. **Registration Rights**. Promptly following the date hereof, the Company shall use its best efforts to file and keep in effect a Registration Statement on Form S-8 or other applicable form to register under the Act the resale of the Shares.
- 5. Lock-up and Insider Trading Policy. The Investor agrees that he will not sell, assign or transfer any of the Shares until November 15, 2005, except to an Immediate Family Member who shall agree to continue to be bound by this restriction. Investor understands that he will be required to abide by all of the Company's policies in effect, including the Company's Insider Trading Policy, with respect to the ownership and trading of the Company's securities.
- 6. <u>Indemnification</u>. Investor hereby agrees to indemnify and hold harmless the Company, its respective officers, directors, stockholders, employees, agents and attorneys against any and all losses, claims, demands, liabilities, and expenses (including reasonable legal or other expenses incurred by each such person in connection with defending or investigating any such claims or liabilities, whether or not resulting in any liability to such person or whether incurred by the indemnified party in any action or proceeding between the indemnitor and indemnified party or between the indemnified party and any third party) to which any such indemnified party may become subject, insofar as such losses, claims, demands, liabilities and expenses (a) arise out of or are based upon any untrue statement or alleged untrue statement of a material fact made by Investor and contained herein or (b) arise out of or are based upon any breach by Investor of any representation, warranty or agreement made by him contained herein.
- 7. Governing Law and Jurisdiction. This Subscription Agreement will be deemed to have been made and delivered in New York City and will be governed as to validity, interpretation, construction, effect and in all other respects by the internal laws of the State of New York. Each of the Company and the Investor hereby (i) agrees that any legal suit, action or proceeding arising out of or relating to this Subscription Agreement will be instituted exclusively in New York State Supreme Court, County of New York, or in the United States District Court for the Southern District of New York, (ii) waives any objection to the venue of any such suit, action or proceeding and the right to assert that such forum is not a convenient forum for such suit, action or proceeding, (iii) irrevocably consents to the jurisdiction of the New York State Supreme Court, County of New York, and the United States District Court for the Southern District of New York in any such suit, action or proceeding, (iv) agrees to accept and acknowledge service of any and all process that may be served in any such suit, action or proceeding in New York State Supreme Court, County of New York or in the United States District Court for the Southern District of New York and (v) agrees that service of process upon it mailed by certified mail to its address set forth on my signature page will be deemed in every respect effective service of process upon it in any suit, action or proceeding.
- 8. <u>Counterparts</u>. This Subscription Agreement may be executed in one or more counterparts, each of which will be deemed an original but all of which together will constitute one and the same instrument. The execution of this Subscription Agreement may be by actual or facsimile signature.

- 9. **Benefit**. Except as otherwise set forth herein, this Subscription Agreement is binding upon and inures to the benefit of the parties hereto and their respective heirs, executors, personal representatives, successors and assigns.
- 10. <u>Notices</u>. All notices, offers, acceptance and any other acts under this Subscription Agreement (except payment) must be in writing, and is sufficiently given if delivered to the addressees in person, by overnight courier service, or, if mailed, postage prepaid, by certified mail (return receipt requested), and will be effective three days after being placed in the mail if mailed, or upon receipt or refusal of receipt, if delivered personally or by courier or confirmed telecopy, in each case addressed to a party. All communications to me should be sent to Investor's residence address on the signature page hereto. All communications to the Company should be sent to:

Ladenburg Thalmann Financial Services Inc. 590 Madison Avenue, 34th Floor New York, New York 10022 Attn: Sal Giardina, Chief Financial Officer

- 11. Entire Agreement. This Subscription Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes all prior oral and written agreements between the parties hereto with respect to the subject matter hereof. In the event any parts of this Subscription Agreement are found to be void, the remaining provisions of this Subscription Agreement are nevertheless binding with the same effect as though the void parts were deleted. This Subscription Agreement may not be changed, waived, discharged, or terminated orally, but rather, only by a statement in writing signed by the party or parties against which enforcement or the change, waiver, discharge or termination is sought.
- 12. <u>Section Headings</u>. Section headings herein have been inserted for reference only and will not be deemed to limit or otherwise affect, in any matter, or be deemed to interpret in whole or in part, any of the terms or provisions of this Subscription Agreement.
- 13. <u>Survival of Representations, Warranties and Agreements</u>. The representations, warranties and agreements contained herein will survive the delivery of, and the payment for, the Shares.

