As filed with the Securities and Exchange Commission on July 17, 2013

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> Date of Report (Date of earliest event reported): July 17, 2013

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) 1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681

(Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 17, 2013, Bank of America Corporation (the "Corporation") announced financial results for thesecond quarter ended June 30, 2013, reporting second quarter net income of \$4.0 billion, or \$0.32 per diluted share. A copy of the press release announcing the Corporation's results for thesecond quarter ended June 30, 2013 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### ITEM 7.01. REGULATION FD DISCLOSURE.

On July 17, 2013, the Corporation will hold an investor conference call and webcast to discuss financial results for thesecond quarter ended June 30, 2013, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the quarter ended June 30, 2013 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	The Press Release
99.2	The Presentation Materials
99.3	The Supplemental Information

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### BANK OF AMERICA CORPORATION

By:

/s/ Neil A. Cotty Neil A. Cotty Chief Accounting Officer

Dated: July 17, 2013

#### INDEX TO EXHIBITS

#### EXHIBIT NO. DESCRIPTION OF EXHIBIT

- 99.1 The Press Release
  - 99.2 The Presentation Materials
  - 99.3 The Supplemental Information



July 17, 2013

Investors May Contact: Anne Walker, Bank of America, 1.646.855.3644 Lee McEntire, Bank of America, 1.980.388.6780

Reporters May Contact: Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

# Bank of America Reports Second-Quarter 2013 Net Income of \$4.0 Billion, or \$0.32 per Diluted Share on Revenue of \$22.9 Billion<sup>A</sup>

#### **Business Momentum Continues**

- Deposit Balances up 4 Percent Companywide From Q2-12 to \$1.1
  Trillion
- First-lien Mortgage Production up 40 Percent From Q2-12 to \$25
   Billion
- Global Wealth and Investment Management Reports Record Revenue, Pretax Margin, Net Income, Asset Management Fees and Loan Balances
- Commercial Loan Balances up 20 Percent From Q2-12 to \$381 Billion
- Global Investment Banking Fees up 36 Percent From Q2-12 to \$1.6 Billion; Maintained No. 2 Ranking in Global Investment Banking Fees
- Total Noninterest Expense of \$16 Billion, Down \$1 Billion From Q2-12
- Credit Quality Continued to Improve With Net Credit Loss Rates Below 1 Percent for the First Time Since Second Quarter of 2006

#### Capital and Liquidity Remain Strong

- Basel 1 Tier 1 Common Capital Ratio of 10.83 Percent, up From 10.49 Percent in Prior Quarter
- Estimated Basel 3 Tier 1 Common Capital Ratio of 9.60 Percent, up From 9.52 Percent in Prior Quarter<sup>B</sup>
- Long-term Debt Down \$39 Billion From Year-ago Quarter, Driven by Maturities and Liability Management Actions
- Parent Company Liquidity Remained Strong With Time-to-required Funding at 32 Months

CHARLOTTE — Bank of America Corporation today reported that second-quarter 2013 net income rose63 percent to \$4.0 billion from \$2.5 billion in the second quarter of 2012. Earnings per diluted share increased to \$0.32 from \$0.19 in the second quarter of 2012. Revenue, net of interest expense, on a fully taxable-equivalent (FTE) basis rose 3 percent to \$22.9 billion from \$22.2 billion a year ago.

The results for the second quarter of 2013 were driven by year-over-year improvements in net interest income, investment and brokerage income, investment banking fees, sales and trading revenue, equity investment income and credit quality as well as expense reductions. These items were partially offset by the absence of year-ago gains related to liability management actions and lower mortgage banking income.

"We are doing more business with our customers and clients, and gaining momentum across every customer group we serve," said Chief Executive Officer Brian Moynihan. "We must keep improving, but with the consumer recovering and businesses strong, we have lots of opportunity ahead."

"At the beginning of the year, we said we would focus on three things – revenue stability, strengthening the balance sheet and managing costs," said Chief Financial Officer Bruce Thompson. "This quarter, we delivered on all three. Revenue increased 3 percent, we continued to build capital ratios, despite the negative impact of higher interest rates on our bond portfolio, and we reduced expenses related to servicing delinquent mortgage loans at a faster rate than we originally expected."

#### **Selected Financial Highlights**

	Three Months Ended										
(Dollars in millions, except per share data)		June 30 2013		March 31 2013	June 30 2012						
Net interest income, FTE basis <sup>1</sup>	\$	10,771	\$	10,875	\$	9,782					
Noninterest income		12,178		12,533		12,420					
Total revenue, net of interest expense, FTE basis		22,949		23,408		22,202					
Provision for credit losses		1,211		1,713		1,773					
Noninterest expense		16,018		19,500		17,048					
Net income	\$	4,012	\$	1,483	\$	2,463					
Diluted earnings per common share	\$	0.32	\$	0.10	\$	0.19					

<sup>1</sup> Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was \$10.5 billion, \$10.7 billion and \$9.5 billion for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively. Total revenue, net of interest expense, on a GAAP basis was \$22.7 billion, \$23.2 billion and \$22.0 billion for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

Revenue, net of interest expense, on an FTE basish rose \$747 million, or 3 percent, from the second quarter of 2012, to \$22.9 billion, led by higher net interest income.

Net interest income, on an FTE basis, totaled \$10.8 billion in the second quarter of 2013, compared to \$10.9 billion in the first quarter of 2013 and \$9.8 billion in the second quarter of 2012<sup>A</sup>. The improvement from the year-ago quarter was driven by favorable market-related impacts of \$850 million from lower premium amortization and hedge ineffectiveness, reductions in long-term debt balances, lower rates paid on deposits and higher commercial loan balances, partially offset by lower consumer loan balances as well as lower asset yields. Net interest margin was 2.44 percent in the second quarter of 2013, compared to 2.43 percent in the first quarter of 2013 and 2.21 percent in the second quarter of 2012.

Noninterest income decreased \$242 million from the year-ago quarter, as increases in investment banking fees, equity investment income and investment and brokerage income were more than offset by a decline in other income, as the year-ago quarter included gains related to liability management actions, and lower mortgage banking income

Noninterest expense decreased \$1.0 billion compared to the year-ago quarter to\$16.0 billion, driven primarily by lower litigation expense, reduced expenses in Legacy Assets and Servicing (LAS) and lower personnel expense as the company continued to streamline processes and achieve cost savings.

Previously, Bank of America stated that by the end of 2013, noninterest expense in LAS, excluding litigation costs, was expected to decline to \$2.1 billion a quarter and the number of 60+ days delinquent mortgage loans would decline to 400,000. Based on the progress in the first half of 2013, the company now expects that by the fourth quarter of 2013, noninterest expense in LAS, excluding litigation costs, will be below \$2.0 billion and that the number of 60+ days delinquent mortgage loans will decline below 375,000.

Litigation expense was \$471 million in thesecond quarter of 2013, compared to \$2.2 billion in thefirst quarter of 2013 and \$963 million in the second quarter of 2012.

Income tax expense for the second quarter of 2013 was \$1.5 billion on \$5.5 billion of pretax income, resulting in a27 percent effective tax rate. This compares to income tax expense of \$684 million on \$3.1 billion of pretax income resulting in a22 percent effective tax rate in the year-ago quarter.

At June 30, 2013, the company had 257,158 full-time employees, down from 262,812 at March 31, 2013 and 275,460 at June 30, 2012.

#### **Business Segment Results**

The company reports results through five business segments: Consumer and Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth and Investment Management (GWIM), Global Banking, and Global Markets, with the remaining operations recorded in All Other.

Unless otherwise noted, business segment revenue, on an FTE basis, is net of interest expense.

## Consumer and Business Banking (CBB)<sup>1</sup>

	Three Months Ended										
(Dollars in millions)	J	une 30 2013		March 31 2013		June 30 2012					
Total revenue, net of interest expense, FTE basis	\$	7,434	\$	7,412	\$	7,495					
Provision for credit losses		967		952		1,157					
Noninterest expense		4,183		4,170		4,420					
Net income	\$	1,392	\$	1,439	\$	1,208					
Return on average allocated capital <sup>2,3</sup>		18.64%		19.48%		_					
Return on average economic capital <sup>2, 3</sup>		—		_		20.46%					
Average loans	\$	163,593	\$	165,845	\$	173,565					
Average deposits		522,259		502,508		474,328					
At period-end											
Brokerage assets	\$	84,182	\$	82,616	\$	72,226					

<sup>1</sup> During the second quarter of 2013, the results of consumer Dealer Financial Services (DFS), previously reported in Global Banking, were moved into CBB and prior periods have been reclassified to conform to current period presentation.

<sup>2</sup> Effective January 1, 2013, the company revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the company updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-24 of this press release.

<sup>3</sup> Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The company believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## **Business Highlights**

- Average deposit balances of \$522.3 billion increased \$47.9 billion, or 10 percent, from the same period a year ago. The
  increase was driven by growth in liquid products in a low-rate environment and an \$18 billion average impact of deposit
  transfers primarily from Global Wealth and Investment Management. The average rate paid on deposits in the second
  quarter of 2013 declined 7 basis points from the year-ago quarter due to pricing discipline and a shift in the mix of deposits.
- The number of mobile banking customers increased 28 percent from the year-ago quarter to 13.2 million, and 11.7 million checks were deposited this quarter via Mobile Check Deposits, reflecting a continued focus on enhancing the customer experience.
- U.S. consumer credit card retail spending per average active account increased 9 percent from thesecond quarter of 2012.
- Merrill Edge brokerage assets increased 17 percent from the same period a year ago to \$84.2 billion due to positive account flows and market growth.
- Small business loan originations and commitments rose 24 percent from the year-ago quarter to \$2.8 billion.
- The company's specialized sales force of financial solutions advisors, mortgage loan officers and small business bankers increased to more than 6,800 specialists in the second quarter of 2013, up 21 percent from the same period a year ago, reflecting the company's continued commitment to deepening customer relationships.

## **Financial Overview**

Consumer and Business Banking reported net income of \$1.4 billion, up \$184 million, or 15 percent, from the year-ago quarter, driven by higher net interest income, lower provision expense and lower noninterest expense, partially offset by lower noninterest income.

Net interest income of \$5.0 billion was up \$156 million from the year-ago quarter, reflecting higher asset and liability management (ALM) activities, partially offset by the impact of the continued low-rate environment on deposit spreads, and lower average loans. Noninterest income decreased \$217 million due to lower card income primarily from the exit from consumer protection products.

Provision for credit losses decreased \$190 million from the year-ago quarter to \$967 million reflecting continued improvement in consumer portfolio trends. Noninterest expense was down \$237 million from the year-ago quarter to \$4.2 billion primarily due to decreased litigation expense and lower operating expense.

## **Consumer Real Estate Services (CRES)**

	Three Months Ended											
(Dollars in millions)		June 30 2013		March 31 2013		June 30 2012						
Total revenue, net of interest expense, FTE basis	\$	2,115	\$	2,312	\$	2,529						
Provision for credit losses		291		335		187						
Noninterest expense		3,394		5,406		3,524						
Net loss	\$	(937)	\$	(2,157)	\$	(744)						
Average loans and leases		90,114		92,963		105,507						
At period-end												
Loans and leases	\$	89,257	\$	90,971	\$	104,079						

## **Business Highlights**

- Bank of America funded \$26.8 billion in residential home loans and home equity loans during thesecond quarter of 2013, up 7 percent from the first quarter of 2013, and 41 percent higher than the second quarter of 2012.
- The residential fundings helped more than 112,000 homeowners either refinance an existing mortgage or purchase a home through our retail channels, including more than 4,600 first-time homebuyer mortgages and more than 40,000 mortgages to low- and moderate-income borrowers.
- The number of 60+ days delinquent first mortgage loans serviced by LAS declined 26 percent during thesecond quarter of 2013 to 492,000 loans from 667,000 loans at the end of thefirst quarter of 2013, and declined 54 percent from 1.06 million loans at the end of the second quarter of 2012.

### Page 5

#### **Financial Overview**

Consumer Real Estate Services reported a net loss of \$937 million for the second quarter of 2013, compared to a net loss of \$744 million for the same period in 2012. Revenuedeclined \$414 million from the second quarter of 2012 to \$2.1 billion. Noninterest income was \$1.4 billion, a decrease of \$400 million from the year-ago quarter, primarily due to lower servicing income driven by a decline in the size of the servicing portfolio. Core production revenue was \$860 million in the second quarter of 2013, down from \$902 million in the year-ago quarter as higher originations were offset by lower margins. This decline was partially offset by higher revenues from the sale of loans that had returned to performing status.

Approximately 83 percent of funded first mortgages were refinances and 17 percent were for home purchases. The provision for representations and warranties was \$197 million in the second quarter of 2013, compared to \$395 million in the second quarter of 2012.

The provision for credit losses increased \$104 million to \$291 million, reflecting a slower rate of improvement compared to the year-ago quarter. Noninterest expense decreased to \$3.4 billion from \$3.5 billion in the second quarter of 2012, due to lower LAS expenses, partially offset by higher expenses in Home Loans. The decline in LAS expenses reflected continued rightsizing of default-related staff and vendors, while the increase in Home Loan expenses was due primarily to higher loan volume.

#### Global Wealth and Investment Management (GWIM)

		Three Months Ended										
(Dollars in millions)	J	June 30 2013			March 31 2013							
Total revenue, net of interest expense, FTE basis	\$	4,499	\$	4,421	\$	4,094						
Provision for credit losses		(15)		22		47						
Noninterest expense		3,272		3,253		3,177						
Net income	\$	758	\$	720	\$	548						
Return on average allocated capital <sup>1, 2</sup>		30.57%		29.38%		_						
Return on average economic capital <sup>1, 2</sup>		_				31.76%						
Average loans and leases	\$	109,589	\$	106,082	\$	98,964						
Average deposits		235,344		253,413		238,540						
At period-end (Dollars in billions)												
Assets under management	\$	743.6	\$	745.3	\$	667.5						
Total client balances <sup>3</sup>		2,215.1		2,231.7		2,066.6						

<sup>1</sup> Effective January 1, 2013, the company revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the company updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-24 of this press release.

<sup>2</sup> Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The company believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

<sup>3</sup> Total client balances are defined as assets under management, assets in custody, client brokerage assets, client deposits and loans (including margin receivables).

## **Business Highlights**

- Record quarterly results in revenue, pretax margin, net income, asset management fees and loan balances.
- Client balances rose 8 percent (excluding balances transferred to Consumer and Business Banking) from the year-ago quarter to \$2.22 trillion.
- Asset management fees grew to \$1.7 billion, up 10 percent from the year-ago quarter.
- Long-term assets under management (AUM) flows more than doubled from the year-ago quarter tc\$7.7 billion, marking the 16th consecutive quarter of positive flows.
- Period-end loan balances increased to \$111.8 billion, up 11 percent from the year-ago quarter.
- Period-end deposit balances decreased \$2.3 billion to \$235.0 billion from the year-ago quarter as \$15 billion of organic growth was offset by \$17 billion of net transfers of deposits to Consumer and Business Banking.

## **Financial Overview**

Global Wealth and Investment Management net income rose38 percent from the second quarter of 2012 to \$758 million. The pretax margin was a record 28 percent for the second quarter of 2013, up from 21 percent in the year-ago quarter.

Revenue increased 10 percent from the year-ago quarter to \$4.5 billion, driven by higher asset management fees related to higher market levels and long-term AUM flows, higher transactional revenue and higher net interest income.

The provision for credit losses decreased \$62 million from the year-ago quarter to a\$15 million benefit driven by credit quality improvement. Noninterest expense of \$3.3 billion increased 3 percent, driven by higher volume-related expenses partially offset by lower personnel costs.

Client balances rose 8 percent (excluding balances transferred to Consumer and Business Banking) from the year-ago quarter to \$2.22 trillion, reflecting higher market levels and net inflows, driven by client activity in long-term AUM, deposits and loans. Assets under management rose \$76.2 billion, or 11 percent, from the second quarter of 2012 to \$743.6 billion, driven by long-term AUM flows and market impact.

#### Page 7

# Global Banking<sup>1</sup>

	Three Months Ended										
(Dollars in millions)	J	une 30 2013	March 31 2013			June 30 2012					
Total revenue, net of interest expense, FTE basis	\$	4,139	\$	4,030	\$	3,908					
Provision for credit losses		163		149		(152)					
Noninterest expense		1,859		1,837		1,967					
Net income	\$	1,291	\$	1,284	\$	1,318					
Return on average allocated capital <sup>2,3</sup>		22.52%		22.65%		_					
Return on average economic capital <sup>2, 3</sup>		_				27.24%					
Average loans and leases	\$	255,674	\$	244,068	\$	219,504					
Average deposits		227,668		222,120		213,862					

<sup>1</sup> During the second quarter of 2013, the results of consumer Dealer Financial Services (DFS), previously reported in Global Banking, were moved into CBB and prior periods have been reclassified to conform to current period presentation.

<sup>2</sup> Effective January 1, 2013, the company revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the company updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-24 of this press release.

<sup>3</sup> Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The company believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## **Business Highlights**

- Bank of America Merrill Lynch (BAML) maintained its No. 2 ranking in global net investment banking fees in the econd quarter of 2013, with a 7.4 percent market share, according to Dealogic. BAML was also ranked among the top three financial institutions in high-yield corporate debt, leveraged loans, investment-grade corporate debt, asset-backed securities, mortgage-backed securities and syndicated loans during the second quarter, according to Dealogic.
- Average loan and lease balances increased \$36.2 billion, or 16 percent, from the year-ago quarter to \$255.7 billion and \$11.6 billion, or 5 percent, from the prior quarter with growth primarily in the commercial and industrial portfolio and the commercial real estate portfolio. Average international loans increased 29 percent from the year-ago quarter, driven by gains across all regions.
- Average deposits rose \$13.8 billion, or 6 percent, from the year-ago quarter to \$227.7 billion, due to growth in international deposits, which increased 22 percent from the year-ago quarter, reflecting the strength of the international franchise.

#### **Financial Overview**

Global Banking reported net income of \$1.3 billion in the second quarter of 2013, relatively unchanged from the year-ago quarter, as an increase in revenue and a decline in noninterest expense were offset by higher provision for credit losses. Revenue of \$4.1 billion was up \$231 million, or 6 percent, from the second quarter of 2012, reflecting higher investment banking fees and higher net interest income driven by loan growth.

Firmwide investment banking fees of \$1.6 billion, excluding self-led deals, increased 36 percent from the year-ago quarter, mainly due to a strong performance in debt and equity underwriting fees. Global Banking investment banking fees, excluding self-led deals, increased 24 percent to \$785 million from \$633 million in the year-ago quarter.

Global Corporate Banking revenue of \$1.6 billion and Global Commercial Banking revenue of \$1.8 billion increased \$91 million and \$140 million, respectively, compared to the year-ago quarter. Business Lending revenue of \$1.9 billion and Treasury Services revenue of \$1.4 billion increased \$160 million and \$71 million, respectively, compared to the year-ago period.

The provision for credit losses increased \$315 million from the year-ago quarter to \$163 million, driven by commercial loan growth. In the year-ago quarter, charge-offs exceeded provision, which resulted in a net reduction in the reserve of \$272 million. Noninterest expense was \$1.9 billion, down 5 percent from the year-ago quarter, primarily from lower personnel-related expenses.

