As filed with the Securities and Exchange Commission on January 15, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> Date of Report (Date of earliest event reported): January 15, 2015

BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) 1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681

(Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 15, 2015, Bank of America Corporation (the "Corporation") announced financial results for the fourth quarter and year endedDecember 31, 2014, reporting fourth quarter net income of \$3.1 billion, or \$0.25 per diluted share, and net income for the year of \$4.8 billion, or \$0.36 per diluted share. A copy of the press release announcing the Corporation's results for the fourth quarter and year ended December 31, 2014 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

ITEM 7.01. REGULATION FD DISCLOSURE.

On January 15, 2015, the Corporation will hold an investor conference call and webcast to discuss financial results for the fourth quarter and year endedDecember 31, 2014, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the fourth quarter and year ended December 31, 2014 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	The Press Release
99.2	The Presentation Materials
99.3	The Supplemental Information

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF AMERICA CORPORATION

By:

/s/ Neil A. Cotty Neil A. Cotty

Chief Accounting Officer

Dated: January 15, 2015

INDEX TO EXHIBITS

EXHIBIT NO. DESCRIPTION OF EXHIBIT

- 99.1 The Press Release
- 99.2 The Presentation Materials
- 99.3 The Supplemental Information



January 15, 2015

Investors May Contact: Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

Reporters May Contact: Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

Bank of America Reports Fourth-quarter 2014 Net Income of \$3.1 Billion, or \$0.25 per Diluted Share

Results Include a Total of \$1.2 Billion in Negative Charges to Revenue (\$0.07 per Share) for Market-related Net Interest Income Adjustment, Adoption of Funding Valuation Adjustments (FVA)^(A), and Net Debit Valuation Adjustments (DVA)

Full-year 2014 Net Income of \$4.8 Billion, or \$0.36 per Diluted Share, on Revenue of \$85.1 Billion^(B)

Continued Business Momentum

- Originated \$15 Billion in Residential Mortgage Loans and Home Equity Loans in Q4-14, Helping Approximately 41,000 Home Owners Purchase a Home or Refinance a Mortgage
- Issued 1.2 Million New Credit Cards in Q4-14, With 67 Percent Going to Existing Relationship Customers
- Delivered Record Asset Management Fees in Global Wealth and Investment Management of \$2.1 Billion; Pretax Margin of 25 Percent in Q4-14
- Global Banking Increased Loans by \$3.1 Billion, or 1.2 Percent, From Q4-13 to \$273 Billion
- Reduced Noninterest Expense to \$14.2 Billion in Q4-14, Lowest Quarterly Expense Level Since Merrill Lynch
 Merger
- Excluding Litigation, Noninterest Expense Down \$1.2 Billion From Q4-13 to \$13.8 Billion^(C)
- Legacy Assets and Servicing Expenses, Excluding Litigation, Down \$0.7 Billion, or38 Percent From Q4-13 to \$1.1 Billion^(D)
- Credit Quality Continued to Improve With Net Charge-offs Down \$0.7 Billion, or44 Percent, From Q4-13 to \$0.9 Billion; Net Charge-off Ratio of 0.40 Percent Is Lowest in a Decade

Record Capital and Liquidity Levels

- Estimated Common Equity Tier 1 Ratio Under Basel 3 (Standardized Approach, Fully Phased-in)10.0 Percent in Q4-14; Advanced Approaches 9.6 Percent in Q4-14^(E)
- Estimated Supplementary Leverage Ratios Above 2018 Required Minimums, With Bank Holding Company at 5.9 Percent and Primary Bank at 7.0 Percent^(F)
- Record Global Excess Liquidity Sources of \$439 Billion, up \$63 Billion from Q4-13; Time-to-required Funding at 39
 Months
- Tangible Book Value per Share Increased 5 Percent From Q4-13 to \$14.43 per Share^(G)
- Book Value per Share Increased 3 Percent From Q4-13 to\$21.32 per Share

CHARLOTTE — Bank of America Corporation today reported net income of \$3.1 billion, or \$0.25 per diluted share, for the fourth quarter of 2014, compared to \$3.4 billion, or \$0.29 per diluted share in the year-ago period. Revenue, net of interest expense, on an FTE basis^(B) was \$19.0 billion, compared to \$21.7 billion in the fourth quarter of 2013.

Results for the most recent quarter include three adjustments that, in aggregate, reduced revenue in the fourth quarter of 2014 by \$1.2 billion (pretax) and lowered earnings per share by \$0.07. These adjustments were a \$578 million negative market-related net interest income (NII) adjustment, driven by the acceleration of bond premium amortization on the company's debt securities portfolio due to lower long-term interest rates; a one-time transitional charge of \$497 million related to the adoption of funding valuation adjustments on uncollateralized derivatives in the company's Global Markets business; and\$129 million in net DVA losses related to a tightening of the company's credit spreads. This compares with \$210 million in positive market-related NII adjustments and \$618 million in net DVA losses in the year-ago quarter. Excluding the impact of FVA in the current period and the net DVA and market-related NII adjustments in both periods, revenue was \$20.2 billion in the fourth quarter of 2014 compared to \$22.1 billion in the year-ago quarter^(H). Approximately \$720 million of the decline from the fourth quarter of 2013 was due to lower gains from the sales of debt securities and equity investment income, and the remainder was attributable to lower mortgage banking income and lower trading account profits.

Noninterest expense declined from \$17.3 billion in the fourth quarter of 2013 to\$14.2 billion in the fourth quarter of2014, the lowest quarterly expense reported by the company since the Merrill Lynch merger. Credit quality also continued to improve, with the provision for credit losses declining from \$336 million in the fourth quarter of 2013 to \$219 million in the fourth quarter of2014, while the charge-off ratio was the lowest in a decade.

2014 Calendar Year Net Income \$4.8 Billion

For the full year, net income was\$4.8 billion, or \$0.36 per diluted share, compared to \$11.4 billion, or \$0.90 per diluted share in 2013. Revenue, net of interest expense, on an FTE basis^(B) was \$85.1 billion in 2014, compared to \$89.8 billion in 2013.

Noninterest expense was \$75.1 billion, compared to \$69.2 billion in 2013. Excluding litigation expense of \$16.4 billion in 2014 and \$6.1 billion in 2013, noninterest expense was \$58.7 billion in 2014, down \$4.4 billion, or 7 percent, from 2013^(C).

"In 2014, we continued to invest in our businesses while reducing expenses and resolving our most significant litigation matters," said Chief Executive Officer Brian Moynihan. "Last quarter, consumer deposits and loan originations were solid; wealth management client balances grew to \$2.5 trillion; we increased lending to middle-market and large companies; and we retained a leadership position in investment banking. There's more work and tremendous opportunity ahead as we improve on the platform we've built to serve our customers and clients, and we enter 2015 in good shape to manage both the opportunities and the challenges the markets and economy will offer."

"We continued our focus on optimizing the balance sheet this quarter, building capital and managing expenses in a challenging interest rate and geopolitical environment," said Chief Financial Officer Bruce Thompson. "Credit quality remained strong, reflecting the improving economy and our solid risk underwriting."

Selected Financial Highlights

		Three Mor	nths Er	nded	Year Ended					
(Dollars in millions, except per share data)	December 31 2014		D	ecember 31 2013	D	ecember 31 2014	December 3 ⁻ 2013			
Net interest income, FTE basis ¹	\$	9,865	\$	10,999	\$	40,821	\$	43,124		
Noninterest income		9,090		10,702		44,295		46,677		
Total revenue, net of interest expense, FTE basis		18,955		21,701		85,116		89,801		
Total revenue, net of interest expense, FTE basis, excluding DVA/FVA ²		19,581		22,319		85,356		90,959		
Provision for credit losses		219		336		2,275		3,556		
Noninterest expense ³		14,196		17,307		75,117		69,214		
Net income	\$	3,050	\$	3,439	\$	4,833	\$	11,431		
Diluted earnings per common share	\$	0.25	\$	0.29	\$	0.36	\$	0.90		

¹ Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was \$9.6 billion and \$10.8 billion for the three months ended December 31, 2014 and 2013, and \$40.0 billion and \$42.3 billion for the years ended December 31, 2014 and 2013. Total revenue, net of interest expense, on a GAAP basis was \$18.7 billion and \$21.5 billion for the three months ended December 31, 2014 and 2013, and \$84.2 billion and \$88.9 billion for the years ended December 31, 2014 and 2013.

² Represents a non-GAAP financial measure. Net DVA/FVA losses were \$626 million and \$618 million for the three months ended December 31, 2014 and 2013, and \$240 million and \$1.2 billion for the years ended December 31, 2014 and 2013. FVA losses were \$497 million for the three months ended December 31, 2014.

³ Includes litigation expense of \$393 million and \$2.3 billion for the three months ended December 31, 2014 and 2013, and \$16.4 billion and \$6.1 billion for the years ended December 31, 2014 and 2013.

Net interest income, on an FTE basis^(B), was \$9.9 billion in the fourth quarter of 2014,down \$1.1 billion from the year-ago quarter. The decline was driven by a \$788 million negative swing year-over-year in market-related adjustments as discussed above, and lower loan balances and yields. These were partially offset by lower rates paid on deposits and lower long-term debt balances and yields. Excluding the impact of the market-related adjustments, net interest income was \$10.4 billion in the fourth quarter of 2014, compared to \$10.5 billion in the prior quarter and \$10.8 billion in the year-ago quarter.

Noninterest income decreased 15 percent from the year-ago quarter to \$9.1 billion. Excluding the impact of the adoption of FVA in the current period, and net DVA and equity investment income in both periods, noninterest income was down 10 percent from the year-ago quarter, driven by declines in sales and trading results as well as mortgage banking^(H). This was partially offset by higher card income and higher investment and brokerage services income.

The provision for credit losses declined \$117 million from the fourth quarter of 2013 to \$219 million, driven by improved credit quality. Net charge-offs declined \$703 million, or 44 percent, from the fourth quarter of 2013 to \$879 million, with the net charge-off ratio falling to 0.40 percent in the fourth quarter of 2014 from 0.68 percent in the year-ago quarter. The decline in net charge-offs from the fourth quarter of 2013 was driven by continued improvement in the portfolio trends including increased home prices. During the fourth

quarter of 2014, the reserve release was\$660 million, compared to a reserve release of\$1.2 billion in the fourth quarter of 2013.

Noninterest expense was \$14.2 billion in the fourth quarter of 2014, compared to \$17.3 billion in the year-ago quarter. The decline was driven by lower litigation expense (principally mortgage-related) and reduced personnel expense. Litigation expense declined to \$393 million in the fourth quarter of 2014 from \$2.3 billion in the year-ago quarter. Excluding litigation expense, noninterest expense decreased 8 percent from the year-ago quarter to \$13.8 billion, reflecting continued progress to realize cost savings and improve efficiency^(C).

Legacy Assets and Servicing (LAS), the business unit that is responsible for servicing residential mortgage and home equity loans, continued to make solid progress in its efforts to reduce expenses. Noninterest expense, excluding litigation, declined to \$1.1 billion in the fourth quarter of 2014, compared to\$1.3 billion in the prior quarter and \$1.8 billion in the year-ago quarter as the number of 60+ days delinquent loans was reduced to 189,000 from 221,000 in the prior quarter and 325,000 in the year-ago quarter^(D).

The effective tax rate for the fourth quarter of 2014 was 29.2 percent, compared to 10.6 percent in the year-ago quarter. The increase in the effective tax rate from the fourth quarter of 2013 was driven by the absence in the current quarter of certain discrete tax benefits from the year-ago quarter.

Business Segment Results

The company reports results through five business segments: Consumer and Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth and Investment Management (GWIM), Global Banking, and Global Markets, with the remaining operations recorded in All Other.

Consumer and Business Banking (CBB)

		Three Mor	nths	Ended	Year Ended							
(Dollars in millions)		ecember 31 2014		December 31 2013		December 31 2014		December 31 2013				
Total revenue, net of interest expense, FTE basis	\$	7,541	\$	7,496	\$	29,862	\$	29,864				
Provision for credit losses		670		427		2,633		3,107				
Noninterest expense		4,015		4,001		15,911		16,260				
Net income	\$	1,758	\$	1,992	\$	7,096	\$	6,647				
Return on average allocated capital ¹		24%		26 %		24%		22%				
Average loans	\$	161,267	\$	163,157	\$	161,109	\$	164,574				
Average deposits		550,399		528,733		543,441		518,904				
At period-end												
Brokerage assets					\$	113,763	\$	96,048				

¹ Return on average allocated capital is a non-GAAP financial measure. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

Business Highlights

- Average deposit balances increased \$21.7 billion, or 4 percent, from the year-ago quarter to \$550.4 billion.
- Client brokerage assets increased \$17.7 billion, or 18 percent, from the year-ago quarter to \$113.8 billion, driven primarily by new client accounts, strong account flows as well as market valuations.
- Credit card issuance remained strong. The company issued 1.2 million new credit cards in the fourth quarter of2014, up 19 percent from the 1.0 million cards issued in the year-ago quarter. Approximately 67 percent of these cards went to existing relationship customers during the fourth quarter of 2014.
- The number of mobile banking customers increased 15 percent from the year-ago quarter to 16.5 million users, and 12 percent of deposit transactions by customers were done through mobile, compared to 9 percent in the year-ago quarter. Since the introduction of Apple Pay[™] in October, nearly 800,000 customers have enrolled in the service, adding approximately 1.1 million cards.
- Preferred Rewards continues to expand, resulting in broader and deeper client relationships. Through the end of 2014, approximately 1.2 million clients have enrolled in the program.

Financial Overview

Consumer and Business Banking reported net income of \$1.8 billion, compared to \$2.0 billion in the year-ago quarter. The decline was driven by higher provision for credit losses as a result of the slowing pace of improvements in credit quality. Higher noninterest income, driven by an increase in card income, was offset by lower net interest income as a result of lower yields and loan balances, leaving revenue stable for the comparative periods.

Noninterest expense was \$4.0 billion, in line with the year-ago quarter. Driven by the continued growth in mobile banking and other self-service customer touchpoints, the company reduced its retail footprint by another 92 banking centers during the fourth quarter of 2014 to 4,855 locations. Return on average allocated capital was 24 percent in the fourth quarter of 2014, compared to 26 percent in the fourth quarter of 2013.

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Consumer Real Estate Services (CRES)

		Three Mor	ths	Ended	Year Ended						
(Dollars in millions)		December 31 2014		December 31 2013		December 31 2014		December 31 2013			
Total revenue, net of interest expense, FTE basis	\$	1,174	\$	1,712	\$	4,848	\$	7,715			
Provision for credit losses		(131)		(474)		160		(156)			
Noninterest expense ¹		1,945		3,752		23,226		15,815			
Net loss	\$	(397)	\$	(1,035)	\$	(13,395)	\$	(5,031)			
Average loans and leases		87,978		89,687		88,277		90,278			
At period-end											
Loans and leases					\$	87,972	\$	89,753			

¹ Includes litigation expense of \$262 million and \$1.2 billion for the three months ended December 31, 2014 and 2013, and \$15.2 billion and \$3.8 billion for the years ended December 31, 2014 and 2013.

Business Highlights

- The company originated \$11.6 billion in first-lien residential mortgage loans and \$3.4 billion in home equity lines during the fourth quarter of 2014, compared to \$11.7 billion and \$3.2 billion in the prior quarter.
- The number of 60+ days delinquent first mortgage loans serviced by Legacy Assets and Servicing (LAS) declined by 136,000 loans, or 42 percent, from the fourth quarter of 2013 to 189,000 loans.
- Noninterest expense in LAS, excluding litigation, declined to\$1.1 billion in the fourth quarter of 2014 from \$1.8 billion in the year-ago quarter^(D).

Financial Overview

Consumer Real Estate Services reported a net loss of\$397 million for the fourth quarter of 2014, compared to a net loss of\$1.0 billion for the same period in 2013, driven primarily by lower litigation expense.

Revenue declined \$538 million from the fourth quarter of 2013 to \$1.2 billion, driven primarily by lower servicing fees due to a smaller servicing portfolio. Core production revenue declined \$107 million from the year-ago quarter to \$297 million.

The benefit in the provision for credit losses decreased \$343 million from the year-ago quarter to a benefit of \$131 million, driven primarily by a slower pace of credit quality improvement.

Noninterest expense decreased \$1.8 billion from the year-ago quarter to \$1.9 billion, due to lower litigation expense and lower LAS default-related staffing and other default-related servicing expenses^(D). Home Loans expenses also declined reflecting increased productivity.

Global Wealth and Investment Management (GWIM)

		Three Mo	nths E	Ended	Year Ended						
(Dollars in millions)		December 31 2014		December 31 2013		December 31 2014					
Total revenue, net of interest expense, FTE basis	\$	4,602	\$	4,479	\$	18,404	\$	17,790			
Provision for credit losses		14		26		14		56			
Noninterest expense		3,440		3,262		13,647		13,033			
Net income	\$	706	\$	778	\$	2,974	\$	2,977			
Return on average allocated capital ¹		23%	31%		25			30 %			
Average loans and leases	\$	123,544	\$	115,546	\$	119,775	\$	111,023			
Average deposits		238,835		240,395		240,242		242,161			
At period-end (dollars in billions)											
Assets under management					\$	902.9	\$	821.4			
Total client balances ²						2,498.0		2,366.4			

¹ Return on average allocated capital is a non-GAAP financial measure. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

² Total client balances are defined as assets under management, assets in custody, client brokerage assets, client deposits and loans (including margin receivables).

Business Highlights

- Client balances increased 6 percent from the year-ago quarter to \$2.5 trillion, driven by higher market levels and net inflows.
- Fourth-quarter 2014 long-term assets under management (AUM) flows of \$9.4 billion were the 22nd consecutive quarter of positive flows. Full-year long-term AUM flows were a record \$49.8 billion.
- The company reported record asset management fees of \$2.1 billion, up 16 percent from the year-ago quarter.
- The number of wealth advisors increased by 714 advisors from the year-ago quarter to 17,231, and full-year attrition levels were at historical lows since the Merrill Lynch merger.
- Average loan balances increased 7 percent from the year-ago quarter to \$123.5 billion from \$115.5 billion.

Financial Overview

Global Wealth and Investment Management reported net income of \$706 million, compared to \$778 million in the fourth quarter of 2013. Revenue increased 3 percent from the year-ago quarter to \$4.6 billion, driven by higher noninterest income with record asset management fees, partially offset by lower transactional activity.

Noninterest expense increased 5 percent to \$3.4 billion, driven by higher revenue-related incentive compensation and support costs.

Return on average allocated capital was 23 percent in the fourth quarter of 2014, down from 31 percent in the year-ago quarter, driven by increased allocated capital and, to a lesser extent, lower net income.

Global Banking

		Three Mo	nths E	Ended	Year Ended						
(Dollars in millions)	D	ecember 31 2014	December 31 2013			December 31 2014	December 31 2013				
Total revenue, net of interest expense, FTE basis	\$	4,057		4,303	\$	16,598	\$	16,479			
Provision for credit losses		(29)		441		336		1,075			
Noninterest expense		1,849		1,943		7,681		7,551			
Net income	\$	1,433	\$	1,255	\$	5,435	\$	4,973			
Return on average allocated capital ¹		18%		22%		18%		22%			
Average loans and leases	\$	270,760	\$	268,864	\$	270,164	\$	257,249			
Average deposits		264,027		259,193		261,312		236,765			

¹ Return on average allocated capital is a non-GAAP financial measure. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

Business Highlights

- Bank of America Merrill Lynch was ranked No. 2 in global net investment banking fees in the fourth quarter of 2014 with firmwide investment banking fees of \$1.5 billion, excluding self-led deals⁽¹⁾.
- Bank of America Merrill Lynch ranked among the top three financial institutions globally in high-yield corporate debt, leveraged loans, asset-backed securities, investment grade corporate debt, syndicated loans, announced mergers and acquisitions, equity capital markets and debt capital markets during the fourth quarter of 2014^(I).
- Average loan and lease balances increased \$3.7 billion, or 1.4 percent, from the prior quarter to \$270.8 billion with growth mainly driven by the commercial and industrial portfolios.

Financial Overview

Global Banking reported net income of \$1.4 billion in the fourth quarter of 2014, up \$178 million, or 14 percent, from the year-ago quarter, driven by a reduction in the provision for credit losses and a decline in noninterest expense partly offset by lower revenue. Revenue of \$4.1 billion declined 6 percent from the year-ago quarter, reflecting lower investment banking fees and net interest income.

The provision for credit losses decreased \$470 million from the year-ago quarter to a benefit of \$29 million in the fourth quarter of 2014, as the prior year included reserve increases from loan growth. Noninterest expensed ecreased \$94 million, or 5 percent, from the year-ago quarter to \$1.8 billion, reflecting lower personnel expenses and the completion of certain technology initiatives in the year-ago quarter.

The return on average allocated capital was 18 percent in the fourth quarter of 2014, down from 22 percent in the year-ago quarter, as growth in earnings was more than offset by increased capital allocations.

Global Markets

		Three Mor	ths En	ded	Year Ended						
(Dollars in millions)		December 31 2014		ecember 31 2013		December 31 2014		December 31 2013			
Total revenue, net of interest expense, FTE basis	\$	2,370	\$	3,198	\$	16,119	\$	15,390			
Total revenue, net of interest expense, FTE basis, excluding net DVA/FVA ¹		2,996		3,816		16,359		16,548			
Provision for credit losses		27		104		110		140			
Noninterest expense		2,499		3,274		11,771		11,996			
Net income (loss)	\$	(72)	\$	(47)	\$	2,719	\$	1,153			
Return on average allocated capital ²		n/m		n/m		8%		4%			
Total average assets	\$	611,714	\$	603,012	\$	607,538	\$	632,681			

1 Represents a non-GAAP financial measure. Net DVA/FVA losses were \$626 million and \$618 million for the three months ended December 31, 2014 and 2013, and \$240 million and \$1.2 billion for the years ended December 31, 2014 and 2013. FVA losses were \$497 million for the three months ended December 31, 2014.

² Return on average allocated capital is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

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Business Highlights

- Equities sales and trading revenue, excluding net DVA/FVA, was up modestly from the fourth quarter of 2013 td\$911 million despite a challenging market environment^(L).
- Bank of America Merrill Lynch was named No. 1 Global Research firm in 2014 by Institutional Investor magazine for the fourth year in a row.

Financial Overview

Global Markets reported a net loss of\$72 million in the fourth quarter of2014, compared to a net loss of\$47 million in the yearago quarter, reflecting lower sales and trading revenue, mostly offset by lower litigation expense and smaller net DVA losses. The current quarter was also negatively impacted by a one-time transitional charge of \$497 million related to the adoption of funding valuation adjustments on uncollateralized derivatives^(A).

Revenue decreased \$828 million, or 26 percent, from the year-ago quarter to \$2.4 billion. Excluding net DVA/FVAlosses of \$626 million in the current quarter and net DVA losses of \$618 million in the year-ago quarter, revenuedecreased \$820 million to \$3.0 billion^(J). The year-ago quarter also included approximately \$220 million in recoveries on certain legacy Fixed Income, Currencies and Commodities (FICC) positions. Excluding net DVA/FVA losses and the recoveries on legacy positions in the year-ago quarter, Global Markets sales and trading revenue declined approximately \$400 million to \$2.4 billion^(J). On this same basis, FICC sales and trading revenue declined to \$1.5 billion in the fourth quarter of 2014 from \$1.9 billion in the year-ago quarter, driven by declines in credit and mortgages due to lower client activity, partially offset by stronger results in foreign exchange and rates^(K).

Equities sales and trading revenue was up modestly from the year-ago quarter to\$911 million^(L).

Noninterest expense of \$2.5 billion decreased \$775 million from the year-ago quarter due to a \$652 million reduction in litigation expense, as well as a decrease in revenue-related incentives.

All Other¹

		Three Mo	nths	Ended	Year Ended						
(Dollars in millions)		December 31 2014		December 31 2013		December 31 2014		December 31 2013			
Total revenue, net of interest expense, FTE basis ²	\$	(789)	\$	513	\$	(715)	\$	2,563			
Provision for credit losses		(332)		(188)		(978)		(666)			
Noninterest expense		448		1,075		2,881		4,559			
Net income (loss)	\$	(378)	\$	496	\$	4	\$	712			
Total average loans		183,090		226,027		202,512		235,460			

¹ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness.

² Revenue includes equity investment income of \$(77) million and \$393 million for the three months ended December 31, 2014 and 2013 and \$601 million and \$2.6 billion for the years ended December 31, 2014 and 2013, and gains on sales of debt securities of \$162 million and \$363 million for the three months ended December 31, 2014 and 2013, and \$1.3 billion and \$1.2 billion for the years ended December 31, 2014 and 2013, and \$1.3 billion and \$1.2 billion for the years ended December 31, 2014 and 2013.

All Other reported a net loss of\$378 million in the fourth quarter of 2014, compared to net income of \$496 million for the same period a year ago, primarily due to declines in both net interest income and noninterest income, partially offset by lower noninterest expense.

Net interest income declined \$760 million from the year-ago quarter, primarily as a result of a \$788 million negative swing in market-related NII adjustments driven by the acceleration of bond premium amortization on the company's debt securities portfolio due to lower long-term interest rates.

Noninterest income declined \$542 million from the year-ago quarter, reflecting lower equity investment income and lower gains on sales of debt securities in the fourth quarter of 2014. The decline in equity investment income was primarily attributable to the sale of an equity investment in the year-ago quarter and lower Global Principal Investment (GPI) results compared to the year-ago quarter, as the GPI portfolio has been actively winding down over the past several years.

The benefit in the provision for credit losses increased \$144 million from the year-ago quarter to a benefit of \$332 million. Income tax was a benefit of \$527 million in the fourth quarter of 2014, compared to a benefit of \$870 million in the year-ago quarter, reflecting the prior period tax benefits attributable to the resolution of certain tax matters and benefits from non-U.S. restructurings.

Noninterest expense declined primarily as a result of lower litigation expense and infrastructure support costs compared with the year-ago quarter.

Credit Quality

annualized.

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		Three Mo	nths	Ended		Year E	nde	d
(Dollars in millions)	Dec	ember 31 2014		December 31 2013		December 31 2014		December 31 2013
Provision for credit losses	\$	219		336	\$	2,275	\$	3,556
Net charge-offs ¹		879		1,582		4,383		7,897
Net charge-off ratio ^{1, 2}	0.40 % 0.6					0.87 %		
Net charge-off ratio, excluding the PCI loan portfolio ²		0.41		0.70		0.50		0.90
Net charge-off ratio, including PCI write-offs ²		0.40		1.00		0.58		1.13
						December 31 2014		December 31 2013
Nonperforming loans, leases and foreclosed pro	perties				\$	12,629	\$	17,772
Nonperforming loans, leases and foreclosed properties ratio ³		3				1.45%		1.93 %
Allowance for loan and lease losses					\$	14,419	\$	17,428
Allowance for loan and lease losses ratio ⁴						1.65 %		1.90 %

¹ Excludes write-offs of purchased credit-impaired (PCI) loans of \$13 million and \$741 million for the three months ended December 31, 2014 and 2013, and \$810 million and \$2.3 billion for the years ended December 31, 2014 and 2013.

² Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases during the period; quarterly results are

³ Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

⁴ Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

Note: Ratios do not include loans measured under the fair value option.

Credit quality continued to improve in the fourth quarter of2014, with net charge-offs declining across most major portfolios when compared to the year-ago quarter. The number of 30+ days performing delinquent loans, excluding fully-insured loans, declined across all consumer portfolios from the year-ago quarter, remaining at record-low levels in the U.S. credit card portfolio. Additionally, reservable criticized balances and nonperforming loans, leases and foreclosed properties also continued to decline, down 10 percent and 29 percent, respectively, from the year-ago period.

Net charge-offs were \$879 million in the fourth quarter of 2014, down from \$1.0 billion in the third quarter of 2014, and \$1.6 billion in the fourth quarter of 2013. The provision for credit losses declined to \$219 million in the fourth quarter of 2014 from \$336 million in the fourth quarter of 2013, driven by continued improvement in the portfolio trends including increased home prices. During the fourth quarter of 2014, the reserve release was \$660 million, compared to a reserve release of \$1.2 billion in the fourth quarter of 2013.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was4.14 times in the fourth quarter of2014, compared to 2.78 times in the fourth quarter of2013. The allowance to annualized net charge-off coverage ratio, excluding PCI, was 3.66 times in the fourth quarter of2014 and 2.38 times in the fourth quarter of2013.

Nonperforming loans, leases and foreclosed properties were \$12.6 billion at December 31, 2014, a decrease from \$14.2 billion at September 30, 2014 and \$17.8 billion at December 31, 2013.

Capital and Liquidity Management^{1,2,3}

(Dollars in billions)	At Dece	mber 31 2014	At September 30 2014
Basel 3 Transition (under standardized approach)			
Common equity tier 1 capital - Basel 3	\$	155.4 \$	152.4
Risk-weighted assets		1,261.5	1,271.7
Common equity tier 1 capital ratio - Basel 3		12.3 %	12.0%
Basel 3 Fully Phased-in (under standardized approach) ³			
Common equity tier 1 capital - Basel 3	\$	141.3 \$	135.1
Risk-weighted assets		1,415.4	1,418.2
Common equity tier 1 capital ratio - Basel 3		10.0 %	9.5 %

(Dollars in millions, except per share information)	At	December 31 2014	At	September 30 2014	At December 31 2013
Tangible common equity ratio ⁴		7.47%		7.22%	7.20%
Total shareholders' equity	\$	243,471	\$	238,681	\$ 232,685
Common equity ratio		10.65		10.40	10.43
Tangible book value per share ⁴	\$	14.43	\$	14.09	\$ 13.79
Book value per share		21.32		20.99	20.71

1 Regulatory capital ratios are

preliminary.

² On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and tier 1 capital.

³ Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to page 18 of this press release. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. These estimates are expected to evolve over time as the company's businesses change and as a result of further rulemaking or clarification by U.S. regulatory agencies. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's risk-weighted assets and resulting capital ratios would likely be adversely impacted, which in some cases could be significant. The company continues to evaluate the potential impact of proposed rules.

⁴ Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to pages22-24 of this press release.

The common equity tier 1 capital ratio under the Basel 3 Standardized Transition approach for measuring risk-weighted assets was 12.3 percent at December 31, 2014 and 12.0 percent at September 30, 2014.

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

The estimated common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 0.0 percent at December 31, 2014, compared to 9.5 percent at September 30, 2014^(E).

The estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis wa **9**.6 percent at both December 31, 2014 and September 30, 2014, despite an increase in operational risk-weighted assets during the fourth quarter^(E).