#### SIGNATURE PAGE FOR **INDIVIDUAL INVESTORS** - COMPLETE ALL INFORMATION

Name:		Lawrence B. V	<u>Veissman</u>		
Residence Address:					
Telephone:		(H)	(W)	(Cell)	
Social Securities Num	<u>ıber</u> :				
Amount of Investmen	<u>t</u> :				
Number of Shares: 1,0	000,000				
Corresponding dollar	amount (\$0.45 multiplied by	y number of Shar	res): <u>\$450,000</u>		
Accredited Investor S	tatus For Individuals.				
	dited investor within the mea heck any boxes that apply):	aning of Section	2(15) of the Securi	ties Act and Rule 501 promulgated	
	My individual annual inco and I expect my annual inc			ent years exceeded \$200,000 ceed \$200,000.	
		nd I expect my jo		g each of the two most recent e with my spouse during the	
	My individual or joint (tog furnishings and automobile	• •		cluding my home, home	
I hereby confirm th date of the purchase of		e is true and corr	ect in all respects a	s of the date hereof and will be on the	;
				scription is accepted and the Company bound by its terms.	y
		]	LADENBURG TH	ALMANN FINANCIAL SERVICES IN	IC.
		]	By: /s/ Salvatore G	iardina	
		]	Name: <u>Salvatore G</u>	<u>iardina</u>	
Signature:					
Print Name: <u>Lawrence</u>	e B. Weissman	,	Γitle: <u>Vice Preside</u>	nt and Chief Financial Officer	
Date: As of July 18, 2005			Date: As of July 18, 2005		

#### LADENBURG THALMANN FINANCIAL SERVICES INC. 590 Madison Avenue, 34th Floor New York, NY 10022

As of July 18, 2005

Mr. Lawrence B. Weissman 58 Stonewall Circle West Harrison, NY 10604

Dear Mr. Weissman:

We are pleased to inform you that, pending approval from the American Stock Exchange, Ladenburg Thalmann Financial Services Inc. (the "Company") has granted you the right to purchase, and you have agreed to purchase ("Stock Purchase Obligation"), 1,000,000 shares of the Company's common stock, par value \$.0001 per share (the "Common Stock"), at a purchase price of \$0.58 per share (the shares of Common Stock to be purchased are referred to hereinafter as the "Shares"). Capitalized forms used and not otherwise defined herein shall have the meanings ascribed to them in the employment agreement of even date herewith between you and the Company ("Employment Agreement").

- 1. Subject to the terms hereof, you shall purchase the Shares from time to time on or prior to July 17, 2015 (after which the Stock Purchase Obligation will, to the extent not previously consummated, expire).
- 2. All Shares must be purchased for cash. While you are an employee of the Company, the Stock Purchase Obligation shall be consummated and you shall purchase Shares only through the use of your compensation (withheld from Employee's net payroll after withholding and applied quarterly to the purchase price for the shares, all in accordance with the Stock Purchase Agreement) in excess of \$1,200,000 payable to Employee per calendar year (pro-rated for 2005) from and after the Commencement Date. The Company shall withhold such payments from your net payroll after withholding and apply them quarterly to the purchase price for the Shares. Certificates evidencing the Shares shall be issued promptly thereafter. You acknowledge and understand that the Stock Purchase Obligation is not an option and that you are contractually committed to purchase Shares using your emmissions in accordance with the terms hereof.
- 3. In the event that your employment is terminated by reason of your death or Disability, the Stock Purchase Obligation shall remain effective for a period of one year following termination of employment, but not later than July 17, 2015. In the event your employment is terminated for any reason other than death or Disability, the Stock Purchase Obligation shall thereupon terminate; *provided*, *however*, that if your employment is terminated by the Company without Cause or by you for Good Reason, then the Stock Purchase Obligation

shall remain effective for a period of three months following termination of employment, but not later than July 17, 2015. In the event of your death or Disability, the Stock Purchase Obligation may be consummated and Shares may be purchased by your personal representative or representatives, or by the person or persons to whom your rights under the Stock Purchase Obligation shall pass by will or by the applicable laws of descent and distribution.