## **Global Markets**

	Three Months Ended									
(Dollars in millions)		June 30 2013		March 31 2013		June 30 2012				
Total revenue, net of interest expense, FTE basis	\$	4,189	\$	4,869	\$	3,578				
Total revenue, net of interest expense, FTE basis, excluding DVA <sup>1</sup>		4,151		4,924		3,734				
Provision for credit losses		(16)		5		(1)				
Noninterest expense		2,769		3,073		2,855				
Net income	\$	959	\$	1,169	\$	497				
Net income, excluding DVA <sup>1</sup>		935		1,204		595				
Return on average allocated capital <sup>2,3</sup>		12.85%		15.83%		_				
Return on average economic capital <sup>2, 3</sup>		_		_		15.10%				
Total average assets	\$	653,116	\$	667,265	\$	596,861				

<sup>1</sup> Total revenue, net of interest expense, on an FTE basis excluding DVA and net income excluding DVA are non-GAAP financial measures. DVA gains (losses) were\$38 million, \$(55) million and \$(156) million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

<sup>2</sup> Effective January 1, 2013, the company revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the company updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-24 of this press release.

<sup>3</sup> Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The company believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## **Business Highlights**

- Equities revenue, excluding DVA<sup>D</sup>, rose 53 percent from the second quarter of 2012, and was the highest since the first quarter of 2011, driven by increased market share and improved trading performance.
- International revenue, excluding DVA<sup>C</sup>, increased to 43 percent of global revenue compared to 34 percent in the year-ago quarter.

#### **Financial Overview**

Global Markets reported net income nearly doubled from the year-ago quarter to\$959 million in the second quarter of 2013, compared to \$497 million in the year-ago quarter. Excluding DVA<sup>C</sup>, net income was \$935 million in the second quarter of 2013, compared to \$595 million in the year-ago quarter.

Global Markets revenue increased \$611 million, or 17 percent, from the year-ago quarter to\$4.2 billion. Excluding DVA<sup>C</sup>, revenue increased \$417 million, or 11 percent, to\$4.2 billion driven by higher equities sales and trading revenue as well as an increase in debt and equity issuance. DVA gains were \$38 million, compared to losses of\$156 million in the year-ago quarter.

Fixed Income, Currency and Commodities sales and trading revenue, excluding DVÆ, was \$2.3 billion in the second quarter of 2013, a decrease of \$296 million from the year-ago quarter, reflecting a challenging trading environment toward the end of the quarter as fixed income assets sold off due to market concerns related to the Federal Reserve's policy announcement in June. Equities sales and trading revenue, excluding DVA<sup>D</sup>, was \$1.2 billion, an increase of \$414 million, or 53 percent, from the year-ago quarter due to increased market share and improved trading performance.

Noninterest expense declined \$86 million to \$2.8 billion from the year-ago quarter primarily driven by lower operating costs.

#### All Other<sup>1</sup>

	Three Months Ended										
(Dollars in millions)	 June 30 2013		March 31 2013		June 30 2012						
Total revenue, net of interest expense, FTE basis <sup>2</sup>	\$ 573	\$	364	\$	598						
Provision for credit losses	(179)		250		535						
Noninterest expense	541		1,761		1,105						
Net income (loss)	\$ 549	\$	(972)	\$	(364)						
Total average loans	238,910		244,557		263,649						

<sup>1</sup> All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, gains/losses on structured liabilities, and the impact of certain allocation methodologies and accounting hedge ineffectiveness. Equity Investments includes Global Principal Investments (GPI), strategic and certain other investments. Other includes certain residential mortgage loans that are managed by Legacy Assets and Servicing within CRES.

<sup>2</sup> Revenue includes equity investment income (loss) of \$576 million, \$520 million and (\$36) million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively, and gains on sales of debt securities of \$452 million, \$67 million and \$354 million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

All Other reported net income of \$549 million in the second quarter of 2013, compared to a net loss of \$364 million for the same period a year ago. The increase was primarily driven by a reduction in the provision for credit losses, higher equity investment income and lower noninterest expense. Partially offsetting these items were \$505 million in gains related to liability management actions in the year-ago period.

The provision for credit losses decreased \$714 million to a \$179 million benefit in the second quarter of 2013, compared to a year ago, driven primarily by continued improvement in portfolio trends and increased home prices in the residential mortgage portfolio. Noninterest expense decreased \$564 million to \$541 million due to lower litigation and personnel expenses.

## **Credit Quality**

			Th	ree Months Ended		
(Dollars in millions)		June 30 2013		March 31 2013		June 30 2012
Provision for credit losses	\$	1,211	\$	1,713	\$	1,773
Net charge-offs <sup>1</sup>		2,111		2,517		3,626
Net charge-off ratio <sup>1, 2</sup>		0.94	%	1.14 %	,	1.64 %
Net charge-off ratio, excluding the PCI loan portfolio <sup>2, 3</sup>		0.97		1.18		1.69
Net charge-off ratio, including PCI write-offs <sup>2,3</sup>		1.07		1.52		n/a
At period-end						
Nonperforming loans, leases and foreclosed properties	\$	21,280	\$	22,842	\$	25,377
Nonperforming loans, leases and foreclosed properties ratio <sup>3</sup>		2.33	%	2.53 %	,	2.87 %
Allowance for loan and lease losses	\$	21,235	\$	22,441	\$	30,288
Allowance for loan and lease losses ratio <sup>4</sup>		2.33	%	2.49%		3.43 %

<sup>1</sup> Excludes write-offs of PCI loans of \$313 million and \$839 million for the three months ended June 30, 2013 and March 31, 2013. There were no write-offs of PCI loans for the three months ended June 30, 2012.

<sup>2</sup> Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases during the period; quarterly results are annualized.

<sup>3</sup> Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

<sup>4</sup> Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

n/a = not applicable

Note: Ratios do not include loans measured under the fair value option.

Credit quality continued to improve in thesecond quarter of 2013, with net charge-offs declining across nearly all major portfolios and the provision for credit losses decreasing from the first quarter of 2013 as well as the year-ago quarter. The number of 30+ days performing delinquent loans, excluding fully-insured loans, declined across all major consumer portfolios, reaching record low levels in the U.S. credit card portfolio. Additionally, reservable criticized balances and nonperforming loans, leases and foreclosed properties also continued to decline, down 27 percent and 16 percent from the year-ago period. Net charge-offs were \$2.1 billion in the second quarter of 2013, down from \$2.5 billion in the first quarter of 2013 and \$3.6 billion in the second quarter of 2012. Given the improving trend in delinquencies and other metrics, net charge-offs are expected to come in below \$2.0 billion in the third quarter of 2013.

The provision for credit losses was \$1.2 billion, a decline of \$502 million from the first quarter of 2013 and a decline of \$562 million from the second quarter of 2012. The provision for credit losses in thesecond quarter of 2013 was \$900 million lower than net charge-offs, resulting in a reduction in the allowance for credit losses. This included a \$252 million benefit in the PCI portfolio primarily due to an improved home price outlook. The

remaining reduction was driven by improvement in the non-PCI consumer real estate portfolios, primarily due to increased home prices and continued portfolio improvement, as well as lower levels of delinquencies across the Consumer Lending portfolio.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 2.51 times in the second quarter of 2013, compared with 2.20 times in the first quarter of 2013 and 2.08 times in the second quarter of 2012. The increase was due to the improvement in net charge-offs discussed above. The allowance to annualized net charge-off coverage ratio, excluding PCI, was 2.04 times, 1.76 times and 1.46 times for the same periods, respectively.

Nonperforming loans, leases and foreclosed properties were \$21.3 billion at June 30, 2013, a decrease from \$22.8 billion at March 31, 2013 and \$25.4 billion at June 30, 2012.

#### **Capital and Liquidity Management**

(Dollars in millions, except per share information)	At June 30 2013	At March 31 2013	At June 30 2012
Total shareholders' equity	\$ 231,032	\$ 237,293	\$ 235,975
Tier 1 common capital	139,519	136,119	134,082
Tier 1 common capital ratio including Market Risk Final Rule <sup>2</sup>	10.83%	10.49%	n/a
Tangible common equity ratio <sup>1</sup>	6.98	6.88	6.83
Common equity ratio	10.21	10.05	10.05
Tangible book value per share <sup>1</sup>	\$ 13.32	\$ 13.36	\$ 13.22
Book value per share	20.18	20.19	20.16

<sup>1</sup> Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages22-24 of this press release.

<sup>2</sup> As of January 1, 2013, the Market Risk Final Rule became effective under Basel 1. The Market Risk Final Rule introduces new measures of market risk including a charge related to stressed Value-at-Risk (VaR), an incremental risk charge and a comprehensive risk measure, as well as other technical modifications. The Basel 1 Tier 1 common capital ratio for June 30, 2012 is not presented as the Market Risk Final Rule did not apply during that period.

n/a = not applicable

The Tier 1 common capital ratio, including the Market Risk Final Rule, was10.83 percent at June 30, 2013, up from 10.49 percent at March 31, 2013. Prior to March 31, 2013, reported Basel 1 results were not calculated using the Market Risk Final Rule, which became effective on January 1, 2013.

As of June 30, 2013, the company's Tier 1 common capital ratio on a Basel 3 fully phased-in basis was estimated a9.60 percent, up from 9.52 percent at March 31, 2013 and 7.95 percent at June 30, 2012.

Fully phased-in Basel 3 estimates for June 30, 2013 were calculated under the advanced approach of the final Basel 3 advanced approach rules recently released by the Federal Reserve, assuming all regulatory model approvals, except for the potential reduction to the risk-weighted assets resulting from the Comprehensive Risk Measure after one year.

Under Basel 3, the estimated Tier 1 common capital ratio increased from the first quarter of 2013 primarily due to lower riskweighted assets, offset by a net decline in Tier 1 common capital. Estimated Basel 3 risk-weighted assets were lower than the first quarter of 2013 due to an overall improvement in credit quality. The decline in estimated Tier 1 common

capital under Basel 3 was driven primarily by unrealized losses on available-for-sale debt securities recognized in other comprehensive income, partially offset by favorable earnings.

At June 30, 2013, the company's total Global Excess Liquidity Sources were \$342 billion, down from \$378 billion at June 30, 2012, with long-term debt reductions of \$39 billion from the year-ago period. Time-to-required funding was 32 months at June 30, 2013, compared to 29 months at March 31, 2013 and 37 months at June 30, 2012.

During the second quarter of 2013, a cash dividend of \$0.01 per common share was paid and the company recorded \$441 million in preferred dividends, which included \$76 million in non-cash dividends associated with the preferred stock redemptions. Periodend common shares issued and outstanding were 10.74 billion and 10.78 billion for the second quarter of 2013 and 2012.

The company previously announced that it was authorized to repurchase up to \$5.0 billion of common stock and redeem approximately \$5.5 billion in preferred stock. As of June 30, 2013, approximately 80 million common shares had been repurchased for approximately \$1.0 billion at an average price of \$12.59 per share, and approximately \$5.5 billion of preferred stock, consisting of Series H, 6, 7 and 8, had been redeemed.

Tangible book value per share<sup>E</sup> was \$13.32 at June 30, 2013, compared to \$13.36 at March 31, 2013 and \$13.22 at June 30, 2012. Book value per share was\$20.18 at June 30, 2013, compared to \$20.19 at March 31, 2013 and \$20.16 at June 30, 2012.

A Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Total revenue, net of interest expense, on a GAAP basis, was \$22.7 billion, \$23.2 billion and \$22.0 billion for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively. Net interest income on a GAAP basis was \$10.5 billion, \$10.7 billion and \$9.5 billion for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

B Basel 3 Tier 1 common capital ratio is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to page 18 of this press release. Fully phased-in Basel 3 estimates for June 30, 2013 were calculated under the final advanced approach of the Basel 3 rules recently released by the Federal Reserve, assuming all regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from the Comprehensive Risk Measure after one year.

C Sales and trading revenue, international revenue and net income (loss) excluding the impact of DVA are non-GAAP financial measures. DVA gains (losses) were \$38 million, \$(55) million and \$(156) million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

D Fixed Income, Currency and Commodities (FICC) sales and trading revenue, excluding DVA, and Equity sales and trading revenue, excluding DVA, are non-GAAP financial measures. FICC DVA gains (losses) were \$33 million, \$(65) million and \$(137) million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively. Equities DVA gains (losses) were \$5 million, \$10 million and \$(19) million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

E Tangible book value per share of common stock is a non-GAAP measure. Other companies may define or calculate this measure differently. For reconciliation to GAAP measures, refer to pages 22-24 of this press release.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss second-quarter/2013 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <u>http://investor.bankofamerica.com</u>. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1734 (international) and the conference ID: 79795.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay of the conference call will also be available beginning at noon on July 17 through midnight, July 25 by telephone at 800.753.8546 (U.S.) or 1.402.220.0685 (international).

## Bank of America

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Bank of America and its management may make certain statements that constitute forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "estimates," "intends," "plans," "goals," "believes" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could." The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, including expectations regarding the timing and amount of cost savings due to Project New BAC; expectations regarding previously announced stock repurchases; expectations regarding Legacy Assets and Servicing (LAS) costs; expectations regarding third-quarter 2013 net charge-offs;

and other similar matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. "Risk Factors" of Bank of America's 2012 Annual Report on Form 10-K, and in any of

Bank of America's subsequent SEC filings; the company's ability to obtain required approvals or consents from third parties with respect to the MSR sale agreements; the company's resolution of remaining differences with the government-sponsored enterprises (GSEs) regarding representations and warranties repurchase claims, including in some cases with respect to mortgage insurance rescissions and foreclosure delays; the company's ability to resolve representations and warranties claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the company could face related servicing, securities, fraud, indemnity or other claims from one or more of the monolines or private-label and other investors; that final court approval of negotiated settlements is not obtained; if future representations and warranties losses occur in excess of the company's recorded liability and estimated range of possible loss for GSE and non-GSE exposures: uncertainties about the financial stability of several countries in the European Union (EU), the increasing risk that those countries may default on their sovereign debt or exit the EU and related stresses on financial markets, the euro and the EU and the company's direct and indirect exposures to such risks; the uncertainty regarding the timing and final substance of any capital or liquidity standards, including the proposed supplementary leverage ratio requirements and their implementation for U.S. banks through rulemaking by the Board of Governors of the Federal Reserve System (Federal Reserve), including anticipated requirements to hold higher levels of regulatory capital, liquidity and meet higher regulatory capital ratios as a result of proposed capital or liquidity standards; the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the company's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the company's actions to mitigate such impacts; the company's satisfaction of its borrower assistance programs under the global settlement agreement with federal agencies and state attorneys general and under the acceleration agreement with the OCC and the Federal Reserve; adverse changes to the company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the company's assets and liabilities; the inherent uncertainty of litigation and, while litigation expense is expected to continue in future periods, it is expected to vary from period to period; unexpected claims, damages and fines resulting from pending or future litigation and regulatory proceedings; the company's ability to fully realize the cost savings and other anticipated benefits from Project New BAC, including in accordance with currently anticipated timeframes; potential tapering of the Federal Reserve's bond buying program; the impacts on the company of a potential higher rate environment; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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#### **Selected Financial Data**

(Dollars in millions, except per share data; shares in thousands)

Summary Income Statement	Six Months Ended June 30 2013 2012				Second Quarter 2013	First Quarter 2013	Second Quarter 2012
Net interest income	\$	21,213	\$	20,394	\$ 10,549	\$ 10,664	\$ 9,548
Noninterest income		24,711		23,852	12,178	12,533	12,420
Total revenue, net of interest expense		45,924		44,246	 22,727	 23,197	21,968
Provision for credit losses		2,924		4,191	1,211	1,713	1,773
Noninterest expense		35,518		36,189	 16,018	 19,500	 17,048
Income before income taxes		7,482		3,866	5,498	1,984	3,147
Income tax expense		1,987		750	 1,486	 501	 684
Net income	\$	5,495	\$	3,116	\$ 4,012	\$ 1,483	\$ 2,463
Preferred stock dividends		814		690	441	373	365
Net income applicable to common shareholders	\$	4,681	\$	2,426	\$ 3,571	\$ 1,110	\$ 2,098
Earnings per common share	\$	0.43	\$	0.23	\$ 0.33	\$ 0.10	\$ 0.19
Diluted earnings per common share		0.42		0.22	0.32	0.10	0.19

Summary Average Balance Sheet	Six Months Ended June 30					Second		First		Second
	<b>2013</b> 2012				Quarter 2013	Quarter 2013			Quarter 2012	
Total loans and leases	\$	910,269	\$	906,610	\$	914,234	\$	906,259	\$	899,498
Debt securities		349,794		349,350		343,260		356,399		357,081
Total earning assets		1,784,975		1,770,336		1,769,336		1,800,786		1,772,568
Total assets		2,198,443		2,190,868		2,184,610		2,212,430		2,194,563
Total deposits		1,077,631		1,031,500		1,079,956		1,075,280		1,032,888
Common shareholders' equity		218,509		215,466		218,790		218,225		216,782
Total shareholders' equity		236,024		234,062		235,063		236,995		235,558

Performance Ratios	 Six Mont Jun	ths End 1e 30	led		Second		First		Second
	2013		2012		Quarter 2013		Quarter 2013		Quarter 2012
Return on average assets	0.50 %		0.29%		0.74 %		0.27 %		0.45%
Return on average tangible shareholders' equity (1)	6.84		3.94		9.98		3.69		6.16
Credit Quality	 Six Mont Jun	ths Enc 1e 30	led		Second Quarter		First Quarter		Second Quarter
	2013		2012		2013		2013		2012
Total net charge-offs	\$ 4,628	\$	7,682	\$	2,111	\$	2,517	\$	3,626
Net charge-offs as a % of average loans and leases outstanding <sup>2</sup> )	1.04 %		1.72%		0.94 %		1.14%		1.64%
Provision for credit losses	\$ 2,924	\$	4,191	s	1,211	s	1,713	s	1,773

	June 30 2013	March 31 2013	June 30 2012
Total nonperforming loans, leases and foreclosed properties <sup>(3)</sup>	\$ 21,280	\$ 22,842	\$ 25,377
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed propertie(s)	2.33 %	2.53 %	2.87%
Allowance for loan and lease losses	\$ 21,235	\$ 22,441	\$ 30,288
Allowance for loan and lease losses as a % of total loans and leases outstanding)	2.33 %	2.49%	3.43 %

For footnotes see page 18.

More

This information is preliminary and based on company data available at the time of the presentation.