At December 31, 2014, the estimated supplementary leverage ratio (SLR)^{F)} for the Bank Holding Company was approximately 5.9 percent, which exceeds the 5.0 percent minimum for bank holding companies, and the estimated SLR for the company's primary banking

entity was approximately 7.0 percent atDecember 31, 2014^(F), which exceeds the 6.0 percent required minimum.

At December 31, 2014, Global Excess Liquidity Sources totaled \$439 billion, up from \$429 billion at September 30,2014 and \$376 billion at December 31, 2013. Time-to-required funding was 39 months atDecember 31, 2014, compared to 38 months at both September 30, 2014 and December 31, 2013.

Period-end common shares issued and outstanding were 10.52 billion and 10.59 billion at December 31, 2014 and 2013.

Tangible book value per share of common stock^{G)} was \$14.43 at December 31, 2014, compared to \$13.79 at December 31, 2013. Book value per share was \$21.32 at December 31, 2014, compared to \$20.71 at December 31, 2013.

End Notes

This press release uses non-GAAP financial measures. The company believes these non-GAAP financial measures provide additional clarity in assessing its results. Other companies may define or calculate these measures differently.

- (A) In the fourth quarter of 2014, Bank of America adopted a funding valuation adjustment on uncollateralized derivatives in the company's Global Markets business. This methodology seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of \$497 million recorded in the fourth quarter of 2014 in the company's Global Markets business.
- (B) Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was \$9.6 billion and \$10.8 billion for the three months ended December 31, 2014 and 2013, and \$40.0 billion and \$42.3 billion for the years ended December 31, 2014 and 2013. Net interest income on an FTE basis excluding market-related adjustments represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were \$(0.6) billion for the three months ended December 31, 2014 and 2013, and \$(1.1) billion and \$0.8 billion for the years ended December 31, 2014 and 2013, and \$(1.1) billion and \$0.8 billion for the years ended December 31, 2014 and 2013, and \$(1.1) billion and \$0.8 billion for the years ended December 31, 2014 and 2013, and \$(1.2) billion for the years ended December 31, 2014 and 2013, and \$(1.2) billion for the years ended December 31, 2014 and 2013, and \$(1.2) billion for the years ended December 31, 2014 and 2013, and \$(1.2) billion for the years ended December 31, 2014 and 2013, and \$(1.2) billion for the years ended December 31, 2014 and 2013.
- (C) Noninterest expense, excluding litigation, is a non-GAAP financial measure. Noninterest expense including litigation was \$14.2 billion and \$17.3 billion for the three months ended December 31, 2014 and 2013, and \$75.1 billion and \$69.2 billion for the years ended December 31, 2014 and 2013. Noninterest expense excluding litigation was \$13.8 billion and \$15.0 billion for the three months ended December 31, 2014 and 2013, and \$58.7 billion and \$63.1 billion for the years ended December 31, 2014 and 2013. Litigation expense was \$393 million and \$2.3 billion for the three months ended December 31, 2014 and 2013, and \$16.4 billion and \$6.1 billion for the years ended December 31, 2014 and 2013.
- (D) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was \$1.4 billion and \$3.0 billion for the three months ended December 31, 2014 and 2013, and \$20.6 billion and \$12.5 billion for the years ended December 31, 2014 and 2013. LAS litigation expense was \$256 million and \$1.2 billion for the three months ended December 31, 2014 and 2013, and \$12.5 billion and \$3.8 billion for the years ended December 31, 2014 and 2013.
- (E) Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 18 of this press release. On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting Common Equity Tier 1 (CET1) capital and Tier 1 capital. The company's estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. If our internal analytical models are not approved or are required to be revised, it would likely lead to an increase in our risk-weighted assets and negatively impact our capital ratios, which in some cases could be significant. The company continues to evaluate the potential impact of proposed rules.
- (F) The supplementary leverage ratio is based on estimates from our current understanding of recently finalized rules issued by banking regulators on September 3, 2014. The estimated ratio is measured using quarter-end tier 1 capital calculated under Basel 3 on a fully phased-in basis. The denominator is calculated as the daily average of the sum of on-balance sheet assets as well as the simple average of certain off-balance sheet exposures at the end of each month in the quarter, including, among other items, derivatives and securities financing transactions.
- (G) Tangible book value per share of common stock is a non-GAAP financial measure. Other companies may define or calculate this measure differently. Book value per share was \$21.32 at December 31, 2014, compared to \$20.99 at September 30, 2014 and \$20.71 at December 31, 2013. For more information, refer to pages 22-24 of this press release.

- (H) Revenue, net of interest expense, on an FTE basis, excluding net DVA and equity investment gains; and noninterest income excluding the impact of the adoption of FVA in the current period and net DVA and equity investment gains, are non-GAAP financial measures. Total revenue, net of interest expense, on an FTE basis was \$19.0 billion and \$21.7 billion for the three months ended December 31, 2014 and 2013, and \$85.1 billion and \$89.8 billion for the years ended December 31, 2014 and 2013. Noninterest income was \$9.1 billion and \$10.7 billion for the three months ended December 31, 2014 and 2013, and \$44.3 billion and \$46.7 billion for the years ended December 31, 2014 and 2013. FVA losses were \$497 million for the three months ended December 31, 2014 resulting from a one-time charge related to the adoption of funding valuation adjustments related to uncollateralized derivatives in the company's Global Markets business. Net DVA/FVA losses were \$626 million and \$240 million for the three months and year ended December 31, 2014 and to DVA losses were \$618 million and \$1.2 billion for the three months and year ended December 31, 2014 and period becember 31, 2014 and period becember 31, 2014 and period becember 31, 2013. Equity investment income was \$(20) million and \$474 million for the three months ended December 31, 2014 and 2013, and \$2.9 billion for the years ended December 31, 2014 and 2013, and \$2.9 billion for the years ended December 31, 2014 and 2013.
- (I) Rankings per Dealogic as of January 6, 2015
- (J) Global Markets revenue excluding net DVA/FVA and recoveries on certain legacy FICC positions in the fourth quarter of 2013 are non-GAAP financial measures. Net DVA/FVA losses were \$626 million and \$240 million or the three months and year ended December 31, 2014 and net DVA losses were \$618 million and \$1.2 billion for the three months and year ended December 31, 2013. Recoveries on certain legacy FICC positions were approximately \$220 million in the fourth quarter of 2013.
- (K) FICC sales and trading revenue, excluding net DVA/FVA is a non-GAAP financial measure. Net DVA/FVA losses included in FICC revenue were \$577 million and \$536 million for the three months ended December 31, 2014 and 2013, and \$307 million and \$1.1 billion for the years ended December 31, 2014 and 2013.
- (L) Equity sales and trading revenue, excluding net DVA/FVA is a non-GAAP financial measure. Equities net DVA/FVA losses were \$49 million and \$82 million for the three months ended December 31, 2014 and 2013, and gains of \$67 million and losses of \$44 million for the years ended December 31, 2014 and 2013.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss fourth-quarter2014 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <u>http://investor.bankofamerica.com</u>. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international) and the conference ID is: 79795.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay of the conference call will also be available beginning at noon on January 15 through midnight, January 23 by telephone at 800.753.8546 (U.S.) or 1.402.220.0685 (international).

Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small- and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 48 million consumer and small business relationships with approximately4,800 retail banking offices and approximately 15,800 ATMs and award-winning online banking with 31 million active users and approximately 17 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

Forward-looking Statements

Bank of America and its management may make certain statements that constitute forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks. as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2013 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase claims and the chance that the Company could face related servicing. securities, fraud, indemnity or other claims from one or more counterparties, including monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained, including the possibility that the court decision with respect to the BNY Mellon Settlement is overturned on appeal in whole or in part; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines, and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational: the impact of global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies: estimates of the fair value of certain of the Company's assets and liabilities: uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including but not limited to, any GSIB surcharge; the impact of implementation and compliance with new and evolving U.S. and International regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the potential impact of the U.K. tax authorities' proposal to limit how much NOLs can offset annual profit; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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Bank of America Corporation and Subsidiaries Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

Summary Income Statement		Year Decer			Fourth Quarter		Third Quarter		Fourth Quarter
		2014	 2013		2014	_	2014		2013
Net interest income	\$	39,952	\$ 42,265	\$	9,635	\$	10,219	\$	10,786
Noninterest income		44,295	 46,677		9,090	_	10,990		10,702
Total revenue, net of interest expense		84,247	88,942		18,725		21,209		21,488
Provision for credit losses		2,275	3,556		219		636		336
Noninterest expense		75,117	 69,214		14,196		20,142		17,307
Income before income taxes		6,855	16,172		4,310		431		3,845
Income tax expense		2,022	 4,741		1,260	_	663		406
Net income (loss)	S	4,833	\$ 11,431	\$	3,050	\$	(232)	\$	3,439
Preferred stock dividends		1,044	 1,349		312	_	238		256
Net income (loss) applicable to common shareholders	<u>s</u>	3,789	\$ 10,082	\$	2,738	\$	(470)	\$	3,183
Common shares issued		25,866	45,288		648		69		624
Average common shares issued and outstanding		10,527,818	10,731,165		10,516,334		10,515,790		10,633,030
Average diluted common shares issued and outstanding ⁽¹⁾		10,584,535	11,491,418		11,273,773		10,515,790		11,404,438
Summary Average Balance Sheet									
Total debt securities	\$	351,702	\$ 337,953	\$	371,014	\$	359,653	\$	325,119
Total loans and leases		903,901	918,641		884,733		899,241		929,777
Total earning assets		1,814,930	1,819,548		1,802,121		1,813,482		1,798,697
Total assets		2,145,590	2,163,513		2,137,551		2,136,109		2,134,875
Total deposits		1,124,207	1,089,735		1,122,514		1,127,488		1,112,674
Common shareholders' equity		223,066	218,468		224,473		222,368		220,088
Total shareholders' equity		238,476	233,947		243,448		238,034		233,415
Performance Ratios									
Return on average assets		0.23 %	0.53 %		0.57 %		n/m		0.64%
Return on average tangible common shareholders' equity (2)		2.52	6.97		7.15		n/m		8.61
Per common share information									
Earnings (loss)	\$	0.36	\$ 0.94	\$	0.26	\$	(0.04)	\$	0.30
Diluted earnings (loss) ⁽¹⁾		0.36	0.90		0.25		(0.04)		0.29
Dividends paid		0.12	0.04		0.05		0.05		0.01
Book value		21.32	20.71		21.32		20.99		20.71
Tangible book value (2)		14.43	13.79		14.43		14.09		13.79
					December 31 2014		September 30 2014	Γ	December 31 2013
Summary Period-End Balance Sheet									
Total debt securities				\$	380,461	\$	368,124	\$	323,945
Total loans and leases					881,391		891,315		928,233
Total earning assets					1,768,431		1,783,051		1,763,149
Total assets					2,104,534		2,123,613		2,102,273
Total deposits					1,118,936		1,111,981		1,119,271
Common shareholders' equity					224,162		220,768		219,333
Total shareholders' equity					243,471		238,681		232,685
Common shares issued and outstanding					10,516,542		10,515,894		10,591,808
Credit Quality		Year Decer 2014			Fourth Quarter 2014		Third Quarter 2014		Fourth Quarter 2013
Total net charge-offs	s	4,383	\$ 7,897	\$	879	\$	1,043	\$	1,582
	3	4,383	0.87%	3	879 0.40 %	\$	0.46%	3	0.68%
Net charge-offs as a percentage of average loans and leases outstanding ³) Provision for credit losses	s	0.49 % 2,275		¢	0.40 %	£	636	¢	0.68%
	5	2,275	\$ 3,556	\$	219	\$	020	\$	220

	Dec	ember 31 2014	Se	eptember 30 2014	D	ecember 31 2013
Total nonperforming loans, leases and foreclosed properties ⁽⁴⁾	\$	12,629	\$	14,232	\$	17,772

Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties

	1.45 %	1.61%	1.93 %
Allowance for loan and lease losses	\$ 14,419 \$	15,106 \$	17,428
Allowance for loan and lease losses as a percentage of total loans and leases outstanding?)	1.65 %	1.71%	1.90 %

For footnotes see page 18.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Selected Financial Data (continued)

(Dollars in millions)

	Basel 3	Transition	Basel 1
Capital Management	December 31 2014	September 30 2014	December 31 2013
Risk-based capital metrics ^(5, 6) :			
Common equity tige 1 conital	¢ 155.262	\$ 152.444	<i>n/o</i>

Common equity tier 1 capital	\$ 155,505 \$	152,444	n/a
Tier 1 common capital	n/a	n/a \$	141,522
Common equity tier 1 capital ratio	12.3 %	12.0%	n/a
Tier 1 common capital ratio ⁽⁷⁾	n/a	n/a	10.9%
Tier 1 leverage ratio	8.2	7.9	7.7
Tangible equity ratio ⁽⁸⁾	8.42	8.10	7.86
Tangible common equity ratio ⁽⁸⁾	7.47	7.22	7.20

Regulatory Capital Reconciliations ^(5, 6)	Decemb 201		September 30 2014
Regulatory capital – Basel 3 transition to fully phased-in			
Common equity tier 1 capital (transition)	\$ 1	55,363	\$ 152,444
Adjustments and deductions recognized in Tier 1 capital during transition		(8,111)	(10,191)
Other adjustments and deductions phased in during transition		(5,978)	(7,147)
Common equity tier 1 capital (fully phased-in)	\$ 1	41,274	\$ 135,106
Risk-weighted assets – As reported to Basel 3 (fully phased-in)	Decemb 201-		September 30 2014
As reported risk-weighted assets	\$ 1,2	61,522	\$ 1,271,723
Changes in risk-weighted assets from reported to fully phased-in	1	53,889	146,516
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	1,4	15,411	1,418,239
Changes in risk-weighted assets for advanced models		50,222	(8,375)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in)	\$ 1,4	65,633	\$ 1,409,864

Regulatory capital ratios

Basel 3 Standardized approach common equity tier 1 (transition)	12.3 %	12.0 %
Basel 3 Standardized approach common equity tier 1 (fully phased-in)	10.0	9.5
Basel 3 Advanced approaches common equity tier 1 (fully phased-in)	9.6	9.6

(1) The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of the net loss applicable to common shareholders.
(2) Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 22-24.

 (4) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and the feight and the federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans). in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010. (5) Regulatory capital ratios are

preliminary.

preliminary. (e) On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included (b) On January 1, 2014, the Basel 3 rules chemes 31, 2013. Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, see aboxeme Corporation's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on its current understanding of the Standardized approaches under the Basel 3 rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, and also incorporate operational risk. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted, and certain differences arising from the inclusion of the CVA capital charge in the credit risk similarits the Potability of default, the interian instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assume approval by U.S. banking regulators of our internal analytical models, but do not include the benefit of the removal of the surcharge applicable is for further sults could differ from those estimates and assumptions. These estimates assume approval by U.S. banking regulators of our internal analytical models, which in some cases could be significant. More refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our und

(7) Tier I common capital ratio equals Tier I capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets

assets. [8] Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures pages 22-24.

n/a = not applicable n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation

Quarterly Results by Business Segment

(Dollars in millions)

	Fourth Quarter 2014											
		Consumer & Business Banking		Consumer Real Estate Services GWIM		GWIM	Global Banking		Global Markets			All Other
Total revenue, net of interest expense (FTE basis) ⁽¹⁾	\$	7,541	\$	1,174	\$	4,602	\$	4,057	\$	2,370	\$	(789)
Provision for credit losses		670		(131)		14		(29)		27		(332)
Noninterest expense		4,015		1,945		3,440		1,849		2,499		448
Net income (loss)		1,758		(397)		706		1,433		(72)		(378)
Return on average allocated capital ⁽²⁾		24 %		n/m		23 %		18%		n/m		n/m
Balance Sheet												
Average												
Total loans and leases	\$	161,267	\$	87,978	\$	123,544	\$	270,760	\$	58,094	\$	183,090
Total deposits		550,399		n/m		238,835		264,027		n/m		21,481
Allocated capital (2)		29,500		23,000		12,000		31,000		34,000		n/m
Period end												
Total loans and leases	\$	163,416	\$	87,972	\$	125,431	\$	272,572	\$	59,388	\$	172,612
Total deposits		556,568		n/m		245,391		251,344		n/m		18,898

	Third Quarter 2014											
		onsumer & ness Banking	R	Consumer eal Estate Services		GWIM		Global Banking		Global Markets		All Other
Total revenue, net of interest expense (FTE basis)(1)	\$	7,512	\$	1,092	\$	4,666	\$	4,093	\$	4,142	\$	(71)
Provision for credit losses		617		286		(15)		(32)		45		(265)
Noninterest expense		3,972		7,271		3,403		1,905		3,335		256
Net income (loss)		1,861		(5,182)		813		1,413		373		490
Return on average allocated capital ⁽²⁾		25%		n/m		27%		18%		4 %		n/m
Balance Sheet												
Average												
Total loans and leases	\$	160,879	\$	87,971	\$	121,002	\$	267,047	\$	62,939	\$	199,403
Total deposits		545,116		n/m		239,352		265,721		n/m		29,268
Allocated capital (2)		29,500		23,000		12,000		31,000	\$	34,000		n/m
Period end												
Total loans and leases	\$	161,345	\$	87,962	\$	122,395	\$	268,612	\$	62,645	\$	188,356
Total deposits		546,791		n/m		238,710		255,177		n/m		25,109

	Fourth Quarter 2013												
		onsumer & ness Banking	R	Consumer Real Estate Services		GWIM		Global Banking		Global Markets		All Other	
Total revenue, net of interest expense (FTE basis) ⁽¹⁾	\$	\$ 7,496		1,712	\$	4,479	\$	4,303	\$	3,198	\$	513	
Provision for credit losses		427		(474)		26		441		104		(188)	
Noninterest expense		4,001		3,752		3,262		1,943		3,274		1,075	
Net income (loss)		1,992		(1,035)		778		1,255		(47)		496	
Return on average allocated capital ⁽²⁾		26%		n/m		31%		22%		n/m		n/m	
Balance Sheet													
Average													
Total loans and leases	\$	163,157	\$	89,687	\$	115,546	\$	268,864	\$	66,496	\$	226,027	
Total deposits		528,733		n/m		240,395		259,193		n/m		34,306	
Allocated capital (2)		30,000		24,000		10,000		23,000		30,000		n/m	
Period end													
Total loans and leases	\$	165,094	\$	89,753	\$	115,846	\$	269,469	\$	67,381	\$	220,690	
Total deposits		531,608		n/m		244,901		265,171		n/m		27,912	

(1) Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative

purposes. (2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures the corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 22-24.)

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Annual Results by Business Segment

(Dollars in millions)

						Year Ended De	cembe	er 31, 2014			
	I	nsumer & Business Banking	Re	onsumer eal Estate Services		GWIM	GWIM		Global Markets		All Other
Total revenue, net of interest expense (FTE basis)(1)	s	29,862	\$	4,848	\$	18,404	\$	16,598	\$	16,119	\$ (715)
Provision for credit losses		2,633		160		14		336		110	(978)
Noninterest expense		15,911		23,226		13,647		7,681		11,771	2,881
Net income (loss)		7,096		(13,395)		2,974		5,435		2,719	4
Return on average allocated capital ⁽²⁾		24 %		n/m		25 %		18%		8 %	n/m
Balance Sheet											
Average											
Total loans and leases	\$	161,109	\$	88,277	\$	119,775	\$	270,164	\$	62,064	\$ 202,512
Total deposits		543,441		n/m		240,242		261,312		n/m	30,255
Allocated capital (2)		29,500		23,000		12,000		31,000		34,000	n/m
Period end											
Total loans and leases	\$	163,416	\$	87,972	\$	125,431	\$	272,572	\$	59,388	\$ 172,612
Total deposits		556,568		n/m		245,391		251,344		n/m	18,898

	Year Ended December 31, 2013											
		onsumer & Business Banking	F	Consumer Real Estate Services		GWIM		Global Banking	Global Markets			All Other
Total revenue, net of interest expense (FTE basis)(1)	\$ 29,864		\$	7,715	\$	17,790	\$	16,479	\$	15,390	\$	2,563
Provision for credit losses		3,107		(156)		56		1,075		140		(666)
Noninterest expense		16,260		15,815		13,033		7,551		11,996		4,559
Net income (loss)		6,647		(5,031)		2,977		4,973		1,153		712
Return on average allocated capital ⁽²⁾		22%		n/m		30%		22%		4 %		n/m
Balance Sheet												
Average												
Total loans and leases	\$	164,574	\$	90,278	\$	111,023	\$	257,249	\$	60,057	\$	235,460
Total deposits		518,904		n/m		242,161		236,765		n/m		34,919
Allocated capital (2)		30,000		24,000		10,000		23,000		30,000		n/m
Period end												
Total loans and leases	\$	165,094	\$	89,753	\$	115,846	\$	269,469	\$	67,381	\$	220,690
Total deposits		531,608		n/m		244,901		265,171		n/m		27,912

(1) Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative

(1) Fully taxable-equivalent basis is a performance measure used by management in operating use ousness that management enters performe enters ent

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Supplemental Financial Data

(Dollars in millions)									
Fully taxable-equivalent (FTE) basis data ⁽¹⁾ Year Ended December 31						Fourth Quarter		Third Quarter	Fourth Quarter
		2014 2013		2014			2014	 2013	
Net interest income	\$	40,821		43,124	\$	9,865	\$	10,444	\$ 10,999
Total revenue, net of interest expense		85,116		89,801		18,955		21,434	21,701
Net interest yield ⁽²⁾		2.25 %		2.37%		2.18%		2.29%	2.44 %
Efficiency ratio		88.25		77.07		74.90		93.97	79.75

Other Data	December 31 2014	September 30 2014	December 31 2013
Number of banking centers - U.S.	4,855	4,947	5,151
Number of branded ATMs - U.S.	15,838	15,675	16,259
Ending full-time equivalent employees	223,715	229,538	242,117

(1) FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measureson pages 22-24.
 (2) Beginning in 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. Prior period yields have been reclassified to conform to current period presentation.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-CAAP inflancial measure. Tangible equity represents an adjusted shareholders' equity devided by common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible shareholders' equity ratio represents adjusted anding common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity ratio represents adjusted ending common shareholders' equity. The tangible equity ratio represents adjusted and interpresents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital In addition, the Corporation evaluates its business segment results based on measures and unicave capital in details the Corporation and the Corpo

See the tables below and on pages23-24 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years endotecember 31, 2014 and 2013, and the three months ended December 31, 2014, September 30, 2014 and December 31, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

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			Ended 1ber 31	Fourth Quarter	Third Quarter	Fourth Quarter
		2014	2013	2014	 2014	 2013
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis						
Net interest income	s	39,952	\$ 42,265	\$ 9,635	\$ 10,219	\$ 10,786
Fully taxable-equivalent adjustment		869	859	230	 225	 213
Net interest income on a fully taxable-equivalent basis	\$	40,821	\$ 43,124	\$ 9,865	\$ 10,444	\$ 10,999
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-e	quivalent basis					
Total revenue, net of interest expense	s	84,247	\$ 88,942	\$ 18,725	\$ 21,209	\$ 21,488
Fully taxable-equivalent adjustment		869	859	 230	 225	 213
Total revenue, net of interest expense on a fully taxable-equivalent basis	<u>s</u>	85,116	\$ 89,801	\$ 18,955	\$ 21,434	\$ 21,701
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis						
Income tax expense	s	2,022	\$ 4,741	\$ 1,260	\$ 663	\$ 406
Fully taxable-equivalent adjustment		869	859	230	225	 213
Income tax expense on a fully taxable-equivalent basis	s	2,891	\$ 5,600	\$ 1,490	\$ 888	\$ 619
Reconciliation of average common shareholders' equity to average tangible common shareholders' equity						
Common shareholders' equity	s	223,066	\$ 218,468	\$ 224,473	\$ 222,368	\$ 220,088
Goodwill		(69,809)	(69,910)	(69,782)	(69,792)	(69,864)
Intangible assets (excluding mortgage servicing rights)		(5,109)	(6,132)	(4,747)	(4,992)	(5,725)
Related deferred tax liabilities		2,090	2,328	2,019	2,077	2,231
Tangible common shareholders' equity	s	150,238	\$ 144,754	\$ 151,963	\$ 149,661	\$ 146,730
Reconciliation of average shareholders' equity to average tangible shareholders' equity						
Shareholders' equity	\$	238,476	\$ 233,947	\$ 243,448	\$ 238,034	\$ 233,415
Goodwill		(69,809)	(69,910)	(69,782)	(69,792)	(69,864)
Intangible assets (excluding mortgage servicing rights)		(5,109)	(6,132)	(4,747)	(4,992)	(5,725)
Related deferred tax liabilities		2,090	2,328	2,019	2,077	2,231
Tangible shareholders' equity	\$	165,648	\$ 160,233	\$ 170,938	\$ 165,327	\$ 160,057

Certain prior period amounts have been reclassified to conform to current period presentation

This information is preliminary and based on company data available at the time of the presentation.

Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)										
		Year Decer			Fourth Quarter					
		2014		2013		2014		2014		Quarter 2013
Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity										
Common shareholders' equity	s	224,162	\$	219,333	\$	224,162	\$	220,768	\$	219,333
Goodwill		(69,777)		(69,844)		(69,777)		(69,784)		(69,844)
Intangible assets (excluding mortgage servicing rights)		(4,612)		(5,574)		(4,612)		(4,849)		(5,574)
Related deferred tax liabilities		1,960		2,166		1,960		2,019		2,166
Tangible common shareholders' equity	\$	151,733	\$	146,081	\$	151,733	\$	148,154	\$	146,081
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity										
Shareholders' equity	\$	243,471	\$	232,685	\$	243,471	\$	238,681	\$	232,685
Goodwill		(69,777)		(69,844)		(69,777)		(69,784)		(69,844)
Intangible assets (excluding mortgage servicing rights)		(4,612)		(5,574)		(4,612)		(4,849)		(5,574)
Related deferred tax liabilities		1,960		2,166		1,960		2,019		2,166
Tangible shareholders' equity	\$	171,042	\$	159,433	\$	171,042	\$	166,067	\$	159,433
Reconciliation of period-end assets to period-end tangible assets										
Assets	\$	2,104,534	\$	2,102,273	\$	2,104,534	\$	2,123,613	\$	2,102,273
Goodwill		(69,777)		(69,844)		(69,777)		(69,784)		(69,844)
Intangible assets (excluding mortgage servicing rights)		(4,612)		(5.574)						(5,574)
Related deferred tax liabilities				(5,574)		(4,612)		(4,849)		
		1,960		2,166		(4,612) 1,960		(4,849) 2,019		2,166
Tangible assets	\$	1,960 2,032,105	\$		\$		\$		\$	2,166 2,029,021
	\$,	\$	2,166	\$	1,960	\$	2,019	\$	
Tangible assets	<u>s</u>	,	\$ \$	2,166	<u>s</u>	1,960	<u>\$</u> \$	2,019	\$ \$	
Tangible assets Book value per share of common stock	<u> </u>	2,032,105		2,166 2,029,021	<u>~</u>	1,960 2,032,105	-	2,019 2,050,999		2,029,021
Book value per share of common stock Common shareholders' equity	<u> </u>	2,032,105		2,166 2,029,021 219,333	<u>~</u>	1,960 2,032,105 224,162	-	2,019 2,050,999 220,768		2,029,021
Tangible assets Book value per share of common stock Common shareholders' equity Ending common shares issued and outstanding	5	2,032,105 224,162 10,516,542	\$	2,166 2,029,021 219,333 10,591,808	\$	1,960 2,032,105 224,162 10,516,542	\$	2,019 2,050,999 220,768 10,515,894	\$	2,029,021 219,333 10,591,808
Tangible assets Book value per share of common stock Common shareholders' equity Ending common shares issued and outstanding Book value per share of common stock	5	2,032,105 224,162 10,516,542	\$	2,166 2,029,021 219,333 10,591,808	\$	1,960 2,032,105 224,162 10,516,542	\$	2,019 2,050,999 220,768 10,515,894	\$	2,029,021 219,333 10,591,808
Tangible assets Book value per share of common stock Common shareholders' equity Ending common shares issued and outstanding Book value per share of common stock Tangible book value per share of common stock	\$ \$	2,032,105 224,162 10,516,542 21.32	\$	2,166 2,029,021 219,333 10,591,808 20.71	\$ \$	1,960 2,032,105 224,162 10,516,542 21.32	\$	2,019 2,050,999 220,768 10,515,894 20.99	\$	2,029,021 219,333 10,591,808 20.71

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)					I					
		Year Ended December 31		Fourth			Third	Fourth		
		2014		2013		Quarter 2014		Quarter 2014		Quarter 2013
Reconciliation of return on average allocated capital ⁽¹⁾										
Consumer & Business Banking										
Reported net income	s	7,096	\$	6,647	\$	1,758	\$	1,861	\$	1,992
Adjustment related to intangibles ⁽²⁾		4		7		1		1		1
Adjusted net income	<u>s</u>	7,100	\$	6,654	\$	1,759	\$	1,862	\$	1,993
Average allocated equity ⁽³⁾	s	61,449	\$	62,037	\$	61,423	\$	61,441	\$	61,998
Adjustment related to goodwill and a percentage of intangibles		(31,949)		(32,037)		(31,923)		(31,941)		(31,998)
Average allocated capital	S	29,500	\$	30,000	\$	29,500	\$	29,500	\$	30,000
Global Wealth & Investment Management										
Reported net income	s	2,974	\$	2,977	\$	706	\$	813	\$	778
Adjustment related to intangibles ⁽²⁾		13		16		4		3		4
Adjusted net income	\$	2,987	\$	2,993	\$	710	\$	816	\$	782
Average allocated equity ⁽³⁾	s	22,214	\$	20,292	\$	22,186	\$	22,204	\$	20,265
Adjustment related to goodwill and a percentage of intangibles		(10,214)		(10,292)		(10,186)		(10,204)		(10,265)
Average allocated capital	\$	12,000	\$	10,000	\$	12,000	\$	12,000	\$	10,000
Global Banking										
Reported net income										
	\$	5,435	\$	4,973	\$	1,433	\$	1,413	\$	1,255
Adjustment related to intangibles ⁽²⁾	8	5,435 2	\$	4,973 3	\$	1,433	\$	1,413 1	\$	1,255
Adjustment related to intangibles ⁽²⁾ Adjusted net income	s <u>s</u>	· · · · ·	\$ \$	· · · · ·	s s	1,433 	\$ \$		\$ \$	
Adjusted net income		2		3				1		1
Adjusted net income Average allocated equity ⁽³⁾	5	2 5,437	\$	3 4,976 45,412	\$	1,433 53,400	\$	1 1,414 53,402	\$	1 1,256 45,410
	5	2 5,437 53,404	\$	3 4,976	\$	1,433	\$	1 1,414	\$	1 1,256
Adjusted net income Average allocated equity ⁽³⁾ Adjustment related to goodwill and a percentage of intangibles Average allocated capital	<u>s</u>	2 5,437 53,404 (22,404)	\$	3 4,976 45,412 (22,412)	<u>s</u>	1,433 53,400 (22,400)	\$ \$	1 1,414 53,402 (22,402)	\$ \$	1 1,256 45,410 (22,410)
Adjusted net income Average allocated equity ⁽³⁾ Adjustment related to goodwill and a percentage of intangibles Average allocated capital Global Markets	<u>s</u>	2 5,437 53,404 (22,404)	\$	3 4,976 45,412 (22,412)	<u>s</u>	1,433 53,400 (22,400)	\$ \$	1 1,414 53,402 (22,402)	\$ \$	1 1,256 45,410 (22,410)
Adjusted net income Average allocated equity ⁽³⁾ Adjustment related to goodwill and a percentage of intangibles Average allocated capital Global Markets Reported net income (loss)	<u>s</u> s	2 5,437 53,404 (22,404) 31,000	\$ \$ \$	3 4,976 45,412 (22,412) 23,000	s s	1,433 53,400 (22,400) 31,000	<u>\$</u> \$ \$	1 1,414 53,402 (22,402) 31,000	\$ \$ \$	1 1,256 45,410 (22,410) 23,000
Adjusted net income Average allocated equity ⁽³⁾ Adjustment related to goodwill and a percentage of intangibles Average allocated capital Global Markets Reported net income (loss)	<u>s</u> s	2 5,437 53,404 (22,404) 31,000 2,719	\$ \$ \$	3 4,976 45,412 (22,412) 23,000 1,153	s s	1,433 53,400 (22,400) 31,000 (72)	<u>\$</u> \$ \$	1 1,414 53,402 (22,402) 31,000 373	\$ \$ \$	1 1,256 45,410 (22,410) 23,000 (47)
Adjusted net income Average allocated equity ⁽³⁾ Adjustment related to goodwill and a percentage of intangibles Average allocated capital Global Markets Reported net income (loss) Adjustment related to intangibles ⁽²⁾	<u>s</u> s s	2 5,437 53,404 (22,404) 31,000 2,719 9	<u>s</u> s <u>s</u>	3 4,976 45,412 (22,412) 23,000 1,153 9	<u>s</u> s s	1,433 53,400 (22,400) 31,000 (72) 3	<u>s</u> s s	1 1,414 53,402 (22,402) 31,000 373 2	<u>\$</u> \$ \$	1 1,256 45,410 (22,410) 23,000 (47) 3
Adjusted net income Average allocated equity ⁽³⁾ Adjustment related to goodwill and a percentage of intangibles Average allocated capital Global Markets Reported net income (loss) Adjusted net income (loss) Adjusted net income (loss)	<u>s</u> s s s s	2 5,437 53,404 (22,404) 31,000 2,719 9 2,728	<u>s</u> <u>s</u> <u>s</u> <u>s</u>	3 4,976 45,412 (22,412) 23,000 1,153 9 1,162	<u>s</u> s s s	1,433 53,400 (22,400) 31,000 (72) 3 (69)	<u>s</u> s s s	1 1,414 53,402 (22,402) 31,000 373 2 375	\$ \$ \$ \$	1 1,256 45,410 (22,410) 23,000 (47) 3 (44)

(1) There are no adjustments to reported net income (loss) or average allocated equity for Consumer Real Estate Services.
 (2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
 (3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.