- 4. The Stock Purchase Obligation is not transferable except by will or the applicable laws of descent and distribution. Notwithstanding the foregoing, with the approval of the Compensation Committee, you may transfer the Stock Purchase Obligation (i) (A) by gift, for no consideration, or (B) pursuant to a domestic relations order, in either case, to or for the benefit of your "Immediate Family" (as defined below), or (ii) to an entity in which you and/or members of your Immediate Family own more than fifty percent of the voting interest, in exchange for an interest in that entity, provided that such transfer is being made for estate, tax and/or personal planning purposes and will not have adverse tax consequences to the Company and subject to such limits as the Compensation Committee may establish and the execution of such documents as the Compensation Committee may require. In such event, the transferee shall remain subject to all the terms and conditions applicable to the Stock Purchase Obligation prior to such transfer. The term "Immediate Family" shall mean any child, stepchild, grandchild, parent, stepparent, grandparent, spouse, former spouse, sibling, niece, nephew, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law or sister-in-law, including adoptive relationships, any person sharing your household (other than a tenant or employee), a trust in which these persons have more than fifty percent beneficial interest, and a foundation in which these persons (or you) control the management of the assets.
- 5. In the event of any change in the shares of Common Stock of the Company as a whole occurring as the result of a stock split, reverse stock split, stock dividend payable on shares of Common Stock, combination or exchange of shares, or other extraordinary or unusual event occurring after the date hereof, the Board of Directors of the Company (the "Board") shall make appropriate adjustments in the terms of the Stock Purchase Obligation to preserve the economic interest of the grant. Any such adjustments will be made by the Board, whose determination will be final, binding and conclusive.
- 6. The Stock Purchase Obligation does not confer on you any right to continue in the employ of the Company or any of its subsidiaries or affiliates or interfere in any way with the right of the Company or its subsidiaries or affiliates to terminate the term of your employment.
- 7. The Company shall require as a condition to the purchase of any Shares that you pay to the Company, or make other arrangements regarding the payment of, any federal state or local taxes required by law to be withheld as a result of such purchase.
- 8. Unless at the time of the purchase of any Shares a registration statement under the Securities Act of 1933, as amended (the "Act"), is in effect as to the Shares, the Shares shall be acquired for investment and not for sale or distribution, and if the Company so requests, upon the purchase of any Shares, you agree to execute and deliver to the Company a reasonable certificate to such effect.

- 9. You agree to abide by all of the Company's policies in effect at the time you acquire any Shares and thereafter, including the Company's Insider Trading Policy, with respect to the ownership and trading of the Company's securities.
- 10. The Company represents and warrants to you as follows: (i) this Agreement and the Stock Purchase Obligation hereunder have been authorized by all necessary corporate action by the Company and this letter is a valid and binding Agreement of the Company enforceable against the Company in accordance with its terms; (ii) the Company will obtain, at its expense, any regulatory approvals necessary or advisable in connection with the Stock Purchase Obligation or the issuance of the Shares; and (iii) the Company currently has reserved and available, and will continue to have reserved and available during the term of the Stock Purchase Obligation, sufficient authorized and issued shares of its Common Stock for issuance upon purchase by you hereunder.
- 11. Promptly following the date hereof, the Company shall use its best efforts to file and keep in effect a Registration Statement on Form S-8 or other applicable form to register under the Act the resale of the Shares purchasable by you.
- 12. This Agreement contains all the understandings between the Company and you pertaining to the matters referred to herein, and supercedes all undertakings and agreements, whether oral or in writing, previously entered into by the Company and you with respect hereto. No provision of this Agreement may be amended or waived unless such amendment or waiver is agreed to in writing signed by you and a duly authorized officer of the Company. No waiver by the Company or you of any breach by the other party hereto of any condition or provision of this Agreement to be performed by such other party shall be deemed a waiver of a similar or dissimilar condition or provision at the same time, any prior time or any subsequent time. If any provision of this Agreement or the application of any such provision to any party or circumstances shall be determined by any court of competent jurisdiction to be invalid and unenforceable to any extent, the remainder of this Agreement or the application of such provision to such person or circumstances other than those to which it is so determined to be invalid and unenforceable, shall not be affected thereby, and each provision hereof shall be validated and shall be enforced to the fullest extent permitted by law. This Agreement will be governed by and construed in accordance with the laws of the State of New York, without regard to its conflicts of laws principles. This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