#### Selected Financial Data (continued)

(Dollars in millions, except per share data; shares in thousands)

Capital Management Risk-based capital <sup>(4, 5)</sup> :	 June 30 2013	 March 31 2013	 June 30 2012
Tier 1 common capital	\$ 139,519	\$ 136,119	\$ 134,082
Tier 1 common capital ratio <sup>(6)</sup>	10.83%	10.49%	11.24%
Tier 1 leverage ratio	7.49	7.49	7.84
Tangible equity ratio <sup>(7)</sup>	7.67	7.78	7.73
Tangible common equity ratio <sup>(7)</sup>	6.98	6.88	6.83
Period-end common shares issued and outstanding	10,743,098	10,822,380	10,776,869
Basel 1 to Basel 3 (fully phased-in) Reconciliation <sup>(5, 8)</sup>	 June 30 2013	 March 31 2013	 June 30 2012
Regulatory capital – Basel 1 to Basel 3 (fully phased-in)			
Basel 1 Tier 1 capital	\$ 156,689	\$ 158,677	\$ 164,665
Deduction of qualifying preferred stock and trust preferred securities	 (17,170)	 (22,558)	 (30,583)
Basel 1 Tier 1 common capital Deduction of defined benefit pension assets	139,519	136,119	134,082
Change in deferred tax assets and threshold deductions (deferred tax asset temporary differences, MSRs and significant	(787)	(776)	(3,057)
investments)	(6,761)	(4,501)	(3,745)
Change in all other deductions, net	 (6,125)	 (2,032)	 (2,459)
Basel 3 (fully phased-in) Tier 1 common capital	\$ 125,846	\$ 128,810	\$ 124,821
Risk-weighted assets – Basel 1 to Basel 3 (fully phased-in)			
Basel 1 risk-weighted assets	\$ 1,288,159	\$ 1,298,187	\$ 1,193,422
Net change in credit and other risk-weighted assets	22,276	55,454	298,003
Increase due to Market Risk Final Rule	 _	 	 79,553
Basel 3 (fully phased-in) risk-weighted assets	\$ 1,310,435	\$ 1,353,641	\$ 1,570,978

#### Tier 1 common capital ratios

Basel 1			10.83 %	10.49%	11.24%
Basel 3 (fully phased-in)			9.60	9.52	7.95
	Six Months June 3		Second Quarter	First	Second Quarter
	2013	2012	2013	Quarter 2013	2012
Common shares issued	44,480	240,931	364	44,116	1,265

				· · · · · · · · · · · · · · · · · · ·	· · · · · ·
Average common shares issued and outstanding	10,787,357	10,714,881	10,775,867	10,798,975	10,775,695
Average diluted common shares issued and outstanding	11,549,693	11,509,945	11,524,510	11,154,778	11,556,011
Dividends paid per common share	\$ 0.02	\$ 0.02	\$ 0.01	\$ 0.01	\$ 0.01

#### Summary Period-End Balance Sheet

Total loans and leases Total debt securities Total earning assets Total assets Total assets	June 30 2013	March 31 2013	June 30 2012
Total earning assets Total assets	\$ 921,570	\$ 911,592	\$ 892,315
Total assets	336,403	354,709	349,140
	1,719,866	1,763,737	1,737,809
	2,123,320	2,174,819	2,160,854
Total deposits	1,080,783	1,095,183	1,035,225
Total shareholders' equity	231,032	237,293	235,975
Common shareholders' equity	216,791	218,513	217,213
Book value per share of common stock	\$ 20.18	\$ 20.19	\$ 20.16
Tangible book value per share of common stock <sup>(1)</sup>	13.32	13.36	13.22

(i) Return on average tangible shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 22-24.
 (2) Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly

(a) Ratios do not include totals accounted for lancer the fair value option during the period. Charge-on faitos are annualized tot the quartery presentation.
 (b) Balances do not include past due consumer cedit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
 (c) Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-oc

<sup>50</sup>.
 <sup>(5)</sup> Includes the Market Risk Final Rule at June 30, 2013 and March 31, 2013. At June 30, 2012, the Basel 1 information did not include the Market Risk Final

Rule.
(6) Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted

assets. (7) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-24.

(8) Basel 3 (fully phased-in) estimates as of June 30, 2013 are based on the Advanced Approach under the final Basel 3 rules issued on July 2, 2013.

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

#### Quarterly Results by Business Segment

(Dollars in millions)

			Second Qu	larter	2013		 
	nsumer & ess Banking	Consumer Real Estate Services	Global Banking		Global Markets	GWIM	All Other
Total revenue, net of interest expense (FTE basis)(1)	\$ 7,434	\$ 2,115	\$ 4,139	\$	4,189	\$ 4,499	\$ 573
Provision for credit losses	967	291	163		(16)	(15)	(179)
Noninterest expense	4,183	3,394	1,859		2,769	3,272	541
Net income (loss)	1,392	(937)	1,291		959	758	549
Return on average allocated capital (2, 3)	18.64%	n/m	22.52%		12.85%	30.57%	n/m
Balance Sheet							
Average							
Total loans and leases	\$ 163,593	\$ 90,114	\$ 255,674		n/m	\$ 109,589	\$ 238,910
Total deposits	522,259	n/m	227,668		n/m	235,344	33,774
Allocated capital (2, 3)	30,000	24,000	23,000	s	30,000	10,000	n/m
Period end							
Total loans and leases	\$ 164,851	\$ 89,257	\$ 258,502		n/m	\$ 111,785	\$ 234,047
Total deposits	525,099	n/m	229,586		n/m	235,012	34,597

			First Qua	arter 20	013		
	isumer & ess Banking	Consumer Real Estate Services	Global Banking		Global Markets	GWIM	All Other
Total revenue, net of interest expense (FTE basis) <sup>(1)</sup>	\$ 7,412	\$ 2,312	\$ 4,030	\$	4,869	\$ 4,421	\$ 364
Provision for credit losses	952	335	149		5	22	250
Noninterest expense	4,170	5,406	1,837		3,073	3,253	1,761
Net income (loss)	1,439	(2,157)	1,284		1,169	720	(972)
Return on average allocated capital (2, 3)	19.48%	n/m	22.65%		15.83%	29.38%	n/m
Balance Sheet							
Average							
Total loans and leases	\$ 165,845	\$ 92,963	\$ 244,068		n/m	\$ 106,082	\$ 244,557
Total deposits	502,508	n/m	222,120		n/m	253,413	35,549
Allocated capital <sup>(2, 3)</sup>	30,000	24,000	23,000	\$	30,000	10,000	n/m
Period end							
Total loans and leases	\$ 163,820	\$ 90,971	\$ 250,985		n/m	\$ 107,048	\$ 241,406
Total deposits	530,581	n/m	228,248		n/m	239,853	35,759

	Second Quarter 2012										
		onsumer & ness Banking		Consumer Real Estate Services		Global Banking		Global Markets		GWIM	All Other
Total revenue, net of interest expense (FTE basis) <sup>(1)</sup>	\$	7,495	\$	2,529	\$	3,908	\$	3,578	\$	4,094	\$ 598
Provision for credit losses		1,157		187		(152)		(1)		47	535
Noninterest expense		4,420		3,524		1,967		2,855		3,177	1,105
Net income (loss)		1,208		(744)		1,318		497		548	(364)
Return on average economic capital <sup>(2, 3)</sup>		20.46%		n/m		27.24%		15.10%		31.76%	n/m
Balance Sheet											
Average											
Total loans and leases	\$	173,565	\$	105,507	\$	219,504		n/m	\$	98,964	\$ 263,649
Total deposits		474,328		n/m		213,862		n/m		238,540	43,722
Economic capital (2, 3)		23,807		14,120		19,472	\$	13,316		7,011	n/m
Period end											
Total loans and leases	\$	171,094	\$	104,079	\$	218,681		n/m	\$	100,261	\$ 259,830
Total deposits		479,795		n/m		216,529		n/m		237,339	39,362

(1) Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
 (2) Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment on connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital and freturn on average elocomic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.
 (3) Return on average allocated capital and return on average economic capital ac capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 22-24.)

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

#### Year-to-Date Results by Business Segment

(Dollars in millions)

			Six Months End	ed Ju	ine 30, 2013		
	onsumer & ness Banking	Consumer Real Estate Services	Global Banking		Global Markets	GWIM	All Other
Total revenue, net of interest expense (FTE basis)(1)	\$ 14,846	\$ 4,427	\$ 8,169	\$	9,058	\$ 8,920	\$ 937
Provision for credit losses	1,919	626	312		(11)	7	71
Noninterest expense	8,353	8,800	3,696		5,842	6,525	2,302
Net income (loss)	2,831	(3,094)	2,575		2,128	1,478	(423)
Return on average allocated capital (2, 3)	19.06%	n/m	22.58%		14.33%	29.98%	n/m
Balance Sheet							
Average							
Total loans and leases	\$ 164,713	\$ 91,531	\$ 249,903		n/m	\$ 107,845	\$ 241,718
Total deposits	512,438	n/m	224,909		n/m	244,329	34,657
Allocated capital (2, 3)	30,000	24,000	23,000	\$	30,000	10,000	n/m
Period end							
Total loans and leases	\$ 164,851	\$ 89,257	\$ 258,502		n/m	\$ 111,785	\$ 234,047
Total deposits	525,099	n/m	229,586		n/m	235,012	34,597
	525,099	n/m	229,586		n/m	235,012	34,597

			Six Months End	led Jun	ne 30, 2012		
	nsumer & less Banking	Consumer Real Estate Services	Global Banking		Global Markets	GWIM	All Other
Total revenue, net of interest expense (FTE basis)(1)	\$ 15,128	\$ 5,193	\$ 7,937	\$	7,985	\$ 8,241	\$ 203
Provision for credit losses	2,064	694	(427)		(14)	93	1,781
Noninterest expense	8,725	7,404	3,928		6,090	6,409	3,633
Net income (loss)	2,740	(1,879)	2,802		1,326	1,098	(2,971)
Return on average economic capital <sup>(2, 3)</sup>	23.32%	n/m	29.31%		19.32%	33.24%	n/m
Balance Sheet							

Average						
Total loans and leases	\$ 177,971	\$ 107,554	\$ 221,854	n/m	\$ 98,490	\$ 266,938
Total deposits	469,181	n/m	212,638	n/m	239,200	48,125
Economic capital (2, 3)	23,682	14,455	19,243	\$ 13,849	6,716	n/m
Period end						
Total loans and leases	\$ 171,094	\$ 104,079	\$ 218,681	n/m	\$ 100,261	\$ 259,830
Total deposits	479,795	n/m	216,529	n/m	237,339	39,362

(1) Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative

(a) Fully laxable-equivalent basis is a performance measure used by management in operating the business nat management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
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 (3) Return on average allocated capital and return on average capital and return on average capital and returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 22-24.)

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

#### **Supplemental Financial Data**

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data <sup>(1)</sup>	 Six Mont Jur	ths End 1e 30	ded		Second	First	Second
	2013		2012		Quarter 2013	Quarter 2013	Quarter 2012
Net interest income	\$ 21,646	\$	20,835	\$	10,771	\$ 10,875	\$ 9,782
Total revenue, net of interest expense	46,357		44,687		22,949	23,408	22,202
Net interest yield <sup>(2)</sup>	2.44 %		2.36%		2.44 %	2.43 %	2.21 %
Efficiency ratio	76.62		80.98		69.80	83.31	76.79
Other Data				J	une 30, 2013	March 31, 2013	June 30, 2012
Number of banking centers - U.S.					5,328	5,389	5,594
Number of branded ATMs - U.S.					16,354	16,311	16,220
Ending full-time equivalent employees					257,158	262,812	275,460

FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP financial Measureson pages 22-24.
 Calculation includes fees carned on overnight deposits placed with the Federal Reserve and, beginning in the third quarter *d*012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, *d*873 million and \$99 million for the second quarter *o*12012, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

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#### **Reconciliations to GAAP Financial Measures**

#### (Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, a long to the interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation ensures the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity around shareholders' equity around which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average shareholders' equity measures the corporation's earnings contribution as a percentage of adjusted average shareholders' equity. The tangible satest less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents adjusted ending common shareholders' equity. The tangible satest less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents tadjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity divided by ending common shareholders' equity. These measures are used to evaluate the Corporation's equitable. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

Effective January 1, 2013, on a prospective basis, the Corporation adjusted the amount of capital being allocated to its business segments. The adjustment reflects a refinement to the prior-year methodology (economic capital) which focused solely on internal risk-based economic capital models. The refined methodology (allocated capital) now also considers the effect of regulatory capital requirements in addition to internal risk-based economic capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. The capital allocated to the Corporation's business segments is currently referred to as allocated capital and, prior to January 1, 2013, was referred to as economic capital, both of which represent non-GAAP financial measures. Allocated capital in the Corporation's business segments is subject to change over time.

See the tables below and on pages23-24 for reconciliations of these non-GAAP financial measures with financial measures defined by GAAP for the months ended June 30, 2013 and 2012, and the three months ended June 30, 2013, March 31, 2013 and June 30, 2012. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	 Six Mon Jur	ths End 1e 30	led	Second Quarter	First Quarter	Second Quarter
	 2013		2012	 2013	 2013	 2012
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis						
Net interest income	\$ 21,213	\$	20,394	\$ 10,549	\$ 10,664	\$ 9,548
Fully taxable-equivalent adjustment	 433		441	 222	 211	 234
Net interest income on a fully taxable-equivalent basis	\$ 21,646	\$	20,835	\$ 10,771	\$ 10,875	\$ 9,782
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basi						
Total revenue, net of interest expense	\$ 45,924	\$	44,246	\$ 22,727	\$ 23,197	\$ 21,968
Fully taxable-equivalent adjustment	 433		441	 222	 211	 234
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$ 46,357	\$	44,687	\$ 22,949	\$ 23,408	\$ 22,202
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis						
Income tax expense	\$ 1,987	\$	750	\$ 1,486	\$ 501	\$ 684
Fully taxable-equivalent adjustment	 433		441	 222	 211	 234
Income tax expense on a fully taxable-equivalent basis	\$ 2,420	\$	1,191	\$ 1,708	\$ 712	\$ 918
Reconciliation of average common shareholders' equity to average tangible common shareholders' equity						
Common shareholders' equity	\$ 218,509	\$	215,466	\$ 218,790	\$ 218,225	\$ 216,782
Goodwill	(69,937)		(69,971)	(69,930)	(69,945)	(69,976)
Intangible assets (excluding mortgage servicing rights)	(6,409)		(7,701)	(6,270)	(6,549)	(7,533)
Related deferred tax liabilities	2,393		2,663	2,360	2,425	2,626
Tangible common shareholders' equity	\$ 144,556	\$	140,457	\$ 144,950	\$ 144,156	\$ 141,899
Reconciliation of average shareholders' equity to average tangible shareholders' equity						
Shareholders' equity	\$ 236,024	\$	234,062	\$ 235,063	\$ 236,995	\$ 235,558
Goodwill	(69,937)		(69,971)	(69,930)	(69,945)	(69,976)
Intangible assets (excluding mortgage servicing rights)	(6,409)		(7,701)	(6,270)	(6,549)	(7,533)
Related deferred tax liabilities	2,393		2,663	2,360	2,425	2,626
Tangible shareholders' equity	\$ 162,071	\$		\$		

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation

## **Reconciliations to GAAP Financial Measures (continued)**

(Dollars in millions)

Image: Part of the second later of the seco	Quarter 2012 217,213 (69,976) (7,335) 2,559 142,461 235,975 (69,976)
Common shareholders' equity       S       216,791       S       217,213       S       216,791       S       218,513       S         Godwill       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       2,297       2,297       2,297       2,297       2,297       2,297       2,297       2,297       2,297       2,297       2,297       2,297       2,297       2,203       1       5       144,054	(69,976) (7,335) 2,559 142,461 235,975 (69,976)
Goodwill         (609,30)         (609,76)         (609,30)         (609,30)         (609,30)         (609,30)         (60,90,30)         (60,90,30)         (60,90,30)         (60,379)         (60,379)         (60,104)         (61,379)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,378)         (61,04)         (61,03)         (61,04)         (61,03)         (61,04)         (61,03)         (61,04)         (61,03)	(69,976) (7,335) 2,559 142,461 235,975 (69,976)
Intangible assets (excluding mortgage servicing rights)       (6,104)       (7,335)       (6,104)       (6,379)         Related defered tax liabilities       2,297       2,559       2,297       2,363       5         Tangible common shareholders' equity       S       143,054       S       144,567       S         Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity       S       231,032       S       237,293       S         Coodwill       (69,930)       (69,976)       (69,930)       (	(7,335) 2,559 142,461 235,975 (69,976)
Related deferred tax liabilities       2.297       2.597       2.597       2.637       5       143,054       5       143,054       5       143,054       5       143,054       5       143,054       5       143,054       5       144,567       5         Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity       s       231,032       5       163,347       5       3       3       35	2,559 142,461 235,975 (69,976)
Tangible common shareholders' equity       S       143,054       S       143,054       S       143,054       S       143,054       S       144,567       S         Reconciliation of period-end shareholders' equity       S       231,032       S       235,975       S       231,032       S       231,032       S       231,032       S       231,032       S       237,293       S         Goodwill       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (63,79)       Intangible sasets (excluding mortgage servicing rights)       (6,104)       (7,335)       (6,104)       (63,37)       S       163,347       S       Intangible shareholders' equity       S       163,347       S       163,347       S       Intangible sasets to period-end tangible assets       S       161,223       S       163,347       S       Intangible assets to period-end tangible assets       S       163,347       S       Intangible assets (excluding mortgage servicing rights)       S       163,347       S       Intangible assets (excluding mortgage servicing rights)       S       163,347       S       Intangible assets (excluding mortgage servicing rights)       S       2,123,320       S       2,174,819       S <td>142,461 235,975 (69,976)</td>	142,461 235,975 (69,976)
Importantion of period-end shareholders' equity       s       231,032       s       163,347       s         Reconciliation of period-end assets to period-end tangible assets       s       2,123,320       s       2,174,819       s       3       <	235,975 (69,976)
Shareholders' equity       S       231,032       S       163,347       S         Reacociliation of period-end sasets to period-end tangible assets       S       2,123,320       S       2,174,819       S       S       2,123,320       S       2,174,819       S         Goodwill       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)	(69,976)
Goodwill       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)         Intangible assets (excluding mortgage servicing rights)       (6,104)       (7,335)       (6,104)       (6,379)         Related deferred tax liabilities       2,297       2,559       2,297       2,363       2,363         Tangible shareholders' equity       \$       157,295       \$       161,223       \$       2,123,320       \$       2,123,320       \$       2,123,320       \$       2,123,320       \$       2,123,320       \$       2,174,819       \$         Assets       \$       2,123,320       \$       2,160,854       \$       2,123,320       \$       2,174,819       \$         Goodwill       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       1         Related deferred tax liabilities       (6,104)       (7,335)       (6,104)       (6,379)       1	(69,976)
Intagible assets (excluding mortgage servicing rights)       (6,104)       (7,335)       (6,104)       (6,379)         Related deferred tax liabilities       2,297       2,559       2,297       2,363       2,363         Tangible shareholders' equity       \$ 157,295       \$ 161,223       \$ 157,295       \$ 161,223       \$ 157,295       \$ 163,347       \$         Reconciliation of period-end assets to period-end tangible assets       \$ 2,123,320       \$ 2,160,854       \$ 2,123,320       \$ 2,123,320       \$ 2,123,320       \$ 2,174,819       \$         Goodwill       (69,930)       (69,976)       (69,930)       (69,930)       (69,930)       (63,79)         Intagible assets (excluding mortgage servicing rights)       (6,104)       (7,335)       (6,104)       (6,379)       \$         Related deferred tax liabilities       2,297       2,559       2,297       2,363       \$	
Related deferred tax liabilities       2,297       2,559       2,297       2,363       2         Tangible shareholders' equity       S       157,295       S       161,223       S       157,295       S       163,347       S         Reconciliation of period-end assets to period-end tangible assets       S       2,123,320       S       2,160,854       S       2,123,320       S       2,174,819       S         Goodwill       (69,930)       (69,976)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       2,297       2,363       D         Related deferred tax liabilities       2,297       2,297       2,363       D <thd< th="">       D       D       D<td></td></thd<>	
Tangible shareholders' equity       S       157,295       S       161,223       S       157,295       S       163,347       S         Reconciliation of period-end assets to period-end tangible assets       S       2,123,320       S       2,160,854       S       2,123,320       S       2,123,320       S       2,123,320       S       2,123,320       S       2,174,819       S         Goodwill       (69,930)       (69,976)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (61,044)       (6,379)       Imagible assets (excluding mortgage servicing rights)       (6,104)       (7,335)       (6,104)       (6,379)       Imagible assets (excluding mortgage servicing rights)       2,297       2,363       Imagible assets (excluding mortgage servicing rights)       2,297       2,363       Imagible assets (excluding mortgage servicing rights)       Imagible assets (excluding mortgage servicing rights)       2,297       2,363       Imagible assets (excluding mortgage servicing rights)       Imagible asset (excluding mortgage servicing rights)       Imagible	(7,335)
Reconciliation of period-end assets to period-end tangible assets         S         2,123,320         S         2,174,819         S           Goodwill         (69,930)         (69,93	2,559
Assets       \$       2,123,320       \$       2,160,854       \$       2,123,320       \$       2,174,819       \$         Goodwill       (69,930)       (69,976)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (69,930)       (61,04)       (7,335)       (6,104)       (6,379)       (6,179)	161,223
Goodwill         (69,930)         (69,976)         (69,930)         (69,930)           Intangible assets (excluding mortgage servicing rights)         (6,104)         (7,335)         (6,104)         (6,379)           Related deferred tax liabilities         2,297         2,559         2,297         2,363	
Intangible assets (excluding mortgage servicing rights)         (6,104)         (7,335)         (6,104)         (6,379)           Related deferred tax liabilities         2,297         2,559         2,297         2,363	2,160,854
Related deferred tax liabilities         2,297         2,559         2,297         2,363	(69,976)
	(7,335)
S         2,049,583         S         2,049,583         S         2,100,873         S	2,559
	2,086,102
Book value per share of common stock	
Common shareholders' equity \$ 216,791 \$ 217,213 \$ 216,791 \$ 218,513 \$	217,213
Ending common shares issued and outstanding 10,776,869 10,776,869 10,822,380	10,776,869
Book value per share of common stock         \$         20.18         \$         20.18         \$         20.19         \$	20.16
Tangible book value per share of common stock	
Tangible common shareholders' equity <b>\$ 143,054 \$ 142,461 \$ 143,054 \$ 144,567 \$</b>	
Ending common shares issued and outstanding 10,776,869 10,776,869 10,822,380	142,461
S         13.32         \$         13.32         \$         13.32         \$         13.36         \$	142,461 10,776,869