Simplified and Stronger Company



Net Charge-offs (\$B) ³

\$7.9

0.87%

2013

Global Excess Liquidity Sources (\$B) & Time to Required Funding (months)² \$500 50 \$439 \$372 \$376 \$400 40 39 \$300 38 33 30 \$200 20 \$100









¹ Represents a non-GAAP financial measure; see note A on slide 24.

² See note K on slide 24 for definition of Global Excess Liquidity Sources. See note L on slide 24 for definition of Time to Required Funding.

5%

4%

3%

2%

1%

0%

\$4.4

0.49%

2014

Net charge-off ratio

\$14.9

1.67%

2012

Net charge-offs

³ See notes B and C on slide 24.
⁴ Represents a non-GAAP financial measure; see note D on slide 24.

⁵ Includes the \$1.1B provision for IFR acceleration agreement in 4Q12.

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\$20

\$15

\$10

\$5

\$0

4Q14 Results

Summary Income Statement (\$B, except EPS) ¹

	4Q14
Net interest income ²	\$9.9
Noninterest income	9.1
Total revenue, net of interest expense ²	19.0
Noninterest expense	14.2
Pre-tax, pre-provision earnings ²	4.8
Provision for credit losses	0.2
Income before income taxes ²	4.5
Income tax expense ²	1.5
Net income	\$3.1
Diluted earnings per common share	\$0.25
Average diluted common shares (in billions)	11.3

- Reported net income of \$3.1B, or \$0.25 per diluted common share .
- Pre-tax results included aggregate reductions in revenue of \$1.2B for the following items: .
 - \$0.6B negative market-related adjustments to net interest income driven by the acceleration of bond premium amortization on debt securities due to lower long-term rates
 - \$0.5B negative charge from the adoption of funding valuation adjustments (FVA) related to uncollateralized derivatives in Global Markets _
 - \$0.1B negative net debit valuation adjustments (DVA) due to improvements in our credit spreads

¹ Amounts may not total due to rounding. ² FTE basis. Represents a non-GAAP financial measure; see note E on slide 24.

Balance Sheet Highlights

\$ in billions, except for share amounts; end of period balances	4Q14		3Q14		4Q13	
Balance Sheet						
Total assets	\$2,104.5		\$2,123.6		\$2,102.3	
Total loans and leases	881.4		891.3		928.2	
Total deposits	1,118.9		1,112.0		1,119.3	
Long-term debt	243.1		250.1		249.7	
Preferred stock	19.3		17.9		13.4	
Per Share Data						
Tangible book value per common share ¹	\$14.43		\$14.09		\$13.79	
Book value per common share	21.32		20.99		20.71	
Common shares outstanding (in billions)	10.52		10.52		10.59	
Capital						
Tangible common shareholders' equity 1	\$151.7		\$148.2		\$146.1	
Tangible common equity ratio ¹	7.47	%	7.22	%	7.20	9
Common shareholders' equity	\$224.2		\$220.8		\$219.3	
Common equity ratio	10.65	%	10.40	%	10.43	9
Returns						
Return on average assets	0.57	%	n/m		0.64	9
Return on average common shareholders' equity	4.84		n/m		5.74	
Return on average tangible common shareholders' equity 1	7.15		n/m		8.61	

¹ Represents a non-GAAP financial measure. For important presentation information, see slide 26. n/m = not meaningful

- Total assets of \$2.1T, down \$19.1B from 3Q14
- Total loans and leases declined \$9.9B from 3Q14, driven primarily by a reduction in residential mortgages in the discretionary portfolio
- Loan activity in the quarter highlighted by:
 - Global Banking loans grew \$4.0B, or 1.5%
 - GWIM loans increased \$3.0B, or 2.5%
 - U.S. consumer credit card balances rose \$2.9B, or 3.2%
 - Direct/Indirect declined \$2.7B, due primarily to a transfer of student loans to held-for-sale
- Total deposits of \$1.1T increased \$7.0B from 3Q14, driven by growth in consumer and wealth management
- Issued \$1.4B of preferred stock in 4Q14, benefitting Basel 3 Tier 1 capital
- Tangible common shareholders' equity ¹ increased \$3.6B to \$151.7B, driven by earnings and an improvement in accumulated other comprehensive income (AOCI)
 - AOCI benefitted from the increased value of debt securities (\$2.0B), partially offset by a negative adjustment from the annual employee benefit plan valuation (\$1.0B)
- Tangible book value per share increased to \$14.43 and tangible common equity ratio grew to 7.47%¹

Regulatory Capital ¹

Basel 3 Transition (under Standardized approac	h) ²	
\$ in billions	4Q14	3Q14
Common equity tier 1 capital	\$155.4	\$152.4
Risk-weighted assets	1,261.5	1,271.7
Common equity tier 1 capital ratio	12.3 %	12.0 %
Tier 1 capital ratio	13.4	12.8
Tier 1 leverage ratio	8.2	7.9
Basel 3 Fully Phased-in		
\$ in billions	4Q14	3Q14
Common equity tier 1 capital ³	\$141.3	\$135.1
Risk-weighted assets (under Standardized approach) ³	1,415.4	1,418.2
Common equity tier 1 capital ratio (under Standardized approach) ³	10.0 %	9.5 %
Bank Holding Company SLR ^{4,5}	5.9	~ 5.5
Bank SLR ^{5,6}	7.0	~ 6.8

Basel 3 Transition (under Standardized approach)²

Common equity tier 1 capital (CET1) ratio was 12.3% in 4Q14

Basel 3 Fully Phased-in ³

- CET1 capital grew \$6.2B from 3Q14, driven by earnings, deferred tax asset utilization and an improvement in AOCI
- Under the fully phased-in Standardized approach, the estimated CET1 ratio increased to 10.0% in 4Q14
- Under the fully phased-in Advanced approaches ⁷, the estimated CET1 ratio was stable at 9.6% in 4Q14, despite Operational Risk RWA increasing to 34% of total RWA

Supplementary Leverage Ratio (SLR) Fully Phased-in 4, 5

- Estimated bank holding company SLR is 5.9%, exceeding the 5% required minimum
- Estimated primary bank subsidiary SLR is 7.0%, exceeding the 6% required minimum

¹ Regulatory capital ratios are preliminary. For important presentation information, see slide 26.

² On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting CET1 capital and Tier 1 capital. ³ Represents a non-GAAP financial measure; see slide 23 for reconciliations.

⁴ The 5.0% Bank Holding Company SLR minimum includes the 2.0% leverage buffer.

⁵ The supplementary leverage ratio is based on estimates from our current understanding of recently finalized rules issued by banking regulators on September 3, 2014. The estimated ratio is measured using quarter-end tier 1 capital calculated under Basel 3 on a fully phased-in basis. The denominator is calculated as the daily average of the sum of on-balance sheet assets as well as the simple average of certain off-balance sheet exposures at the end of each month in the quarter, including, among other items, derivatives and securities financing transactions.

⁶ Ratio shown on a pro-forma basis for 3Q14 to reflect the October 1, 2014 merger of FIA Card Services, National Association (FIA) into Bank of America, National Association (BANA), our primary bank subsidiary.

⁷ Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. If our internal analytical models are not approved or are required to be revised, it would likely lead to an increase in our risk-weighted assets and negatively impact our capital ratios, which in some cases could be significant.

Funding and Liquidity

Long-term Debt (\$B)



Annual Contractual Maturities of Parent Long-term Debt Obligations as of 4Q14 (\$B)²



- Long-term debt decreased \$7B from 3Q14 as maturities outpaced new issuances
 - Issued \$2B of parent long-term subordinated debt in 4Q14 Expect to remain opportunistic to meet future funding needs
 - Global Excess Liquidity Sources ³ increased to a record \$439B
 - Parent company liquidity increased to \$98B
 - Time to Required Funding⁴ at 39 months
- Liquidity Coverage Ratio 5
 - Consolidated LCR exceeds 110%, above 2017 requirement
 - Bank subsidiary LCR exceeds 90%, above 2015 requirement _ of 80%; well positioned to achieve fully phased-in requirements ahead of implementation timeframe

\$500 45 \$427 \$431 \$429 \$439 \$376 \$400 39 38 38 38 35 35 \$0 25 4Q13 1Q14 2Q14 3Q14 4014 Bank subsidiaries Parent company Other regulated entities Time to Required Funding (months)

¹ Following the BANA/FIA merger on October 1, 2014, all prior periods have been updated to include debt issued by FIA that was previously reported in Other.

² See note J on slide 24.

³See note K on slide 24 for definition of Global Excess Liquidity Sources.

4 See note L on slide 24 for definition of Time to Required Funding. For 4Q13 through 4Q14, we have included in the amount of unsecured contractual obligations the \$8.6B liability, including estimated costs, for settlements such as the previously announced BNY Mellon private-label securitization settlement.

⁵ The Company's Liquidity Coverage Ratio (LCR) estimates are based on its current understanding of the final U.S. LCR rules which were issued on September 3, 2014.

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Global Excess Liquidity Sources (\$B) and Time to Required Funding (months) 3,4



Net Interest Income



NII Excluding Market-related Adjustments (\$B) 1

Reported NII (\$B)¹



¹ FTE basis. Represents a non-GAAP financial measure; see note F on slide 24.

- Reported net interest income (NII) ¹ of \$9.9B, down \$0.6B from 3Q14, driven by a \$0.5B change in market-related adjustments
 - Lower interest rates and a flatter yield curve resulted in a \$578MM negative market-related adjustment from the acceleration of bond premium amortization on debt securities in 4Q14 vs. a \$55MM negative adjustment in 3Q14
- Excluding market-related adjustments, NII ¹ of \$10.4B decreased modestly from 3Q14, driven primarily by lower discretionary loan balances
 - Net interest yield stable vs. 3Q14 at 2.31%
- The asset sensitivity of the balance sheet increased from prior quarter due to the lower rate environment; we remain well positioned for NII to benefit as rates move higher
- 1Q15 will be negatively impacted by two fewer interest accrual days than 4Q14
Expense Highlights

Noninterest Expense (\$B)



Full-time Equivalent Employees (000's)



- Total noninterest expense of \$14.2B decreased from both 3Q14 and 4Q13, due primarily to lower litigation expense and reduced Legacy Assets & Servicing (LAS) costs
- Noninterest expense, excluding litigation ², of \$13.8B declined \$0.3B from 3Q14, driven by progress made on LAS cost initiatives as well as lower revenue-related incentives in Global Markets
 - Compared to 4Q13, excluding litigation ², noninterest expense declined \$1.2B, or 8%, driven primarily by lower LAS expenses, as well as New BAC cost savings and, to a lesser degree, lower revenue-related incentives
- FTE headcount was down 2.5% from 3Q14, due to declines across several businesses as well as continued reductions in LAS
- Achieved target of \$1.1B in quarterly LAS expenses, excluding litigation
- Consistent with prior years, 1Q15 is expected to include annual costs associated with retirement-eligible compensation, which are expected to be approximately \$1.0B

¹ Represents a non-GAAP financial measure; see note D on slide 24.

² Represents a non-GAAP financial measure. For important presentation information, see slide 26.





Net Charge-offs (\$B) 1,2









Provision for Credit Losses (\$B)



³ Excludes FHA-insured loans and other loans individually insured under long-term standby agreements.
⁴ See note G on slide 24.



¹ See note B on slide 24.

² See note C on slide 24.

Consumer & Business Banking (CBB)

		Inc/	Dec)
\$ in millions	4Q14	3Q14	4Q13
Net interest income 1	\$4,853	(\$99)	(\$94)
Noninterest income	2,688	128	139
Total revenue, net of interest expense 1	7,541	29	45
Provision for credit losses	670	53	243
Noninterest expense	4,015	43	14
Income tax expense 1	1,098	36	22
Net income	\$1,758	(\$103)	(\$234)

Key Indicators (\$ in billions)	4Q14		3Q14		4Q13	
Average deposits	\$550.4		\$545.1		\$528.7	
Rate paid on deposits	0.05	%	0.06	%	0.08	%
Average loans and leases	\$161.3		\$160.9		\$163.2	
Client brokerage assets	113.8		108.5		96.0	
Debit card purchase volumes	69.2		68.0		68.0	
Mobile banking customers (MM)	16.5		16.1		14.4	
Number of banking centers	4,855		4,947		5,151	
Return on average allocated capital ²	24	%	25	%	26	%
Allocated capital 2	\$29.5		\$29.5		\$30.0	

Total U.S. consumer credit card ³ (\$ in billions)	4Q14	3Q14	4Q13
Average outstandings	\$89.4	\$88.9	\$90.1
Credit card purchase volumes	55.9	53.8	54.5
New card accounts (MM)	1.18	1.20	1.00
Net charge-off ratio	2.71 %	2.79 %	3.19 %
Risk-adjusted margin	9.96	9.33	9.11

- Net income of \$1.8B, down from both comparative periods, due largely to less reserve release as well as a higher tax rate
 - Reserve release of \$0.1B, \$0.2B and \$0.5B in 4Q14, 3Q14 and 4Q13, respectively; net charge-offs flat from 3Q14 and down \$0.2B from 4Q13
- Noninterest income improved from both comparative periods driven primarily by higher card income
- Customer activity highlights:
 - Average deposit growth of \$5B from 3Q14 and \$22B, or 4%, from 4Q13
 - Rate paid on deposits declined to 5 bps in 4Q14
 - Issued nearly 1.2MM new total U.S. consumer credit cards, 67% to existing customers
 - Client brokerage assets increased to \$114B in 4Q14, up \$5B from 3Q14, driven by new accounts, strong account flows and market valuations
 - Strong early momentum in Preferred Rewards (nationwide rollout in Sep. 2014) with 1.2MM clients enrolled
 - Mobile banking users of 16.5MM; 12% of deposit transactions completed through mobile devices
 - Banking centers reduced to 4,855, down 92 from 3Q14 and 296 from 4Q13

² Represents a non-GAAP financial measure. For important presentation information, see slide 26.

³ Total U.S. consumer credit card includes portfolios in CBB and GWIM. In 4Q14, 3Q14 and 4Q13, \$3.2B, \$3.2B and \$3.3B of the U.S. consumer credit card portfolio was included in GWIM with the remaining in CBB.

¹ FTE basis.

Consumer Real Estate Services (CRES)¹

	5	Inc/(Dec)
\$ in millions	4Q14	3Q14	4Q13
Net interest income ²	\$714	(\$5)	(\$2)
Noninterest income	460	87	(536)
Total revenue, net of interest expense ²	1,174	82	(538)
Provision for credit losses	(131)	(417)	343
Noninterest expense, excluding litigation ³	1,683	(283)	(874)
Litigation expense	262	(5,043)	(933)
Income tax expense (benefit) ²	(243)	1,040	288
Net income (loss)	(\$397)	\$4,785	\$638

Key Indicators (\$ in billions)	4Q14	3Q14	4Q13
Average loans and leases	\$88.0	\$88.0	\$89.7
Total home loan originations: 4			
First mortgage	11.6	11.7	11.6
Home equity lines	3.4	3.2	1.9
Core production revenue 5	0.3	0.3	0.4
Servicing income	0.4	0.2	0.6
First lien servicing portfolio (# loans in MM)	3.7	3.9	4.4
MSR, end of period (EOP)	3.3	4.0	5.0
Capitalized MSR (bps)	69	81	92
Serviced for investors (EOP, in trillions)	0.5	0.5	0.6
LAS expense (excluding litigation) ³	1.1	1.3	1.8
60+ days delinquent first lien loans (000's)	189	221	325
LAS employees (000's) 6	17.1	18.5	28.8

- 4Q14 net loss of \$0.4B improved from 3Q14 and 4Q13, primarily due to lower litigation expense
- Core production revenue and servicing fees were stable vs. 3Q14
- Servicing income increased \$157MM from 3Q14, due mainly to favorable MSR net of hedge results
- Total first-lien retail mortgage originations ⁴ were \$11.6B in 4Q14, relatively flat vs. 3Q14; refi represented 65% of originations, up from 57% in 3Q14 due to lower rates
- Origination pipeline at the end of 4Q14 was stable vs. 3Q14
- Home equity line originations of \$3.4B, up 6% from 3Q14 and 79% from 4Q13
- Provision for credit losses improved \$417MM from 3Q14 to a benefit of \$131MM, driven by the \$0.4B additional reserves associated with the DoJ settlement impact in 3Q14
- Achieved target for LAS expense, excluding litigation ³, of \$1.1B in 4Q14
 - 60+ days delinquent loans serviced down 14% from 3Q14 to 189K units in 4Q14
 - LAS employees declined 8% from 3Q14 to 17.1K

¹ CRES includes Home Loans and Legacy Assets & Servicing.

² FTE basis.

- ³ Represents a non-GAAP financial measure; see note D on slide 24.
- ⁴ Home loan originations include loan production in CRES with the remaining first mortgage and home equity loan production primarily in GWIM.

⁵ Core production revenue excludes representations and warranties provision. ⁶ Includes other FTEs supporting LAS (contractors and offshore).

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Global Wealth & Investment Management (GWIM)

		Inc/(Dec)
\$ in millions	4Q14	3Q14	4Q13
Net interest income ¹	\$1,407	(\$52)	(\$78)
Noninterest income	3,195	(12)	201
Total revenue, net of interest expense 1	4,602	(64)	123
Provision for credit losses	14	29	(12)
Noninterest expense	3,440	37	178
Income tax expense ¹	442	(23)	29
Net income	\$706	(\$107)	(\$72)

Key Indicators (\$ in billions)	4Q14	3Q14		4Q13	
Long-term AUM flows	\$9.4	\$11.2		\$9.4	
Liquidity AUM flows	(0.3)	5.9		6.5	
Financial Advisors (in thousands) 2	16.0	15.9		15.3	
Financial Advisor Productivity (\$ in MM) ³	\$1.07	\$1.08		\$1.04	
Wealth Advisors (in thousands) ²	17.2	17.0		16.5	
Pre-tax margin	25 %	27	%	27	%
Return on average allocated capital 4	23	27		31	
Allocated capital ⁴	\$12.0	\$12.0		\$10.0	

- Solid fourth quarter results included revenue of \$4.6B and net income of \$0.7B
- Record asset management fees were offset by lower transactional activity vs. 3Q14
- Noninterest expense increased from 4Q13, reflecting higher revenue-related incentives and increased support costs
- Client balances of nearly \$2.5T, up \$36B from 3Q14, driven by strong net flows
 - Long-term AUM flows of \$9B, positive for the 22nd consecutive quarter
 - Record period-end loans of \$129B, up \$3B from 3Q14 and \$10B, or 8%, from 4Q13
 - Period-end deposits of \$245B, up \$7B from 3Q14

Total Client Balances (\$B, EOP)



■ Other client balances ■ Assets under management ■ Client deposits ■ Loans and leases 5

¹ FTE basis.

- ² Includes Financial Advisors in CBB of 1,950, 1,868 and 1,545 at 4Q14, 3Q14 and 4Q13, respectively.
- ³ See note M on slide 24 for definition of Financial Advisor Productivity.
- ⁴ Represents a non-GAAP financial measure. For important presentation information, see slide 26.

⁵ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

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Global Banking

			I	Inc/(Dec)		
\$ in millions	4Q14		3Q14	į	4Q13	
Net interest income 1	\$2,207		(\$43)		(\$94)	
Noninterest income	1,850		7		(152)	
Total revenue, net of interest expense 1	4,057		(36)		(246)	
Provision for credit losses	(29)		3		(470)	
Noninterest expense	1,849		(56)		(94)	
Income tax expense 1	804		(3)		140	
Net income	\$1,433		\$20		\$178	
Key Indicators (\$ in billions)	4Q14		3Q14		4Q13	
Average loans and leases	\$270.8		\$267.0	0	\$268.9	
Average deposits	264.0		265.7		259.2	
Business Lending revenue	1.8		1.8		1.8	
Global Transaction Services revenue	1.5		1.5		1.5	
Return on average allocated capital ²	18	%	18	%	22	%
Allocated capital ²	\$31.0		\$31.0		\$23.0	
Net charge-off ratio	0.00	%	0.07	%	0.01	%
Reservable criticized	\$8.4		\$9.0		\$9.4	
Nonperforming assets	0.7		0.8		0.6	
Corporation-wide IB Fees (\$ in millions)	4Q14		3Q14		4Q13	
Advisory	\$341		\$316		\$352	
Debt	883		784		985	
Equity	348		315	<u> </u>	464	
Gross IB fees (incl. self-led)	1,572		1,415		1,801	
Self-led	(31)		(64)		(63)	
Net IB fees (excl. self-led)	\$1,541		\$1,351		\$1,738	

- . Net income of \$1.4B, up 14% from 4Q13, driven by lower credit costs and, to a lesser degree, reduced expenses, partially offset by lower revenue
- Corporation-wide investment banking fees of \$1.5B (excluding self-led deals) increased 14% from 3Q14 and down 11% from record 4Q13 level
 - Ranked #2 globally in IB fees with 7.5% market share in 4Q14 3
 - Top-tier global rankings in leveraged loans, asset-backed securities, investment-grade corporate debt, syndicated loans, and announced mergers and acquisitions ³
- ٠ Provision benefit of \$29MM in 4Q14; released \$28MM of reserves in 4Q14 vs. \$434MM reserve increase in 4Q13
- Noninterest expense declined from 4Q13, driven by the completion of certain technology initiatives spend, as well as lower personnel costs
- ٠ Average loans and leases increased \$3.7B from 3Q14 due mainly to growth in commercial & industrial
- Return on average allocated capital ² of 18%

- ² Represents a non-GAAP financial measure. For important presentation information, see slide 26. ³ Ranking per Dealogic for the fourth quarter as of January 6, 2015.

¹ FTE basis.

Global Markets

\$ in millions		Inc/	Dec)
	4Q14	3Q14	4Q13
Net interest income ¹	\$1,032	\$38	(\$106)
Noninterest income (excl. net DVA/FVA) 2,3	1,964	(979)	(714)
Total revenue (excl. net DVA/FVA) ^{1, 2, 3}	2,996	(941)	(820)
Net DVA/FVA	(626)	(831)	(8)
Total revenue, net of interest expense 1,3	2,370	(1,772)	(828)
Provision for credit losses	27	(18)	(77)
Noninterest expense	2,499	(836)	(775)
Income tax expense (benefit) ¹	(84)	(473)	49
Net income (loss)	(\$72)	(\$445)	(\$25)

Key Indicators (\$ in billions)	4Q14	3Q14	4Q13
Average trading-related assets	\$455.5	\$446.5	\$438.9
Average loans and leases	58.1	62.9	66.5
IB fees ³	0.7	0.6	0.8
Sales and trading revenue	1.7	3.5	2.4
Sales and trading revenue (excl. net DVA/FVA) 2	2.4	3.3	3.0
FICC (excl. net DVA/FVA) 4	1.5	2.2	2.1
Equities (excl. net DVA/FVA) 4	0.9	1.0	0.9
Average VaR (\$ in MM) ⁵	51	50	73
Return on average allocated capital ⁶	n/m	4 %	n/m
Allocated capital 6	\$34.0	\$34.0	\$30.0

- Modest loss in 4Q14 included the negative pre-tax charge of \$0.5B from the adoption of FVA related to uncollateralized derivatives in sales and trading
 - Results vs. 4Q13 reflected lower sales and trading revenue, which was mostly offset by lower noninterest expense
- . Excluding net DVA/FVA of \$0.6B^{2,4}, sales and trading revenue of \$2.4B declined \$0.6B from 4Q13
 - FICC revenue declined \$0.6B from 4Q13 (prior year period included \$220MM recoveries on legacy positions) due primarily to declines in credit and mortgage from lower client activity, partially offset by improvements in FX and rates due to increased volatility
 - Equities revenue increased modestly from 4Q13 on increased, albeit historically low, volatility
- Noninterest expense declined \$0.8B from 4Q13 primarily due to \$0.7B lower litigation expense
 - Expenses, excluding litigation, declined 5%, driven by a reduction in revenue-related incentive costs

⁴ Represents a non-GAAP financial measure; see note I on slide 24.

⁵ See note N on slide 24 for definition of VaR.

⁶ Represents a non-GAAP financial measure. For important presentation information, see slide 26. n/m = not meaningful

¹ FTE basis.

² Represents a non-GAAP financial measure; see note H on slide 24.

³ In addition to sales and trading revenue, Global Markets shares with Global Banking in certain deal economics from investment banking and loan origination activities.

All Other ¹

		Inc/	(Dec)
\$ in millions	4Q14	3Q14	4Q13
Net interest income ²	(\$348)	(\$418)	(\$760)
Noninterest income	(441)	(300)	(542)
Total revenue, net of interest expense ²	(789)	(718)	(1,302)
Provision for credit losses	(332)	(67)	(144)
Noninterest expense	448	192	(627)
Income tax expense (benefit) ²	(527)	25	343
Net income (loss)	(\$378)	(\$868)	(\$874)

Key Indicators (\$ in billions)	4Q14	3Q14	4Q13
Average loans and leases	\$183.1	\$199.4	\$226.0
Average deposits	21.5	29.3	34.3
Book value of Global Principal Investments	0.9	1.0	1.6
Total BAC equity investment exposure	11.7	11.4	12.4

- Net loss of \$0.4B as results declined from both comparative periods
- Total revenue decreased \$1.3B from 4Q13
 - Net interest income decline was due primarily to negative market-related adjustments driven by the acceleration of bond premium amortization on debt securities
 - Noninterest income decline was driven by lower equity investment income and debt securities gains of \$0.7B, partially offset by a \$0.2B increase from gains on sales of nonperforming and certain other loans
- Revenue was impacted by the following selected items:

\$ in millions	4Q14	3Q14	4Q13
Equity investment income (loss)	(\$77)	(\$52)	\$393
Gains on sales of debt securities	162	410	363
U.K. payment protection insurance provision ³	(139)	(298)	(163)

- Provision benefit increased \$144MM from 4Q13, driven primarily by recoveries on the sale of nonperforming loans as well as other recoveries
- Noninterest expense decreased \$0.6B from 4Q13, due to lower litigation expense and infrastructure support costs

¹All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the wholeloan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include Global Principal Investments and certain other investments. Additionally, All Other includes certain residential mortgage loans that are managed by LAS. ² ETF basis

³ In the U.K., we previously sold payment protection insurance through our international card services business to credit card and consumer loan customers.