Would you kindly evidence your acceptance of the Option and your agreement to comply with the provisions hereof by	y
executing this Agreement in the space provided below.	

Very truly yours,

LADENBURG THALMANN FINANCIAL SERVICES INC.

By: /s/ Salvatore Giardina

Salvatore Giardina Vice President and Chief Financial Officer

AGREED TO AND ACCEPTED:			
LAWRENCE B. WEISSMAN			



**NEWS** 

#### **FOR IMMEDIATE RELEASE**

Contact: Paul Caminiti/Carrie Bloom

Citigate Sard Verbinnen

212/687-8080

### LAWRENCE B. WEISSMAN TO JOIN LADENBURG THALMANN'S ASSET MANAGEMENT SUBSIDIARY

**NEW YORK, July 20, 2005** – Ladenburg Thalmann Financial Services Inc. (AMEX:LTS), a provider of retail and institutional securities brokerage, investment banking and asset management services, announced today the appointment of Lawrence B. Weissman, an experienced portfolio manager and securities industry executive. Mr. Weissman joins the Company's asset management subsidiary, Ladenburg Thalmann Asset Management Inc., as the Chief Investment Strategist.

Mark Klein, recently appointed Chief Executive Officer of Ladenburg, said, "As we work diligently to re-establish Ladenburg Thalmann as a preeminent investment firm, we are extremely pleased to welcome an individual of Larry's talent to the Ladenburg family. His experience as one of Wall Street's premiere mutual fund managers will be invaluable to Ladenburg and we are confident that Larry will be instrumental in our continuing efforts to build a world-class firm."

Mr. Weissman has over twenty years of experience in the securities industry, most recently employed by Citigroup Asset Management where he designed, developed and managed a midcap mutual fund and private accounts. Prior to Citigroup where he had been since 1997, Larry served as a portfolio manager at both Neuberger & Berman and TIAA-CREF. He graduated Cornell University with honors in 1983, received his MBA from Columbia University in 1985, and attained his CFA in 1987.

In connection with his employment, Mr. Weissman has agreed to purchase 1,000,000 shares of the Company's common stock at \$0.45 per share (an aggregate purchase price of \$450,000) and has committed to purchase an additional 1,000,000 shares of the Company's common stock at \$0.58 per share, solely through the use of compensation to be earned by him. Additionally, the Company has agreed to grant an option to Mr. Weissman to purchase up to 1,000,000 shares of the Company's common stock at \$0.58 per share. The option, which will expire ten years from the date of grant, will vest in four equal annual installments commencing on the first anniversary of the date of grant. The Company has also agreed that after the first year of Mr. Weissman's employment, it would grant Mr. Weissman an additional option to purchase up to 500,000 shares of the Company's common stock at the fair value on the date of grant. This option, which will expire nine years from the date of grant, will vest in three equal annual installments commencing on the first anniversary of the date of grant. These transactions, however, are subject to the prior written approval by the American Stock Exchange.

#### About Ladenburg Thalmann

Ladenburg Thalmann Financial Services is engaged in retail and institutional securities brokerage, investment banking and asset management services through its principal operating subsidiary, Ladenburg Thalmann & Co. Inc. Founded in 1876 and a New York Stock Exchange member since 1879, Ladenburg Thalmann & Co. is a full service investment banking and brokerage firm based in New York City, with regional offices in Boca Raton, Florida; Los Angeles, California; Palo Alto, California; Lincolnshire, Illinois and Melville, New York. Ladenburg provides various services including corporate finance, asset management, brokerage, trading and research, principally for middle market and emerging growth companies and high net worth individuals.

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