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

#### **Reconciliations to GAAP Financial Measures (continued)**

(Dollars in millions)					_			
		Six Mont Jun	hs En ie 30	ded		Second	First	Second
		2013		2012		Quarter 2013	 Quarter 2013	 Quarter 2012
Reconciliation of return on average allocated capital/economic capital(1)								
Consumer & Business Banking								
Reported net income	\$	2,831	\$	2,740	\$	1,392	\$ 1,439	\$ 1,208
Adjustment related to intangibles <sup>(2)</sup>		4		7		2	 2	 4
Adjusted net income	\$	2,835	\$	2,747	\$	1,394	\$ 1,441	\$ 1,212
Average allocated equity <sup>(3)</sup>	\$	62,070	\$	55,880	\$	62,058	\$ 62,083	\$ 55,987
Adjustment related to goodwill and a percentage of intangibles		(32,070)		(32,198)		(32,058)	 (32,083)	 (32,180)
Average allocated capital/economic capital	\$	30,000	\$	23,682	\$	30,000	\$ 30,000	\$ 23,807
Global Banking								
Reported net income	\$	2,575	\$	2,802	\$	1,291	\$ 1,284	\$ 1,318
Adjustment related to intangibles <sup>(2)</sup>		1		2		_	 1	1
Adjusted net income	\$	2,576	\$	2,804	\$	1,291	\$ 1,285	\$ 1,319
Average allocated equity <sup>(3)</sup>	\$	45,412	\$	41,677	\$	45,416	\$ 45,407	\$ 41,903
Adjustment related to goodwill and a percentage of intangibles		(22,412)		(22,434)		(22,416)	(22,407)	(22,431)
Average allocated capital/economic capital	\$	23,000	\$	19,243	\$	23,000	\$ 23,000	\$ 19,472
Global Markets								
Reported net income	\$	2,128	\$	1,326	\$	959	\$ 1,169	\$ 497
Adjustment related to intangibles <sup>(2)</sup>		4		5		2	 2	 3
Adjusted net income	\$	2,132	\$	1,331	\$	961	\$ 1,171	\$ 500
Average allocated equity <sup>(3)</sup>	\$	35,372	\$	19,207	\$	35,372	\$ 35,372	\$ 18,655
Adjustment related to goodwill and a percentage of intangibles		(5,372)		(5,358)		(5,372)	 (5,372)	 (5,339)
Average allocated capital/economic capital	\$	30,000	\$	13,849	\$	30,000	\$ 30,000	\$ 13,316
Global Wealth & Investment Management								
Reported net income	\$	1,478	\$	1,098	\$	758	\$ 720	\$ 548
Adjustment related to intangibles <sup>(2)</sup>		9		12		5	 4	 6
Adjusted net income	\$	1,487	\$	1,110	\$	763	\$ 724	\$ 554
Average allocated equity <sup>(3)</sup>	\$	20,311	\$	17,107	\$	20,300	\$ 20,323	\$ 17,391
Adjustment related to goodwill and a percentage of intangibles		(10,311)		(10,391)		(10,300)	(10,323)	(10,380)
Average allocated capital/economic capital	\$	10,000	\$	6,716	\$	10,000	\$ 10,000	\$ 7,011
	-				-		 	 

(1) There are no adjustments to reported net income (loss) or average allocated equity fo*Consumer Real Estate* Services.
(2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital (or economic capital prior to 2013) plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.



# Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "should," would" and "could." The forward-looking statements made in this presentation represent Bank of America's current expectations, plans or forecasts of its future results and revenues and include statements regarding: the expectation that time to required funding will remain above two years' coverage; estimates of the bank holding company and bank leverage ratios; expectations regarding long-term debt levels, including that long-term debt will continue to decline over the remainder of 2013 and 2014; expectations regarding declining funding costs; estimates of Basel 3 liquidity ratios; estimates regarding the future levels of quarterly net interest income; expectations regarding Legacy Assets & Servicing (LAS) cost levels; expectations regarding LAS employee and contractor level; expectations regarding the amount and timing of cost savings the Company will have via Project New BAC; expectations regarding net charge-offs and future reserve releases; expectations regarding preferred dividends; expectations regarding fuer levels of mortgage production; expectations regarding the effective tax rate for 2013 and the impact of an additional U.K. corporate tax rate reduction; expectations regarding loans levels, including 60+ day delinquent loans; estimates of liability and range of possible loss for various representations and warranties claims; and other similar matters.

These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements. You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. "Risk Factors" of Bank of America's 2012 Annual Report on Form 10-K, and in any of Bank of America's subsequent SEC filings: the Company's ability to obtain required approvals or consents from third parties with respect to the MSR sale agreements; the Company's resolution of remaining differences with the government-sponsored enterprise (GSE)s regarding representations and warranties repurchase claims, including in some cases with respect to mortgage insurance rescissions, and foreclosure delays; the Company's ability to resolve representations and warranties claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the Company could face related servicing, securities, fraud, indemnity or other claims from one or more of the monolines or private-label and other investors; that final court approval of negotiated settlements is not obtained; future representations and warranties losses occurring in excess of the Company's recorded liability and estimated range of possible loss for GSE and non-GSE exposures; uncertainties about the financial stability of several countries in the European Union (EU), the increasing risk that those countries may default on their sovereign debt or exit the EU, and the related stresses on financial markets, the Euro and the EU and the Company's direct and indirect exposures to such risks; the uncertainty regarding the timing and final substance of any capital or liquidity standards, including the final Basel 3 requirements and their implementation for U.S. banks through rulemaking by the Board of Governors of the Federal Reserve System (Federal Reserve), including anticipated requirements to hold higher levels of regulatory capital, liquidity and meet higher regulatory capital ratios as a result of final Basel 3 or other capital or liquidity standards; the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the Company's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the Company's actions to mitigate such impacts; the Company's satisfaction of its borrower assistance programs under the global settlement agreement with federal agencies and state attorneys general (National Mortgage Settlement) and under the agreement with the Office of the Comptroller of the Currency (OCC) and Federal Reserve; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; the inherent uncertainty of litigation and, while litigation expense is expected to continue in future periods, it is expected to vary from period to period; unexpected claims, damages and fines resulting from pending or future litigation and regulatory proceedings; the Company's ability to fully realize the cost savings and other anticipated benefits from Project New BAC, including in accordance with currently anticipated timeframes; potential tapering of the Federal Reserve Bank's bond buying program; the impacts on the Company of a higher interest rate environment; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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# **Important Presentation Information**

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It
  speaks only as of the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation
  to, and disclaims any duty to, update any of the information provided.
- Certain prior period amounts have been reclassified to conform to current period presentation.
- The Company's fully phased-in Basel 3 estimates and the proposed supplementary leverage ratio are based on its current understanding of the Advanced Approach under the final Basel 3 rules, assuming all relevant regulatory model approvals except for the potential reduction to RWA resulting from the Comprehensive Risk Measure after one year. These estimates will evolve over time as the Company's businesses change and as a result of further rulemaking or clarification by U.S. regulatory agencies. The final Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the Company's capital ratio would likely be adversely impacted, which in some cases could be significant. In addition to Basel 1 with Market Risk Final Rule capital ratios, these estimates assist management, investors and analysts in assessing capital adequacy and comparability under Basel 3 capital standards to other financial services companies. The Company continues to evaluate the potential impact of proposed rules and anticipates it will be in compliance with any final rules by the proposed effective dates.
- Certain financial measures contained herein represent non-GAAP financial measures. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended June 30, 2013 and other earnings-related information available through the Bank of America Investor Relations web site at: <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>.
- Effective January 1, 2013, on a prospective basis, the Company adjusted the amount of capital being allocated to its business segments. The adjustment reflects a refinement to the prior-year methodology (economic capital) which focused solely on internal risk-based economic capital models. The refined methodology (allocated capital) now also considers the effect of regulatory capital requirements in addition to internal risk-based economic capital models. The Company 's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. The capital allocated to the Company 's business segments is currently referred to as allocated capital and, prior to January 1, 2013, was referred to as economic capital, both of which represent non-GAAP financial measures. Allocated capital in the Company 's business segments is subject to change over time.

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# Solid Progress on Core Strategy

- Financial foundation remains strong:
  - Continued to optimize the balance sheet, reduce debt and maintain significant liquidity
  - Further improved Basel 1 and Basel 3 Tier 1 common capital ratios
  - Redeemed \$5.5B of preferred stock and repurchased \$1.0B of common stock, or 80MM shares
  - Reduced expenses while investing in focused areas to drive growth
- Driving business with the customers and clients we serve:
  - Consumer businesses regaining market share post-transformation
    - Solid mortgage originations
    - U.S. credit card balances have stabilized
  - Wealth management achieved record revenue and profitability
  - Commercial lending grew with new and existing clients
  - Investment banking and sales and trading platforms remain industry leaders



# 2Q13 Results

# Summary Income Statement (\$B except EPS) <sup>1</sup>

Net interest income <sup>2, 3</sup>	\$10.8
Noninterest income	12.2
Total revenue, net of interest expense 2,3	22.9
Noninterest expense	16.0
Pre-tax, pre-provision earnings <sup>2</sup>	6.9
Provision for credit losses	1.2
Income before income taxes	5.7
Income tax expense <sup>2, 3</sup>	1.7
Net income	\$4.0
Diluted earnings per share	\$0.32
Average diluted common shares (in billions)	11.5

<sup>1</sup> Amounts may not total due to rounding. <sup>2</sup> Fully taxable-equivalent (FTE) basis. Represents a non-GAAP financial measure. <sup>3</sup> Represents a non-GAAP financial measure. On a GAAP basis, net interest income; total revenue, net of interest expense; and income tax expense were \$10.5B, \$22.7B and \$1.5B for 2Q13, respectively. For reconciliations of these measures to GAAP financial measures, see the accompanying reconciliations in the earnings release and other earnings-related information.



# **Balance Sheet Highlights**

		Inc /	Dec)
2Q13		1Q13	2Q12
\$2,123.3		(\$51.5)	(\$37.5)
921.6		10.0	29.3
1,080.8		(14.4)	45.6
14.2		(4.5)	(4.5)
143.1		(1.5)	0.6
6.98	%	10 bps	15 bps
\$216.8		(\$1.7)	(\$0.4)
10.21	%	16 bps	16 bps
6.55		449	266
9.88		676	393
0.74		47	29
\$13.32		(\$0.04)	\$0.10
20.18		(0.01)	0.02
10.74		(0.08)	(0.03)
	\$2,123.3 921.6 1,080.8 14.2 143.1 6.98 \$216.8 10.21 6.55 9.88 0.74 \$13.32 20.18	\$2,123.3 921.6 1,080.8 144.2 143.1 5,216.8 5,216.8 5,216.5 9,88 0,74 5,13.32 2,0.18	\$2,123.3     \$\$\$(\$\$1.5)       921.6     10.0       1,080.8     \$\$(14.4)       14.2     \$\$(15.5)       143.1     \$\$(15.7)       5216.8     \$\$(\$1.7)       10.21     \$\$(\$1.6)       6.55     \$\$449       9.88     \$\$676       0.74     \$\$47       \$\$13.32     \$\$(\$0.04)       \$\$21.33     \$\$(\$0.04)

- Loans and leases were up \$10B from 1Q13, driven by continued strength in commercial loan originations
- Ending deposits were down seasonally from 1Q13, however, average deposits increased \$5B during 2Q13
- Redeemed \$5.5B of high coupon preferred stock
- Returned approximately \$1.0B of capital through 80MM common shares repurchased below tangible book value per share at an average price of \$12.59; authorized to repurchase an additional \$4.0B through 1Q14
- Tangible book value per share of \$13.32<sup>1</sup> was down slightly from 1Q13, as earnings and share repurchases mostly offset a \$4.2B after-tax decline in accumulated other comprehensive income (AOCI)

<sup>1</sup> Represents a non-GAAP financial measure. For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

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# **Regulatory Capital**

\$ in billions	4Q12	Pro-forma 4Q12 <sup>1,2</sup>	1Q13	2Q13
Basel 1 1				
Tier 1 common capital	\$133.4	\$133.4	\$136.1	\$139.5
Risk-weighted assets	1,206.0	1,284.8	1,298.2	1,288.2
Tier 1 common ratio	11.06%	10.38%	10.49%	10.83%
Basel 3 (fully phased-in) <sup>3</sup>				
Tier 1 common capital	\$128.6		\$128.8	\$125.8
Risk-weighted assets	1,390.9		1,353.6	1,310.4
Tier 1 common ratio	9.25%		9.52%	9.60%

#### Basel 3 Tier 1 Common Ratio <sup>3</sup>



#### Basel 1<sup>1</sup>

• Continued to grow Tier 1 common capital ratio to 10.83%, up 34bps from 1Q13 and 45bps from pro-forma 4Q12

#### Basel 3<sup>3</sup>

- Estimated Tier 1 common capital ratio of 9.60%, up 8bps from 1Q13
- \$43B RWA reduction driven by overall improvement in credit quality

#### Proposed Supplementary Leverage Ratio <sup>4</sup>

 In connection with the July 2013 proposed U.S. NPR, we estimate our bank holding company supplementary leverage ratio to be approximately 4.9% - 5.0% at 2Q13

7

<sup>1</sup> As of January 1, 2013, the Market Risk Final Rule became effective under Basel 1. The Market Risk Final Rule introduces new measures of market risk including a charge related to stressed Value-at-Risk (sVaR), an incremental risk charge and a comprehensive risk measure, as well as other technical modifications. Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-SC. <sup>2</sup> Pro-forma 4Q12 Tier 1 common capital includes the estimated impact of the Market Risk Final Rule, an increase of approximately \$78.88 of risk-weighted assets, as of 4Q12. Represents a non-GAAP financial measure.

<sup>3</sup> Based on the Advanced Approach under the final Basel 3 rules issued on July 2, 2013. Represents a non-GAAP financial measure. For important presentation information, see slide 3 and reconciliations on slide 23.

<sup>4</sup>The supplementary leverage ratio is calculated in accordance with the final Basel 3 rules and represents an average of the monthly ratios for the quarter of Tier 1 capital to the sum of on-balance sheet assets and off-balance sheet exposures, including, among other items, derivative and securities financing transactions.

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## **Funding and Liquidity**

### Long-term Debt (\$B)



### Global Excess Liquidity Sources (\$B) and Time to Required Funding (months) <sup>1, 2</sup>



- Long-term debt declined approximately \$18B, as maturities continued to outpace issuances, resulting in reduced interest expense
  - Long-term debt expected to continue to decline over the remainder of 2013 and 2014
  - Scheduled parent company debt maturities are \$13B for the second half of 2013 and \$39B in 2014 <sup>3</sup>
- Global Excess Liquidity Sources continued to be robust at \$342B
  - Quarterly decline of \$30B driven by expected seasonal deposit outflows, debt maturities and preferred stock redemptions, as well as a reduction in securities balance valuations in the bank
  - Parent company liquidity remained strong at \$95B, down only \$5B due to capital actions from subsidiaries
  - Time to Required Funding <sup>2</sup> increased to 32 months; expected to remain above two years coverage

8

<sup>1</sup> Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or broker/dealer subsidiaries are subject to certain regulatory restrictions.

<sup>2</sup> Time to Required Funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of both Bank of America Corporation and Merrill Lynch & Co., Inc. can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. For 2Q12 through 2Q13, we have included in the amount of unsecured contractual obligations the \$9.6B liability, including estimated costs, for settlements such as the previously announced BNY Mellon private-label securitization settlement.

<sup>3</sup> Parent company debt maturities are defined as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation or Merrill Lynch & Co., Inc.

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### Net Interest Income

Reported Net Interest Income (NII) (\$B)<sup>1</sup>

#### \$10.9 \$12 \$10.8 4% \$10.6 \$10.2 \$9.8 \$10 3% \$8 \$6 2.43% 2.44% 2% 2.35% 2.32% 2.21% \$4 1% \$2 \$0 0% 2Q12 3Q12 4Q12 1Q13 2Q13 Net interest income Net interest yield

### NII Excluding Market-related Items (\$B) 1,2



2Q13 reported NII decreased modestly to \$10.8B, while the net interest yield improved slightly from 1Q13 due to:

Benefits from:

- Reduction in long-term debt
- Higher commercial loan balances
- Positive impacts from market-related premium amortization expense
- One additional interest accrual day

Primarily offset by:

- Lower consumer loan balances and yields
- Less trading NII due to a reduction in balances and shift in composition
- We continue to be asset sensitive with benefits to NII as rates move higher
- Given the increase in rates during the quarter, we expect NII excluding market-related items to build over time from \$10.4B at 2Q13

<sup>1</sup> FTE basis. NII on a FTE basis represents a non-GAAP financial measure. On a GAAP basis, reported NII was \$10.5B, \$10.7B, \$10.3B, \$9.9B and \$9.5B for 2Q13, 1Q13, 4Q12, 3Q12 and 2Q12, respectively. For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.
<sup>2</sup> NII on a FTE basis excluding market-related items represents a non-GAAP financial measure. The difference between reported NII on a FTE basis and adjusted reflects market-related impacts of premium

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amortization expense and hedge ineffectiveness of \$0.4B, \$0.3B, \$0.0B, \$(0.3)B and \$(0.5)B for 2Q13, 1Q13, 4Q12, 3Q12 and 2Q12, respectively.