Key Takeaways

- Record capital and liquidity
- Strong leadership positions across the businesses
- Focused on operating leverage, while continuing to invest in the franchise
- Reduced LAS operating and litigation costs improved the company's risk profile and earnings visibility
- Continued positive asset quality trends with improving U.S. macroeconomic backdrop
- Positioned to benefit from rising rate environment





Results by Business Segment

				4Q14			
\$ in millions	Total Corporation	СВВ	CRES	GWIM	Global Banking	Global Markets	All Other
Net interest income ¹	\$9,865	\$4,853	\$714	\$1,407	\$2,207	\$1,032	(\$348)
Card income	1,610	1,339	-	54	108	20	89
Service charges	1,844	1,093	-	19	667	65	
Investment and brokerage services	3,397	66	-	2,763	27	540	1
Investment banking income (loss)	1,541		(1)	72	830	670	(30)
Equity investment income (loss)	(20)	41		1	-	15	(77)
Trading account profits (losses)	111			39	(9)	76	5
Mortgage banking income (loss)	352	-	435	1	-	-	(84)
Gains on sales of debt securities	163		1			-	162
Other income (loss)	92	149	25	246	227	(48)	(507)
Total noninterest income	9,090	2,688	460	3,195	1,850	1,338	(441)
Total revenue, net of interest expense 1	18,955	7,541	1,174	4,602	4,057	2,370	(789)
Total noninterest expense	14,196	4,015	1,945	3,440	1,849	2,499	448
Pre-tax, pre-provision earnings (loss) ¹	4,759	3,526	(771)	1,162	2,208	(129)	(1,237)
Provision for credit losses	219	670	(131)	14	(29)	27	(332)
Income (loss) before income taxes ¹	4,540	2,856	(640)	1,148	2,237	(156)	(905)
Income tax expense (benefit) ¹	1,490	1,098	(243)	442	804	(84)	(527)
Net income (loss)	\$3,050	\$1,758	(\$397)	\$706	\$1,433	(\$72)	(\$378)

¹ FTE basis. FTE basis for the total Corporation and pre-tax, pre-provision earnings are non-GAAP financial measures.

Bank of America 🖤

Business Metrics Reflect Progress Consumer Metrics



Mobile Banking Active Accounts (units in MM) 20 20% 16.5 14.4 15 15% 12.0 10 12% 10% 9% 5 5% 4% 0 0% 4Q14 4Q12 4Q13 Mobile banking active accounts Mobile % of total deposit transactions





Total U.S. Consumer New Card Issuance (units in 000's)



Merrill Edge Brokerage Assets (\$B)



GWIM Client Balances (\$B)¹



¹Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.



Global Banking Revenue (\$B)¹



\$300 \$269 \$271 \$232 \$200 \$100

4Q13

Sales & Trading Revenue

4Q14

Avg. Global Banking Loans (\$B)

Avg. Global Banking Deposits (\$B)











Note: Amounts may not total due to rounding.

2013

Equity

¹ FTE basis. For important presentation information, see slide 26.
 ² Represents a non-GAAP financial measure; see notes H and I on slide 24.

3.6

2014

Advisory

³ VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level.

\$0

4Q12

Bank of America 🖤

3.4

2012

Debt

\$0

Representations and Warranties Exposure ¹

		New Claim 1	rends (UPB)			Outstanding Claims by Counterparty (UPB)										
\$ in millions	4Q13	1Q14	2Q14	3Q14	4Q14	Mix ²	\$ in millions	4Q13	1Q14	2Q14	3Q14	4Q14					
Pre 2005	\$42	\$96	\$24	\$29	\$11	2 %	GSEs	\$170	\$124	\$76	\$70	\$59					
2005	278	74	72	374	594	15	GSES	\$170	\$124	\$10	\$70						
2006	1,614	973	351	307	871	33	Private	17,953	18,604	20,551	23,012	24,489					
2007	1,826	50	1,948	1,648	58	48	Monolines	1,532	1,536	1,085	1,087	1,087					
2008	30	11	4	4	6												
Post 2008	38	48	39	15	19	2	Gross claims	19,655	20,264	21,712	24,169	25,635					
New claims	\$3,828	\$1,252	\$2,438	\$2,377	\$1,559 3		Duplicate claims 4	(961)	(1,096)	(1,714)	(2,933)	(3,213)					
% GSEs	10 %	12 %	4 %	3 %	3 %		Total claims, net of duplicates	\$18,694	\$19,168	\$19,998	\$21,236	\$22,422					
Rescinded claims	\$471	\$162	\$255	\$47	\$71												
Approved repurchases	270	177	240	88	89												

	Reserves	Established (E	Balances Sho	own for 2004-2	2008 Originations) (\$B)
Counterparty	Original Balance	Outstanding Balance	Have Paid	Reserves Established ^{5,6}	Commentary ^{5, 7}
GSE - Whole loans	\$1,118	\$198			FHLMC and FNMA Agreements
Second-lien monoline	81	9			Completed agreements with Assured, Syncora, MBIA and FGIC
Whole loans sold	55	9			Reserves established
Private label (CFC issued)	409	96			BNY Mellon settlement received court approval and pending appeal
Private label (non CFC bank issued)	249	40			Reserves established; Included in RPL
Private label (3rd party issued)	176	40		-	Reserves established; Included in RPL
	\$2,088	\$392	\$25.6	\$12.1	

¹ Exposures identified above relate only to repurchase claims associated with purported representations and warranties breaches. They do not include any exposures associated with related litigation matters; separate foreclosure costs and related costs and assessments; or possible losses related to potential claims for breaches of performance of servicing obligations, potential securities law or fraud claims, potential indemnity or other claims against us, including False Claims Act or other claims related to loans guaranteed by the FHA. If adverse to us, the aforementioned items could have a material adverse effect on our financial results in future periods.

² Mix for new claim trends is calculated based on last four quarters. ³ Outstanding private claims at December 31, 2014 includes \$1.48 of claims submitted without individual loan file reviews and the \$1.68 of new claims received in 4Q14 includes \$1.48 of claims submitted without individual loan file reviews. ⁴ Represents more than one claim outstanding related to a loan. Included in December 31, 2014 amounts were \$2.9B of claims related to private label investors submitted without individual loan file reviews.

⁵ Level of reserves established and RPL are subject to adjustments in future periods based on a number of factors including ultimate resolution of the BNY Mellon settlement, changes in estimated repurchase rates, economic conditions, home prices, consumer and counterparty behavior, the applicable statute of limitations and a variety of judgmental factors.

² Pefer to pages 54-57 of the Corporation's 2013 Annual Report on Form 10-K on file with the SEC for additional disclosures.

Home Loans Asset Quality Key Indicators

		Residential I	Mortgage ¹			Home E	quity ¹					
	4(214		3Q14	4	Q14	3	Q14				
\$ in millions	As Reported	Excluding Purchased Credit-impaired and Fully-insured Loans	As Reported	Excluding Purchased Credit-impaired and Fully-insured Loans	As Reported	Excluding Purchased Credit-impaired Loans	As Reported	Excluding Purchased Credit-impaired Loans				
Loans end of period	\$216,197	\$136,075	\$224,728	\$137,174	\$85,725	\$80,108	\$87,508	\$81,687				
Loans average	221,215	137,264	233,291	138,761	86,636	80,943	88,425	82,502				
Net charge-offs ²	(\$259)	(\$259)	\$53	\$53	\$277	\$277	\$89	\$89				
% of average loans	(0.46) %	(0.75) %	0.09	% 0.15 %	1.27 %	1.36 %	0.40 %	0.43 %				
Allowance for loan losses	\$2,900	\$2,020	\$3,022	\$2,249	\$3,035	\$2,263	\$3,454	\$2,637				
% of loans	1.34 %	1.48 %	1.34	% 1.64 %	3.54 %	2.82 %	3.95 %	3.23 %				
Average refreshed (C)LTV ^{3, 4}		65		67		70		72				
90%+ refreshed (C)LTV ^{3, 4}		13 %		14 %		22 %		24 %				
Average refreshed FICO		741		738		747		747				
% below 620 FICO		8 %		8 %		7 %		7 %				

¹ Excludes FVO loans.

² Excludes write-offs of PCI loans of \$0MM and \$196MM related to residential mortgage and \$13MM and \$50MM related to home equity for 4Q14 and 3Q14. Net charge-off ratios including the PCI write-offs for residential mortgage were (0.46)% and 0.42%, and for home equity were 1.33% and 0.63% for 4Q14 and 3Q14.

³ Loan-to-value (LTV) calculations apply to the residential mortgage portfolio. Combined loan-to-value (C)LTV calculations apply to the home equity portfolio.

* Effective 4Q14, with the exception of high value properties, underlying values for (C)LTV ratios are primarily determined through the use of automated valuation models. For high value properties, generally with an original value of \$1MM or more, estimated property values are determined by utilizing the Case-Schiller Home Price Index. Prior-period values have been reclassified to reflect this change. Previously reported values were primarily determined through an indexed-based approach.

Regulatory Capital Reconciliations ^{1, 2}

\$ in millions Regulatory Capital – Basel 3 transition to fully phased-in	December 31 2014	September 30 2014
Common equity tier 1 capital (transition)	\$155,363	\$152,444
Adjustments and deductions recognized in Tier 1 capital during transition	(8,111)	(10,191)
Other adjustments and deductions phased in during transition	(5,978)	(7,147)
Common equity tier 1 capital (fully phased-in)	\$141,274	\$135,106
Risk-weighted Assets – As reported to Basel 3 (fully phased-in)	December 31 2014	September 30 2014
As reported risk-weighted assets	\$1,261,522	\$1,271,723
Change in risk-weighted assets from reported to fully phased-in	153,889	146,516
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	1,415,411	1,418,239
Change in risk-weighted assets for advanced models	50,222	(8,375)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ³	\$1,465,633	\$1,409,864
	December 31	September 30 2014
Regulatory Capital Ratios	2014	

Regulatory Capital Ratios	2014	2014
Basel 3 Standardized approach common equity tier 1 (transition)	12.3 %	12.0 %
Basel 3 Standardized approach common equity tier 1 (fully phased-in)	10.0	9.5
Basel 3 Advanced approaches common equity tier 1 (fully phased-in) ³	9.6	9.6

² On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting CET1 capital and Tier 1 capital.
³ Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. If our internal analytical models are not approved or are required to be revised, it would likely lead to an increase in our risk-weighted assets and negatively impact our capital ratios, which in some cases could be significant.



¹ Regulatory capital ratios are preliminary.

Notes

Non-GAAP financial measures

For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

- ^h Common shareholders' equity was \$224.2B, \$220.8B and \$219.3B for 4Q14, 4Q13 and 4Q12, respectively. Common shareholders' equity ratio equity was 10.65%, 10.43% and 9.87% in 4Q14, 4Q13 and 4Q12, respectively.
- ⁸ Net charge-offs exclude write-offs of PCI loans of \$13MM, \$246MM, \$160MM, \$391MM and \$741MM for 4Q14, 3Q14, 2Q14, 1Q14 and 4Q13 and \$810MM, \$2.3B and \$2.8B for 2014, 2013 and 2012, respectively. Including the write-offs of PCI loans, total annualized net charge-offs and PCI write-offs as a percentage of total average loans and leases outstanding were 0.40%, 0.57%, 0.55%, 0.79% and 1.00% for 4Q14, 3Q14, 2Q14, 1Q14 and 4Q13 and 0.58%, 1.13% and 1.99% for 2014, 2013 and 2012, respectively.
- ^c 4Q13 included \$144MM of charge-offs associated with a clarification of regulatory guidance on the accounting for TDRs in the home loans portfolio. Excluding this impact, NCOs were \$1.4B, NCO ratio was 62 bps and the allowance/annualized NCOs ratio was 3.08x.
- ^D LAS noninterest expense was \$1.4B, \$6.6B and \$3.0B in 4Q14, 3Q14 and 4Q13 and \$20.6B, \$12.5B and \$13.8B for 2014, 2013 and 2012, respectively. LAS litigation expense was \$256MM, \$5.3B and \$1.2B in 4Q14, 3Q14 and 4Q13 and \$1.6B for 2014, 2013 and 2012, respectively. CRES noninterest expense was \$1.9B, \$7.3B and \$3.8B in 4Q14, 3Q14 and 4Q13, respectively. CRES litigation expense was \$262MM, \$5.3B and \$1.2B for 4Q14, 3Q14 and 4Q13, respectively.
- ¹ On a GAAP basis, net interest income (NII); total revenue, net of interest expense; pre-tax, pre-provision earnings; income before income taxes; and income tax expense were \$9.6B, \$18.7B, \$4.5B, \$4.3B, and \$1.3B, respectively, for 4Q14.
- ⁷ On a GAAP basis, reported NII was \$9.6B, \$10.2B, \$10.0B, \$10.1B and \$10.8B for 4Q14, 3Q14, 2Q14, 1Q14 and 4Q13, respectively. Market-related adjustments of premium amortization expense and hedge ineffectiveness were (\$0.6)B, (\$0.1)B, (\$0.2)B, \$(0.3)B and \$0.2B for 4Q14, 3Q14, 2Q14, 1Q14 and 4Q13, respectively.
- ⁶ The allowance/annualized net charge-offs and PCI write-offs ratios were 4.08x, 2.95x, 3.20x, 2.30x and 1.89x, and the allowance (excluding valuation allowance for PCI loans)/annualized net charge-offs (excluding PCI loans) ratios were 3.66x, 3.27x, 3.25x, 2.58x and 2.38x, which excludes valuation allowance on PCI loans of \$1.7B, \$1.6B, \$1.8B, \$2.1B and \$2.5B for 4Q14, 3Q14, 2Q14, 1Q14 and 4Q13, respectively.
- ^H Beginning in 4Q14, a funding valuation adjustment (FVA) on uncollateralized derivative transactions was implemented. Net DVA/FVA represents the combined total of net DVA on derivatives and structured liabilities, and FVA. Net DVA results were gains (losses) of (\$129)MM, \$205MM, (\$618)MM and (\$718)MM for 4Q14, 3Q14, 4Q13 and 4Q12, respectively and FVA was a loss of (\$497)MM for 4Q14. Net DVA/FVA results were gains (losses) of (\$240)MM, (\$1.2)B and (\$7.6)B for 2014, 2013 and 2012, respectively.
- ¹ Net DVA/FVA included in FICC revenue was gains (losses) of (\$577)MM, \$134MM and (\$536)MM for 4Q14, 3Q14 and 4Q13 and (\$307)MM, (\$1.1]B and (\$6.4]B for 2014, 2013 and 2012, respectively. Net DVA/FVA included in equities revenue was gains (losses) of (\$49)MM, \$71MM and (\$82)MM for 4Q14, 3Q14 and 4Q13 and \$67MM, (\$44)MM and (\$1.2]B for 2014, 2013 and 2012, respectively.

Definitions

- ¹ Substantially all of our senior and subordinated debt obligations contain no provisions that could trigger a requirement for an early repayment, require additional collateral support, result in changes to terms, accelerate maturity, or create additional financial obligations upon an adverse change in our credit ratings, financial ratios, earnings, cash flows or stock price. Parent company long-term debt reflects the carrying value of annual contractual maturities of long-term debt obligations of Bank of America Corporation only.
- ^K Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions.
- ¹ Time to Required Funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation.
- ^M Financial Advisor Productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of Financial Advisors (excluding Financial Advisors in CBB). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.
- N VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Using a 95% confidence level, average VaR was \$24MM, \$26MM and \$39MM for 4Q14, 3Q14 and 4Q13, respectively.



Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," twould" and "could." The forward-looking statements made in this presentation represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2013 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase claims and the chance that the Company could face related servicing, securities, fraud, indemnity or other claims from one or more counterparties, including monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained, including the possibility that the court decision with respect to the BNY Mellon Settlement is overturned on appeal in whole or in part; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines, and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices: the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies: estimates of the fair value of certain of the Company's assets and liabilities: uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including but not limited to, any GSIB surcharge; the impact of implementation and compliance with new and evolving U.S. and International regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the potential impact of the U.K. tax authorities' proposal to limit how much NOLs can offset annual profit; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.



Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of
 the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to,
 update any of the information provided.
- Certain prior period amounts have been reclassified to conform to current period presentation.
- The Company's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, and also incorporate operational risk. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted, and certain differences arising from the inclusion of the CVA capital charge in the credit risk capital measurement. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. These estimates assume approval by U.S. banking regulators of our internal analytical models, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. If our internal analytical models are not approved or are required to be revised, it would likely lead to an increase in our risk-weighted assets and negatively impact our capital ratios, which in some cases could be significant.
- Certain financial measures contained herein represent non-GAAP financial measures. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended December 31, 2014 and other earnings-related information available through the Bank of America Investor Relations web site at: http://investor.bankofamerica.com.
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition
 to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each
 segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are
 made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and
 strategic plans. As part of this process, in the first quarter of 2014, the Company adjusted the amount of capital being allocated to its business
 segments. This change resulted in a reduction of the unallocated capital, which is reflected in All Other, and an aggregate increase to the amount of
 capital being allocated to the business segments. Prior periods were not restated.





Supplemental Information Fourth Quarter 2014

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

			Ended nber 3			Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter
		2014		2013		2014		2014		2014		2014		2013
come statement														
Net interest income	\$	39,952	\$	42,265	\$	9,635	\$	10,219	\$	10,013	\$	10,085	\$	10,78
Noninterest income		44,295		46,677		9,090		10,990		11,734		12,481		10,70
Total revenue, net of interest expense		84,247		88,942		18,725		21,209		21,747		22,566		21,48
Provision for credit losses		2,275		3,556		219		636		411		1,009		33
Noninterest expense		75,117		69,214		14,196		20,142		18,541		22,238		17,30
Income tax expense (benefit)		2,022		4,741		1,260		663		504		(405)		40
Net income (loss)		4,833		11,431		3,050		(232)		2,291		(276)		3,43
Preferred stock dividends		1,044		1,349		312		238		256		238		2
Net income (loss) applicable to common shareholders		3,789		10,082		2,738		(470)		2,035		(514)		3,18
Diluted earnings (loss) per common share ⁽¹⁾		0.36		0.90		0.25		(0.04)		0.19		(0.05)		0.2
Average diluted common shares issued and outstanding ⁽¹⁾		10,584,535		11,491,418		11,273,773		10,515,790		11,265,123		10,560,518		11,404,4
Dividends paid per common share	s	0.12	\$	0.04	\$	0.05	\$	0.05	\$	0.01	\$	0.01	\$	0.
rformance ratios														
Return on average assets		0.23 %		0.53 %		0.57%		n/m		0.42%		n/m		0.
Return on average common shareholders' equity		1.70		4.62		4.84		n/m		3.68		n/m		5.
Return on average tangible common shareholders' equity(2)		2.52		6.97		7.15		n/m		5.47		n/m		8.
Return on average tangible shareholders' equity ⁽²⁾		2.92		7.13		7.08		n/m		5.64		n/m		8.
period end Book value per share of common stock	s	21.32	s	20.71	s	21.32	\$	20.99	\$	21.16	\$	20.75	\$	20
•	3	14.43	\$	13.79	3	14.43	\$	14.09	¢	14.24	\$	13.81	э	13.
Tangible book value per share of common stock ²⁾ Market price per share of common stock:		14.43		15.79		14.43		14.09		14.24		15.81		15.
Closing price	s	17.89	\$	15.57	s	17.89	\$	17.05	\$	15.37	\$	17.20	\$	15.
High closing price for the period	¢.	18.13	J	15.88	3	17.89	.,	17.18	φ	17.34	Ģ	17.20	9	15.
Low closing price for the period		14.51		11.03		15.76		14.98		14.51		16.10		13
Market capitalization		188,141		164,914		188,141		179,296		161,628		181,117		164,9
Number of banking centers - U.S.		4,855		5,151		4,855		4,947		5,023		5,095		5,1
Number of branded ATMs - U.S.		15,838		16,259		15,838		15,675		15,976		16,214		16,2

The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third and first quarters of 2014 because of the net loss applicable to common shareholders.
 Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.)

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data⁽¹⁾

	 Year l Decem	Ended iber 31		Fourth Ouarter	Third Quarter	Second Quarter		First Quarter		Fourth Quarter
	 2014	_	2013	 2014	 2014	2014	_	2014	_	2013
Net interest income	\$ 40,821	\$	43,124	\$ 9,865	\$ 10,444	\$ 10,226	\$	10,286	\$	10,999
Total revenue, net of interest expense	85,116		89,801	18,955	21,434	21,960		22,767		21,701
Net interest yield ⁽²⁾	2.25 %		2.37%	2.18%	2.29%	2.22 %		2.29 %		2.44 %
Efficiency ratio	88.25		77.07	74.90	93.97	84.43		97.68		79.75

(1) FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliatio

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This information is preliminary and based on company data available at the time of the presentation. 3

Consolidated Statement of Income

Consolidated Statement of Income							
Dollars in millions, except per share information; shares in thousands)	Year	Ended	1				
		iber 31	Fourth	Third Quarter	Second	First Quarter	Fourth Q
	2014	2013	Quarter 2014	2014	Quarter 2014	2014	201
nterest income	6 21 207	6 26 470	0.027	0 0.525	0.005	0.700	
Loans and leases Debt securities	\$ 34,307 8,021	\$ 36,470 9,749	\$ 8,377 1,675	\$ 8,535 2,225	\$ 8,635 2,124	\$ 8,760 1,997	\$ 9
Federal funds sold and securities borrowed or purchased under agreements to resell	1,039	1,229	238	2,223	2,124	265	2,
Trading account assets	4,561	4,706		1,111	1,175	1,177	1
Other interest income	2,958	2,866	1,098	748	710	736	1
Total interest income	50,886	55,020	12,152	12,858	12,941	12,935	13
iterest expense							
Deposits	1,080	1,396	237	270	282	291	
Short-term borrowings	2,578	2,923	615	591	763	609	
Trading account liabilities	1,576	1,638	351	392	398	435	
Long-term debt	5,700	6,798	1,314	1,386	1,485	1,515	1
Total interest expense	10,934	12,755	2,517	2,639	2,928	2,850	2
Net interest income	39,952	42,265	9,635	10,219	10,013	10,085	10
ninterest income							
Card income	5,944	5,826	1,610	1,500	1,441	1,393	1
Service charges	7,443	7,390	1,844	1,907	1,866	1,826	1
Investment and brokerage services	13,284	12,282	3,397	3,327	3,291	3,269	3
Investment banking income	6,065	6,126	1,541	1,351	1,631	1,542	1
Equity investment income (loss)	1,130	2,901	(20)	9	357	784	
Trading account profits	6,309	7,056	111	1,899	1,832	2,467	
Mortgage banking income	1,563	3,874	352	272	527	412	
Gains on sales of debt securities	1,354	1,271	163	432	382	377	
Other income (loss)	1,203	(49)	92	293	407	411	
Total noninterest income	44,295	46,677	9,090	10,990	11,734	12,481	10
Total revenue, net of interest expense	84,247	88,942	18,725	21,209	21,747	22,566	21
svision for credit losses	2,275	3,556	219	636	411	1,009	
ninterest expense							
Personnel	33,787	34,719	7,693	8,039	8,306	9,749	7
Occupancy	4,260	4,475	996	1,070	1,079	1,115	1
Equipment	2,125	2,146	531	514	534	546	
Marketing	1,829	1,834	491	446	450	442	
Professional fees	2,472	2,884	677	611	626	558	
Amortization of intangibles	936	1,086	228	234	235	239	
Data processing	3,144	3,170	796	754	761	833	
Telecommunications	1,259	1,593	254	311	324	370	
Other general operating	25,305	17,307	2,530	8,163	6,226	8,386	4
Total noninterest expense	75,117	69,214	14,196	20,142	18,541	22,238	17
Income (loss) before income taxes	6,855	16,172	4,310	431	2,795	(681)	3
ome tax expense (benefit)	2,022	4,741	1,260	663	504	(405)	-
Net income (loss)	\$ 4,833	\$ 11,431	\$ 3,050	\$ (232)	\$ 2,291	\$ (276)	\$ 3
ferred stock dividends Net income (loss) applicable to common shareholders	1,044 \$ 3,789	1,349 \$ 10,082	<u>312</u> \$ 2,738	238 \$ (470)	256 \$ 2,035	\$ (514)	\$ 3
r common share information						0	6
	\$ 0.36	\$ 0.94	\$ 0.26	\$ (0.04)	\$ 0.19	\$ (0.05)	S
Diluted earnings (loss) (1)	0.36	0.90	0.25	(0.04)	0.19	(0.05)	
Earnings (loss) Diluted earnings (loss) (1) Dividends paid verage common shares issued and outstanding	0.36 0.12 10,527,818	0.90	0.25 0.05 10,516,334	(0.04) 0.05 10,515,790	0.19 0.01 10,519,359	(0.05) 0.01 10,560,518	10,633

(1) The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third and first quarters of 2014 because of the net loss applicable to common shareholders.

Certain prior period amounts have been reclassified to conform to current period presentation.

Consolidated Statement of Comprehensive Income

(Dollars in millions)

· · · ·		Ended nber 31		Fourt	h Quartar	Thir	rd Quarter	Saco	nd Quarter			Fourt	h Quarter
	2014	2	2013	Fourth Quarter 2014		Third Quarter 2014		Second Quarter 2014		First Quarter 2014			2013
Net income (loss)	\$ 4,833	\$	11,431	\$	3,050	\$	(232)	\$	2,291	\$	(276)	\$	3,439
Other comprehensive income (loss), net-of-tax:													
Net change in available-for-sale debt and marketable equity securities	4,621		(8,166)		2,021		(994)		2,305		1,289		(2,396)
Net change in derivatives	616		592		205		196		7		208		227
Employee benefit plan adjustments	(943)		2,049		(1,007)		8		7		49		536
Net change in foreign currency translation adjustments	(157)		(135)		(24)		(14)		7		(126)		(1)
Other comprehensive income (loss)	 4,137		(5,660)		1,195		(804)		2,326		1,420		(1,634)
Comprehensive income (loss)	\$ 8,970	\$	5,771	\$	4,245	\$	(1,036)	\$	4,617	\$	1,144	\$	1,805

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Consolidated Balance Sheet

(Dollars in millions)	1	December 31 2014	September 30 2014	December 31 2013
Assets			 	
Cash and due from banks	s	33,118	\$ 28,332	\$ 36,852
Interest-bearing deposits with the Federal Reserve and non-U.S. central banks		105,471	100,327	94,470
Cash and cash equivalents		138,589	128,659	131,322
Time deposits placed and other short-term investments		7,510	7,859	11,540
Federal funds sold and securities borrowed or purchased under agreements to resell		191,823	223,310	190,328
Trading account assets		191,785	188,489	200,993
Derivative assets		52,682	49,093	47,495
Debt securities:				
Carried at fair value		320,695	307,949	268,795
Held-to-maturity, at cost		59,766	60,175	55,150
Total debt securities		380,461	368,124	323,945
Loans and leases		881,391	891,315	928,233
Allowance for loan and lease losses		(14,419)	(15,106)	(17,428)
Loans and leases, net of allowance		866,972	876,209	910,805
Premises and equipment, net		10,049	9,987	10,475
Mortgage servicing rights		3,530	4,243	5,052
Goodwill		69,777	69,784	69,844
Intangible assets		4,612	4,849	5,574
Loans held-for-sale		12,836	7,909	11,362
Customer and other receivables		61,845	67,092	59,448
Other assets		112,063	118,006	124,090
Total assets	\$	2,104,534	\$ 2,123,613	\$ 2,102,273

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

Trading account assets	\$ 6,890	\$ 7,533	\$ 8,412
Derivative assets	6	8	185
Loans and leases	95,187	96,565	109,118
Allowance for loan and lease losses	(1,968)	(2,002)	(2,674)
Loans and leases, net of allowance	93,219	94,563	106,444
Loans held-for-sale	1,822	555	1,384
All other assets	2,763	2,738	4,577
Total assets of consolidated variable interest entities	\$ 104,700	\$ 105,397	\$ 121,002

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.	6
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Consolidated Balance Sheet (continued)

(Dollars in millions)

	D	December 31 2014	 September 30 2014	 December 31 2013
Liabilities				
Deposits in U.S. offices:				
Noninterest-bearing	\$	392,790	\$ 386,546	\$ 373,070
Interest-bearing		660,161	654,726	667,714
Deposits in non-U.S. offices:				
Noninterest-bearing		7,542	7,368	8,255
Interest-bearing		58,443	63,341	70,232
Total deposits		1,118,936	1,111,981	1,119,271
Federal funds purchased and securities loaned or sold under agreements to repurchase		201,277	217,925	198,106
Trading account liabilities		74,192	76,867	83,469
Derivative liabilities		46,909	44,238	37,407
Short-term borrowings		31,172	33,275	45,999
Accrued expenses and other liabilities (includes \$528, \$529 and \$484 of reserve for unfunded lending commitments)		145,438	150,531	135,662
Long-term debt		243,139	250,115	249,674
Total liabilities		1,861,063	1,884,932	1,869,588
Shareholders' equity				
Preferred stock, \$0.01 par value; authorized -100,000,000 shares; issued and outstanding -3,647,790, 3,591,790 and 3,407,790 shares		19,309	17,913	13,352
Common stock and additional paid-in capital, \$0.01 par value; authorized -12,800,000,000 shares; issued and outstanding - 10,516,542,476, 10,515,893,904 and 10,591,808,296 shares		153,458	153,472	155,293
Retained earnings		75,024	72,811	72,497
Accumulated other comprehensive income (loss)		(4,320)	(5,515)	(8,457
Total shareholders' equity		243,471	238,681	232,685
Total liabilities and shareholders' equity	\$	2,104,534	\$ 2,123,613	\$ 2,102,273
Liabilities of consolidated variable interest entities included in total liabilities above				
Short-term borrowings	\$	1,032	\$ 985	\$ 1,150
Long-term debt		13,307	15,904	19,448
All other liabilities		138	137	253
Total liabilities of consolidated variable interest entities	s	14,477	\$ 17,026	\$ 20,851

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on compar	v data available at the time of the presentation.	7	7
This information is preminary and based on compa	ly data available at the time of the presentation.	,	<i>y</i>

Capital Management

(Dollars in millions)					
		Basel 3 T	ransition		Basel 1
	December 31 2014			March 31 2014	December 31 2013
Risk-based capital metrics ^(1, 2) :					
Common equity tier 1 capital	\$ 155,363	\$ 152,444	\$ 153,582	\$ 150,922	n/a
Tier 1 common capital	n/a	n/a	n/a	n/a	\$ 141,522
Tier 1 capital	169,443	163,040	160,760	152,936	157,742
Total capital	209,140	200,759	197,028	190,124	196,567
Risk-weighted assets	1,261,522	1,271,723	1,284,924	1,282,117	1,297,593
Common equity tier 1 capital ratio	12.3 %	12.0%	12.0%	11.8%	n/a
Tier 1 common capital ratio ⁽³⁾	n/a	n/a	n/a	n/a	10.9%
Tier 1 capital ratio	13.4	12.8	12.5	11.9	12.2
Total capital ratio	16.6	15.8	15.3	14.8	15.1
Tier 1 leverage ratio	8.2	7.9	7.7	7.4	7.7
Tangible equity ratio ⁽⁴⁾	8.42	8.10	7.85	7.65	7.86
Tangible common equity ratio ⁽⁴⁾	7.47	7.22	7.14	7.00	7.20

(1) Regulatory capital ratios are preliminary.
 (2) On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013.
 (3) Tier 1 capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted

assets. Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page47-50.)