# **Expense Highlights**

### Noninterest Expense (\$B)



#### Full-time Equivalent Employees (000's)



- Continued success in lowering expenses, as New BAC remains on track and LAS initiatives are slightly ahead of schedule
- Total expenses declined \$3.5B from 1Q13
  - Litigation expense declined \$1.7B to \$0.5B, as 1Q13 included notable settlement costs<sup>2</sup>
  - LAS expense, excluding mortgage-related litigation, of \$2.3B declined approximately \$0.25B
    - Given the progress made, we expect 4Q13 LAS expense, excluding litigation, to be below \$2.0B, a modest improvement from our previous estimate of \$2.1B
  - Annual retirement-eligible compensation costs of \$0.9B were recorded in 1Q13
  - All other expense decline of \$0.6B was primarily driven by lower incentive compensation and New BAC efforts
- FTE employees were down 5.6K, or 2.1%, from 1Q13, primarily due to reductions in LAS and staff associated with consumer delivery network optimization

<sup>1</sup> Represents a non-GAAP financial measure. Excludes mortgage-related litigation expense of \$215MM, \$2.0B and \$175MM in 2Q13, 1Q13 and 2Q12, respectively.
<sup>2</sup> 1Q13 included settlements associated with MBIA and RMBS litigation.

### Asset Quality Trends Continued to Improve



#### Net Charge-offs and Provision for Credit Losses (\$B)

### Allowance for Loans and Leases (\$B)



- Net charge-off and delinquency trends continue to be positive
- Improvement in our consumer real estate portfolio drove a 16% decline in net charge-offs from 1Q13, to \$2.1B at 2Q13
- Residential mortgage and home equity losses improved 29% from 1Q13 and 54% from 2Q12
- Total net charge-off ratio was 0.94% in 2Q13; below 1% for the first time since 2006
- Reserve coverage levels remain strong, with allowance to net charge-offs improving to 2.51x<sup>1</sup>
  - 2Q13 included a reserve release of \$0.9B, of which \$0.3B was associated with the purchased-credit impaired portfolio
- Given improving trend in delinquencies and other metrics, we expect net charge-offs to come in below \$2.0B in 3Q13

<sup>1</sup> Net charge-offs for 2013 and 1013 exclude write-offs of consumer PCI loans of \$313MM and \$839MM. There were no write-offs of consumer PCI loans in 2012. Allowance/annualized net charge-offs and PCI write-offs were 2.18x and 1.65x for 2013 and 1013. The allowance (excluding PCI loans)/annualized net charge-offs were 2.04x, 1.76x and 1.46x for 2013, 1013 and 2012, respectively, which excludes valuation allowance on purchased credit-impaired loans of \$3.9B, \$4.5B and \$9.0B at 2013, 1013 and 2012, respectively.



# Consumer & Business Banking (CBB)<sup>1</sup>

	12 C	Inc/(Dec)	
\$ in millions	2Q13	1Q13	2Q12
Net interest income <sup>2</sup>	\$5,034	\$21	\$156
Noninterest income	2,400	1	(217)
Total revenue, net of interest expense 2	7,434	22	(61)
Provision for credit losses	967	15	(190)
Noninterest expense	4,183	13	(237)
Income tax expense 2	892	41	182
Net income	\$1,392	(\$47)	\$184

Key Indicators (\$ in billions)	2Q13	1Q13		2Q12
Average deposits	\$522.3	\$502.5		\$474.3
Average loans and leases	163.6	165.8		173.6
Client brokerage assets	84.2	82.6		72.2
Rate paid on deposits	0.12	% 0.13	%	0.19 9
Mobile banking customers (MM)	13.2	12.6		10.3
Number of banking centers	5,328	5,389		5,594
Credit card purchase volumes	\$58.2	\$52.2		\$54.4
Debit card purchase volumes	67.7	64.6		65.0
Return on average allocated capital <sup>3</sup>	18.6	% 19.5	%	

- Recorded net income of \$1.4B, down modestly from prior quarter, but up 15% from prior year on expense and credit cost improvements
- Customer activity was highlighted by:
  - Increase in average deposit balances of \$8.9B from 1Q13, excluding \$10.9B of transfers from GWIM
  - Average loans reflect stabilized card balances and growth in auto lending
    - Ending U.S. credit card balances grew \$0.5B from 1Q13
  - Extended small business loans and commitments of approximately \$2.8B in 2Q13, a 24% increase over 2Q12
  - U.S. consumer credit card retail spend per average active account increased 9% from 2Q12
  - Client brokerage assets increased 17% from 2Q12, driven by account flows and market growth
- · We continue to optimize the delivery network
  - Customers increasing usage of self-service channels
    - Mobile Banking users are up 28% from 2Q12
    - 4% of all checks, or 11.7MM, now deposited utilizing Mobile Check Deposits (capability launched in mid 2012)
  - Banking centers of 5,328 were reduced by 266 from 2Q12

<sup>1</sup> During 2Q13, consumer Dealer Financial Services results were moved to CBB from Global Banking and prior periods were reclassified to conform to current period presentation. <sup>2</sup> FTE basis.

<sup>3</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 3, and for reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

# Consumer Real Estate Services (CRES)<sup>1</sup>: Home Loans

		Inc/(Dec)	
\$ in millions	2Q13	1Q13	2Q12
Net interest income <sup>2</sup>	\$344	(\$3)	\$ 14
Noninterest income	660	27	(135)
Total revenue, net of interest expense 2	1,004	24	(121)
Provision for credit losses	64	(28)	99
Noninterest expense	863	50	72
Income tax expense 2	30	2	(106)
Net income	\$47	\$-	(\$186)

Key Indicators (\$ in billions)	2Q13	1Q13	2Q12
Average loans and leases	\$46.9	\$47.2	\$50.6
Total Corporation home loan originations:			
First mortgage	25.3	23.9	18.0
Home equity	1.5	1.1	0.9
Total CRES core production revenue 3	0.9	0.8	0.9

### CRES First Mortgage Production (\$B)<sup>3</sup>



<sup>1</sup> CRES includes Home Loans and Legacy Assets & Servicing.

<sup>2</sup> FTE basis.

<sup>3</sup> Includes core production revenue from Home Loans and Legacy Assets & Servicing.

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- Total Corporation first-lien retail mortgage originations increased 6% from 1Q13, to \$25.3B
  - Direct-to-retail market share grew to an estimated 5.2% from 4.9% in the prior quarter
- While first-lien mortgage production increased from 1Q13 and 2Q12, we experienced industry-wide margin compression which impacted core production revenue
  - Slowdown in production is expected as the mortgage pipeline came down 5% from 1Q13
- Provision expense was favorable by \$28M from 1Q13, driven by continued portfolio improvements and higher home prices
- Expenses increased from 1Q13 as we increased our fulfillment capacity and employed more mortgage loan officers, primarily in the banking centers

# CRES<sup>1</sup>: Legacy Assets & Servicing

		Inc/(Dec)	
\$ in millions	2Q13	1Q13	2Q12
Net interest income <sup>2</sup>	\$355	(\$41)	(\$28)
Noninterest income	756	(180)	(265)
Total revenue, net of interest expense 2	1,111	(221)	(293)
Provision for credit losses	227	(16)	5
Noninterest expense	2,531	(2,062)	(202)
Income tax benefit 2	(663)	637	(89)
Net loss	(\$984)	\$1,220	(\$7)

Key Indicators (\$ in billions)	2Q13	1Q13	2Q12
Average loans and leases	\$43.2	\$45.7	\$54.9
MSR, end of period (EOP)	5.8	5.8	5.7
Capitalized MSR (bps)	77	61	47
Serviced for investors (EOP, in trillions)	0.8	0.9	1.2
Servicing income	0.7	0.9	1.3
Total servicing portfolio (# loans in mm)	53	6.4	8.4

#### 60+ day delinquent loans (# loans in MM)



- Net loss of \$1.0B improved from 1Q13 as a result of lower litigation (1Q13 included settlements for MBIA and RMBS litigation) and operating costs, which more than offset a decline in revenue
- Revenue declined \$0.2B from 1Q13, driven by reduced servicing income on a smaller servicing portfolio and less favorable MSR hedged performance, partially offset by a higher sales volume of loans that had returned to performing status
- 60+ day delinquent loans, which peaked at 1.4MM in 4Q10, are down to 492K and are expected to be less than 375K by year-end
- LAS employees declined for the third straight quarter to 37.9K
- LAS expense, excluding litigation, of \$2.3B in 2Q13 compared to a peak of \$3.1B in 4Q12; expect 4Q13 to be below \$2.0B<sup>3</sup>



#### LAS Employees (000's)

<sup>1</sup> CRES includes Home Loans and Legacy Assets & Servicing.

<sup>2</sup> FTE basis.

<sup>3</sup> Represents a non-GAAP financial measure. Excludes mortgage-related litigation expense of \$215MM and \$672MM in 2Q13 and 4Q12. Also excludes \$1.1B provision for IFR acceleration agreement in 4Q12.

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## Global Wealth & Investment Management (GWIM)

	12	Inc/(Dec)	
\$ in millions	2Q13	1Q13	2Q12
Net interest income 1	\$1,505	(\$91)	\$112
Noninterest income	2,994	169	293
Total revenue, net of interest expense 1	4,499	78	405
Provision for credit losses	(15)	(37)	(62)
Noninterest expense	3,272	19	95
Income tax expense 1	484	58	162
Net income	\$758	\$38	\$210

Key Indicators (\$ in billions)	2Q13	1Q13	2Q12
Liquidity AUM flows	(\$0.7)	(\$2.2)	(\$0.1)
Long-term AUM flows	7.7	20.4	3.8
Financial advisors (in thousands) 2	15.8	16.1	16.8
Pre-tax margin	27.6 %	25.9 %	21.2 %
Return on average allocated capital 3	30.6	29.4	

### Total Client Balances (\$B, EOP)



- Record quarter with net income of \$0.8B and a pre-tax margin of 27.6%, driven by strong revenue performance and improved credit costs
- Asset management fees of \$1.7B increased \$0.1B, or 7%, from 1Q13 due to improved market conditions and long-term AUM flows
- Noninterest expense increased slightly, driven by volume-related expenses
- Long-term AUM flows of \$8B, double 2Q12 levels
- Ending loans grew by \$5B, or 4%, from 1Q13, driven by securities-based lending and residential mortgage
- Ending deposit balances declined from 1Q13, driven by seasonal tax outflows

<sup>1</sup> FTE basis.

<sup>2</sup> Includes Financial Advisors in the Consumer & Business Banking segment of 1,587, 1,591 and 1,383 at 2Q13, 1Q13 and 2Q12, respectively.

<sup>3</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 3, and for reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

# Global Banking<sup>1</sup>

	5-00-00-00-00-00-00-00-00-00-00-00-00-00	Inc/(Dec)	
\$ in millions	2Q13	1Q13	2Q12
Net interest income <sup>2</sup>	\$2,252	\$92	\$312
Noninterest income	1,887	17	(81)
Total revenue, net of interest expense <sup>2</sup>	4,139	109	231
Provision for credit losses	163	14	315
Noninterest expense	1,859	22	(108)
Income tax expense 2	826	66	51
Net income	\$1,291	\$7	(\$27)
Key Indicators (\$ in billions)	2Q13	1Q13	2Q12
Average loans and leases	\$255.7	\$244.1	\$219.5
Average deposits	227.7	221.1	213.9

	221.1	213.3	
1.9	1.8	1.7	
1.4	1.4	1.4	
22.5 %	22.7	% -	
0.12	0.12	0.23	%
\$10.6	\$10.3	\$14.8	
1.1	1.6	3.3	
	1.4 22.5 % 0.12 \$10.6	1.9         1.8           1.4         1.4           22.5         %         22.7           0.12         0.12           \$10.6         \$10.3	1.9         1.8         1.7           1.4         1.4         1.4           22.5         22.7         %           0.12         0.12         0.23           \$10.6         \$10.3         \$14.8

Corporation-wide IB Fees	2Q13	1	Q13		2Q12	
Advisory	\$262	\$262 \$257			\$340	
Debt	987		1,022		646	
Equity	356	356 32			192	
Gross IB fees (incl. self-led)	1,605	-	1,602		1,178	
Self-led	(49)		(67)		(32)	
Net IB fees (excl. self-led)	\$1,556		\$1,535		\$1,146	
Gross IB fees by region						
U.S. / Canada	81 9	6	80	%	82	%
International	19		20		18	

- Solid earnings from higher net interest income due to strong loan . growth, and near record investment banking fees
- . Maintained strong #2 ranking globally in net IB fees 4
- Corporation-wide IB fees of \$1.6B (excluding self-led) increased . \$21MM from 1Q13, and \$410MM, or 36%, from 2Q12; increase from 2Q12 driven by higher debt and equity underwriting fees
- . Credit quality strength remains stable
- . Average loans and leases increased \$11.6B from 1Q13 and \$36.2B from 2Q12, driven by growth primarily in commercial & industrial and commercial real estate
  - Balances from international regions increased \$6.7B, or 11%, compared to 1Q13 and \$15.7B, or 29%, compared to 2Q12



#### Average Loans and Leases (\$B)

<sup>1</sup> During 2Q13, consumer Dealer Financial Services results were moved from Global Banking to CBB and prior periods were reclassified to conform to current period presentation. <sup>2</sup> FTE basis.

<sup>3</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 3, and for reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information. <sup>4</sup> Ranking per Dealogic as of July 1, 2013.

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# **Global Markets**

		Inc/(	Dec)
in millions	2Q13	1Q13	2Q12
Net interest income 1	\$1,013	(\$96)	\$292
Noninterest income (excl. DVA) 2	3,138	(677)	125
Total revenue (excl. DVA) 2.3	4,151	(773)	417
DVA	38	93	194
Total revenue, net of interest expense 1	4,189	(680)	611
Provision for credit losses	(16)	(21)	(15)
Noninterest expense	2,769	(304)	(86)
Income tax expense 1	477	(145)	250
Net income	\$959	(\$210)	\$462
Net income (excl. DVA) <sup>2</sup>	935	(269)	340

Key Indicators (\$ in billions)	2Q13	1Q13	2Q12
Average trading-related assets	\$491.0	\$504.3	\$459.9
IB fees	0.7	0.7	0.4
Sales and trading revenue	3.5	4.1	3.2
Sales and trading revenue (excl. DVA) 4	3.5	4.2	3.3
FICC (excl. DVA) 4	2.3	3.0	2.6
Equities (excl. DVA) <sup>4</sup>	1.2	1.1	0.8
Average VaR (\$ in MM) 5	69	80	63
Return on average allocated capital 6	12.9%	15.8%	-

- Revenue and earnings reflect solid improvement from 2Q12 and a decline from 1Q13
- Excluding DVA<sup>4</sup>, sales and trading revenue of \$3.5B decreased \$0.7B, or 17%, from 1Q13; and increased \$0.1B, or 4%, from 2Q12
  - FICC revenue (excl. DVA) <sup>4</sup> of \$2.3B decreased \$0.3B compared to 2Q12 and \$0.7B compared to 1Q13, as market conditions became more challenging toward the end of the quarter
  - Equities revenue (excl. DVA)<sup>4</sup> of \$1.2B increased \$0.4B compared to 2Q12 and \$45MM compared to 1Q13, largely driven by market share gains in cash equities, improved performance in equity derivatives, as well as increased financing activity
- Noninterest expense decreased \$86MM, or 3%, from 2Q12 due to lower operating costs; and decreased \$0.3B, or 10%, from 1Q13, primarily driven by lower incentive compensation

#### <sup>1</sup> FTE basis.

<sup>2</sup> Represents a non-GAAP financial measure. Net DVA results were gains of \$38MM, and losses of \$55MM and \$156MM in 2Q13, 1Q13 and 2Q13, respectively.

<sup>3</sup> In addition to sales and trading revenue, Global Markets shares with Global Banking in certain deal economics from investment banking and loan origination activities.

<sup>4</sup> For this presentation, sales and trading revenue excludes DVA gains/losses which represents a non-GAAP financial measure. Net DVA gains included in fixed income, currency and commodities revenue were \$33 million, losses of \$65 million and \$137 million for 2Q13, 1Q13 and 2Q12, respectively. Net DVA gains included in equities revenue were \$5 million, \$10 million and losses of \$19 million for 2Q13, 1Q13 and 2Q12, respectively.

<sup>6</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 3, and for reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.



<sup>&</sup>lt;sup>5</sup>VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level.

# All Other 1

	12	Inc/(Dec)		
\$in millions	2013	1Q13	2012	
Total revenue, net of interest expense 2	\$573	\$209	(\$25)	
Provision for credit losses	(179)	(429)	(714)	
Noninterest expense	541	(1,220)	(564)	
Income tax benefit 2	(338)	337	340	
Net income	\$549	\$1,521	\$913	

Key Indicators (\$ in billions)	2Q13	1Q13	2Q12
Average loans and leases	\$238.9	\$244.6	\$263.6
Average deposits	33.8	35.5	43.7
Book value of Global Principal Investments	2.2	2.8	4.1
Total BAC equity investment exposure	14.3	15.0	15.8

- Net income improvement from 1Q13 was driven by securities gains, the absence of the 1Q13 annual retirement-eligible compensation costs and a decrease in the provision for credit losses
- Revenue was impacted by the following selected items:

\$ in millions	2Q13	1Q13	2Q12
FVO on structured liabilities	\$10	(\$90)	(\$62)
Equity investment income	576	520	(36)
Gains on sales of debt securities	452	67	354
Gains on liability management actions	-	-	505

- Provision for credit losses declined \$0.4B from 1Q13 resulting from improvements in the residential mortgage and non-U.S. credit card portfolios
- Noninterest expense decreased \$1.2B from 1Q13 on lower incentive compensation driven by the annual retirement-eligible compensation costs in 1Q13 of \$0.9B; \$0.6B decline from 2Q12, driven by lower litigation costs

<sup>1</sup> All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the wholeloan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, gains/losses on structured liabilities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Equity Investments include Global Principal Investments, strategic and certain other investments. All Other includes certain residential mortgage loans that are managed by LAS.
<sup>2</sup> FTE basis.



# **Results by Business Segment**

				2Q13			
\$ in millions	Total Corporation	СВВ	CRES	GWIM	Global Banking	Global Markets	All Other
Net interest income <sup>1, 2</sup>	\$10,771	\$5,034	\$699	\$1,505	\$2,252	\$1,013	\$268
Card income	1,469	1,186	-	70	101	31	81
Service charges	1,837	1,035	1	21	701	79	
Investment and brokerage services	3,143	55	-	2,441	29	549	69
Investment banking income (loss)	1,556	1	(2)	143	792	668	(46)
Equity investment income	680	38	-	3	2	61	576
Trading account profits (losses)	1,938		(1)	41	19	1,848	31
Mortgage banking income (loss)	1,178		1,411	4		2	(239)
Gains on sales of debt securities	457		1		-	4	452
All other income (loss)	(80)	85	6	271	243	(66)	(619)
Total noninterest income	12,178	2,400	1,416	2,994	1,887	3,176	305
Total revenue, net of interest expense 1, 2	22,949	7,434	2,115	4,499	4,139	4,189	573
Total noninterest expense	16,018	4,183	3,394	3,272	1,859	2,769	541
Pre-tax, pre-provision earnings (loss) <sup>1</sup>	6,931	3,251	(1,279)	1,227	2,280	1,420	32
Provision for credit losses	1,211	967	291	(15)	163	(16)	(179)
Income (loss) before income taxes	5,720	2,284	(1,570)	1,242	2,117	1,436	211
Income tax expense (benefit) 1, 2	1,708	892	(633)	484	826	477	(338)
Net income (loss)	\$4,012	\$1,392	(\$937)	\$758	\$1,291	\$959	\$549

<sup>1</sup> FTE basis. FTE basis for the Total Corporation and pre-tax, pre-provision earnings are non-GAAP financial measures. <sup>2</sup> For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

# Representations and Warranties Exposure<sup>1</sup> (2004-2008 vintages)

	New Claim Trends (UPB)													
\$ in millions	2012		3Q12		4Q12		1013		2Q13		Mix <sup>2</sup>			
Pre 2005	\$117		\$73		\$79		\$29		\$49	1	2	%		
2005	619		393		307		220		59		8			
2006	3,768		1,485		1,566		737		476		34			
2007	2,752		2,135		1,830		693		618		42			
2008	412		701		490		40		52		10			
Post 2008	545		196		189		129		77		4			
New Claims	\$8,213		\$4,983		\$4,461		\$1,848		\$1,331					
% GSEs	53	%	54	%	57	%	22	%	40	%				
Rescinded claims	\$876		\$1,877		\$1,131		\$409		\$1,381					
Approved repurchases	704		322		468		311		364					

	Outstandin	g Claims by (	counterpar	су (ОРВ)	
\$ in millions	2Q12	3Q12	4Q12	1Q13	2Q13
GSEs	\$10,936	\$12,274	\$13,530	\$1,138	\$1,120
Private	8,641	10,559	12,299	13,509	13,986
Monolines	3,128	2,629	2,449	2,488	1,542
Total	\$22,705	\$25,462	\$28,278	\$17,135	\$16,648
	\$12.2B asso January 2	laims included ciated with the 2013 FNMA lement	]	1Q13 monolii included \$945Mi with the May 2	M associated

	Reserves Established (Balances Shown for 2004-2008 Originations) (\$B)											
Counterparty	Original Balance	Outstanding Balance	Have Paid	Reserves Established <sup>3, 4</sup>	Commentary <sup>3, 5</sup>							
GSE - FHLMC (CFC)	\$196	\$56			FHLMC Agreement							
GSE - FNMA (LCHL and LBAC)	824	202			FNMA Agreement							
GSE All Other	98	25			Reserves established; Included in RPL							
Second-lien monoline	81	11			Completed agreements with Assured, Syncora and MBIA							
Whole loans sold	55	12			Reserves established							
Private label (CFC issued)	409	117			BNY Mellon settlement pending court approval							
Private label (non CFC bank issued)	242	49			Reserves established; Included in RPL							
Private label (3rd party issued)	176	48	6		Reserves established; Included in RPL							
	\$2,081	\$520	\$21.7	\$14.0								

<sup>1</sup> Exposures identified above relate only to repurchase claims associated with purported representations and warranties breaches. They do not include any exposures associated with related litigation matters; separate foreclosure costs and related costs and assessments; or possible losses related to potential claims for breaches of performance of servicing obligations, potential securities law or fraud claims, potential indemnity or other claims against us, including claims related to loans guaranteed by the FHA. If adverse to us, the aforementioned items could have a material adverse effect on our financial results in future periods. <sup>2</sup> Mix for new claim trends is calculated based on last four quarters.

<sup>3</sup> Level of reserves established and RPL are subject to adjustments in future periods based on a number of factors including ultimate resolution of the BNY Mellon settlement, changes in estimated repurchase rates, economic conditions, home prices, consumer and counterparty behavior, and a variety of judgmental factors.

Consummany, nome prices, consumer and counterparty behavior, and a variety or judgmental factors.
 A Does not include litigation reserves established. In addition, the company currently estimates the RPL could be up to \$4B over accruals at June 30, 2013, unchanged from March 31, 2013. Following the FNMA settlement, the remaining RPL covers principally non-SE exposures.
 Sefer to pages 57-59 of Bank of America's 2012 Form 10-K on file with SEC for additional disclosures.

# Home Loans Asset Quality Key Indicators

		Residential	Mortgage 1			Home	Equity		
	2	Q13	10	213	20	Q13	1013		
\$ in millions	As Reported	Excluding Purchased Credit-impaired and Fully-insured Loans	As Reported	Excluding Purchased Credit-impaired and Fully-insured Loans	As Reported	Excluding Purchased Credit-impaired	As Reported	Excluding Purchased Credit-impaired	
Loans end of period Loans average	\$253,959 256,224	\$143,474 146,284	\$256,804 257,610	\$143,944 146,019	\$100,011 101,708	\$92,580 94,157	\$103,338 105,939	\$95,581 97,881	
Net charge-offs <sup>2</sup> % of average loans	\$271 0.43 9	\$271 6 0.74 %	\$383 0.60 %	\$383 1.06 %	\$486 1.92 %	\$486 2.07 %	\$684 2.62 %	\$684 2.83 %	
Allowance for loan losses % of loans	\$6,071 2.39 9	\$3,677 6 2.56 %	\$6,731 2.62 %	\$3,927 2.73 %	\$6,325 6.32 %	\$4,794 5.18 %	\$6,707 6.50 %	\$5,021 5.25 %	
Average refreshed (C)LTV <sup>3</sup>		73		75		78		79	
90%+ refreshed (C)LTV 3		23 %		26 %		35 %		37 %	
Average refreshed FICO		721		718		744		744	
% below 620 FICO		13 %		14 %		8 %		8 %	

<sup>1</sup> Excludes FVO loans.

<sup>2</sup> 2Q13 and 1Q13 exclude write-offs of consumer PCI loans of \$203MM and \$94MM related to residential mortgage and \$110MM and \$745MM related to home equity. 2Q13 and 1Q13 net charge-off ratios including the PCI write-offs for residential mortgage were 0.74% and 0.75%, and for home equity were 2.35% and 5.47%. <sup>3</sup> Loan-to-value (LTV) calculations apply to the residential mortgage portfolio. Combined Ioan-to-value (CLTV) calculations apply to the home equity portfolio.

# Basel 1 to Basel 3 (Fully Phased-in) 1, 2, 3

\$ in millions	June 30,	March 31,	December 31,
Regulatory Capital – Basel 1 to Basel 3 (fully phased-in)	2013	2013	2012
Basel 1 Tier 1 capital	\$156,689	\$158,677	\$155,461
Deduction of qualifying preferred stock and trust preferred securities	(17,170)	(22,558)	(22,058)
Basel 1 Tier 1 common capital	\$139,519	\$136,119	\$133,403
Deduction of defined benefit pension assets	(787)	(776)	(737)
Change in DTA and other threshold deductions (DTA temporary differences,			
MSRs and significant investments)	(6,761)	(4,501)	(3,020)
Change in all other deductions, net	(6,125)	(2,032)	(1,020)
Basel 3 (fully phased-in) Tier 1 common capital	\$125,846	\$128,810	\$128,626
Risk-weighted Assets – Basel 1 to Basel 3 (fully phased-in)			
Basel 1 risk-weighted assets	\$1,288,159	\$1,298,187	\$1,205,976
Net change in credit and other risk-weighted assets	22,276	55,454	103,085
Increase due to Market Risk Final Rule	-	2	81,811
Basel 3 (fully phased-in) risk-weighted assets	\$1,310,435	\$1,353,641	\$1,390,872
Tier 1 Common Capital Ratios			
Basel 1	10.83	% 10.49	% 11.06 %
Basel 3 (fully phased-in)	9.60	9.52	9.25

Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-9C. For important presentation information, see slide 3.
 Basel 1 includes the Market Risk Final Rule at June 30, 2013 and March 31, 2013. At December 31, 2012, Basel 1 did not include the Market Risk Final Rule.
 Basel 3 (fully phased-in) estimates based on the Advanced Approach under final Basel 3 rules, issued on July 2, 2013.

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Supplemental Information Second Quarter 2013

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Consolidated Financial Highlights	<u>2</u>
Supplemental Financial Data	<u>3</u>
Consolidated Statement of Income	<u>4</u>
Consolidated Statement of Comprehensive Income	<u>5</u> <u>6</u> <u>8</u>
Consolidated Balance Sheet	<u>6</u>
Capital Management	<u>8</u>
Net Interest Income Excluding Trading-related Net Interest Income	<u>9</u>
Quarterly Average Balances and Interest Rates	<u>10</u>
Year-to-Date Average Balances and Interest Rates	<u>12</u>
Debt Securities and Available-for-Sale Marketable Equity Securities	<u>14</u>
Quarterly Results by Business Segment	<u>15</u>
Year-to-Date Results by Business Segment	<u>16</u>
Consumer & Business Banking	
Total Segment Results	<u>17</u>
Business Results	<u>18</u>
Key Indicators	<u>21</u>
Consumer Real Estate Services	
Total Segment Results	<u>22</u>
Business Results	<u>23</u>
Key Indicators	<u>26</u>
Global Banking	
Total Segment Results	<u>27</u>
Key Indicators	<u>28</u>
Investment Banking Product Rankings	<u>29</u>
Global Markets	
Total Segment Results	<u>30</u>
Key Indicators	<u>31</u>
Global Wealth & Investment Management	
Total Segment Results	<u>32</u>
Key Indicators	<u>33</u>
All Other	
Total Results	<u>34</u>
Equity Investments	<u>35</u>
Outstanding Loans and Leases	<u>36</u>
Quarterly Average Loans and Leases by Business Segment	<u>37</u>
Commercial Credit Exposure by Industry	<u>38</u>
Net Credit Default Protection by Maturity Profile and Credit Exposure Debt Rating	<u>39</u>
Top 20 Non-U.S. Countries Exposure	<u>40</u>
Select European Countries	<u>41</u>
Nonperforming Loans, Leases and Foreclosed Properties	<u>42</u>
Nonperforming Loans, Leases and Foreclosed Properties Activity	<u>43</u>
Quarterly Net Charge-offs and Net Charge-off Ratios	<u>44</u>
Year-to-Date Net Charge-offs and Net Charge-off Ratios	<u>45</u>
Allocation of the Allowance for Credit Losses by Product Type	<u>46</u>
Exhibit A: Non-GAAP Reconciliations	<u>47</u>

Page

#### **Consolidated Financial Highlights**

(Dollars in millions, except per share information; shares in thousands)

		Six Months Ended June 30			Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter	
		2013		2012		2013		2013		2012		2012		2012
income statement														
Net interest income	s	21,213	\$	20,394	\$	10,549	\$	10,664	\$	10,324	\$	9,938	\$	9,548
Noninterest income		24,711		23,852		12,178		12,533		8,336		10,490		12,420
Total revenue, net of interest expense		45,924		44,246		22,727		23,197		18,660		20,428		21,968
Provision for credit losses		2,924		4,191		1,211		1,713		2,204		1,774		1,773
Noninterest expense		35,518		36,189		16,018		19,500		18,360		17,544		17,048
Income tax expense (benefit)		1,987		750		1,486		501		(2,636)		770		684
Net income		5,495		3,116		4,012		1,483		732		340		2,463
Preferred stock dividends		814		690		441		373		365		373		365
Net income (loss) applicable to common shareholders		4,681		2,426		3,571		1,110		367		(33)		2,098
Diluted earnings per common share <sup>(1)</sup>		0.42		0.22		0.32		0.10		0.03		0.00		0.19
Average diluted common shares issued and outstanding <sup>(1)</sup>		11,549,693		11,509,945		11,524,510		11,154,778		10,884,921		10,776,173		11,556,011
Dividends paid per common share	\$	0.02	\$	0.02	\$	0.01	\$	0.01	\$	0.01	\$	0.01	\$	0.01
terformance ratios														
Return on average assets		0.50 %		0.29%		0.74 %		0.27%		0.13%		0.06%		0.45
Return on average common shareholders' equity		4.32		2.26		6.55		2.06		0.67		n/m		3.89
Return on average tangible common shareholders' equity <sup>(2)</sup>		6.53		3.47		9.88		3.12		1.01		n/m		5.95
Return on average tangible shareholders' equity $^{(2)}$		6.84		3.94		9.98		3.69		1.77		0.84		6.16
At period end Book value per share of common stock	s	20.18	s	20.16	\$	20.18	\$	20.19	s	20.24	\$	20.40	s	20.16
Tangible book value per share of common stock <sup>(2)</sup>	9	13.32	φ	13.22	Ģ	13.32	φ	13.36	φ	13.36	φ	13.48	φ	13.22
Market price per share of common stock:		15.52		15.22		15.52		15.50		15.50		15.46		15.22
Closing price	s	12.86	\$	8.18	\$	12.86	\$	12.18	\$	11.61	\$	8.83	\$	8.18
High closing price for the period	3	13.83	3	9.93	\$	13.83	¢	12.18	\$	11.61	¢	9.55	¢	9.68
Low closing price for the period		11.03		5.80		11.44		11.03		8.93		7.04		6.83
Market capitalization														
		138,156		88,155		138,156		131,817		125,136		95,163		88,155
Number of banking centers - U.S.		5,328		5,594		5,328		5,389		5,478		5,540		5,594
Number of branded ATMs - U.S.		16,354		16,220		16,354		16,311		16,347		16,253		16,220
Full-time equivalent employees		257,158		275,460		257,158		262,812		267,190		272,594		275,460

(1) Due to a net loss applicable to common shareholders for the third quarter of 2012, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common

(2) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures nages 47-50.)

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries **Supplemental Financial Data**

(Dollars in millions, except per share information)

#### Fully taxable-equivalent (FTE) basis data<sup>(1)</sup>

	 Six Months Ended June 30				Second Quarter	First Quarter			Fourth Quarter	Third Quarter			Second Quarter
	2013		2012	2013		2013		2012			2012		2012
Net interest income	\$ 21,646	\$	20,835	s	10,771	\$	10,875	\$	10,555	\$	10,167	\$	9,782
Total revenue, net of interest expense	46,357		44,687		22,949		23,408		18,891		20,657		22,202
Net interest yield <sup>(2)</sup>	2.44 %		2.36%		2.44 %		2.43 %		2.35%		2.32 %		2.21 %
Efficiency ratio	76.62		80.98		69.80		83.31		97.19		84.93		76.79

FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations - Reconciliations - Reconciliations - Reconciliations a GAAP Financial Measure. The third quarter and 12, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, and \$73 million and \$99 million for the six months ended June 30, 2013 and 2012 \$40 million and \$33 million for the second and first quarters of 2013, and 424 million and \$52 million for the fourth, third and second quarters of 2012, respectively. For more information, see Quarterly and Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis on pages 10-11 and 12-13.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Consolidated Statement of Income**