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Regulatory Capital Reconciliations ^(1, 2)

(Dollars in millions)

		ember 31 2013
Regulatory capital – Basel 1 to Basel 3 (fully phased-in)		
Basel 1 Tier 1 capital	\$	157,742
Deduction of qualifying preferred stock and trust preferred securities		(16,220)
Basel 1 Tier 1 common capital		141,522
Deduction of defined benefit pension assets		(829)
Deferred tax assets and threshold deductions (deferred tax asset temporary differences, MSRs and significant investments)		(5,459)
Net unrealized losses in accumulated OCI on AFS debt and certain marketable equity securities, and employee benefit plans		(5,664)
Other deductions, net		(1,624)
Basel 3 common equity tier 1 capital (fully phased-in)	\$	127,946

	D	ecember 31 2014	S	eptember 30 2014		June 30 2014		March 31 2014		
Regulatory capital – Basel 3 transition to fully phased-in										
Common equity tier 1 capital (transition)	\$	155,363	\$	152,444	\$	153,582	\$	150,922		
Adjustments and deductions recognized in Tier 1 capital during transition		(8,111)		(10,191)		(10,547)		(11,302)		
Other adjustments and deductions phased in during transition		(5,978)		(7,147)		(5,852)		(9,474)		
Common equity tier 1 capital (fully phased-in)	\$	141,274	\$	135,106	\$	137,183	\$	130,146		
	D	ecember 31 2014	s	eptember 30 2014		June 30 2014		March 31 2014	D	ecember 31 2013
Risk-weighted assets – As reported to Basel 3 (fully phased-in)										
As reported risk-weighted assets	S	1,261,522	¢	1,271,723	S	1,284,924	S	1,282,117	\$	1,297,593
	3	1,201,322	Ф	1,271,725	φ	1,204,724				
Changes in risk-weighted assets from reported to fully phased-in		153,889	\$	146,516	9	151,901	-	165,332		162,731
Changes in risk-weighted assets from reported to fully phased-in Basel 3 Standardized approach risk-weighted assets (fully phased-in)	-		\$		-		_	165,332 1,447,449		162,731 1,460,324
		153,889	\$	146,516	3	151,901				

Regulatory capital ratios Basel 1 Tier 1 common n/a n/a n/a 10.9% n/a 12.0% 12.0% 11.8% Basel 3 Standardized approach common equity tier 1 (transition) 12.3 % n/a Basel 3 Standardized approach common equity tier 1 (fully phased-in) 10.0 9.5 9.5 9.0 8.8 Basel 3 Advanced approaches common equity tier 1 (fully phased-in) 9.6 9.6 9.9 9.6 9.6

(1) Regulatory capital

ratios are

(1) Regulatory capital ratios are preliminary.
(2) On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013. Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. The Corporation's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, and also incorporate operational risk. Market risk capital measurements are consistent with the Standardized approache, except for securitization exposures, where the Supervisory Formula Approach is also permitted, and certain differences arising from the inclusion of the CVA capital farage in the credit risk capital measurement. Credit risk explital measurements credit risk explital measurements credit risk explital measurements incredit sets and the supplementary leverage asymptotics, including the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily related and leverations and interpretations, including the probability of future events based on historical experimec. Attender sesults could differ from those estimates and assumptions. These estimates as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. If our internal analytical models are not approved or are required to be revised, it would likely lead to an increase in our risk-weighted assets and negatively

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Net Interest Income Excluding Trading-related Net Interest Income

 2014		2013
\$ 40,821	\$	43,124
 (3,615)		(3,852)
\$ 37,206	\$	39,272
s s	2014 \$ 40,821 (3,615)	\$ 40,821 \$ (3,615)

Impact of trading-related net interest income	 (3,615)	 (3,852)	 (939)	 (907)	 (864)	 (905)	 (1,046)
Net interest income excluding trading-related net interest $income^{(1)}$	\$ 37,206	\$ 39,272	\$ 8,926	\$ 9,537	\$ 9,362	\$ 9,381	\$ 9,953
Average earning assets ⁽²⁾							
As reported	\$ 1,814,930	\$ 1,819,548	\$ 1,802,121	\$ 1,813,482	\$ 1,840,850	\$ 1,803,298	\$ 1,798,697
Impact of trading-related earning assets	(445,760)	(468,999)	 (435,408)	 (441,661)	 (463,395)	(442,700)	(445,693)
Average earning assets excluding trading-related earning assets ⁽¹⁾	\$ 1,369,170	\$ 1,350,549	\$ 1,366,713	\$ 1,371,821	\$ 1,377,455	\$ 1,360,598	\$ 1,353,004
Net interest yield contribution (FTE basis) ^(2,3)							
As reported	2.25 %	2.37%	2.18%	2.29%	2.22%	2.29%	2.44%
Impact of trading-related activities	0.47	0.54	0.42	0.47	0.50	0.48	0.49
Net interest yield on earning assets excluding trading-related activities ⁽¹⁾	 2.72 %	 2.91%	2.60 %	 2.76%	 2.72%	 2.77%	 2.93 %

Fourth Quarter 2014

9,865

\$

\$

Third

Quarter 2014

10,444

\$

Second Quarter 2014

10,226

\$

First Quarter 2014

10,286

\$

Fourth

Quarter 2013

10,999

(1) Represents a non-GAAP financial measure.
(2) Beginning in 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.
(3) Quarterly results are calculated on an annualized basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	Fo	ourth Quarter 2014			Th	nird Quarter 2014			Fou	urth Quarter 2013	
	Average Balance	Interest Income/ Expense	Yield/ Rate	Averag Balanc		Interest Income/ Expense	Yield/ Rate	Average Balance		Interest Income/ Expense	Yield/ Rate
Earning assets											
Interest-bearing deposits with the Federal Reserve and non-U.S. central banks $^{\left(1\right)}$	\$ 109,042	\$ 74	0.27 %	\$ 110	,876	\$ 77	0.28%	\$ 90,1	96	\$ 59	0.26%
Time deposits placed and other short-term investments	9,339	41	1.73	10	,457	41	1.54	15,7	82	48	1.21
Federal funds sold and securities borrowed or purchased under agreements to resell	217,982	238	0.43	223	,978	239	0.42	203,4	15	304	0.59
Trading account assets	144,147	1,141	3.15	143	,282	1,148	3.18	156,1	94	1,182	3.01
Debt securities (2)	371,014	1,687	1.82	359	,653	2,236	2.48	325,1	19	2,454	3.02
Loans and leases ⁽³⁾ :											
Residential mortgage	223,132	1,946	3.49	235	,271	2,083	3.54	253,9	88	2,373	3.74
Home equity	86,825	809	3.70	88	,590	836	3.76	95,3	74	954	3.98
U.S. credit card	89,381	2,086	9.26	88	,866	2,093	9.34	90,0	57	2,125	9.36
Non-U.S. credit card	10,950	280	10.14	11	,784	304	10.25	11,1	71	310	11.01
Direct/Indirect consumer	83,121	522	2.49	82	,669	523	2.51	82,9	90	565	2.70
Other consumer	2,031	85	16.75	2	,111	19	3.44	1,9	29	17	3.73
Total consumer	495,440	5,728	4.60	509	,291	5,858	4.58	535,5	09	6,344	4.72
U.S. commercial	231,217	1,648	2.83	230	,891	1,658	2.85	225,5	96	1,700	2.99
Commercial real estate	46,993	342	2.89	46	,071	344	2.96	46,3	41	373	3.20
Commercial lease financing	24,238	198	3.28	24	,325	212	3.48	24,4	68	206	3.37
Non-U.S. commercial	86,845	546	2.49	88	,663	560	2.51	97,8	63	544	2.21
Total commercial	389,293	2,734	2.79	389	,950	2,774	2.83	394,2	68	2,823	2.84
Total loans and leases	884,733	8,462	3.80	899	,241	8,632	3.82	929,7	77	9,167	3.92
Other earning assets	65,864	739	4.46	65	,995	710	4.27	78,2	14	711	3.61
Total earning assets ⁽⁴⁾	1,802,121	12,382	2.74	1,813	,482	13,083	2.87	1,798,6	97	13,925	3.08
Cash and due from banks ⁽¹⁾	27,590			25	,120			35,0	63		
Other assets, less allowance for loan and lease losses	307,840			297	,507			301,1	15		
Total assets	\$ 2,137,551			\$ 2,136	,109			\$ 2,134,8	75		

Beginning in 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.
 Beginning in 2014, yields on debt securities carried at fair value are calculated on the cost basis. Prior to 2014, yields on debt securities carried at fair value were calculated based on fair value rather than the cost basis. The use of fair value did not have a material impact on net interest yield.
 Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest yield.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Fourth Quarter 2014		Third Quarter 2014		Fourth	3	
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	14	\$	10		\$	15
Debt securities		(11)		(27)			(1)
U.S. commercial loans and leases		(13)		(13)			(14)
Net hedge expense on assets	s	(10)	\$	(30)		\$	_

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)											_			
	Average	Fourth Quarter 20 Interest Average Income/ Balance Expense		14 Yield/ Rate		Average Balance		Quarter 2014 Interest Income/ Expense	Yield/ Rate	Fou Average Balance		ourth (Quarter 2013 Interest Income/ Expense	Yield/ Rate
Interest-bearing liabilities	Datance		Expense	Kate		Balance		Expense	Rate		Balance		Expense	Rate
U.S. interest-bearing deposits:														
Savings	\$ 45,621	s	1	0.01 %	\$	46,803	\$	1	0.01%	\$	43,665	\$	5	0.05%
NOW and money market deposit accounts	515,995		76	0.06		517,043		78	0.06		514,220		89	0.07
Consumer CDs and IRAs	61,880		51	0.33		65,579		59	0.35		74,635		96	0.51
Negotiable CDs, public funds and other deposits	30,951		23	0.29		31,806		27	0.34		29,060		29	0.39
Total U.S. interest-bearing deposits	654,447		151	0.09		661,231		165	0.10		661,580		219	0.13
Non-U.S. interest-bearing deposits:														
Banks located in non-U.S. countries	5,413		12	0.88		8,022		22	1.10		13,902		22	0.62
Governments and official institutions	1,647		1	0.15		1,706		1	0.15		1,734		1	0.18
Time, savings and other	57,030		73	0.51		61,331		82	0.54		58,529		72	0.49
Total non-U.S. interest-bearing deposits	64,090		86	0.53		71,059		105	0.59		74,165		95	0.51
Total interest-bearing deposits	718,537		237	0.13		732,290		270	0.15		735,745		314	0.17
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	251,432		615	0.97		255,111		591	0.92		271,538		682	1.00
Trading account liabilities	78,173		351	1.78		84,988		392	1.83		82,393		364	1.75
Long-term debt	249,221		1,314	2.10		251,772		1,386	2.19		251,055		1,566	2.48
Total interest-bearing liabilities ⁽¹⁾	1,297,363		2,517	0.77		1,324,161		2,639	0.79		1,340,731		2,926	0.87
Noninterest-bearing sources:														
Noninterest-bearing deposits	403,977					395,198					376,929			
Other liabilities	192,763					178,716					183,800			
Shareholders' equity	243,448					238,034					233,415			
Total liabilities and shareholders' equity	\$ 2,137,551				\$	2,136,109				\$	2,134,875			
Net interest spread				1.97 %					2.08%					2.21%
Impact of noninterest-bearing sources				0.21					0.21					0.23
Net interest income/yield on earning assets		\$	9,865	2.18%			\$	10,444	2.29%			\$	10,999	2.44%

(1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Fourth Quarter 2014	Third Quarter 201	Fou	Fourth Quarter 2013			
Consumer CDs and IRAs	\$	6	\$	6		\$	20
Negotiable CDs, public funds and other deposits		3		3			3
Banks located in non-U.S. countries		2		9			4
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	25	7		260			260
Long-term debt	(92	7)		(880)			(875)
Net hedge income on liabilities	\$ (65	9)	\$	(602)		\$	(588)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.	2
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Annual Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

(Dollars in millions)					2012								
	. <u> </u>		2014				2013						
	Ave: Bala		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate				
Earning assets													
Interest-bearing deposits with the Federal Reserve and non-U.S. central banks (1)	\$ 1	13,999	\$ 308	0.27 %	\$	72,574	\$	182	0.25%				
Time deposits placed and other short-term investments		11,032	170	1.54		16,066		187	1.16				
Federal funds sold and securities borrowed or purchased under agreements to resell	1	22,483	1,039	0.47		224,331		1,229	0.55				
Trading account assets	1	45,686	4,716	3.24		168,998		4,879	2.89				
Debt securities (2)	3	51,702	8,062	2.28		337,953		9,779	2.89				
Loans and leases (3):													
Residential mortgage	2	37,270	8,462	3.57		256,535		9,317	3.63				
Home equity		89,705	3,340	3.72		100,263		3,835	3.82				
U.S. credit card		88,962	8,313	9.34		90,369		8,792	9.73				
Non-U.S. credit card		11,511	1,200	10.42		10,861		1,271	11.70				
Direct/Indirect consumer		82,410	2,099	2.55		82,907		2,370	2.86				
Other consumer		2,028	139	6.86		1,807		72	4.02				
Total consumer		11,886	23,553	4.60		542,742		25,657	4.73				
U.S. commercial	2	30,175	6,630	2.88		218,874		6,809	3.11				
Commercial real estate		47,524	1,411	2.97		42,346		1,391	3.29				
Commercial lease financing		24,423	837	3.43		23,863		851	3.56				
Non-U.S. commercial		89,893	2,218	2.47		90,816		2,083	2.29				
Total commercial	3	92,015	11,096	2.83		375,899		11,134	2.96				
Total loans and leases	9	03,901	34,649	3.83		918,641		36,791	4.00				
Other earning assets		66,127	2,811	4.25		80,985		2,832	3.50				
Total earning assets ⁽⁴⁾	1,8	14,930	51,755	2.85		1,819,548		55,879	3.07				
Cash and due from banks ⁽¹⁾		27,079				36,440							
Other assets, less allowance for loan and lease losses	3	03,581				307,525							
Total assets	\$ 2,1	45,590			\$	2,163,513							

Beginning in 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.
 Beginning in 2014, yields on debt securities carried at fair value are calculated on the cost basis. Prior to 2014, yields on debt securities carried at fair value were calculated based on fair value rather than the cost basis. The use of fair value did not have a material impact on net interest yield.
 Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest yield.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	2014			2013		
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	51		\$	54	-
Debt securities		(53)			(173)	
U.S. commercial loans and leases		(56)			(84)	
Non-U.S. commercial loans and leases		_			(2)	
Net hedge expense on assets	\$	(58)	_	\$	(205)	_

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Annual Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

(Dollars in millions)										
		2014		2013						
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate				
Interest-bearing liabilities										
U.S. interest-bearing deposits:										
Savings	\$ 46,270	\$ 3	0.01 %	\$ 43,868	\$ 22	0.05 %				
NOW and money market deposit accounts	518,894	316	0.06	506,082	413	0.08				
Consumer CDs and IRAs	66,798	264	0.40	79,914	471	0.59				
Negotiable CDs, public funds and other deposits	31,502	106	0.33	26,553	116	0.43				
Total U.S. interest-bearing deposits	663,464	689	0.10	656,417	1,022	0.16				
Non-U.S. interest-bearing deposits:										
Banks located in non-U.S. countries	8,744	74	0.84	12,432	80	0.64				
Governments and official institutions	1,740	3	0.15	1,584	3	0.18				
Time, savings and other	60,732	314	0.52	55,628	291	0.52				
Total non-U.S. interest-bearing deposits	71,216	391	0.55	69,644	374	0.54				
Total interest-bearing deposits	734,680	1,080	0.15	726,061	1,396	0.19				
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	257,678	2,578	1.00	301,416	2,923	0.97				
Trading account liabilities	87,151	1,576	1.81	88,323	1,638	1.85				
Long-term debt	253,607	5,700	2.25	263,417	6,798	2.58				
Total interest-bearing liabilities ⁽¹⁾	1,333,116	10,934	0.82	1,379,217	12,755	0.92				
Noninterest-bearing sources:										
Noninterest-bearing deposits	389,527			363,674						
Other liabilities	184,471			186,675						
Shareholders' equity	238,476			233,947						
Total liabilities and shareholders' equity	\$ 2,145,590			\$ 2,163,513						
Net interest spread			2.03 %			2.15%				
Impact of noninterest-bearing sources			0.22			0.22				
Net interest income/yield on earning assets		\$ 40,821	2.25%		\$ 43,124	2.37%				

(1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased(decreased) interest expense on:

	2014	2013
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	44	77
Negotiable CDs, public funds and other deposits	13	13
Banks located in non-U.S. countries	20	12
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	1,037	1,039
Long-term debt	(3,587)	(3,562)
Net hedge income on liabilities	\$ (2,474)	\$ (2,422)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.	14

Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)	December 31, 2014												
		Amortized Cost	ι	Gross Jnrealized Gains		Gross Unrealized Losses		Fair Value					
Available-for-sale debt securities													
U.S. Treasury and agency securities	\$	69,267	\$	360	\$	(32)	\$	69,595					
Mortgage-backed securities:													
Agency		163,592		2,040		(593)		165,039					
Agency-collateralized mortgage obligations		14,175		152		(79)		14,248					
Non-agency residential		4,244		287		(77)		4,454					
Commercial		3,931		69		_		4,000					
Non-U.S. securities		6,208		33		(11)		6,230					
Corporate/Agency bonds		361		9		(2)		368					
Other taxable securities, substantially all asset-backed securities		10,774		39		(22)		10,791					
Total taxable securities		272,552		2,989		(816)		274,725					
Tax-exempt securities		9,556		12		(19)		9,549					
Total available-for-sale debt securities		282,108		3,001		(835)		284,274					
Other debt securities carried at fair value		36,524		261		(364)		36,421					
Total debt securities carried at fair value		318,632		3,262		(1,199)		320,695					
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		59,766		486		(611)		59,641					
Total debt securities	\$	378,398	\$	3,748	\$	(1,810)	\$	380,336					
Available-for-sale marketable equity securities ⁽¹⁾	\$	336	\$	27	\$	_	\$	363					
				Septembe	· 30. 2014								
Available-for-sale debt securities													
U.S. Treasury and agency securities	\$	57,491	\$	107	\$	(125)	\$	57,473					
Mortgage-backed securities:													
Agency		160,469		855		(2,163)		159,161					
Agency-collateralized mortgage obligations		14,262		86		(96)		14,252					
Non-agency residential		4,509		286		(81)		4,714					
Commercial		2,701		29		(4)		2,726					
Non-U.S. securities		6,621		39		(10)		6,650					
Corporate/Agency bonds		685		11		(2)		694					
Other taxable securities, substantially all asset-backed securities		12,047		46		(19)		12,074					
Total taxable securities		258,785		1,459		(2,500)		257,744					
Tax-exempt securities		9,106		11		(21)		9,096					
Total available-for-sale debt securities		267,891		1,470		(2,521)		266,840					
Other debt securities carried at fair value		41,602		138		(631)		41,109					
Total debt securities carried at fair value		309,493		1,608		(3,152)		307,949					
		507,175											
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		60.175		126		(1.311)							
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities Total debt securities	\$	60,175 369,668	\$	126	\$	(1,311) (4,463)	\$	58,990 366,939					

⁽¹⁾ Classified in other assets on the Consolidated Balance Sheet.

Other Debt Securities Carried at Fair Value

(Dollars in millions)	mber 31 2014	September 30 2014
U.S. Treasury and agency securities	\$ 1,541	\$ 3,180
Mortgage-backed securities:		
Agency	15,704	15,711
Non-agency residential	3,745	3,717
Commercial	_	787
Non-U.S. securities ⁽¹⁾	15,132	17,405
Other taxable securities, substantially all asset-backed securities	299	309
Total	\$ 36,421	\$ 41,109
(1) These securities are primarily used to satisfy certain international regulatory liquidity requirements.		

Certain prior period amounts have been reclassified to conform to current period presentation.

Quarterly Results by Business Segment (Dollars in millions)

	Fourth Quarter 2014													
	c	Total Corporation	1	nsumer & Business Banking	F	Consumer Real Estate Services		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	9,865	\$	4,853	\$	714	\$	1,407	\$	2,207	\$	1,032	\$	(348)
Noninterest income		9,090		2,688		460		3,195		1,850		1,338		(441)
Total revenue, net of interest expense (FTE basis)		18,955		7,541		1,174		4,602		4,057		2,370		(789)
Provision for credit losses		219		670		(131)		14		(29)		27		(332)
Noninterest expense		14,196		4,015		1,945		3,440		1,849		2,499		448
Income (loss) before income taxes		4,540		2,856		(640)		1,148		2,237		(156)		(905)
Income tax expense (benefit) (FTE basis)		1,490		1,098		(243)		442		804		(84)		(527)
Net income (loss)	\$	3,050	\$	1,758	\$	(397)	\$	706	\$	1,433	\$	(72)	\$	(378)
Average														
Total loans and leases	\$	884,733	\$	161,267	\$	87,978	\$	123,544	\$	270,760	\$	58,094	\$	183,090
Total assets (1)		2,137,551		616,996		103,050		267,975		395,583		611,714		142,233
Total deposits		1,122,514		550,399		n/m		238,835		264,027		n/m		21,481
Period end														
Total loans and leases	\$	881,391	\$	163,416	\$	87,972	\$	125,431	\$	272,572	\$	59,388	\$	172,612
Total assets (1)		2,104,534		622,378		103,730		276,587		379,513		579,514		142,812
Total deposits		1,118,936		556,568		n/m		245,391		251,344		n/m		18,898

	Third Quarter 2014													
		Total Corporation		Consumer & Business Banking		Consumer Real Estate Services		GWIM	Global Banking		Global Markets			All Other
Net interest income (FTE basis)	\$	10,444	\$	4,952	\$	719	\$	1,459	\$	2,250	\$	994	\$	70
Noninterest income		10,990		2,560		373		3,207		1,843		3,148		(141)
Total revenue, net of interest expense (FTE basis)		21,434		7,512		1,092		4,666		4,093		4,142		(71)
Provision for credit losses		636		617		286		(15)		(32)		45		(265)
Noninterest expense		20,142		3,972		7,271		3,403		1,905		3,335		256
Income (loss) before income taxes		656		2,923		(6,465)		1,278		2,220		762		(62)
Income tax expense (benefit) (FTE basis)		888		1,062		(1,283)		465		807		389		(552)
Net income (loss)	\$	(232)	\$	1,861	\$	(5,182)	\$	813	\$	1,413	\$	373	\$	490
Average														
Total loans and leases	\$	899,241	\$	160,879	\$	87,971	\$	121,002	\$	267,047	\$	62,939	\$	199,403
Total assets (1)		2,136,109		611,075		104,451		267,840		395,185		599,887		157,671
Total deposits		1,127,488		545,116		n/m		239,352		265,721		n/m		29,268
Period end														
Total loans and leases	\$	891,315	\$	161,345	\$	87,962	\$	122,395	\$	268,612	\$	62,645	\$	188,356
Total assets (1)		2,123,613		612,684		103,309		267,753		386,919		598,668		154,280
Total deposits		1,111,981		546,791		n/m		238,710		255,177		n/m		25,109

				I	ourth	Quarter 2013			
	Total Corporation	nsumer & ness Banking	F	Consumer Real Estate Services		GWIM	Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$ 10,999	\$ 4,947	\$	716	\$	1,485	\$ 2,301	\$ 1,138	\$ 412
Noninterest income	 10,702	2,549		996		2,994	 2,002	 2,060	 101
Total revenue, net of interest expense (FTE basis)	21,701	7,496		1,712		4,479	4,303	3,198	513
Provision for credit losses	336	427		(474)		26	441	104	(188)
Noninterest expense	 17,307	 4,001		3,752		3,262	 1,943	 3,274	 1,075
Income (loss) before income taxes	4,058	3,068		(1,566)		1,191	1,919	(180)	(374)
Income tax expense (benefit) (FTE basis)	 619	 1,076		(531)		413	 664	 (133)	 (870)
Net income (loss)	\$ 3,439	\$ 1,992	\$	(1,035)	\$	778	\$ 1,255	\$ (47)	\$ 496
Average									
Total loans and leases	\$ 929,777	\$ 163,157	\$	89,687	\$	115,546	\$ 268,864	\$ 66,496	\$ 226,027
Total assets (1)	2,134,875	590,046		113,581		268,683	379,927	603,012	179,626
Total deposits	1,112,674	528,733		n/m		240,395	259,193	n/m	34,306
Period end									
Total loans and leases	\$ 928,233	\$ 165,094	\$	89,753	\$	115,846	\$ 269,469	\$ 67,381	\$ 220,690
Total assets (1)	2,102,273	593,014		113,391		274,113	378,659	575,472	167,624

Total deposits	1,119,271	531,608	n/m	244,901	265,171	n/m	27,912				
 Total assets include asset allocations to match liabilities (i.e., deposits). 											
n/m = not meaningful											
Certain prior period amounts have been reclassified among the segments to conform to current period presentation.											
This information is preliminary and based on company data available at the time of the presentation.											

Annual Results by Business Segment

(Dollars in millions)

	Year Ended December 31, 2014													
	c	Total Corporation	1	onsumer & Business Banking	R	Consumer Ceal Estate Services		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	40,821	\$	19,685	\$	2,831	\$	5,836	\$	8,999	\$	3,986	\$	(516)
Noninterest income		44,295		10,177		2,017		12,568		7,599		12,133		(199)
Total revenue, net of interest expense (FTE basis)		85,116		29,862		4,848		18,404		16,598		16,119		(715)
Provision for credit losses		2,275		2,633		160		14		336		110		(978)
Noninterest expense		75,117		15,911		23,226		13,647		7,681		11,771		2,881
Income (loss) before income taxes		7,724		11,318		(18,538)		4,743		8,581		4,238		(2,618)
Income tax expense (benefit) (FTE basis)		2,891		4,222		(5,143)		1,769		3,146		1,519		(2,622)
Net income (loss)	\$	4,833	\$	7,096	\$	(13,395)	\$	2,974	\$	5,435	\$	2,719	\$	4
Average														
Total loans and leases	\$	903,901	\$	161,109	\$	88,277	\$	119,775	\$	270,164	\$	62,064	\$	202,512
Total assets (1)		2,145,590		607,895		106,885		269,279		393,721		607,538		160,272
Total deposits		1,124,207		543,441		n/m		240,242		261,312		n/m		30,255
Period end														
Total loans and leases	\$	881,391	\$	163,416	\$	87,972	\$	125,431	\$	272,572	\$	59,388	\$	172,612
Total assets (1)		2,104,534		622,378		103,730		276,587		379,513		579,514		142,812
Total deposits		1,118,936		556,568		n/m		245,391		251,344		n/m		18,898

				Year F	Inded	December 31, 20	013			
	Total Corporation	onsumer & ness Banking	R	Consumer teal Estate Services		GWIM		Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$ 43,124	\$ 20,050	\$	2,890	\$	6,064	\$	8,914	\$ 4,224	\$ 982
Noninterest income	 46,677	 9,814		4,825		11,726		7,565	 11,166	 1,581
Total revenue, net of interest expense (FTE basis)	89,801	29,864		7,715		17,790		16,479	15,390	2,563
Provision for credit losses	3,556	3,107		(156)		56		1,075	140	(666)
Noninterest expense	 69,214	 16,260		15,815		13,033		7,551	 11,996	 4,559
Income (loss) before income taxes	17,031	10,497		(7,944)		4,701		7,853	3,254	(1,330)
Income tax expense (benefit) (FTE basis)	 5,600	 3,850		(2,913)		1,724		2,880	 2,101	 (2,042)
Net income (loss)	\$ 11,431	\$ 6,647	\$	(5,031)	\$	2,977	\$	4,973	\$ 1,153	\$ 712
Average										
Total loans and leases	\$ 918,641	\$ 164,574	\$	90,278	\$	111,023	\$	257,249	\$ 60,057	\$ 235,460
Total assets (1)	2,163,513	580,703		120,556		270,789		342,772	632,681	216,012
Total deposits	1,089,735	518,904		n/m		242,161		236,765	n/m	34,919
Period end										
Total loans and leases	\$ 928,233	\$ 165,094	\$	89,753	\$	115,846	\$	269,469	\$ 67,381	\$ 220,690
Total assets (1)	2,102,273	593,014		113,391		274,113		378,659	575,472	167,624
Total deposits	1,119,271	531,608		n/m		244,901		265,171	n/m	27,912

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Consumer & Business Banking Segment Results

(Dollars in millions)												
			Fourth		Third		Second	First	Fourth			
		2014		2013		Quarter 2014		Quarter 2014		Quarter 2014	Quarter 2014	Quarter 2013
Net interest income (FTE basis)	\$	19,685	\$	20,050	s	4,853	\$	4,952	\$	4,930	\$ 4,950	\$ 4,947
Noninterest income:												
Card income		4,902		4,804		1,339		1,234		1,167	1,162	1,236
Service charges		4,365		4,207		1,093		1,136		1,091	1,045	1,097
All other income		910		803		256		190		183	281	216
Total noninterest income		10,177		9,814		2,688		2,560		2,441	2,488	 2,549
Total revenue, net of interest expense (FTE basis)		29,862		29,864		7,541		7,512		7,371	7,438	7,496
Provision for credit losses		2,633		3,107		670		617		534	812	427
Noninterest expense		15,911		16,260		4,015		3,972		3,976	3,948	4,001
Income before income taxes		11,318		10,200		2,856		2,923		2,861	 2,678	 3,068
ncome tax expense (FTE basis)		4,222		3,850		1,098		1,062		1,059	1,003	1,076
Net income	\$	7,096	s	6,647	s	1,758	s	1,861	s	1,802	\$ 1,675	\$ 1,992
	_	.,	-			,	_		-	,	 	
Net interest yield (FTE basis)		3.48 %		3.72%		3.35%		3.45%		3.50%	3.63%	3.58%
Return on average allocated capital ⁽¹⁾		24		22		24		25		25	23	26
Efficiency ratio (FTE basis)		53.28		54.44		53.26		52.87		53.92	53.08	53.37
Balance Sheet												
Average												
Total loans and leases	\$	161,109	\$	164,574	\$	161,267	\$	160,879	\$	160,240	\$ 162,061	\$ 163,157
Total earning assets (2)		565,700		539,241		574,351		569,084		565,712	553,386	548,185
Total assets (2)		607,895		580,703		616,996		611,075		607,829	595,407	590,046
Total deposits		543,441		518,904		550,399		545,116		543,557	534,501	528,733
Allocated capital (1)		29,500		30,000		29,500		29,500		29,500	29,500	30,000
Period end												
Total loans and leases	\$	163,416	\$	165,094	\$	163,416	\$	161,345	\$	161,142	\$ 160,127	\$ 165,094
Total earning assets (2)		579,283		550,698		579,283		570,678		570,171	570,964	550,698
								(10 (0))		(10.100		602.014
Total assets (2)		622,378		593,014		622,378		612,684		612,178	613,093	593,014

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.)
(2) Total earsts and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Consumer & Business Banking Annual Results

(Dollars in millions)

		Year E	nded December 31, 2014	
	Total Consumer & Business Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	\$ 19,685	s	10,259	\$ 9,426
Noninterest income:				
Card income	4,902		68	4,834
Service charges	4,365		4,364	1
All other income	910		552	 358
Total noninterest income	10,177		4,984	 5,193
Total revenue, net of interest expense (FTE basis)	29,862		15,243	14,619
Provision for credit losses	2,633		254	2,379
Noninterest expense	15,911		10,448	5,463
Income before income taxes	11,318	_	4,541	 6,777
Income tax expense (FTE basis)	4,222		1,694	2,528
Net income	\$ 7,096	<u>s</u>	2,847	\$ 4,249
Net interest yield (FTE basis)	3.48	%o	1.87%	6. 77 %
Return on average allocated capital (1)	24		17	33
Efficiency ratio (FTE basis)	53.28		68.54	37.38
Balance Sheet				
Average				
Total loans and leases	\$ 161,109	s	22,388	\$ 138,721
Total earning assets (2)	565,700		548,096	139,145
Total assets (2)	607,895		580,857	148,579
Total deposits	543,441		542,589	n/m
Allocated capital (1)	29,500		16,500	13,000
Period end				
Total loans and leases	\$ 163,416	s	22,284	\$ 141,132
Total earning assets (2)	579,283		560,130	141,216
Total assets (2)	622,378		593,485	150,956
Total deposits	556,568		555,539	n/m

	Y	Vear Ended December 31, 2013	
	Total Consumer & Business Banking	Deposits	Consumer Lending
Net interest income (FTE basis)	\$ 20,050	\$ 9,807	\$ 10,243
Noninterest income:			
Card income	4,804	60	4,744
Service charges	4,207	4,206	1
All other income	803	509	294
Total noninterest income	 9,814	4,775	5,039
Total revenue, net of interest expense (FTE basis)	29,864	14,582	15,282
Provision for credit losses	3,107	299	2,808
Noninterest expense	16,260	10,930	5,330
Income before income taxes	10,497	3,353	7,144
Income tax expense (FTE basis)	3,850	1,230	2,620
Net income	\$ 6,647	\$ 2,123	\$ 4,524
Net interest yield (FTE basis)	3.72%	1.88%	7.18%
Return on average allocated capital (1)	22	14	31
Efficiency ratio (FTE basis)	54.44	74.95	34.88
Balance Sheet			
Average			
Total loans and leases	\$ 164,574	\$ 22,445	\$ 142,129
Total earning assets (2)	539,241	522,938	142,721
Total assets (2)	580,703	555,687	151,434
Total deposits	518,904	518,407	n/m
Allocated capital (1)	30,000	15,400	14,600

Period end				
Total loans and leases	\$ 16	5,094	\$ 22,578	\$ 142,516
Total earning assets (2)	55	0,698	535,061	143,917
Total assets (2)	59	3,014	567,918	153,376
Total deposits	53	1,608	530,860	n/m
I otal deposits	53	1,608	530,860	

For footnotes see page21.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

at the time of the presentation.		
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Consumer & Business Banking Quarterly Results (Dollars in millions)

		Fourt	1 Quarter 2014		
	hl Consumer &		Deposits		Consumer Lending
Net interest income (FTE basis)	\$ 4,853	\$	2,523	\$	2,330
Noninterest income:					
Card income	1,339		17		1,322
Service charges	1,093		1,093		-
All other income	 256		161		95
Total noninterest income	 2,688		1,271		1,417
Total revenue, net of interest expense (FTE basis)	7,541		3,794		3,747
Provision for credit losses	670		60		610
Noninterest expense	4,015		2,663		1,352
Income before income taxes	2,856		1,071	_	1,785
Income tax expense (FTE basis)	1,098		413		685
Net income	\$ 1,758	\$	658	s	1,100
Net interest yield (FTE basis)	3.35%		1.81 %		6.64%
Return on average allocated capital (1)	24		16		34
Efficiency ratio (FTE basis)	53.26		70.19		36.11
Balance Sheet					
Average					
Total loans and leases	\$ 161,267	\$	22,224	\$	139,043
Total earning assets (2)	574,351		554,424		139,130
Total assets (2)	616,996		587,463		148,736
Total deposits	550,399		549,340		n/m
Allocated capital (1)	29,500		16,500		13,000
Period end					
Total loans and leases	\$ 163,416	s	22,284	\$	141,132
Total earning assets (2)	579,283		560,130		141,216
Total assets (2)	622,378		593,485		150,956
Total deposits	556,568		555,539		n/m

			Third	Quarter 2014	
		Consumer & ness Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	4,952	\$	2,592	\$ 2,360
Noninterest income:					
Card income		1,234		17	1,217
Service charges		1,136		1,136	_
All other income		190		146	 44
Total noninterest income		2,560		1,299	 1,261
Total revenue, net of interest expense (FTE basis)		7,512		3,891	3,621
Provision for credit losses		617		61	556
Noninterest expense		3,972		2,555	1,417
Income before income taxes		2,923		1,275	1,648
Income tax expense (FTE basis)		1,062		464	598
Net income	\$	1,861	\$	811	\$ 1,050
Net interest yield (FTE basis)		3.45%		1.87%	6.75%
Return on average allocated capital (1)		25		19	32
Efficiency ratio (FTE basis)		52.87		65.69	39.10
Balance Sheet					
Average					
Total loans and leases	\$	160,879	s	22,314	\$ 138,565
Total earning assets (2)		569,084		550,136	138,756
Total assets (2)		611,075		582,637	148,246
Total deposits		545,116		544,274	n/m
Allocated capital (1)		29,500		16,500	13,000

Period end					
Total loans and leases	\$	161,345	\$ 22,	94	\$ 138,951
Total earning assets (2)		570,678	551,	01	139,038
Total assets (2)		612,684	583,	27	148,718
Total deposits		546,791	545,	96	n/m
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For footnotes see page21.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.	

Consumer & Business Banking Quarterly Results (continued)

(Dollars in millions)

			Fourth	Quarter 2013	
		Consumer & ess Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	4,947	s	2,491	\$ 2,456
Noninterest income:					
Card income		1,236		15	1,221
Service charges		1,097		1,097	_
All other income		216		164	 52
Total noninterest income		2,549		1,276	 1,273
Total revenue, net of interest expense (FTE basis)		7,496		3,767	3,729
Provision for credit losses		427		105	322
Noninterest expense		4,001		2,625	 1,376
Income before income taxes		3,068		1,037	2,031
Income tax expense (FTE basis)		1,076		365	 711
Net income	s	1,992	s	672	\$ 1,320
Net interest yield (FTE basis)		3.58%		1.86%	6.87%
Return on average allocated capital (1)		26		1.30 /0	36
Efficiency ratio (FTE basis)		53.37		69.66	36.92
Balance Sheet					
Average					
Total loans and leases	S	163,157	s	22,353	\$ 140,804
Total earning assets (2)		548,185		532,361	141,854
Total assets (2)		590,046		565,234	150,842
Total deposits		528,733		528,142	n/m
Allocated capital (1)		30,000		15,400	14,600
Period end					
Total loans and leases	s	165,094	s	22,578	\$ 142,516
Total earning assets (2)		550,698		535,061	143,917
Total assets (2)		593,014		567,918	153,376
Total deposits		531,608		530,860	n/m

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconcilitations - Reconcilitations to GAAP Financial Measures on pages 47-50.)
(2) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets fro*dil Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer & Business Banking*.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Consumer & Business Banking Key Indicators

(Dollars in millions)				Fourth			Second		First	Fourth		
		2014		2013		Quarter 2014		Quarter 2014		Quarter 2014	 Quarter 2014	 Quarter 2013
Average deposit balances												
Checking	\$	261,040	\$	238,650	\$	268,178	\$	262,894	\$	259,922	\$ 252,978	\$ 247,240
Savings		44,635		42,164		43,974		45,142		45,796	43,617	42,138
MMS		173,017		161,889		177,606		173,375		171,587	169,407	166,812
CDs and IRAs		61,266		71,815		56,935		60,162		62,807	65,265	68,186
Non-U.S. and other		3,483		4,386		3,706		3,543		3,445	 3,234	 4,357
Total average deposit balances	\$	543,441	\$	518,904	\$	550,399	\$	545,116	\$	543,557	\$ 534,501	\$ 528,733
Deposit spreads (excludes noninterest costs)												
Checking		2.03 %		2.02%		2.03 %		2.03 %		2.03 %	2.02%	2.01%
Savings		2.31		2.21		2.32		2.32		2.31	2.29	2.23
MMS		1.16		1.07		1.19		1.17		1.15	1.13	1.11
CDs and IRAs		0.50		0.52		0.51		0.50		0.49	0.50	0.50
Non-U.S. and other		0.45		0.95		0.40		0.40		0.42	0.62	0.85
Total deposit spreads		1.59		1.52		1.62		1.60		1.59	1.56	1.54
Client brokerage assets	\$	113,763	\$	96,048	\$	113,763	\$	108,533	\$	105,926	\$ 100,206	\$ 96,048
Online banking active accounts (units in thousands)		30,904		29,950		30,904		30,821		30,429	30,470	29,950
Mobile banking active accounts (units in thousands)		16,539		14,395		16,539		16,107		15,475	14,986	14,395
Banking centers		4,855		5,151		4,855		4,947		5,023	5,095	5,151
ATMs		15,838		16,259		15,838		15,675		15,976	16,214	16,259
<u>Total U.S. credit card(1)</u>												
Loans												
Average credit card outstandings	\$	88,962	\$	90,369	\$	89,381	\$	88,866	\$	88,058	\$ 89,545	\$ 90,057
Ending credit card outstandings		91,879		92,338		91,879		89,026		89,020	87,692	92,338
Credit quality												
Net charge-offs	\$	2,638	\$	3,376	\$	612	\$	625	\$	683	\$ 718	\$ 724
		2.96 %		3.74%		2.71 %		2.79%		3.11%	3.25%	3.19%
30+ delinquency	\$	1,701	\$	2,074	\$	1,701	\$	1,702	\$	1,698	\$ 1,878	\$ 2,074
		1.85 %		2.25%		1.85 %		1.91%		1.91%	2.14%	2.25 %
90+ delinquency	\$	866 0.94 %	\$	1,053 1.14%	S	866 0.94 %	\$	831 0.93%	\$	868 0.98 %	\$ 966 1.10%	\$ 1,053 1.14%
Other Total U.S. credit card indicators ⁽¹⁾												
Gross interest yield		9.35 %		9.73%		9.26 %		9.34%		9.30%	9.48%	9.36%
Risk adjusted margin		9.44		8.68		9.96		9.33		8.97	9.49	9.11
New accounts (in thousands)		4,541		3,911		1,184		1,202		1,128	1,027	999
Purchase volumes	\$	212,088	\$	205,914	\$	55,858	\$	53,784	\$	53,583	\$ 48,863	\$ 54,514
Debit card data												
Purchase volumes	s	272,576	\$	267,087	s	69,204	\$	67,990	\$	69,492	\$ 65,890	\$ 68,000

(1) In addition to the U.S. credit card portfolio inConsumer & Business Banking, the remaining U.S. credit card portfolio is in GWIM.

Certain prior period amounts have been reclassified to conform to current period presentation.

Consumer Real Estate Services Segment Results

(Dollars in millions; except as noted)

	 Year I Decem			E		71.	int Ourstan	6				E····	al Outer
	2014		2013	Fou	rth Quarter 2014	In	nird Quarter 2014	Sec	cond Quarter 2014	First Qu	uarter 2014	Fou	rth Quarter 2013
Net interest income (FTE basis)	\$ 2,831	\$	2,890	\$	714	\$	719	\$	697	\$	701	\$	716
Noninterest income:													
Mortgage banking income	1,866		4,585		435		357		605		469		913
All other income	 151		240		25		16		88		22		83
Total noninterest income	 2,017		4,825		460		373		693		491		996
Total revenue, net of interest expense (FTE basis)	4,848		7,715		1,174		1,092		1,390		1,192		1,712
Provision for credit losses	160		(156)		(131)		286		(20)		25		(474)
Noninterest expense	23,226		15,815		1,945		7,271		5,892		8,118		3,752
Loss before income taxes	 (18,538)	_	(7,944)		(640)		(6,465)		(4,482)		(6,951)		(1,566)
Income tax benefit (FTE basis)	(5,143)		(2,913)		(243)		(1,283)		(1,686)		(1,931)		(531)
Net loss	\$ (13,395)	\$	(5,031)	\$	(397)	\$	(5,182)	\$	(2,796)	\$	(5,020)	\$	(1,035)
Net interest yield (FTE basis)	3.06 %		2.85%		3.11%		3.13 %		2.98%		3.05%		2.89%
Balance Sheet													
Average													
Total loans and leases	\$ 88,277	\$	90,278	\$	87,978	\$	87,971	\$	88,257	\$	88,914	\$	89,687
Total earning assets	92,371		101,420		91,187		91,244		93,797		93,290		98,220
Total assets	106,885		120,556		103,050		104,451		109,585		110,562		113,581
Allocated capital (1)	23,000		24,000		23,000		23,000		23,000		23,000		24,000
Period end													
Total loans and leases	\$ 87,972	\$	89,753	\$	87,972	\$	87,962	\$	88,156	\$	88,355	\$	89,753
Total earning assets	91,803		97,163		91,803		91,973		92,291		92,937		97,163
Total assets	103,730		113,391		103,730		103,309		107,634		112,250		113,391
Period end (in billions)													

Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measureon pages 47-50.)
 Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Consumer Real Estate Services Annual Results (1)

(Dollars in millions)

			Year Ended I	December 31, 2014	
		sumer Real Estate Services	Но	ome Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$	2,831	s	1,315	\$ 1,516
Noninterest income:					
Mortgage banking income		1,866		813	1,053
All other income		151		40	 111
Total noninterest income		2,017		853	1,164
Total revenue, net of interest expense (FTE basis)		4,848		2,168	 2,680
Provision for credit losses		160		33	127
Noninterest expense		23,226		2,587	 20,639
Loss before income taxes		(18,538)		(452)	(18,086)
Income tax benefit (FTE basis)		(5,143)	_	(169)	 (4,974)
Net loss	\$	(13,395)	\$	(283)	\$ (13,112)
Balance Sheet					
Average					
Total loans and leases	\$	88,277	s	52,336	\$ 35,941
Total earning assets (2)		92,371		54,778	37,593
Total assets ⁽²⁾		106,885		54,751	52,134
Allocated capital (3)		23,000		6,000	17,000
Period end					
Total loans and leases	s	87,972	s	54,917	\$ 33,055
Total earning assets ⁽²⁾		91,803		57,881	33,922
Total assets ⁽²⁾		103,730		57,772	45,958

	 ,	Year Ended December 31, 2013	
	sumer Real Estate Services	Home Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$ 2,890	\$ 1,349	\$ 1,541
Noninterest income:			
Mortgage banking income	4,585	1,916	2,669
All other income (loss)	 240	(6)	246
Total noninterest income	 4,825	1,910	2,915
Total revenue, net of interest expense (FTE basis)	7,715	3,259	4,456
Provision for credit losses	(156)	127	(283)
Noninterest expense	 15,815	3,334	12,481
Loss before income taxes	(7,944)	(202)	(7,742)
Income tax benefit (FTE basis)	 (2,913)	(74)	(2,839)
Net loss	\$ (5,031)	\$ (128)	\$ (4,903)
Balance Sheet			
Average			
Total loans and leases	\$ 90,278	\$ 47,675	\$ 42,603
Total earning assets (2)	101,420	53,148	48,272
Total assets (2)	120,556	53,426	67,130
Allocated capital (3)	24,000	6,000	18,000
Period end			
Total loans and leases	\$ 89,753	\$ 51,021	\$ 38,732
Total earning assets (2)	97,163	54,071	43,092
Total assets (2)	113,391	53,933	59,458

For footnotes see page26.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Consumer Real Estate Services Quarterly Results (1)

(Dollars in millions)

			Fourth Quarter 2014		
	Tota	l Consumer Real Estate Services	Home Loans		Legacy Assets & Servicing
Net interest income (FTE basis)	\$	714	\$ 3	25	\$ 389
Noninterest income:					
Mortgage banking income		435	1	93	242
All other income		25		17	 8
Total noninterest income		460	2	10	 250
Total revenue, net of interest expense (FTE basis)		1,174	5	35	639
Provision for credit losses		(131)		17)	(114)
Noninterest expense		1,945	5	82	 1,363
Loss before income taxes		(640)	(30)	(610)
Income tax benefit (FTE basis)		(243)	(13)	 (230)
Net loss	\$	(397)	\$	[17]	\$ (380)
Balance Sheet					
Average					
Total loans and leases	\$	87,978	\$ 54,2	05	\$ 33,773
Total earning assets (2)		91,187	56,6	58	34,529
Total assets (2)		103,050	56,5	44	46,506
Allocated capital (3)		23,000	6,0	00	17,000
Period end					
Total loans and leases	\$	87,972	\$ 54,5	17	\$ 33,055
Total earning assets ⁽²⁾		91,803	57,8	81	33,922
Total assets ⁽²⁾		103,730	57,7	72	45,958

			Third Quarte	er 2014	
	To	tal Consumer Real Estate Services	Home I	oans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$	719	\$	332	\$ 387
Noninterest income:					
Mortgage banking income		357		206	151
All other income (loss)		16		(2)	18
Total noninterest income		373		204	169
Total revenue, net of interest expense (FTE basis)		1,092		536	556
Provision for credit losses		286		18	268
Noninterest expense		7,271		626	 6,645
Loss before income taxes		(6,465)		(108)	(6,357)
Income tax benefit (FTE basis)		(1,283)		(39)	 (1,244)
Net loss	<u>s</u>	(5,182)	\$	(69)	\$ (5,113)
Balance Sheet					
Average					
Total loans and leases	\$	87,971	\$	52,733	\$ 35,238
Total earning assets (2)		91,244		55,214	38,330
Total assets (2)		104,451		55,295	51,455
Allocated capital (3)		23,000		6,000	17,000
Period end					
Total loans and leases	\$	87,962	\$	53,478	\$ 34,484
Total earning assets (2)		91,973		56,690	40,869
Total assets (2)		103,309		56,042	52,852

For footnotes see page26.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Consumer Real Estate Services Quarterly Results ⁽¹⁾ (continued)

(Dollars in millions)

		Fourth	Quarter 2013	
	nsumer Real Estate Services	Н	lome Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$ 716	\$	330	\$ 386
Noninterest income:				
Mortgage banking income	913		220	693
All other income	 83		17	 66
Total noninterest income	 996		237	 759
Total revenue, net of interest expense (FTE basis)	1,712		567	1,145
Provision for credit losses	(474)		(18)	(456)
Noninterest expense	3,752		759	 2,993
Loss before income taxes	(1,566)		(174)	(1,392)
Income tax benefit (FTE basis)	(531)		(64)	 (467)
Net loss	\$ (1,035)	\$	(110)	\$ (925)
Balance Sheet				
Average				
Total loans and leases	\$ 89,687	\$	49,706	\$ 39,981
Total earning assets (2)	98,220		53,052	45,168
Total assets ⁽²⁾	113,581		52,929	60,652
Allocated capital (3)	24,000		6,000	18,000
Period end				
Total loans and leases	\$ 89,753	\$	51,021	\$ 38,732
Total earning assets (2)	97,163		54,071	43,092
Total assets (2)	113,391		53,933	59,458

Consumer Real Estate Services includes Home Loans and Legacy Assets & Servicing. The results of certain mortgage servicing rights activities, including net hedge results, together with any related assets or liabilities used as economic hedges, are included in Legacy Assets & Servicing.
 For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets froatil Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Real Estate Services*.
 Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures pages 47-50.)

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Consumer Real Estate Services Key Indicators

(Dollars in millions, except as noted)		,	ear En	dod			i i															
			ecembo			_			Fourth Juarter			Third			Second		Ein	st Quarter			Fourth	
		2014	_		2013	_			2014	_		arter 2014	1		arter 2014	1		2014	_		arter 2013	5
Mortgage servicing rights at fair value rollforward:																						
Balance, beginning of period	\$	5,042		\$	5,716			\$	3,986		\$	4,134		\$	4,577		\$	5,042		\$	5,058	
Net additions (sales)		275			(1,572)				73			140			32			30			(197)	
Amortization of expected cash flows ⁽¹⁾		(818)			(1,043)				(198)			(201)			(209)			(210)			(229)	
Other changes in mortgage servicing rights fair value ⁽²⁾		(1,228)			1,941				(590)			(87)			(266)			(285)			410	
Balance, end of period ⁽³⁾	\$	3,271	_	\$	5,042	-		\$	3,271	-	\$	3,986	=	\$	4,134	_	\$	4,577	-	\$	5,042	_
Capitalized mortgage servicing rights (% of loans serviced for investors)		69	bps		92	bps			69	bps		81	bps		82	bps		87	bps		92	bps
Mortgage loans serviced for investors (in billions)	\$	474	ops	\$	550	ops		s	474	ops	s	491	ops	s	505	ops	\$	527	ops	s	550	ops
Loan production:																						
Fotal (4)																						
First mortgage	\$	43,290		\$	83,421			\$	11,616		\$	11,725		\$	11,099		\$	8,850		\$	11,624	
Home equity		11,233			6,361				3,420			3,225			2,604			1,984			1,915	
Consumer Real Estate Services																						
First mortgage	\$	32,340		\$	66,913			\$	8,316		\$	8,861		\$	8,461		\$	6,702		\$	9,302	
Home equity		10,286			5,498				3,129			2,970			2,396			1,791			1,674	
Mortgage banking income																						
Production income:																						
Core production revenue	\$	1,181		\$	2,543			\$	297		\$	293		\$	318		\$	273		\$	404	
Representations and warranties provision		(682)			(840)	_			(250)	_		(167)		_	(87)			(178)	_		(70)	
Total production income		499			1,703				47	_		126	_		231	_		95	_		334	_
Servicing income:																						
Servicing fees		1,884			3,030				444			451			475			514			629	
Amortization of expected cash flows ⁽¹⁾		(818)			(1,043)				(198)			(201)			(209)			(210)			(229)	
Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks ⁽⁵⁾		294			867				142			(19)			105			66			174	
Other servicing-related revenue		7			28				_			_			3			4			5	
Total net servicing income	_	1,367			2,882				388			231			374			374			579	
Total Consumer Real Estate Services mortgage banking income		1,866		-	4,585			_	435	_	_	357			605			469	_	_	913	_
Other business segments' mortgage banking loss ⁽⁶⁾		(303)			(711)				(83)			(85)			(78)			(57)			(65)	
Total consolidated mortgage banking income	\$	1,563	_	\$	3,874	_		\$	352		\$	272	_	\$	527	_	\$	412	_	\$	848	_

Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows.
 These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan, changes in option-adjusted spread rate assumptions and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
 Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in*Global Markets.* In addition to loan production in*Consumer Real Estate Services* the remaining first mortgage and home equity loan production is primarily in *GWM*

GWIM.

 GPI/M.
 (5) Includes gains and losses on sales of mortgage servicing rights.
 (6) Includes the effect of transfers of mortgage loans fron*Consumer Real Estate Services* to the asset and liability management portfolio included in*All* Other.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Global Wealth & Investment Management Segment Results

(Dollars in millions)											
	Year Decen		_		_		_			_	
	 2014	2013	Fou	rth Quarter 2014	11	nird Quarter 2014	Sec	ond Quarter 2014	First Quarter 2014	Fou	arth Quarter 2013
Net interest income (FTE basis)	\$ 5,836	\$ 6,064	\$	1,407	\$	1,459	\$	1,485	\$ 1,485	\$	1,485
Noninterest income:											
Investment and brokerage services	10,722	9,709		2,763		2,713		2,642	2,604		2,524
All other income	 1,846	 2,017		432		494		462	458		470
Total noninterest income	 12,568	 11,726		3,195		3,207		3,104	3,062		2,994
Total revenue, net of interest expense (FTE basis)	18,404	17,790		4,602		4,666		4,589	4,547		4,479
Provision for credit losses	14	56		14		(15)		(8)	23		26
Noninterest expense	13,647	13,033		3,440		3,403		3,445	3,359		3,262
Income before income taxes	 4,743	4,701		1,148		1,278		1,152	1,165		1,191
Income tax expense (FTE basis)	1,769	1,724		442		465		426	436		413
Net income	\$ 2,974	\$ 2,977	\$	706	\$	813	\$	726	\$ 729	\$	778
Net interest yield (FTE basis)	2.33 %	2.41%		2.23 %		2.32%		2.38%	2.38%		2.37%
Return on average allocated capital ⁽¹⁾	25	30		23		27		24	25		31
Efficiency ratio (FTE basis)	74.15	73.26		74.77		72.94		75.07	73.86		72.83
Balance sheet											
Average											
Total loans and leases	\$ 119,775	\$ 111,023	\$	123,544	\$	121,002	\$	118,512	\$ 115,945	\$	115,546
Total earning assets (2)	250,747	251,395		249,872		249,738		249,893	253,538		248,156
Total assets (2)	269,279	270,789		267,975		267,840		268,294	273,081		268,683
Total deposits	240,242	242,161		238,835		239,352		240,042	242,792		240,395
Allocated capital (1)	12,000	10,000		12,000		12,000		12,000	12,000		10,000
Period end											
Total loans and leases	\$ 125,431	\$ 115,846	\$	125,431	\$	122,395	\$	120,187	\$ 116,482	\$	115,846
Total earning assets (2)	258,219	254,031		258,219		249,586		247,180	254,802		254,031
Total assets (2)	276,587	274,113		276,587		267,753		265,582	274,234		274,113
Total deposits	245,391	244,901		245,391		238,710		237,046	244,051		244,901

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP financial measures and total assets include asset allocations to GAAP Financial Measures on pages 47-50.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)

(Dollars in millions, except as noted)												
		Year Decen						10				1.0
		2014	 2013	Fo	urth Quarter 2014	 Third Quarter 2014	S	econd Quarter 2014	Fir	st Quarter 2014	Fo	ourth Quarter 2013
Revenues												
Merrill Lynch Global Wealth Management	\$	15,256	\$ 14,771	\$	3,827	\$ 3,874	\$	3,791	\$	3,764	\$	3,703
U.S. Trust		3,084	2,953		758	775		783		768		762
Other ⁽¹⁾		64	 66		17	 17		15		15		14
Total revenues	\$	18,404	\$ 17,790	\$	4,602	\$ 4,666	\$	4,589	\$	4,547	\$	4,479
Client Balances												
Client Balances by Business												
Merrill Lynch Global Wealth Management	\$	2,033,801	\$ 1,916,803	\$	2,033,801	\$ 2,004,391	\$	2,017,051	\$	1,946,922	\$	1,916,803
U.S. Trust		387,491	376,487		387,491	381,054		380,281		378,177		376,487
Other ⁽¹⁾		76,705	73,148		76,705	76,640		70,836		70,720		73,148
Client Balances by Type												
Assets under management	\$	902,872	\$ 821,449	\$	902,872	\$ 888,006	\$	878,741	\$	841,818	\$	821,449
Brokerage assets		1,081,434	1,045,122		1,081,434	1,073,858		1,091,558		1,054,052		1,045,122
Assets in custody		139,555	136,190		139,555	135,886		137,391		136,342		136,190
Deposits		245,391	244,901		245,391	238,710		237,046		244,051		244,901
Loans and leases ⁽²⁾		128,745	 118,776		128,745	 125,625		123,432		119,556		118,776
Total client balances	\$	2,497,997	\$ 2,366,438	\$	2,497,997	\$ 2,462,085	\$	2,468,168	\$	2,395,819	\$	2,366,438
Assets Under Management Flows												
Liquidity assets under management ⁽³⁾	\$	3,361	\$ 6,502	\$	(255)	\$ 5,910	\$	135	\$	(2,429)	\$	6,492
Long-term assets under management ⁽⁴⁾		49,800	 47,819		9,380	 11,168		11,870		17,382		9,425
Total assets under management flows	<u>\$</u>	53,161	\$ 54,321	\$	9,125	\$ 17,078	\$	12,005	\$	14,953	\$	15,917
Associates (5)												
Number of Financial Advisors		16,035	15,317		16,035	15,867		15,560		15,323		15,317
Total Wealth Advisors		17,231	16,517		17,231	17,039		16,721		16,481		16,517
Total Client Facing Professionals		19,750	19,217		19,750	19,727		19,416		19,199		19,217
<u>Merrill Lynch Global Wealth Management Metrics</u>												
Financial Advisor Productivity ⁽⁶⁾ (in thousands)	\$	1,065	\$ 1,005	\$	1,070	\$ 1,077	\$	1,060	\$	1,056	\$	1,039
U.S. Trust Metrics												
Client Facing Professionals		2,155	2,091		2,155	2,135		2,110		2,117		2,091
Client Facing Professionals		2,155	2,091		2,155	2,135		2,110		2,117		

(1) Other includes the results of BofA Global Capital Management and other administrative

items.
(2) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance
Sheet.
(3) Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than

one year. (4) Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one

year. (5) Includes Financial Advisors in the Consumer & Business Banking segment of 1,950, 1,868, 1,716, 1,598 and 1,545 at December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013,

(6) Financial Advisors in the onsumer & Business Bunking segment of 1, 505, 1,006, 1,706, 1,578 and 1,545 are determined of 1, 2014, superior 30, 2014, Match 51, 2014, Match 51,

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Global Banking Segment Results