Dollars in millions, except per share information; shares in thousands)	Six Montl Jun		Second	First	Fourth	Third	Sec
	2013	2012	Quarter 2013	Quarter 2013	Quarter 2012	Quarter 2012	Qu 20
nterest income							
Loans and leases	\$ 18,238	\$ 19,917	\$ 9,060	\$ 9,178	\$ 9,366	\$ 9,597	\$
Debt securities	5,097	4,651	2,548	2,549	2,196	2,062	
Federal funds sold and securities borrowed or purchased under agreements to resell	634	820	319	315	329	353	
Trading account assets	2,518	2,598	1,181	1,337	1,307	1,189	
Other interest income	1,439	1,467	717	722	773	775	
Total interest income	27,926	29,453	13,825	14,101	13,971	13,976	
terest expense							
Deposits	748	1,068	366	382	438	484	
Short-term borrowings	1,558	1,824	809	749	855	893	
Trading account liabilities	899	925	427	472	420	418	
Long-term debt	3,508	5,242	1,674	1,834	1,934	2,243	
Total interest expense Net interest income	6,713 21,213	9,059 20,394	3,276	3,437	3,647	4,038 9,938	
nisteret inome							
initerest income Card income	2,879	3,035	1,469	1,410	1,548	1,538	
Service charges	3,636	3,846	1,409	1,410	1,348	1,538	
Service enarges Investment and brokerage services	6,170	5,723	3,143	3,027	2,889	2,781	
		2,363				1,336	
Investment banking income	3,091		1,556	1,535	1,600		
Equity investment income	1,243	1,133	680	563	699	238	
Trading account profits	4,927	3,839	1,938	2,989	792	1,239	
Mortgage banking income (loss)	2,441	3,271	1,178	1,263	(540)	2,019	
Gains on sales of debt securities	525	1,152	457	68	171	339	
Other income (loss)	(188)	(464)	(76)	(112)	(642)	(928)	
Other-than-temporary impairment losses on available-for-sale debt securities:							
Total other-than-temporary impairment losses	(14)	(62)	(5)	(14)	(1)	(9)	
Less: Portion of other-than-temporary impairment losses recognized in other comprehensive income	1	16	1	5		3	
Net impairment losses recognized in earnings on available-for-sale debt securities	(13)	(46)	(4)	(9)	(1)	(6)	
Total noninterest income	24,711	23,852	12,178	12,533	8,336	10,490	
Total revenue, net of interest expense	45,924	44,246	22,727	23,197	18,660	20,428	
vision for credit losses	2,924	4,191	1,211	1,713	2,204	1,774	
ninterest expense							
Personnel	18,422	18,917	8,531	9,891	8,300	8,431	
Occupancy	2,263	2,259	1,109	1,154	1,151	1,160	
Equipment	1,082	1,157	532	550	551	561	
Marketing	866	914	437	429	480	479	
	866 1,343	914 1,705	437 694	429 649	480 996	479 873	
Professional fees							
Professional fees Amortization of intangibles	1,343 550	1,705 640	694 274	649 276	996 309	873 315	
Professional fees Amortization of intangibles Data processing	1,343	1,705	694	649	996	873	
Professional fees Amortization of intangibles Data processing Telecommunications	1,343 550 1,591	1,705 640 1,548	694 274 779	649 276 812	996 309 773	873 315 640	
Professional fees Amortization of intangibles Data processing Telecommunications	1,343 550 1,591 820	1,705 640 1,548 817	694 274 779 411	649 276 812 409	996 309 773 433	873 315 640 410	
Professional fees Amortization of intangibles Data processing Felecommunications Other general operating	1,343 550 1,591 820 8,581	1,705 640 1,548 817 8,232	694 274 779 411 3,251	649 276 812 409 5,330	996 309 773 433 5,367	873 315 640 410 4,675	
rorfessional fees Amortization of intangibles Data processing Felecommunications Other general operating Total noninterest expense Income (Joss) before income taxes	1,343 550 1,591 820 8,581 35,518	1,705 640 1,548 817 8,232 36,189	694 274 779 411 3,251 16,018	649 276 812 409 5,330 19,500	996 309 773 433 5,367 18,360	873 315 640 410 4,675 17,544	
rorfessional fees Amortization of intangibles Data processing Felecommunications Other general operating Total noninterest expense Income (Joss) before income taxes	1,343 550 1,591 820 8,581 35,518 7,482	1,705 640 1,548 817 8,232 36,189 3,866	694 274 779 411 3,251 16,018 5,498	649 276 812 409 <u>5,330</u> <u>19,500</u> 1,984	996 309 773 433 5,367 18,360 (1,904)	873 315 640 410 4,675 <u>17,544</u> 1,110	<u> </u>
roressional fees Amortization of intangibles Data processing Felecommunications Other general operating Total noninterest expense Income (loss) before income taxes ome tax expense (benefit) Net income	1,343 550 1,591 820 8,581 35,518 7,482 1,987	1,705 640 1,548 817 <u>8,232</u> <u>36,189</u> <u>3,866</u> 750	694 274 779 411 3,251 16,018 5,498 1,486	649 276 812 409 5,330 19,500 1,984 501	996 309 773 433 5,367 18,360 (1,904) (2,636)	873 315 640 410 4,675 <u>17,544</u> 1,110 770	5
Professional fees Amortization of intangibles Data processing Telecommunications Other general operating Total noninterest expense Income (loss) before income taxes ome tax expense (benefit) Net income	1,343 550 1,591 820 8,581 35,518 7,482 1,987 5 5,495	1,705 640 1,548 817 8,232 36,189 3,866 750 \$ 3,116	694 274 779 411 3,251 16,018 5,498 1,486 \$ 4,012	649 276 812 409 5,330 19,500 1,984 501 \$ 1,483	996 309 773 433 5,367 (1,904) (2,636) <u>\$ 732</u>	873 315 640 410 4,675 17,544 1,110 770 \$ 340	<u>s</u> s
Professional fees Amortization of intangibles Data processing Felecommunications Chere general operating Total noninterest expense Income (loss) before income taxes ome tax expense (benefit) Net income Ferred stock dividends Net income (loss) applicable to common shareholders	1,343 550 1,591 820 <u>8,581</u> 35,518 7,482 1,987 <u>\$ 5,495</u> 814	1,705 640 1,548 817 8,232 36,189 3,866 750 \$ 3,116 690	694 274 779 411 3,251 16,018 5,498 1,486 \$ 4,012 441	649 276 812 409 5,330 19,500 1,984 501 \$ 1,483 373	996 309 773 433 5,367 (1,904) (2,636) \$ 732 365	873 315 640 410 4,675 17,544 1,110 770 \$ 340 373	
Professional fees Amortization of intangibles Data processing Telecommunications Other general operating Total noninterest expense Income (loss) before income taxes ome tax expense (benefit) Net income ferred stock dividends Net income (loss) applicable to common shareholders ecommon share information	1,343 550 1,591 820 <u>8,581</u> 35,518 7,482 1,987 <u>\$ 5,495</u> 814	1,705 640 1,548 817 8,232 36,189 3,866 750 \$ 3,116 690	694 274 779 411 3,251 16,018 5,498 1,486 \$ 4,012 441	649 276 812 409 5,330 19,500 1,984 501 \$ 1,483 373	996 309 773 433 5,367 (1,904) (2,636) \$ 732 365	873 315 640 410 4,675 17,544 1,110 770 \$ 340 373	\$
Income (loss) before income taxes come tax expense (benefit) Net income eferred stock dividends Net income (loss) applicable to common shareholders r common share information Earnings	1,343 550 1,591 820 8,581 35,518 7,482 1,987 \$ 5,495 814 \$ 4,681 \$ 4,681	1,705 640 1,548 817 <u>8,232</u> <u>36,189</u> <u>3,866</u> 750 <u>\$3,116</u> <u>690</u> <u>\$2,426</u> <u>\$0,23</u>	694 274 779 411 3,251 16,018 5,498 1,486 <u>\$ 4,012</u> 441 <u>\$ 3,571</u> <u>\$ 0,33</u>	649 276 812 409 5,330 19,500 1,984 501 \$ 1,483 373 \$ 1,110 \$ 0,10	996 309 773 433 5,367 18,360 (1,904) (2,636) \$ 732 365 \$ 732 365 \$ 367	873 315 640 410 4,675 17,544 1,110 770 \$ 340 373 \$ (33) \$ 0,00	<u>s</u> s
Professional fees Amortization of intangibles Data processing Telecommunications Other general operating Total noninterest expense Total noninterest expense Income (loss) before income taxes Total none (loss) before income taxes Total none (loss) applicable to common shareholders Tereend stock dividends Tet income (loss) applicable to common shareholders Tetmings Diluted earnings Diluted earnings	1,343 550 1,591 820 8,581 35,518 7,482 1,987 \$ 5,495 814 \$ 4,681 \$ 0,43 0,42	1,705 640 1,548 817 8,232 36,189 3,866 750 \$ 3,116 690 \$ 2,426 \$ 0,23 0,22	694 274 779 411 3,251 16,018 5,498 1,486 5 4,012 441 5 3,571 5 0,33 0,32	649 276 812 409 5,330 19,500 1,984 501 \$ 1,483 373 \$ 1,110 \$ 0,10	996 309 773 433 5,367 18,360 (1,904) (2,636) \$ 732 365 \$ 732 365 \$ 367 \$ 0.03	873 315 640 410 4,675 17,544 1,110 770 \$ 340 373 \$ (33) \$ (33) \$ 0,00	<u>s</u> s
Professional fees Amortization of intangibles Data processing Telecommunications Other general operating Total noninterest expense Income (loss) before income taxes ome tax expense (benefit) Net income efferred stock dividends ferred stock dividends recommon share information Earnings	1,343 550 1,591 820 8,581 35,518 7,482 1,987 \$ 5,495 814 \$ 4,681 \$ 4,681	1,705 640 1,548 817 <u>8,232</u> <u>36,189</u> <u>3,866</u> 750 <u>\$3,116</u> <u>690</u> <u>\$2,426</u> <u>\$0,23</u>	694 274 779 411 3,251 16,018 5,498 1,486 <u>\$ 4,012</u> 441 <u>\$ 3,571</u> <u>\$ 0,33</u>	649 276 812 409 5,330 19,500 1,984 501 \$ 1,483 373 \$ 1,110 \$ 0,10	996 309 773 433 5,367 18,360 (1,904) (2,636) \$ 732 365 \$ 732 365 \$ 367	873 315 640 410 4,675 17,544 1,110 770 \$ 340 373 \$ (33) \$ 0,00	\$

(1) Due to a net loss applicable to common shareholders for the third quarter of 2012, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Consolidated Statement of Comprehensive Income**

(Dollars in millions)

	Si	<b>Six Months Ended</b> June 30 <b>2013</b> 2012		Second Quarter 2013		First Quarter 2013			Fourth		Third		Second	
	2013							Quarter 2012		Quarter 2012		Quarter 2012		
Net income	\$ 5,	495	\$	3,116	\$	4,012	\$	1,483	\$	732	\$	340	\$	2,463
Other comprehensive income (loss), net-of-tax:														
Net change in available-for-sale debt and marketable equity securities	(5,	139)		606		(4,233)		(906)		(1,169)		2,365		1,530
Net change in derivatives		185		301		13		172		381		234		(81)
Employee benefit plan adjustments		133		1,031		48		85		(1,171)		75		79
Net change in foreign currency translation adjustments		(91)		(1)		(49)		(42)		(27)		15		(32)
Other comprehensive income (loss)	(4,	,912)		1,937		(4,221)		(691)		(1,986)		2,689		1,496
Comprehensive income (loss)	\$	583	\$	5,053	\$	(209)	\$	792	\$	(1,254)	\$	3,029	\$	3,959

5

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Consolidated Balance Sheet**

	June 30 2013	March 31 2013	 June 30 2012	
Assets				
Cash and cash equivalents	\$ 98,828	\$ 100,980	\$ 123,717	
Time deposits placed and other short-term investments	12,916	12,740	22,350	
Federal funds sold and securities borrowed or purchased under agreements to resell	224,168	220,623	226,116	
Trading account assets	191,234	223,028	191,743	
Derivative assets	56,772	52,247	59,939	
Debt securities:				
Carried at fair value	281,481	305,132	313,972	
Held-to-maturity, at cost	54,922	49,577	35,168	
Total debt securities	336,403	354,709	349,140	
Loans and leases	921,570	911,592	892,315	
Allowance for loan and lease losses	(21,235)	(22,441)	(30,288)	
Loans and leases, net of allowance	900,335	889,151	 862,027	
Premises and equipment, net	10,836	11,085	12,653	
Mortgage servicing rights (includes \$5,827, \$5,776 and \$5,708 measured at fair value)	5,839	5,896	5,880	
Goodwill	69,930	69,930	69,976	
Intangible assets	6,104	6,379	7,335	
Loans held-for-sale	14,549	19,278	13,289	
Customer and other receivables	67,526	70,981	71,458	
Other assets	127,880	137,792	145,231	
Total assets	\$ 2,123,320	\$ 2,174,819	\$ 2,160,854	

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

Trading account assets	\$ 6,507	\$ 9,113	\$ 8,499
Derivative assets	173	187	1,007
Loans and leases	113,045	116,236	128,386
Allowance for loan and lease losses	(3,157)	(3,310)	(4,074)
Loans and leases, net of allowance	109,888	112,926	124,312
Loans held-for-sale	1,876	3,229	2,163
All other assets	3,927	4,728	4,113
Total assets of consolidated variable interest entities	\$ 122,371	\$ 130,183	\$ 140,094

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)

(Dollars in millions)

352,447 654,370	\$ 357,623 661,930	s	343,308
		\$	,
		\$	,
654,370	661,930		
			621,076
6,920	7,177		6,871
67,046	68,453		63,970
1,080,783	1,095,183		1,035,225
232,609	248,149		285,914
82,381	90,547		77,458
48,532	47,825		51,515
46,470	42,148		39,019
139,033	134,033		133,900
262,480	279,641		301,848
1,892,288	1,937,526		1,924,879
14,241	18,780		18,762
157,192	158,157		158,001
67,308	63,844		62,712
(7,709)	(3,488)		(3,500)
231,032	237,293		235,975
2,123,320	\$ 2,174,819	\$	2,160,854
	67,046 1,080,783 232,609 82,381 48,532 46,470 139,033 262,480 1,892,288 14,241 157,192 67,308 (7,709) 231,032	67,046         68,453           1,080,783         1,095,183           232,609         248,149           82,381         90,547           48,532         47,825           46,470         42,148           139,033         134,033           262,480         279,641           1,892,288         1,937,526           114,241         18,780           157,192         158,157           67,308         63,844           (7,709)         (3,488)           231,032         237,293	67,046         68,453           1,080,783         1,095,183           232,609         248,149           82,381         90,547           48,532         47,825           46,470         42,148           139,033         134,033           262,480         279,641           1,892,288         1,937,526           1         14,241         18,780           157,192         158,157           67,308         63,844           (7,709)         (3,488)           231,032         237,293

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation. 7	
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#### **Capital Management**

Dollars in millions)								
	 Second Quarter 2013	Quarter Quarter		Fourth Quarter 2012			Third Quarter 2012	 Second Quarter 2012
kisk-based capital (1, 2):								
Tier 1 common capital	\$ 139,519	\$	136,119	\$	133,403	\$	136,406	\$ 134,082
Tier 1 capital	156,689		158,677		155,461		163,063	164,665
Total capital	196,752		201,211		196,680		205,172	208,936
Risk-weighted assets (3)	1,288,159		1,298,187		1,205,976		1,195,722	1,193,422
Tier 1 common capital ratio <sup>(3, 4)</sup>	10.83%		10.49%		11.06%		11.41%	11.24%
Tier 1 capital ratio	12.16		12.22		12.89		13.64	13.80
Total capital ratio	15.27		15.50		16.31		17.16	17.51
Tier 1 leverage ratio	7.49		7.49		7.37		7.84	7.84
Tangible equity ratio <sup>(5)</sup>	7.67		7.78		7.62		7.85	7.73
Tangible common equity ratio <sup>(5)</sup>	6.98		6.88		6.74		6.95	6.83

(1) Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-

(c) Regulatory capital ratios are premining unit free with the reduct reserve on round reserve on reserve on round reserve on round reserve on round reserve on reserve

2012. <sup>(3)</sup> On a pro-forma basis, under the Basel 1– 2013 Rules, fourth quarter 2012 risk-weighted assets and the Tier 1 common capital ratio would have been \$1,284,799 million and 10.38

percent. <sup>(4)</sup> Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted

assets. (3) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity at tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 47-50.)

#### Basel 1 to Basel 3 (fully phased-in) Reconciliation (1, 2)

(Dollars in millions)	June 30		March 31	Г	December 31	5	September 30		June 30
	 2013		2013		2012		2012		2012
Regulatory capital – Basel 1 to Basel 3 (fully phased-in)									
Basel 1 Tier 1 capital	\$ 156,689	\$	158,677	\$	155,461	\$	163,063	\$	164,665
Deduction of qualifying preferred stock and trust preferred securities	 (17,170)		(22,558)		(22,058)		(26,657)		(30,583
Basel 1 Tier 1 common capital	 139,519		136,119		133,403		136,406		134,082
Deduction of defined benefit pension assets	(787)		(776)		(737)		(1,709)		(3,057
Change in deferred tax assets and threshold deductions (deferred tax asset temporary differences, mortgage servicing rights and significant investments)	(6,761)		(4,501)		(3,020)		(1,102)		(3,745
Change in all other deductions, net	 (6,125)		(2,032)		(1,020)		1,040		(2,459
Basel 3 (fully phased-in) Tier 1 common capital	\$ 125,846	\$	128,810	\$	128,626	\$	134,635	\$	124,821
Risk-weighted assets – Basel 1 to Basel 3 (fully phased-in)									
Basel 1 risk-weighted assets	\$ 1,288,159	\$	1,298,187	\$	1,205,976	\$	1,195,722	\$	1,193,422
Net change in credit and other risk-weighted assets	22,276		55,454		103,085		216,244		298,003
Increase due to Market Risk Final Rule	_		_		81,811		88,881		79,553
	1,310,435	¢	1,353,641	¢	1,390,872	\$	1,500,847	s	1,570,978

Basel 1	10.83 %	10.49%	11.06%	11.41%	11.24%
Basel 3 (fully phased-in)	9.60	9.52	9.25	8.97	7.95

(1) Basel 3 (fully phased-in) estimates as of June 30, 2013 are based on the Advanced Approach under the final Basel 3 rules issued on July 2,

(2) Basel 1 includes the Market Risk Final Rule at June 30, 2013 and March 31, 2013. At December 31, 2012, September 30, 2012 and June 30, 2012, Basel 1 did not include the Market Risk Final Rule.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### Net Interest Income Excluding Trading-related Net Interest Income

(Dollars in millions)										
	 Six Mont Jun	hs En e 30	ided	Second Ouarter		First Quarter		Fourth Quarter	Third Quarter	Second Quarter
	 2013		2012	 2013		2013		2012	 2012	 2012
Net interest income (FTE basis)										
As reported (1)	\$ 21,646	\$	20,835	\$ 10,771	\$	10,875	\$	10,555	\$ 10,167	\$ 9,782
Impact of trading-related net interest income	(1,929)		(1,449)	(919)		(1,010)		(1,012)	 (847)	 (653)
Net interest income excluding trading-related net interest income <sup>(2)</sup>	\$ 19,717	\$	19,386	\$ 9,852	\$	9,865	\$	9,543	\$ 9,320	\$ 9,129
Average earning assets										
As reported	\$ 1,784,975	\$	1,770,336	\$ 1,769,336	\$	1,800,786	\$	1,788,936	\$ 1,750,275	\$ 1,772,568
Impact of trading-related earning assets	(492,510)		(434,499)	(487,345)		(497,730)		(482,366)	 (446,948)	 (444,584)
Average earning assets excluding trading-related earning assets <sup>(2)</sup>	\$ 1,292,465	\$	1,335,837	\$ 1,281,991	\$	1,303,056	\$	1,306,570	\$ 1,303,327	\$ 1,327,984
Net interest yield contribution (FTE basis) <sup>(3)</sup>										
As reported (1)	2.44 %		2.36%	2.44 %		2.43 %		2.35%	2.32%	2.21 %
Impact of trading-related activities	0.62		0.55	0.64		0.62		0.56	0.53	0.55
Net interest yield on earning assets excluding trading-related activities <sup>(2)</sup>	 3.06 %		2.91%	3.08 %		3.05%		2.91%	2.85%	2.76%
		-			_		-			

(1) Net interest income and net interest yield include fees earned on overnight deposits placed with the Federal Reserve and, beginning in the third quarter 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, of \$73 million and \$99 million for thesix months ended June 30, 2013 and 2012 \$40 million and \$33 million for thesecond and first quarters of 2013, and \$42 million, \$48 million and \$52 million for the fourth, third and second quarters of 2012,

9

(2) Represents a non-GAAP financial measure.
 (3) Calculated on an annualized basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	Sec	ond Quarter 2013			First Quarter 2013		5	Second Quarter 2012	
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets									
Time deposits placed and other short-term investments <sup>(1)</sup>	\$ 15,088	\$ 46	1.21 %	\$ 16,129	\$ 46	1.17%	\$ 27,476	\$ 64	0.94%
Federal funds sold and securities borrowed or purchased under agreements to resell	233,394	319	0.55	237,463	315	0.54	234,148	360	0.62
Trading account assets	181,620	1,224	2.70	194,364	1,380	2.87	165,906	1,302	3.15
Debt securities (2)	343,260	2,557	2.98	356,399	2,556	2.87	357,081	1,910	2.14
Loans and leases <sup>(3)</sup> :									
Residential mortgage	257,275	2,246	3.49	258,630	2,340	3.62	266,365	2,555	3.84
Home equity	101,708	951	3.74	105,939	997	3.80	119,785	1,091	3.66
U.S. credit card	89,722	2,192	9.80	91,712	2,249	9.95	95,018	2,356	9.97
Non-U.S. credit card	10,613	315	11.93	11,027	329	12.10	13,641	396	11.68
Direct/Indirect consumer	82,485	598	2.90	82,364	620	3.06	84,198	733	3.50
Other consumer	1,756	17	4.17	1,666	19	4.36	2,565	41	6.41
Total consumer	543,559	6,319	4.66	551,338	6,554	4.79	581,572	7,172	4.95
U.S. commercial	217,464	1,741	3.21	210,706	1,666	3.20	199,644	1,742	3.51
Commercial real estate	40,612	340	3.36	39,179	326	3.38	37,627	323	3.46
Commercial lease financing	23,579	205	3.48	23,534	236	4.01	21,446	216	4.02
Non-U.S. commercial	89,020	543	2.45	81,502	467	2.32	59,209	369	2.50
Total commercial	370,675	2,829	3.06	354,921	2,695	3.07	317,926	2,650	3.35
Total loans and leases	914,234	9,148	4.01	906,259	9,249	4.12	899,498	9,822	4.38
Other earning assets	81,740	713	3.50	90,172	733	3.29	88,459	716	3.24
Total earning assets <sup>(4)</sup>	1,769,336	14,007	3.17	1,800,786	14,279	3.20	1,772,568	14,174	3.21
Cash and cash equivalents (1)	104,486	40		92,846	33		116,025	52	
Other assets, less allowance for loan and lease losses	310,788			318,798			305,970		
Total assets	\$ 2,184,610			\$ 2,212,430			\$ 2,194,563		