(Dollars in millions)	Year	Ended	I	I								
	 Decer		1	Fo	urth Quarter	Tł	nird Quarter	Sec	ond Quarter		Fou	urth Quarter
	 2014		2013		2014		2014		2014	 arter 2014		2013
Net interest income (FTE basis)	\$ 8,999	\$	8,914	\$	2,207	\$	2,250	\$	2,240	\$ 2,302	\$	2,301
Noninterest income:												
Service charges	2,717		2,787		667		684		679	687		684
Investment banking fees	3,213		3,234		830		727		834	822		958
All other income	 1,669		1,544		353		432		426	 458		360
Total noninterest income	 7,599		7,565		1,850		1,843		1,939	 1,967		2,002
Total revenue, net of interest expense (FTE basis)	16,598		16,479		4,057		4,093		4,179	4,269		4,303
Provision for credit losses	336		1,075		(29)		(32)		132	265		441
Noninterest expense	 7,681		7,551		1,849		1,905		1,899	 2,028		1,943
Income before income taxes	8,581		7,853		2,237		2,220		2,148	1,976		1,919
Income tax expense (FTE basis)	 3,146		2,880		804		807		795	 740		664
Net income	\$ 5,435	\$	4,973	\$	1,433	\$	1,413	\$	1,353	\$ 1,236	\$	1,255
Net interest yield (FTE basis)	2.57 %		2.97%		2.48 %		2.52 %		2.58%	2.68%		2.71 %
Return on average allocated capital ⁽¹⁾	18		22		18		18		18	16		22
Efficiency ratio (FTE basis)	46.28		45.82		45.60		46.54		45.42	47.50		45.16
Balance Sheet												
Average												
Total loans and leases	\$ 270,164	\$	257,249	\$	270,760	\$	267,047	\$	271,417	\$ 271,475	\$	268,864
Total earnings assets ⁽²⁾	350,668		300,511		353,164		353,829		347,661	347,926		336,370
Total assets (2)	393,721		342,772		395,583		395,185		390,998	393,075		379,927
Total deposits	261,312		236,765		264,027		265,721		258,937	256,433		259,193
Allocated capital (1)	31,000		23,000		31,000		31,000		31,000	31,000		23,000
Period end												
Total loans and leases	\$ 272,572	\$	269,469	\$	272,572	\$	268,612	\$	270,683	\$ 273,239	\$	269,469
Total earnings assets ⁽²⁾	336,776		336,606		336,776		345,282		363,715	354,214		336,606
Total assets (2)	379,513		378,659		379,513		386,919		407,369	397,017		378,659
Total deposits	251,344		265,171		251,344		255,177		270,268	257,502		265,171

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 47-50.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Global Banking Key Indicators

(Dollars in millions)		Ended 1ber 31											
	 2014		2013	Fou	rth Quarter 2014	Th	nird Quarter 2014	Sec	cond Quarter 2014	First	t Quarter 2014	Fou	arth Quarter 2013
Investment Banking fees ⁽¹⁾													
Advisory (2)	\$ 1,098	\$	1,019	\$	316	\$	291	\$	234	\$	257	\$	320
Debt issuance	1,532		1,620		379		318		388		447		443
Equity issuance	583		595		135		118		212		118		195
Total Investment Banking fees ⁽³⁾	\$ 3,213	\$	3,234	\$	830	\$	727	\$	834	\$	822	\$	958
Business Lending													
Corporate	\$ 3,421	\$	3,432	\$	800	\$	878	\$	830	\$	913	\$	823
Commercial	 3,936		3,967		990		932		1,005		1,009		1,011
Total Business Lending revenue	\$ 7,357	\$	7,399	<u>s</u>	1,790	\$	1,810	\$	1,835	\$	1,922	\$	1,834
Global Transaction Services													
Corporate	\$ 3,027	\$	2,804	s	755	\$	776	\$	761	\$	735	\$	731
Commercial	 2,893		2,939		710		729		719		735		747
Total Global Transaction Services revenue	\$ 5,920	\$	5,743	\$	1,465	\$	1,505	\$	1,480	\$	1,470	\$	1,478
Average deposit balances													
Interest-bearing	\$ 74,620	\$	72,131	\$	67,698	\$	75,304	\$	78,010	\$	77,568	\$	78,229
Noninterest-bearing	 186,692		164,634		196,329		190,417		180,927		178,865		180,964
Total average deposits	\$ 261,312	\$	236,765	\$	264,027	\$	265,721	\$	258,937	\$	256,433	\$	259,193
Loan spread	1.72 %		1.82%		1.67%		1.69%		1.71%		1.80%		1.75
Provision for credit losses	\$ 336	\$	1,075	s	(29)	\$	(32)	\$	132	\$	265	\$	441
Credit quality ^(4, 5)													
Reservable utilized criticized exposure	\$ 8,385	\$	9,357	\$	8,385	\$	9,011	\$	9,467	\$	9,512	\$	9,357
	2.82 %		3.17%		2.82 %		3.07%		3.20%		3.19%		3.179
Nonperforming loans, leases and foreclosed properties	\$ 683	\$	639	s	683	\$	798	\$	717	\$	650	\$	639
	0.25 %		0.24%		0.25 %		0.30%		0.27%		0.24%		0.24
Average loans and leases by product													
U.S. commercial	\$ 136,102	\$	128,395	\$	137,631	\$	135,320	\$	136,192	\$	135,247	\$	132,263
Commercial real estate	42,557		38,349		40,833		41,199		43,816		44,436		42,622
Commercial lease financing	25,204		24,760		25,103		25,127		25,165		25,427		25,115
Non-U.S. commercial	66,296		65,738		67,190		65,395		66,238		66,362		68,860
Other	 5		7		3		6		6		3		4
Total average loans and leases	\$ 270,164	\$	257,249	\$	270,760	\$	267,047	\$	271,417	\$	271,475	\$	268,864
Total Corporation Investment Banking fees													
Advisory (2)	\$ 1,207	\$	1,125	\$	341	\$	316	\$	264	\$	286	\$	352
Debt issuance	3,583		3,804		883		784		891		1,025		985
Equity issuance	 1,490		1,472		348		315	_	514	_	313		464
Total investment banking fees including self-led deals	6,280		6,401		1,572		1,415		1,669		1,624		1,801
Self-led deals	 (215)		(275)		(31)		(64)		(38)		(82)		(63)

(1) Investment banking fees represent total investment banking fees fo*iGlobal Banking* inclusive of self-led deals and fees included within Business Lending.
 (2) Advisory includes fees on debt and equity advisory and mergers and

(3) Investment banking fees represent only the fee component of *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing

agreements. (a) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances. (5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed

properties.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Investment Banking Product Rankings

		Year Ended Decem	ber 31, 2014	
	Globa	al	U.S.	
	Product Ranking	Market Share	Product Ranking	Market Share
Net investment banking revenue	3	6.6%	2	9.8%
Announced mergers and acquisitions	4	20.0	3	24.9
Equity capital markets	5	6.6	3	10.7
Debt capital markets	5	5.6	2	10.1
High-yield corporate debt	7	6.8	3	8.8
Leveraged loans	2	9.5	2	12.3
Mortgage-backed securities	9	6.5	8	7.2
Asset-backed securities	1	12.2	1	16.8
Convertible debt	4	7.7	4	10.1
Common stock underwriting	5	6.5	2	10.8
Investment-grade corporate debt	2	6.2	2	12.3
Syndicated loans	2	8.7	2	12.9

Source: Dealogic data as of January 6, 2015. Figures above include self-led transactions.
 Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.
 Debt capital markets excludes loans but includes

Deol capital markets excludes toans out includes agencies.
Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

Highlights

Global top 3 rankings in: Leveraged loans Investment-grade corporate debt Asset-backed securities Syndicated loans

U.S. top 3 rankings in:

High-yield corporate debt	Syndicated loans
Leveraged loans	Announced mergers and acquisitions
Asset-backed securities	Equity capital markets
Common stock underwriting	Debt capital markets
Investment-grade corporate debt	

Top 3 rankings excluding self-led deals:

Global: Leveraged loans, Asset-backed securities, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions

High-yield corporate debt, Leveraged loans, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions, Equity capital markets, Debt capital markets U.S.:

Global Markets Segment Results ⁽¹⁾

(Dollars in millions)			_								
	Year I Decem										
	 2014	 2013	Fou	rth Quarter 2014	Th	ird Quarter 2014	Sec	ond Quarter 2014	First Quarter 2014	Fou	urth Quarter 2013
Net interest income (FTE basis)	\$ 3,986	\$ 4,224	\$	1,032	\$	994	\$	958	\$ 1,002	\$	1,138
Noninterest income:											
Investment and brokerage services	2,163	2,046		540		522		540	561		489
Investment banking fees	2,743	2,724		670		577		760	736		755
Trading account profits	5,997	6,734		76		1,786		1,768	2,367		795
All other income (loss)	 1,230	 (338)		52		263	_	564	351		21
Total noninterest income	 12,133	 11,166		1,338		3,148		3,632	4,015		2,060
Total revenue, net of interest expense (FTE basis) ⁽²⁾	16,119	15,390		2,370		4,142		4,590	5,017		3,198
Provision for credit losses	110	140		27		45		19	19		104
Noninterest expense	11,771	11,996		2,499		3,335		2,862	3,075		3,274
Income (loss) before income taxes	 4,238	 3,254		(156)		762		1,709	1,923		(180)
Income tax expense (benefit) (FTE basis)	 1,519	 2,101		(84)		389		604	610		(133)
Net income (loss)	\$ 2,719	\$ 1,153	\$	(72)	\$	373	\$	1,105	\$ 1,313	\$	(47)
Return on average allocated capital ⁽³⁾	8 %	4%		n/m		4 %		13%	16%		n/m
Efficiency ratio (FTE basis)	73.03	77.94		105.48%		80.51		62.34	61.30		102.36%
Balance Sheet											
Average											
Total trading-related assets ⁽⁴⁾	\$ 449,814	\$ 468,934	\$	455,535	\$	446,490	\$	459,938	\$ 437,128	\$	438,909
Total loans and leases	62,064	60,057		58,094		62,939		63,579	63,696		66,496
Total earning assets (4)	461,179	481,433		451,923		457,815		478,191	456,879		458,955
Total assets	607,538	632,681		611,714		599,887		617,092	601,429		603,012
Allocated capital (3)	34,000	30,000		34,000		34,000		34,000	34,000		30,000
Period end											
Total trading-related assets ⁽⁴⁾	\$ 418,860	\$ 411,080	\$	418,860	\$	433,597	\$	443,383	\$ 430,894	\$	411,080
Total loans and leases	59,388	67,381		59,388		62,645		66,260	64,598		67,381
Total earning assets (4)	421,799	432,807		421,799		443,364		465,380	455,103		432,807
Total assets	579,514	575,472		579,514		598,668		610,372	594,792		575,472
Trading-related assets (average)											
Trading account securities	\$ 201,955	\$ 215,885	s	201,867	\$	201,963	\$	200,725	\$ 203,281	\$	209,734
Reverse repurchases	116,085	137,670		118,286		116,853		119,823	109,271		114,417
				81,071		83,369		94,989	80,981		67,862
Securities borrowed	85,098	65,532		81,0/1		05,509					
Securities borrowed Derivative assets	85,098 46,676	65,532 49,847		54,311		44,305		44,401	43,595		46,896

(1) In 2014, the results for structured liabilities including debit valuation adjustment were moved int*Global Markets* from *All Other* to better align the performance and risk management of these instruments. As such, net debit valuation adjustment in *Global Markets* represents the combined total of net debit valuation adjustment on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.
 (2) Substantially all of *Global Markets* total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 34.
 (3) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP reconciliations - Reconcil

assets.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Global Markets Key Indicators

(Dollars in millions)														
	Year Ended December 31						71	. 10	Second Quarter				F	10.
	2014		2013		Four	th Quarter 2014	11	nird Quarter 2014	2014		First Quarter 2014			rth Quarter 2013
Sales and trading revenue ⁽¹⁾														
Fixed income, currency and commodities	\$	8,706	\$	8,231	\$	879	\$	2,381	\$	2,422	\$	3,024	\$	1,538
Equities		4,215		4,180		862		1,105		1,055		1,193		817
Total sales and trading revenue	\$	12,921	\$	12,411	\$	1,741	\$	3,486	\$	3,477	\$	4,217	\$	2,355
Sales and trading revenue, excluding debit valuation adjustment and funding valuation adjustment $^{\rm (2)}$														
Fixed income, currency and commodities	\$	9,013	\$	9,345	\$	1,456	\$	2,247	\$	2,366	\$	2,944	\$	2,074
Equities		4,148		4,224		911		1,034		1,042		1,161		899
Total sales and trading revenue, excluding debit valuation adjustment and funding valuation adjustment	\$	13,161	\$	13,569	\$	2,367	\$	3,281	\$	3,408	\$	4,105	\$	2,973
Sales and trading revenue breakdown														
Net interest income	\$	3,643	\$	3,891	\$	943	\$	914	\$	872	\$	914	\$	1,054
Commissions		2,163		2,046		540		522		540		561		489
Trading		5,997		6,734		76		1,786		1,768		2,367		795
Other		1,118		(260)		182		264		297		375		17
Total sales and trading revenue	\$	12,921	\$	12,411	\$	1,741	\$	3,486	\$	3,477	\$	4,217	\$	2,355

Includes *Global Banking* sales and trading revenue of \$382 million and \$385 million for the years endedDecember 31, 2014 and 2013; \$162 million, \$66 million, \$67 million and \$85 million for the fourth, third, second and first quarters of 2014, respectively, and \$66 million for the fourth quarter of 2013.
 For this presentation, sales and trading revenue excludes net debit valuation adjustment gains (losses) which include net debit valuation adjustment on derivatives and structured liabilities. Sales and trading revenue excluding net debit valuation adjustment on adjustment on uncollateralized derivatives in the Corporation *Global Markets* business. This methodology seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of \$497 million recorded in the fourth quarter of 2014.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

All Other Results (1)

(Dollars in millions)					ı									
		Year Ended December 31			E	rth Quarter	TL	ird Quarter	C	ond Quarter			E	urth Quarter
		2014		2013	Fou	2014	In	2014	Sec	2014	First	Quarter 2014	FOL	2013
Net interest income (FTE basis)	\$	(516)	\$	982	\$	(348)	\$	70	\$	(84)	\$	(154)	\$	412
Noninterest income:														
Card income		356		328		89		93		88		86		83
Equity investment income		601		2,610		(77)		(52)		56		674		393
Gains on sales of debt securities		1,311		1,230		162		410		382		357		363
All other loss		(2,467)		(2,587)		(615)		(592)		(601)		(659)		(738)
Total noninterest income		(199)		1,581		(441)		(141)		(75)		458		101
Total revenue, net of interest expense (FTE basis)		(715)		2,563		(789)		(71)		(159)		304		513
Provision for credit losses		(978)		(666)		(332)		(265)		(246)		(135)		(188)
Noninterest expense		2,881		4,559		448		256		467		1,710		1,075
Loss before income taxes		(2,618)		(1,330)		(905)		(62)		(380)		(1,271)		(374)
Income tax benefit (FTE basis)		(2,622)		(2,042)		(527)		(552)		(481)		(1,062)		(870)
Net income (loss)	<u>s</u>	4	\$	712	\$	(378)	\$	490	\$	101	\$	(209)	\$	496
Balance Sheet														
Average														
Total loans and leases	\$	202,512	\$	235,460	\$	183,090	\$	199,403	\$	210,575	\$	217,391	\$	226,027
Total assets (2)		160,272		216,012		142,233		157,671		175,757		165,712		179,626
Total deposits		30,255		34,919		21,481		29,268		35,861		34,438		34,306
Period end														
Total loans and leases	\$	172,612	\$	220,690	\$	172,612	\$	188,356	\$	205,471	\$	213,416	\$	220,690
Total assets (3)		142,812		167,624		142,812		154,280		167,422		158,465		167,624
Total deposits		18,898		27,912		18,898		25,109		32,000		32,878		27,912

All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments and either directly in a company or held through a fund with related income recorded in equity investment income. Additionally, *All Other* includes certain residential mortgage loans that are managed by Legacy Assets & Servicing. In 2014, the management of structured liabilities and the associated debit valuation adjustment (previously referred to as fair value adjustments on structured liabilities) were moved into *Global Markets* from *All Other* to better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.
 (2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity d\$59.2 billion and \$538.8 billion for the fourth, third, second and first quarters 0014, respectively, and \$564.0 billion for the fourth quarter of segments' access asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity d\$59.2 billion, \$608.7 billion, \$609.1 billion and \$569.8 billion at December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2014, September 30, 2014, June 30, 2014, Marc

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Equity Investments

		December 31, 201		Se	ptember 30 2014	
	Book Value	Total		Total		
s	912	\$ 3	1 \$	943	\$	1,046
	858		6	864		881
s	1,770	\$ 3	7 5	5 1,807	\$	1,927
		Value \$ 912 	Book Unfunded Value Commitments \$ 912 \$ 3 858 858 3	December 31, 2014 Book Value Unfunded Commitments \$ 912 \$ 31 \$ 858 6	Book Value Unfunded Commitments Total \$ 912 \$ 31 \$ 943 858 6 864	Book Unfunded Total \$ 912 \$ 31 \$ 943 \$ 858 6 864

Components of Equity Investment Income

(Dollars in millions)										
	 Year Decen	Ended 1ber 31		Fourth Quarter		Third Quarter		Second Quarter	First Quarter	Fourth Quarter
	2014		2013	2014	_	2014	_	2014	2014	2013
Global Principal Investments	\$ (46)	\$	379	\$ (52)	\$	(37)	\$	71	\$ (28)	\$ 101
Strategic and other investments	647		2,231	(25)		(15)		(15)	 702	 292
Total equity investment income (loss) included in All Other	601		2,610	(77)		(52)		56	674	393
Total equity investment income included in the business segments	529	_	291	57		61		301	 110	 81
Total consolidated equity investment income (loss)	\$ 1,130	\$	2,901	\$ (20)	\$	9	\$	357	\$ 784	\$ 474

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Outstanding Loans and Leases

(Dollars in millions)					
	ember 31		mber 30	De	cember 31
	 2014	2	014		2013
Consumer					
Residential mortgage ⁽¹⁾	\$ 216,197	\$	224,728	\$	248,066
Home equity	85,725		87,508		93,672
U.S. credit card	91,879		89,026		92,338
Non-U.S. credit card	10,465		11,433		11,541
Direct/Indirect consumer (2)	80,381		83,118		82,192
Other consumer ⁽³⁾	 1,846		2,152		1,977
Total consumer loans excluding loans accounted for under the fair value option	486,493		497,965		529,786
Consumer loans accounted for under the fair value option ⁽⁴⁾	 2,077		2,129		2,164
Total consumer	 488,570		500,094		531,950

Commercial

U.S. commercial ⁽⁵⁾	233,586	228,996	225,851
Commercial real estate ⁽⁶⁾	47,682	47,023	47,893
Commercial lease financing	24,866	24,498	25,199
Non-U.S. commercial	80,083	84,650	89,462
Total commercial loans excluding loans accounted for under the option	386,217	385,167	388,405
Commercial loans accounted for under the fair value option(4)	6,604	6,054	7,878
Total commercial	392,821	391,221	396,283
Total loans and leases	\$ 881,391	\$ 891,315	\$ 928,233

(1) Includes pay option loans of \$3.2 billion, \$3.3 billion and \$4.4 billion at December 31, 2014, September 30, 2014 and December 31, 2013, respectively. The Corporation no longer originates pay option

(2) Includes (pay option roats of \$3.2 billion, \$3.7.9 billion and \$3.4 billion and \$3.4 billion, unsecured consumer lending loans of \$1.5 billion, \$1.7 billion and \$2.7 billion, \$3.7.9 billion, \$3.4.6 billion and \$3.1.2 billion, non-U.S. consumer loans of \$4.0 billion, \$4.7 billion, \$3.4.6 billion, \$3.4

⁽⁵⁾ Includes consumer thance loans of 56 / million, \$1.0 billion and \$1.2 billion, consumer lease of 51.0 billion, \$937 million and \$500 million, \$173 million and \$167 million, \$173 million and \$176 million and \$170 million and \$176 million and \$170 million and \$

 (6) Includes U.S. commercial real estate loans o\$45.2 billion, \$45.1 billion and \$46.3 billion and non-U.S. commercial real estate loans o\$2.5 billion, \$2.0 billion and \$1.6 billion at December 31, 2014, September 30, 2014 and December 31, 2013, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Quarterly Average Loans and Leases by Business Segment (Dollars in millions)

			F	ourth Quarter 2014			
	Total Corporation	Consumer & Business Banking	Consumer Real Estate Services	GWIM	Global Banking	Global Markets	All Other
Consumer							
Residential mortgage	\$ 223,132	\$ 836	\$ 9,407	\$ 50,537	s —	s —	\$ 162,352
Home equity	86,825	159	78,462	6,276	_	189	1,739
U.S. credit card	89,381	86,193	_	3,188	_	_	_
Non-U.S. credit card	10,950	_	_	_	_	_	10,950
Direct/Indirect consumer	83,121	39,466	80	39,694	_	14	3,867
Other consumer	2,031	1,113	_	8	3	_	907
Total consumer	495,440	127,767	87,949	99,703	3	203	179,815
Commercial							
U.S. commercial	231,217	32,853	29	21,824	137,631	34,426	4,454
Commercial real estate	46,993	642	_	1,875	40,833	3,456	187
Commercial lease financing	24,238	2	_	4	25,103	552	(1,423)
Non-U.S. commercial	86,845	3	_	138	67,190	19,457	57
Total commercial	389,293	33,500	29	23,841	270,757	57,891	3,275
Total loans and leases	\$ 884,733	\$ 161,267	\$ 87,978	\$ 123,544	\$ 270,760	\$ 58,094	\$ 183,090

							Third Qu	arter 2014			
	To Corpo			umer & s Banking	Re	onsumer al Estate ervices		GWIM	Global Banking	Global Markets	 All Other
Consumer			_								
Residential mortgage	\$ 2	35,271	\$	794	\$	7,683	\$	49,610	\$ _	\$ _	\$ 177,184
Home equity		88,590		154		80,202		6,412	_	165	1,657
U.S. credit card		88,866		85,674		_		3,192	_	_	_
Non-U.S. credit card		11,784		_		_		_	_	_	11,784
Direct/Indirect consumer		82,669		39,711		56		38,555	_	17	4,330
Other consumer		2,111		1,043		_		5	6	_	1,057
Total consumer	5	09,291		127,376		87,941		97,774	6	182	 196,012
Commercial											
U.S. commercial	2	30,891		32,846		30		21,282	135,320	36,894	4,519
Commercial real estate		46,071		650		_		1,797	41,199	2,203	222
Commercial lease financing		24,325		_		_		4	25,127	644	(1,450)
Non-U.S. commercial		88,663		7				145	65,395	23,016	100
Total commercial	3	89,950		33,503		30		23,228	267,041	 62,757	 3,391
Total loans and leases	\$ 8	99,241	\$	160,879	\$	87,971	\$	121,002	\$ 267,047	\$ 62,939	\$ 199,403

	Fourth Quarter 2013													
	(Total Corporation		nsumer & ness Banking	F	Consumer Real Estate Services		GWIM		Global Banking		Global Markets		All Other
Consumer														
Residential mortgage	\$	253,988	\$	678	\$	4,276	\$	47,407	\$	_	\$	56	\$	201,571
Home equity		95,374		145		85,261		8,364		_		144		1,460
U.S. credit card		90,057		86,746		_		3,311		_		_		—
Non-U.S. credit card		11,171		_		_		_		_		_		11,171
Direct/Indirect consumer		82,990		42,002		45		35,094		1		37		5,811
Other consumer		1,929		706				5		3		_		1,215
Total consumer		535,509		130,277		89,582		94,181		4		237		221,228
Commercial														
U.S. commercial		225,596		32,140		105		19,623		132,263		35,429		6,036
Commercial real estate		46,341		732		_		1,587		42,622		1,075		325
Commercial lease financing		24,468		—		—		4		25,115		929		(1,580)
Non-U.S. commercial		97,863		8		_		151		68,860		28,826		18
Total commercial		394,268		32,880		105		21,365		268,860		66,259		4,799
Total loans and leases	\$	929,777	\$	163,157	\$	89,687	\$	115,546	\$	268,864	\$	66,496	\$	226,027

Commercial Credit Exposure by Industry (1, 2, 3)

(Dollars in millions)

			Com	nercial Utilized				Т	otal Co	ommercial Comm	itted	
	De	ecember 31 2014	S	eptember 30 2014	D	ecember 31 2013	D	ecember 31 2014	5	September 30 2014	De	2013 2013
Diversified financials	\$	63,306	\$	68,739	\$	76,673	\$	103,528	\$	112,957	\$	118,092
Real estate ⁽⁴⁾		53,246		51,006		54,336		75,565		70,739		76,418
Retailing		33,683		34,129		32,859		58,043		56,326		54,616
Capital goods		29,028		29,116		28,016		54,653		52,469		52,849
Healthcare equipment and services		32,923		32,415		30,828		52,450		55,847		49,063
Government and public education		42,095		41,648		40,253		49,937		48,786		48,322
Banking		42,330		42,772		41,399		48,353		48,204		48,078
Energy		23,830		20,338		19,739		47,667		41,454		41,156
Materials		23,664		23,378		22,384		45,821		43,443		42,699
Food, beverage and tobacco		16,131		15,460		14,437		34,465		33,897		30,541
Consumer services		21,657		21,486		21,080		33,269		34,067		34,217
Commercial services and supplies		17,997		18,808		19,770		30,451		30,819		32,007
Utilities		9,399		9,528		9,253		25,235		25,772		25,243
Transportation		17,538		16,149		15,280		24,541		23,307		22,595
Media		11,128		11,886		13,070		21,502		22,971		22,655
Individuals and trusts		16,749		16,107		14,864		21,195		20,238		18,681
Software and services		5,927		5,641		6,814		14,071		12,783		14,172
Pharmaceuticals and biotechnology		5,707		4,433		6,455		13,493		15,066		13,986
Technology hardware and equipment		5,489		5,387		6,166		12,350		12,041		12,733
Insurance, including monolines		5,204		5,023		5,926		11,252		11,169		12,203
Consumer durables and apparel		6,111		5,690		5,427		10,613		10,015		9,757
Automobiles and components		4,114		3,768		3,165		9,683		9,420		8,424
Telecommunication services		3,814		3,702		4,541		9,295		9,008		11,423
Food and staples retailing		3,848		3,742		3,950		7,418		7,214		7,909
Religious and social organizations		4,881		4,978		5,452		6,548		6,586		7,677
Other		6,255		5,253		5,357		10,415		9,373		8,309
Total commercial credit exposure by industry	\$	506,054	\$	500,582	\$	507,494	\$	831,813	\$	823,971	\$	823,825
Net credit default protection purchased on total commitments ⁽⁵⁾							\$	(7,302)	\$	(6,878)	\$	(8,085)

Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of \$47.3 billion, \$45.4 billion and \$47.3 billion at December 31, 2014, September 30, 2014 and December 31, 2013, respectively. Not reflected in utilized and committed exposure is additional derivative collateral held o\$24.0 billion, \$20.7 billion and \$17.1 billion which consists primarily of other marketable securities aDecember 31, 2014, September 30, 2014 and December 31, 2013, respectively.
 (2) Total commercial utilized and total commercial committed exposures include loans and letters of credit a notional value of \$535 million, \$518 million and \$503 million at December 31, 2014, September 30, 2014 and Value of \$535 million, \$518 million and \$503 million at December 31, 2014, September 30, 2014 and Value of \$535 million, \$516 million and \$17.9 billion and a billion at December 31, 2014, September 30, 2014 and Value of \$535 million and \$503 million and Sequences and letters of credit at notional value of \$535 million and \$503 million and December 31, 2014, September 30, 2014 and December 31, 2013, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$535 million and December 31, 2014, September 30, 2014 and December 31, 2013, respectively.
 (3) Includes U.S. small business commercial committee exposure includes unfunded loan commitments at notional value of \$535 million and S12.0 billion and December 31, 2014, September

exposure. (4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors. (5) Represents net notional credit protection

purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries Net Credit Default Protection by Maturity Profile⁽¹⁾

	December 31 2014	September 30 2014
Less than or equal to one year	43 %	45%
Greater than one year and less than or equal to five years	55	53
Greater than five years	2	2
Total net credit default protection	100 %	100 %

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

Net Credit Default Protection by Credit Exposure Debt Rating⁽¹⁾

(Dollars in millions)

	 December 3	1, 2014	September	30, 2014
Ratings ^(2, 3)	Net Notional ⁽⁴⁾	Percent of Total	Net Notional (4)	Percent of Total
AA	\$ _	—% \$	(76)	1.1 %
A	(1,310)	17.9	(1,371)	19.9
BBB	(4,207)	57.6	(3,849)	56.0
BB	(1,001)	13.7	(906)	13.2
В	(643)	8.8	(577)	8.4
CCC and below	(131)	1.8	(122)	1.8
NR ⁽⁵⁾	(10)	0.2	23	(0.4)
Total net credit default protection	\$ (7,302)	100.0% \$	(6,878)	100.0 %

 Iter creat default protection
 S
 (7,302)
 100.0 %
 S
 (6,8/8)
 100.0 %

 (1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection solities above as a negative amount.
 (2) Ratings are refreshed on a quarterly basis.

 (3) Ratings of BBB- or higher are considered to meet the definition of investment
 (3) Ratings of BBB- or higher are considered to meet the definition of investment
 (3) Ratings of BBB- or higher are considered to meet the definition of investment

grade. (4) Represents net credit default protection (purchased)

(5) NR is comprised of index positions held and any names that have not been

rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

	Funded Loans and Loan Equivalents (1)	Unfunded Loan Commitments	Net Counterparty Exposure ⁽²⁾	Securities/ Other Investments ⁽³⁾	Country Exposure at December 31 2014	Hedges and Credit Default Protection (4)	Net Country Exposure at December 31 2014 (5)	Increase (Decrease) from September 30 2014
United Kingdom	\$ 23,727	\$ 11,921	\$ 6,373	\$ 7,769	\$ 49,790	\$ (4,243)	\$ 45,547	\$ (1,188)
Canada	6,388	6,847	1,950	5,173	20,358	(1,818)	18,540	335
Japan	12,518	506	3,589	1,453	18,066	(1,332)	16,734	5,611
Brazil	9,923	727	511	4,183	15,344	(360)	14,984	2,193
Germany	5,341	5,840	3,477	1,489	16,147	(3,588)	12,559	1,469
China	10,238	725	556	1,483	13,002	(710)	12,292	(1,495)
India	5,631	507	496	4,126	10,760	(174)	10,586	491
France	3,246	5,117	1,495	5,038	14,896	(4,458)	10,438	(1,592)
Hong Kong	6,413	616	924	691	8,644	(36)	8,608	882
Netherlands	2,928	3,392	675	2,275	9,270	(1,135)	8,135	(1,033)
Australia	3,237	1,908	826	2,235	8,206	(533)	7,673	(729)
Switzerland	2,493	3,663	1,018	622	7,796	(1,265)	6,531	1,579
South Korea	3,559	707	534	2,327	7,127	(678)	6,449	(440)
Italy	2,545	1,596	2,484	1,752	8,377	(2,978)	5,399	575
Mexico	3,038	807	245	566	4,656	(385)	4,271	411
Singapore	1,984	203	673	1,206	4,066	(62)	4,004	(89)
Taiwan	2,248	_	437	1,180	3,865	_	3,865	(59)
Spain	2,296	994	296	1,022	4,608	(992)	3,616	153
Russia	4,124	80	732	66	5,002	(1,393)	3,609	(198)
Turkey	2,695	75	15	185	2,970	(482)	2,488	521
Total top 20 non-U.S. countries exposure	\$ 114,572	\$ 46,231	\$ 27,306	\$ 44,841	\$ 232,950	\$ (26,622)	\$ 206,328	\$ 7,397

(1) Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

	Г	ecember 31 2014	Se	ptember 30 2014	June 30 2014	March 31 2014	De	ecember 31 2013
Residential mortgage	\$	6,889	\$	8,118	\$ 9,235	\$ 11,611	\$	11,712
Home equity		3,901		4,026	4,181	4,185		4,075
Direct/Indirect consumer		28		30	29	32		35
Other consumer		1		14	 15	 16		18
Total consumer		10,819		12,188	 13,460	 15,844		15,840
U.S. commercial		701		757	849	841		819
Commercial real estate		321		445	252	300		322
Commercial lease financing		3		7	8	10		16
Non-U.S. commercial		1		45	 7	 18		64
		1,026		1,254	1,116	1,169		1,221
U.S. small business commercial		87		98	 100	 96		88
Total commercial		1,113		1,352	 1,216	 1,265		1,309
Total nonperforming loans and leases		11,932		13,540	14,676	17,109		17,149
Foreclosed properties ⁽¹⁾		697		692	 624	 623		623
Total nonperforming loans, leases and foreclosed properties ^(2, 3, 4)	<u>s</u>	12,629	\$	14,232	\$ 15,300	\$ 17,732	\$	17,772
Fully-insured home loans past due 30 days or more and still accruing	\$	14,617	\$	16,280	\$ 17,347	\$ 18,098	\$	20,681
Consumer credit card past due 30 days or more and still accruing		1,884		1,903	1,923	2,115		2,321
Other loans past due 30 days or more and still accruing		3,953		4,326	 4,064	 5,472		5,416
Total loans past due 30 days or more and still accruing(3, 5, 6)	\$	20,454	\$	22,509	\$ 23,334	\$ 25,685	\$	28,418
Fully-insured home loans past due 90 days or more and still accruing	s	11,407	\$	13,045	\$ 14,137	\$ 15,125	\$	16,961
Consumer credit card past due 90 days or more and still accruing		961		935	990	1,090		1,184
Other loans past due 90 days or more and still accruing		286		609	 523	 649		614
Total loans past due 90 days or more and still accruing ^(3, 5, 6)	\$	12,654	\$	14,589	\$ 15,650	\$ 16,864	\$	18,759
Nonperforming loans, leases and foreclosed properties/Total assets ⁽⁷⁾		0.60%		0.67%	0.71%	0.83 %		0.85%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties ⁷)		1.45		1.61	1.70	1.96		1.93
Nonperforming loans and leases/Total loans and leases ⁽⁷⁾		1.37		1.53	1.63	1.89		1.87
Commercial utilized reservable criticized exposure ⁽⁸⁾	\$	11,570	s	11,766	\$ 12,430	\$ 12,781	\$	12,861
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposurd ⁽⁸⁾		2.74 %		2.79%	2.92 %	3.01 %		3.02 %
Total commercial utilized criticized exposure/Commercial utilized exposure(8)		2.86		2.97	3.15	3.21		3.08

(1) Foreclosed property balances do not include loans that are insured by the Federal Housing Administration and have entered foreclosure **\$d**[.1 billion, \$1.1 billion, \$1.1 billion, \$1.1 billion and \$1.4 billion at December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013, respectively.
 (2) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.
 (3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the lower.

the loan

⁽⁴⁾ Balances do not include the following:	Dec	ember 31 2014	Se	ptember 30 2014	June 30 2014	Ν	farch 31 2014	De	cember 31 2013
Nonperforming loans held-for-sale	\$	219	\$	255	\$ 598	\$	293	\$	672
Nonperforming loans accounted for under the fair value option		392		436	427		431		448
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010		102		101	140		257		260

(6) Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$475 million, \$37 million, \$30 million and \$106 million Bacember 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$475 million, \$\$0, \$0, \$6 million and \$106 million Bacember 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013, respectively. At December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013, respectively. At December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013, there were \$147 million, \$153 million, \$153 million, \$129 million and \$158 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

properties. (7) Total assets and total loans and leases do not include loans accounted for under the fair value option **68**.7 billion, \$10.9 billion, \$11.1 billion and \$10.0 billion at December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2015, respectively. (8) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option

and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

Nonperforming Loans, Leases and Foreclosed Properties Activity ⁽¹⁾

(Dollars in millions)									
	Fo	urth Quarter 2014	Third Quarte 2014	r	Second Quarter 2014	First Qu	arter 2014	Fou	rth Quarter 2013
Nonperforming Consumer Loans and Leases:									
Balance, beginning of period	\$	12,188	\$ 13,40	0	\$ 15,844	\$	15,840	\$	17,581
Additions to nonperforming loans and leases:									
New nonperforming loans and leases		1,709	1,5	6	1,825		2,027		2,199
Reductions to nonperforming loans and leases:									
Paydowns and payoffs		(310)	(5	22)	(325)		(468)		(863)
Sales		(1,347)	(9	57)	(1,825)		_		(729)
Returns to performing status ⁽²⁾		(728)	(8	0)	(939)		(800)		(1,112)
Charge-offs (3)		(533)	(4	51)	(640)		(583)		(752)
Transfers to foreclosed properties		(160)	(1	33)	(157)		(172)		(147)
Transfers (to) from loans held-for-sale		_	1	5	(323)		_		(337)
Total net additions (reductions) to nonperforming loans and leases		(1,369)	(1,2	2)	(2,384)		4		(1,741)
Total nonperforming consumer loans and leases, end of period		10,819	12,18	8	13,460		15,844		15,840
Foreclosed properties		630	6	4	547		538		533
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	11,449	\$ 12,80	2	\$ 14,007	\$	16,382	\$	16,373
Nonperforming Commercial Loans and Leases ⁽⁴⁾ :									
Balance, beginning of period	\$	1,352	\$ 1,2	.6	\$ 1,265	\$	1,309	\$	1,785
Additions to nonperforming loans and leases:									
New nonperforming loans and leases		214	47	7	275		262		143
Advances		6	:	3	1		8		12
Reductions to nonperforming loans and leases:									
Paydowns		(202)	(1	51)	(183)		(171)		(322)
Sales		(81)	(2)	(29)		(27)		(92)
Return to performing status ⁽⁵⁾		(77)	(0)	(41)		(63)		(87)
Charge-offs		(95)	(1	6)	(71)		(50)		(98)
Transfers to foreclosed properties		(4)		(5)	(1)		(3)		(12)
Transfers to loans held-for-sale		_	-		_		_		(20)
Total net additions (reductions) to nonperforming loans and leases		(239)	13	6	(49)		(44)		(476)
Total nonperforming commercial loans and leases, end of period		1,113	1,3	52	1,216		1,265		1,309
Foreclosed properties		67		'8	77		85		90
Nonperforming commercial loans, leases and foreclosed properties, end of period	\$	1,180	\$ 1,4	0	\$ 1,293	\$	1,350	\$	1,399

(1) For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes thonperforming Loans, Leases and Foreclosed Propertiestable on

(a) For anious excluded non-nonperforming totals, teases and increased properties, see robustes atomperforming robust, teases and increased input robustes atomperforming robust, teases and increases and increases of properties atomperforming robust, teases and increases and increases of properties atomperforming robust, teases and increases and increases of properties atomperforming robust, teases and increases and increases of properties atomperforming robust, teases and increases and increases of properties atomperforming robust, teases and increases and increases and increases of properties atomperforming robust, teases and increases and increases and increases atomperforming robust, teases and increases and increases of properties atomperforming robust, teases and increases and increases and increases atomperforming robust atomperforoble atomperforming robust atomperforming robust atomperformin

nonperforming. (5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

Certain prior period amounts have been reclassified to conform to current period presentation.

Quarterly Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)

		Fou Qua 20	rter	 Thir Quar 201	ter		Secon Quart 2014	ter		Firs Quart 2014	er		Fou Qua 201	rter
Net Charge-offs	А	mount	Percent	Amount	Percent	A	Amount	Percent	A	Amount	Percent	A	Amount	Percent
Residential mortgage (3, 4)	\$	(259)	(0.46)%	\$ 53	0.09 %	\$	(35)	(0.06)%	\$	127	0.21 %	\$	209	0.33 %
Home equity (3)		277	1.27	89	0.40		239	1.06		302	1.32		331	1.38
U.S. credit card		612	2.71	625	2.79		683	3.11		718	3.25		724	3.19
Non-U.S. credit card		52	1.90	67	2.26		47	1.59		76	2.66		94	3.34
Direct/Indirect consumer		44	0.21	34	0.17		33	0.16		58	0.29		73	0.35
Other consumer		68	13.31	 56	10.48		47	9.26		58	12.07		66	13.58
Total consumer ⁽³⁾	_	794	0.64	 924	0.72		1,014	0.79		1,339	1.04		1,497	1.11
U.S. commercial (5)		19	0.04	58	0.11		6	0.01		5	0.01		(28)	(0.05)
Commercial real estate		(8)	(0.07)	(6)	(0.05)		(32)	(0.27)		(37)	(0.31)		1	_
Commercial lease financing		1	0.02	(3)	(0.05)		(5)	(0.07)		(2)	(0.04)		(2)	(0.03)
Non-U.S. commercial		2	0.01	 1	_		12	0.06		19	0.09		46	0.20
		14	0.02	50	0.05		(19)	(0.02)		(15)	(0.02)		17	0.02
U.S. small business commercial		71	2.10	 69	2.03		78	2.34		64	1.95		68	2.07
Total commercial		85	0.09	119	0.12		59	0.06		49	0.05		85	0.09
Total net charge-offs ⁽³⁾	\$	879	0.40	\$ 1,043	0.46	\$	1,073	0.48	\$	1,388	0.62	\$	1,582	0.68
By Business Segment														
Consumer & Business Banking	\$	769	1.89 %	\$ 774	1.91 %	\$	844	2.11 %	\$	881	2.20 %	\$	922	2.24
Consumer Real Estate Services		264	1.20	85	0.39		235	1.08		294	1.36		323	1.45
Global Wealth & Investment Management		36	0.12	6	0.02		4	0.01		25	0.09		35	0.12
Global Banking		(1)	_	50	0.07		(24)	(0.04)		(17)	(0.03)		7	0.01
Global Markets		_	_	_	_		3	0.02		(1)	(0.01)		1	0.01
All Other		(189)	(0.41)	128	0.26		11	0.02		206	0.39		294	0.52
Total net charge-offs	\$	879	0.40	\$ 1,043	0.46	\$	1,073	0.48	\$	1,388	0.62	\$	1,582	0.68

Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.41, 0.48, 0.49, 0.64 and 0.70 for the three months endedDecember 31, 2013, respectively.
 Excludes write-offs of purchased credit-impaired loans of \$13 million, \$246 million, \$391 million and \$741 million for the three months endedDecember 31, 2014, March 31, 2014 and December 31, 2014, September 30, 2014, March 31, 2014 and December 31, 2013, respectively.
 Excludes write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding work(0, 0.57, 0.55, 0.79, 0.57, 0.55, 0.79, 0.79, 0.79, 0.79, 0.70, 0.71, 0.70, 0.71, 0.75, 0.79, 0.79, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.72, 0.71, 0.72, 0.72, 0.73, 0.75, 0.79, 0.79, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.72, 0.71, 0.72, 0.73, 0.75, 0.75, 0.75, 0.79, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.71, 0.72, 0.73, 0.75, 0.7

31, 2015.

 respectively.
 (5) Excludes U.S. small business commercial loans

Net Charge-offs (Reserve Reduction)



Certain prior period amounts have been reclassified to conform to current period presentation.

Annual Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)										
		Year Ended December 31 20142(
		2014		2013						
Net Charge-offs		Amount	Percent	Amount	Percent					
Residential mortgage (3, 4)	\$	(114)	(0.05)%	\$ 1,084	0.42 %					
Home equity ⁽³⁾		907	1.01	1,803	1.80					
U.S. credit card		2,638	2.96	3,376	3.74					
Non-U.S. credit card		242	2.10	399	3.68					
Direct/Indirect consumer		169	0.20	345	0.42					
Other consumer		229	11.27	234	12.96					
Total consumer ⁽³⁾		4,071	0.80	7,241	1.34					
U.S. commercial ⁽⁵⁾		88	0.04	128	0.06					
Commercial real estate		(83)	(0.18)	149	0.35					
Commercial lease financing		(9)	(0.04)	(25)	(0.10)					
Non-U.S. commercial		34	0.04	45	0.05					
		30	0.01	297	0.08					
U.S. small business commercial		282	2.10	359	2.84					
Total commercial		312	0.08	656	0.18					
Total net charge-offs ⁽³⁾	<u>s</u>	4,383	0.49	\$ 7,897	0.87					

By Business Segment

Consumer & Business Banking	\$ 3,268	2.03 %	\$ 4,348	2.64 %
Consumer Real Estate Services	878	1.01	1,729	1.94
Global Wealth & Investment Management	71	0.06	173	0.16
Global Banking	8	_	188	0.07
Global Markets	2	_	2	—
All Other	156	0.08	1,457	0.62
Total net charge-offs	\$ 4,383	0.49	\$ 7,897	0.87

Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total net charge-offs as a percentage of total average loans and leases outstanding were 0.50 and 0.90 for the years endedDecember 31, 2014 and 2013.
 Excludes write-offs of purchased credit-impaired loans and leases outstanding were 0.50 and 1.2014 and 2013. Including the write-offs of purchased credit-impaired loans, total net charge-offs and purchased credit-impaired write-offs of purchased credit-impaired loans and leases outstanding were 0.58 and 1.2014 and 2013. Including the write-offs of purchased credit-impaired loans, total net charge-offs and purchased credit-impaired write-offs of total average loans and leases outstanding were 0.58 and 1.2014 and 2013.
 Includes the impact of a clarification of regulatory guidance on accounting for thoughed beth restructurings of 556 million for residential mortgage loans and \$88 million for home equity loans for the year ended December 31, 2014.
 Includes the impact of a clarification of regulatory guidance on accounting for the year ended December 31, 2014.
 Includes the snoperforming loan sales recoveries and other recoveries of \$538 million for the year ended December 31, 2014.
 Excludes U.S. small business commercial loans.

loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		December 31,	2014		September 30,	2014		December 31, 2013				
Allowance for loan and lease losses	Amount	Percent of Total	Percent of Loans and Leases Outstanding ^(1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding ^(1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)			
Residential mortgage	\$ 2,900	20.11%	1.34 %	\$ 3,022	20.01%	1.34%	\$ 4,084	23.43%	1.65%			
Home equity	3,035	21.05	3.54	3,454	22.87	3.95	4,434	25.44	4.73			
U.S. credit card	3,320	23.03	3.61	3,395	22.47	3.81	3,930	22.55	4.26			
Non-U.S.credit card	369	2.56	3.53	388	2.57	3.39	459	2.63	3.98			
Direct/Indirect consumer	299	2.07	0.37	331	2.19	0.40	417	2.39	0.51			
Other consumer	59	0.41	3.15	84	0.55	3.90	99	0.58	5.02			
Total consumer	9,982	69.23	2.05	10,674	70.66	2.14	13,423	77.02	2.53			
U.S. commercial ⁽³⁾	2,619	18.16	1.12	2,587	17.12	1.13	2,394	13.74	1.06			
Commercial real estate	1,016	7.05	2.13	1,030	6.82	2.19	917	5.26	1.91			
Commercial lease financing	153	1.06	0.62	157	1.04	0.64	118	0.68	0.47			
Non-U.S.commercial	649	4.50	0.81	658	4.36	0.78	576	3.30	0.64			
Total commercial ⁽⁴⁾	4,437	30.77	1.15	4,432	29.34	1.15	4,005	22.98	1.03			
Allowance for loan and lease losses	14,419	100.00 %	1.65	15,106	100.00%	1.71	17,428	100.00%	1.90			
Reserve for unfunded lending commitments	528			529			484					
Allowance for credit losses	\$ 14,947			\$ 15,635			\$ 17,912					

Asset Quality Indicators

Allowance for loan and lease losses/Total loans and leases (2)	1.65 %	1.71%	1.90%
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) (2.5)	1.50	1.57	1.67
Allowance for loan and lease losses/Total nonperforming loans and leases (6)	121	112	102
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases ⁽⁵⁾	107	100	87
Ratio of the allowance for loan and lease losses/Annualized net charge-offs (7)	4.14	3.65	2.78
Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit- impaired loans)/Annualized net charge-offs ^(5,7)	3.66	3.27	2.38
Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased credit- impaired write-offs	4.08	2.95	1.89

(1) Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$1.9 billion, \$2.0 billion and \$2.0 billion and home equity loans of \$196 million, \$179 million and \$147 million at December 31, 2014, September 30, 2014 and December 31, 2013, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of \$1.9 billion, \$1.3 billion and \$1.5 billion and \$1.5 commercial loans of \$4.7 billion, \$4.8 billion at \$4.6 billion at December 31, 2014, September 30, 2014 and December 31, 2014, September 30, 2014 and December 31, 2014. (2) Total loans and leases do not include loans accounted for under the fair value option of 8.7 billion, \$8.2 billion and \$10.0 billion at December 31, 2014, September 30, 2014 and December 31, 2013,

respectively.
(3) Includes allowance for loan and lease losses for U.S. small business commercial loans 6536 million, \$530 million and \$462 million at December 31, 2014, September 30, 2014 and December 31, 2013,

respectively. (4) Includes allowance for loan and lease losses for impaired commercial loans of 159 million, \$188 million and \$277 million at December 31, 2014, September 30, 2014 and December 31, 2013,

respectively is Spectre valuation allowance on purchased credit-impaired loans o\$1.7 billion, \$1.6 billion and \$2.5 billion at December 31, 2014, September 30, 2014 and December 31, 2013,

respectively. (6) Allowance for loan and lease losses includes \$5.9 billion, \$6.0 billion and \$7.7 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer & Business Banking* and purchased credit-impaired loans) that are excluded from

nonperforming loans and leases at December 31, 2014, September 30, 2014 and December 31, 2013, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases wall percent, 67 percent and 57 percent at December 31, 2014, September 30, 2014 and December 31, 2013, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases wall percent, 67 percent at December 31, 2014, September 30, 2014 and December 31, 2013, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases wall percent, 67 percent at December 31, 2014, September 30, 2014 and December 31, 2013, respectively. These write-offs decreased the purchased credit-impaired valuation allowance included as part of the allowance for loan and lease losses.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, a loss of the interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation ensures of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity anount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity invessures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity divided by total assets less goodwill and intangible asset (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity divided by total assets less goodwill and intangible asset (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible common shareholders' equity divided by total assets less goodwill and intangible asset (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible deferred tax liabilities. Tangible equity ratio represents adjusted entry equity divided by total assets less goodwill and intangible asset (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity divided by ending common shareholders' equity measures adjusted entry excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity divided by ending common shareholders' equity into represents adjusted average total shareholders' equity excluding mortgage ervicing rights), net of related

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this precess, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. This change resulted in a reduction of the unallocated capital, which is reflected in *All Other*, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.

See the tables below and on pages48-50 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years end Maccember 31, 2014 and 2013, and the three months ended December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial atta at differenty.

Year E Deceml		Fourth	Third	Second	First	Fourth
2014	2013	Quarter 2014	Quarter 2014	Quarter 2014	Quarter 2014	Quarter 2013

Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis

Net interest income	\$ 39,952	\$ 42,265	\$ 9,635	\$ 10,219	\$ 10,013	\$ 10,085	\$ 10,786
Fully taxable-equivalent adjustment	869	859	230	225	213	201	213
Net interest income on a fully taxable-equivalent basis	\$ 40,821	\$ 43,124	\$ 9,865	\$ 10,444	\$ 10,226	\$ 10,286	\$ 10,999

Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis

Total revenue, net of interest expense	\$ 84,247	\$ 88,942	\$ 18,725	\$ 21,209	\$ 21,747	\$ 22,566	\$ 21,488
Fully taxable-equivalent adjustment	869	859	230	225	213	201	213
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$ 85,116	\$ 89,801	\$ 18,955	\$ 21,434	\$ 21,960	\$ 22,767	\$ 21,701

Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis

Income tax expense (benefit)	\$ 2,022	\$ 4,741	\$ 1,260	\$ 663	\$ 504	\$ (405)	\$ 406
Fully taxable-equivalent adjustment	869	859	230	225	213	201	213
Income tax expense (benefit) on a fully taxable-equivalent basis	\$ 2,891	\$ 5,600	\$ 1,490	\$ 888	\$ 717	\$ (204)	\$ 619

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

Common shareholders' equity	\$ 223,066	\$ 218,468	\$ 224,473	\$ 222,368	\$ 222,215	\$ 223,201	\$ 220,088
Goodwill	(69,809)	(69,910)	(69,782)	(69,792)	(69,822)	(69,842)	(69,864)
Intangible assets (excluding mortgage servicing rights)	(5,109)	(6,132)	(4,747)	(4,992)	(5,235)	(5,474)	(5,725)
Related deferred tax liabilities	2,090	2,328	2,019	2,077	2,100	2,165	2,231
Tangible common shareholders' equity	\$ 150,238	\$ 144,754	\$ 151,963	\$ 149,661	\$ 149,258	\$ 150,050	\$ 146,730

Reconciliation of average shareholders' equity to average tangible shareholders' equity

Shareholders' equity	\$ 238,476	\$ 233,947	\$ 243,448	\$ 238,034	\$ 235,797	\$ 236,553	\$ 233,415
Goodwill	(69,809)	(69,910)	(69,782)	(69,792)	(69,822)	(69,842)	(69,864)
Intangible assets (excluding mortgage servicing rights)	(5,109)	(6,132)	(4,747)	(4,992)	(5,235)	(5,474)	(5,725)
Related deferred tax liabilities	2,090	2,328	2,019	2,077	2,100	2,165	2,231
Tangible shareholders' equity	\$ 165,648	\$ 160,233	\$ 170,938	\$ 165,327	\$ 162,840	\$ 163,402	\$ 160,057

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)

(Dollars in millions)		Year Ended December 31		Fourth Quarter		Third Quarter	Second Quarter		First Quarter		Fourth Quarter	
		2014		2013		2014	 2014	 2014		2014		2013
Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders'	olders' eq	<u>uit</u> y										
Common shareholders' equity	\$	224,162	\$	219,333	\$	224,162	\$ 220,768	\$ 222,565	\$	218,536	\$	219,333
Goodwill		(69,777)		(69,844)		(69,777)	(69,784)	(69,810)		(69,842)		(69,844)
Intangible assets (excluding mortgage servicing rights)		(4,612)		(5,574)		(4,612)	(4,849)	(5,099)		(5,337)		(5,574)
Related deferred tax liabilities		1,960		2,166		1,960	 2,019	 2,078		2,100		2,166
Tangible common shareholders' equity	\$	151,733	\$	146,081	\$	151,733	\$ 148,154	\$ 149,734	\$	145,457	\$	146,081
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity												
Shareholders' equity	\$	243,471	\$	232,685	\$	243,471	\$ 238,681	\$ 237,411	\$	231,888	\$	232,685
Goodwill		(69,777)		(69,844)		(69,777)	(69,784)	(69,810)		(69,842)		(69,844)
Intangible assets (excluding mortgage servicing rights)		(4,612)		(5,574)		(4,612)	(4,849)	(5,099)		(5,337)		(5,574)
Related deferred tax liabilities		1,960		2,166		1,960	 2,019	 2,078	_	2,100	_	2,166
Tangible shareholders' equity	\$	171,042	\$	159,433	\$	171,042	\$ 166,067	\$ 164,580	\$	158,809	\$	159,433
Reconciliation of period-end assets to period-end tangible assets												
Assets	\$	2,104,534	\$	2,102,273	\$	2,104,534	\$ 2,123,613	\$ 2,170,557	\$	2,149,851	\$	2,102,273
Goodwill		(69,777)		(69,844)		(69,777)	(69,784)	(69,810)		(69,842)		(69,844)
Intangible assets (excluding mortgage servicing rights)		(4,612)		(5,574)		(4,612)	(4,849)	(5,099)		(5,337)		(5,574)
Related deferred tax liabilities		1,960		2,166		1,960	 2,019	 2,078		2,100		2,166
Tangible assets	\$	2,032,105	\$	2,029,021	\$	2,032,105	\$ 2,050,999	\$ 2,097,726	\$	2,076,772	\$	2,029,021

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)

			r Ended ember 31		Fourth Quarter		Third		Second		First	Fourth Quarter	
		2014		2013		2014		Quarter 2014		Quarter 2014	 Quarter 2014	 2013	
Reconciliation of return on average allocated capital ⁽¹⁾													
Consumer & Business Banking													
Reported net income	\$	7,096	\$	6,647	\$	1,758	\$	1,861	\$	1,802	\$ 1,675	\$ 1,992	
Adjustment related to intangibles ⁽²⁾		4		7		1		1		1	 1	 1	
Adjusted net income	<u>s</u>	7,100	\$	6,654	\$	1,759	\$	1,862	\$	1,803	\$ 1,676	\$ 1,993	
Average allocated equity ⁽³⁾	\$	61,449	\$	62,037	\$	61,423	\$	61,441	\$	61,459	\$ 61,474	\$ 61,998	
Adjustment related to goodwill and a percentage of intangibles		(31,949)		(32,037)		(31,923)		(31,941)		(31,959)	 (31,974)	 (31,998	
Average allocated capital	<u>\$</u>	29,500	\$	30,000	\$	29,500	\$	29,500	\$	29,500	\$ 29,500	\$ 30,000	
Global Wealth & Investment Management													
Reported net income	s	2,974	\$	2,977	\$	706	\$	813	\$	726	\$ 729	\$ 778	
Adjustment related to intangibles ⁽²⁾		13		16		4		3		3	3	 4	
Adjusted net income	\$	2,987	\$	2,993	\$	710	\$	816	\$	729	\$ 732	\$ 782	
verage allocated equity ⁽³⁾	\$	22,214	\$	20,292	\$	22,186	\$	22,204	\$	22,222	\$ 22,243	\$ 20,26	
Adjustment related to goodwill and a percentage of intangibles		(10,214)		(10,292)		(10,186)		(10,204)		(10,222)	 (10,243)	 (10,26	
Average allocated capital	\$	12,000	\$	10,000	\$	12,000	\$	12,000	\$	12,000	\$ 12,000	\$ 10,000	
Global Banking													
Reported net income	s	5,435	\$	4,973	\$	1,433	\$	1,413	\$	1,353	\$ 1,236	\$ 1,255	
Adjustment related to intangibles ⁽²⁾		2		3				1			 1	 1	
Adjusted net income	<u>s</u>	5,437	\$	4,976	\$	1,433	\$	1,414	\$	1,353	\$ 1,237	\$ 1,256	
Average allocated equity ⁽³⁾	s	53,404	\$	45,412	\$	53,400	\$	53,402	\$	53,405	\$ 53,407	\$ 45,410	
Adjustment related to goodwill and a percentage of intangibles		(22,404)		(22,412)		(22,400)		(22,402)		(22,405)	 (22,407)	 (22,410	
Average allocated capital	<u>s</u>	31,000	\$	23,000	\$	31,000	\$	31,000	\$	31,000	\$ 31,000	\$ 23,000	
Global Markets													
Reported net income (loss)	\$	2,719	\$	1,153	\$	(72)	\$	373	\$	1,105	\$ 1,313	\$ (47	
Adjustment related to intangibles ⁽²⁾		9		9		3		2		2	 2	 3	
Adjusted net income (loss)	<u>s</u>	2,728	\$	1,162	\$	(69)	\$	375	\$	1,107	\$ 1,315	\$ (44	
verage allocated equity ⁽³⁾	\$	39,374	\$	35,370	\$	39,369	\$	39,374	\$	39,376	\$ 39,377	\$ 35,381	
Adjustment related to goodwill and a percentage of intangibles		(5,374)		(5,370)		(5,369)		(5,374)		(5,376)	 (5,377)	 (5,381	
Average allocated capital	\$	34,000	\$	30,000	\$	34,000	\$	34,000	\$	34,000	\$ 34,000	\$ 30,000	

For footnotes see page50.

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars	s in	mil	lions)

	_	Year Decen	1	Fourth Quarter		Third Quarter	Fourth Quarter
Consumer & Business Banking		2014	 2013	 2014		2014	 2013
Deposits							
Reported net income	\$	2,847	\$ 2,123	\$ 658	\$	811	\$ 672
Adjustment related to intangibles ⁽²⁾			 1	 			 _
Adjusted net income	<u>\$</u>	2,847	\$ 2,124	\$ 658	\$	811	\$ 672
Average allocated equity ⁽³⁾	\$	36,484	\$ 35,392	\$ 36,484	\$	36,485	\$ 35,385
Adjustment related to goodwill and a percentage of intangibles		(19,984)	 (19,992)	(19,984)		(19,985)	 (19,985)
Average allocated capital	<u>s</u>	16,500	\$ 15,400	\$ 16,500	\$	16,500	\$ 15,400
Consumer Lending							
Reported net income	\$	4,249	\$ 4,524	\$ 1,100	\$	1,050	\$ 1,320
Adjustment related to intangibles ⁽²⁾		4	7	1	_	1	1
Adjusted net income	<u>s</u>	4,253	\$ 4,531	\$ 1,101	\$	1,051	\$ 1,321
Average allocated equity ⁽³⁾	\$	24,965	\$ 26,644	\$ 24,939	\$	24,956	\$ 26,613
Adjustment related to goodwill and a percentage of intangibles		(11,965)	(12,044)	(11,939)		(11,956)	(12,013)
Average allocated capital	\$	13,000	\$ 14,600	\$ 13,000	\$	13,000	\$ 14,600

(1) There are no adjustments to reported net income (loss) or average allocated equity fo*Consumer Real Estate* Services.
 (2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
 (3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.