(1) For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation of these deposits. In addition, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, which are included in the time deposits placed and other short-term investments line in prior periods, have been included in the cash and cash equivalents line. Net interest income and net interest yield are calculated excluding these fees.
 (2) Yields on debt securities carried at fair value are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
 (3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income are not were the armenized loans.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest

income on:

	Second Quarter 2013			First Quarter 20	13	Second Q	uarter 2012	
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	13	-	\$	11		\$	36
Debt securities		(48)			(122)			(386)
U.S. commercial		(27)			(29)			(16)
Non-U.S. commercial		(1)			(1)			_
Net hedge expenses on assets	\$	(63)		\$	(141)		\$	(366)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars		

		S	cond Q	uarter 2013				First Q	uarter 2013		Second Quarter 2012				
	_	Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate	 Average Balance		Interest Income/ Expense	Yield/ Rate	
Interest-bearing liabilities															
U.S. interest-bearing deposits:															
Savings	\$	44,897	\$	6	0.05%	\$	42,934	\$	6	0.05%	\$ 42,394	\$	14	0.13 %	
NOW and money market deposit accounts		500,628		107	0.09		501,177		117	0.09	460,788		188	0.16	
Consumer CDs and IRAs		85,001		130	0.62		88,376		138	0.63	96,858		171	0.71	
Negotiable CDs, public funds and other deposits		22,721		27	0.46		20,880		26	0.52	 21,661		35	0.65	
Total U.S. interest-bearing deposits		653,247		270	0.17		653,367		287	0.18	 621,701		408	0.26	
Non-U.S. interest-bearing deposits:															
Banks located in non-U.S. countries		10,832		17	0.64		12,153		19	0.64	14,598		25	0.69	
Governments and official institutions		924		_	0.26		901		1	0.23	895		1	0.37	
Time, savings and other		55,661		79	0.56		54,599		75	0.56	 52,584		85	0.65	
Total non-U.S. interest-bearing deposits		67,417		96	0.57		67,653		95	0.57	 68,077		111	0.65	
Total interest-bearing deposits		720,664		366	0.20		721,020		382	0.22	689,778		519	0.30	
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		318,028		809	1.02		337,644		749	0.90	318,909		943	1.19	
Trading account liabilities		94,349		427	1.82		92,047		472	2.08	84,728		448	2.13	
Long-term debt		270,198		1,674	2.48		273,999		1,834	2.70	 333,173		2,534	3.05	
Total interest-bearing liabilities <sup>(1)</sup>		1,403,239		3,276	0.94		1,424,710		3,437	0.98	 1,426,588		4,444	1.25	
Noninterest-bearing sources:															
Noninterest-bearing deposits		359,292					354,260				343,110				
Other liabilities		187,016					196,465				189,307				
Shareholders' equity		235,063					236,995				235,558				
Total liabilities and shareholders' equity	\$	2,184,610				\$	2,212,430				\$ 2,194,563				
Net interest spread					2.23 %					2.22%				1.96%	
Impact of noninterest-bearing sources					0.20	_				0.21				0.24	
Net interest income/yield on earning assets <sup>(2)</sup>			\$	10,731	2.43 %			\$	10,842	2.43 %	 	\$	9,730	2.20%	

(1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Second Quarter 2013		First Quarter 2013	Second Quarter 2012
NOW and money market deposit accounts	\$	(1)	s —	\$ (1)
Consumer CDs and IRAs		21	13	22
Negotiable CDs, public funds and other deposits		4	3	4
Banks located in non-U.S. countries		3	3	3
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		259	260	307
Long-term debt		(946)	(897)	(926)
Net hedge income on liabilities	\$	(660)	\$ (618)	\$ (591)

(2) For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation of these deposits. In addition, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, which are included in the time deposits placed and other short-term investments line in prior periods, have been included in the cash and cash equivalents line. Net interest income and net interest yield are calculated excluding these fees.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

Earning assets Time deposits placed and other short-term investments <sup>(1)</sup> Federal funds sold and securities borrowed or purchased under agreements to resell		verage alance	Б	13 nterest ncome/ xpense	Yield/		012					
Time deposits placed and other short-term investments <sup>(1)</sup> Federal funds sold and securities borrowed or purchased under	Ba		Б	ncome/			2012					
Time deposits placed and other short-term investments <sup>(1)</sup> Federal funds sold and securities borrowed or purchased under	\$				Rate	 Average Balance	Interest Income/ Expense	Yield/ Rate				
Federal funds sold and securities borrowed or purchased under	\$											
		15,606	\$	92	1.19%	\$ 29,440	\$ 129	0.88%				
		235,417		634	0.54	233,604	820	0.71				
Trading account assets		187,957		2,604	2.79	165,010	2,701	3.29				
Debt securities <sup>(2)</sup>		349,794		5,113	2.92	349,350	4,662	2.67				
Loans and leases <sup>(3)</sup> :												
Residential mortgage		257,949		4,586	3.56	269,436	5,145	3.82				
Home equity		103,812		1,948	3.77	121,433	2,257	3.73				
U.S. credit card		90,712		4,441	9.87	96,676	4,815	10.02				
Non-U.S. credit card		10,819		644	12.01	13,896	804	11.64				
Direct/Indirect consumer		82,425		1,218	2.98	86,259	1,534	3.58				
Other consumer		1,710		36	4.26	 2,592	81	6.33				
Total consumer		547,427		12,873	4.73	 590,292	14,636	4.98				
U.S. commercial		214,103		3,407	3.21	197,377	3,498	3.56				
Commercial real estate		39,899		666	3.37	38,408	662	3.47				
Commercial lease financing		23,556		441	3.75	21,563	488	4.52				
Non-U.S. commercial		85,284		1,010	2.39	 58,970	760	2.59				
Total commercial		362,842		5,524	3.07	 316,318	5,408	3.44				
Total loans and leases		910,269		18,397	4.07	906,610	20,044	4.44				
Other earning assets		85,932		1,446	3.39	 86,322	1,439	3.35				
Total earning assets <sup>(4)</sup>	1	1,784,975		28,286	3.18	 1,770,336	29,795	3.38				
Cash and cash equivalents <sup>(1)</sup>		98,698		73		114,268	99					
Other assets, less allowance for loan and lease losses		314,770				 306,264						
Total assets	\$ 2	2,198,443				\$ 2,190,868						

(1) For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation of these deposits. In addition, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, which are included in the time deposits placed and other short-term investments line in prior periods, have been included in the cash and cash equivalents line. Net interest income and net interest yield are calculated excluding these fees.
 (2) Yields on debt securities carried at fair value are calculated at fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
 (3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income and net interest income and net interest income and net interest income and net interest income and present income on these nonperforming loans is recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income and the loan.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	2013	2012	
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 24	\$ 87	
Debt securities	(170)	(526)	
U.S. commercial	(56)	(32)	
Non-U.S. commercial	(2)	(1)	
Net hedge expenses on assets	\$ (204)	\$ (472)	

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

		Six Months Ended June 30       2013     2012       Average     Interest Income/     Niteld/ Rate     Average       Balance     Expense     Rate       S     43,921     S     12     0.05%     S     41,468     S     28										
		2013			2012							
		Income/			Income/	Yield/ Rate						
Interest-bearing liabilities												
U.S. interest-bearing deposits:												
Savings	\$ 43,921	\$ 12	0.05 %	\$ 41,468	\$ 28	0.13%						
NOW and money market deposit accounts	500,901	224	0.09	459,718	374	0.16						
Consumer CDs and IRAs	86,679	268	0.62	98,451	365	0.75						
Negotiable CDs, public funds and other deposits	21,806	53	0.49	22,125	71	0.64						
Total U.S. interest-bearing deposits	653,307	557	0.17	621,762	838	0.27						
Non-U.S. interest-bearing deposits:												
Banks located in non-U.S. countries	11,489	36	0.64	16,384	53	0.65						
Governments and official institutions	912	1	0.24	1,091	2	0.40						
Time, savings and other	55,133	154	0.56	53,912	175	0.65						
Total non-U.S. interest-bearing deposits	67,534	191	0.57	71,387	230	0.65						
Total interest-bearing deposits	720,841	748	0.21	693,149	1,068	0.31						
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings	327,782	1,558	0.96	305,981	1,824	1.20						
Trading account liabilities	93,204	899	1.95	78,300	925	2.38						
Long-term debt	272,088	3,508	2.59	348,346	5,242	3.02						
Total interest-bearing liabilities <sup>(1)</sup>	1,413,915	6,713	0.96	1,425,776	9,059	1.28						
Noninterest-bearing sources:												
Noninterest-bearing deposits	356,790			338,351								
Other liabilities	191,714			192,679								
Shareholders' equity	236,024			234,062								
Total liabilities and shareholders' equity	\$ 2,198,443			\$ 2,190,868								
Net interest spread			2.22 %			2.10%						
Impact of noninterest-bearing sources			0.21			0.25						
Net interest income/yield on earning assets <sup>(2)</sup>		\$ 21,573	2.43 %		\$ 20,736	2.35%						

(1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased(decreased) interest expense on:

	2013	2012
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	34	56
Negotiable CDs, public funds and other deposits	7	7
Banks located in non-U.S. countries	6	7
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings	519	632
Long-term debt	(1,843)	(1,950)
Net hedge income on liabilities	\$ (1,278)	\$ (1,249)

(2) For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation of these deposits. In addition, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, which are included in the time deposits placed and other short-term investments line in prior periods, have been included in the cash and cash equivalents line. Net interest income and net interest yield are calculated excluding these fees.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions) June 30, 2013 Gross Gross												
		Amortized Cost	Un	Gross realized Gains		Gross Unrealized Losses		Fair Value				
Available-for-sale debt securities												
U.S. Treasury and agency securities	\$	2,984	\$	144	\$	(29)	\$	3,099				
Mortgage-backed securities:												
Agency		171,486		1,174		(3,476)		169,184				
Agency-collateralized mortgage obligations		31,315		1,095		(409)		32,001				
Non-agency residential		7,813		343		(130)		8,026				
Commercial		3,521		228		(1)		3,748				
Non-U.S. securities		6,397		47		(22)		6,422				
Corporate/Agency bonds		1,206		33		(8)		1,231				
Other taxable securities, substantially all asset-backed securities		11,468		24		(10)		11,482				
Total taxable securities		236,190		3,088		(4,085)		235,193				
Tax-exempt securities		4,995		12		(46)		4,961				
Total available-for-sale debt securities		241,185		3,100		(4,131)		240,154				
Other debt securities carried at fair value		42,698		158		(1,529)		41,327				
Total debt securities carried at fair value		283,883		3,258		(5,660)		281,481				
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		54,922		10		(2,076)		52,856				
Total debt securities	\$	338,805	\$	3,268	\$	(7,736)	\$	334,337				
Available-for-sale marketable equity securities <sup>(1)</sup>	\$	754	\$	649	\$	(1)	\$	1,402				
				March	21 2012							
Available-for-sale debt securities				watch .	51, 2015							
U.S. Treasury and agency securities	\$	17,186	\$	315	\$	(62)	\$	17,439				
Nortgage-backed securities:	.Þ	17,180	\$	515	ð	(02)	\$	17,439				
		170.842		4,050		(624)		174,268				
Agency Agency-collateralized mortgage obligations		33,573		1,405		(024)		34,761				
		8,591		402		(116)		8,877				
Non-agency residential Non-agency commercial		3,539		295		(116)		3,834				
Non-U.S. securities		5,606		52		(8)		5,650				
Corporate/Agency bonds		1,349		47		(8)		1,385				
Other taxable securities, substantially all asset-backed securities		1,549		52		(11)		1,383				
Total taxable securities		251,700		6,618		(12)		257,268				
Tax-exempt securities		4,607		17		(1,050)		4,582				
Total available-for-sale debt securities	·											
t of at available-tor-sale debt securities Other debt securities carried at fair value		256,307 43,442		6,635 129		(1,092)		261,850 43,282				
Total debt securities carried at fair value								· · · · · · · · · · · · · · · · · · ·				
		299,749		6,764		(1,381)		305,132				
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		49,577		446		(249)		49,774				
Total debt securities	\$	349,326	\$	7,210	\$	(1,630)	\$	354,906				
Available-for-sale marketable equity securities <sup>(1)</sup>	\$	769	\$	795	\$		\$	1,564				

 $\overline{^{(1)}}$  Classified in other assets on the Corporation's Consolidated Balance Sheet.

### Other Debt Securities Carried at Fair Value

(Dollars in millions)	June 30, 2013	March 31, 2013
U.S. Treasury and agency securities	s —	\$ 3,861
Mortgage-backed securities:		
Agency	26,121	29,178
Agency-collateralized mortgage obligations	1,006	958
Commercial	758	103
Non-U.S. securities <sup>(1)</sup>	13,442	9,182
Total	\$ 41,327	\$ 43,282
(1) These securities are used to satisfy certain international regulatory liquidity		

 These securities are used to satisfy certain international regulatory liquidity requirements.

Certain prior period amounts have been reclassified to conform to current period presentation.

### Quarterly Results by Business Segment

(Dollars in millions)

					s	econ	d Quarter 2013			
	с	Total orporation	1	nsumer & Business Banking	Consumer Real Estate Services		Global Banking	Global Markets	GWIM	All Other
Net interest income (FTE basis)	\$	10,771	\$	5,034	\$ 699	\$	2,252	\$ 1,013	\$ 1,505	\$ 268
Noninterest income		12,178		2,400	 1,416		1,887	 3,176	2,994	 305
Total revenue, net of interest expense (FTE basis)		22,949		7,434	 2,115		4,139	 4,189	 4,499	 573
Provision for credit losses		1,211		967	291		163	(16)	(15)	(179)
Noninterest expense		16,018		4,183	 3,394		1,859	 2,769	 3,272	 541
Income (loss) before income taxes		5,720		2,284	(1,570)		2,117	 1,436	 1,242	 211
Income tax expense (benefit) (FTE basis)		1,708		892	 (633)		826	 477	 484	 (338)
Net income (loss)	\$	4,012	\$	1,392	\$ (937)	\$	1,291	\$ 959	\$ 758	\$ 549
Average										
Total loans and leases	\$	914,234	\$	163,593	\$ 90,114	\$	255,674	n/m	\$ 109,589	\$ 238,910
Total assets (1)		2,184,610		584,143	122,275		327,531	\$ 653,116	263,735	233,810
Total deposits		1,079,956		522,259	n/m		227,668	n/m	235,344	33,774
Period end										
Total loans and leases	\$	921,570	\$	164,851	\$ 89,257	\$	258,502	n/m	\$ 111,785	\$ 234,047
Total assets (1)		2,123,320		587,576	124,031		334,820	\$ 607,050	263,867	205,976
Total deposits		1,080,783		525,099	n/m		229,586	n/m	235,012	34,597

					Firs	st Quarter 2013			
	(	Total Corporation	onsumer & ness Banking	Consumer Real Estate Services		Global Banking	Global Markets	GWIM	All Other
Net interest income (FTE basis)	\$	10,875	\$ 5,013	\$ 743	\$	2,160	\$ 1,109	\$ 1,596	\$ 254
Noninterest income		12,533	2,399	 1,569		1,870	 3,760	 2,825	 110
Total revenue, net of interest expense (FTE basis)		23,408	7,412	2,312		4,030	4,869	4,421	364
Provision for credit losses		1,713	952	335		149	5	22	250
Noninterest expense		19,500	 4,170	 5,406		1,837	 3,073	 3,253	 1,761
Income (loss) before income taxes		2,195	2,290	(3,429)		2,044	1,791	1,146	(1,647)
Income tax expense (benefit) (FTE basis)		712	 851	 (1,272)		760	 622	 426	 (675)
Net income (loss)	\$	1,483	\$ 1,439	\$ (2,157)	\$	1,284	\$ 1,169	\$ 720	\$ (972)
Average									
Total loans and leases	\$	906,259	\$ 165,845	\$ 92,963	\$	244,068	n/m	\$ 106,082	\$ 244,557
Total assets (1)		2,212,430	564,469	128,331		318,044	\$ 667,265	282,298	252,023
Total deposits		1,075,280	502,508	n/m		222,120	n/m	253,413	35,549
Period end									
Total loans and leases	\$	911,592	\$ 163,820	\$ 90,971	\$	250,985	n/m	\$ 107,048	\$ 241,406
Total assets (1)		2,174,819	593,167	129,116		322,039	\$ 625,639	268,263	236,595
Total deposits		1,095,183	530,581	n/m		228,248	n/m	239,853	35,759

				s	Second	l Quarter 2012			
	Total Corporation	onsumer & ness Banking	R	Consumer eal Estate Services		Global Banking	Global Markets	GWIM	All Other
Net interest income (FTE basis)	\$ 9,782	\$ 4,878	\$	713	\$	1,940	\$ 721	\$ 1,393	\$ 137
Noninterest income	 12,420	2,617		1,816		1,968	 2,857	 2,701	461
Total revenue, net of interest expense (FTE basis)	22,202	7,495		2,529		3,908	3,578	4,094	598
Provision for credit losses	1,773	1,157		187		(152)	(1)	47	535
Noninterest expense	 17,048	 4,420		3,524		1,967	 2,855	 3,177	 1,105
Income (loss) before income taxes	3,381	1,918		(1,182)		2,093	724	870	(1,042)
Income tax expense (benefit) (FTE basis)	 918	 710		(438)		775	 227	 322	 (678)
Net income (loss)	\$ 2,463	\$ 1,208	\$	(744)	\$	1,318	\$ 497	\$ 548	\$ (364)
Average									
Total loans and leases	\$ 899,498	\$ 173,565	\$	105,507	\$	219,504	n/m	\$ 98,964	\$ 263,649
Total assets (1)	2,194,563	531,995		151,514		311,043	\$ 596,861	262,124	341,026
Total deposits	1,032,888	474,328		n/m		213,862	n/m	238,540	43,722
Period end									
Total loans and leases	\$ 892,315	\$ 171,094	\$	104,079	\$	218,681	n/m	\$ 100,261	\$ 259,830
Total assets (1)	2,160,854	537,946		146,386		310,933	\$ 576,175	263,006	326,408

Total deposits	1,035,225	479,795	n/m	216,529	n/m	237,339	39,362				
<ol> <li>Total assets include asset allocations to match liabilities (i.e., deposits).</li> </ol>											
n/m = not meaningful											
Certain prior period amounts have been reclassified among the segments to conform to current period presentation.											
This information is preliminary and based on company data available at the time of the presentation.											
# Year-to-Date Results by Business Segment

(Dollars in millions)

	Six Months Ended June 30, 2013													
	C	Total orporation		nsumer & Business Banking	R	Consumer Real Estate Services		Global Banking		Global Markets		GWIM		All Other
Net interest income (FTE basis)	\$	21,646	\$	10,047	\$	1,442	\$	4,412	\$	2,122	\$	3,101	\$	522
Noninterest income		24,711		4,799		2,985		3,757		6,936		5,819		415
Total revenue, net of interest expense (FTE basis)		46,357		14,846		4,427		8,169		9,058		8,920		937
Provision for credit losses		2,924		1,919		626		312		(11)		7		71
Noninterest expense		35,518		8,353		8,800		3,696		5,842		6,525		2,302
Income (loss) before income taxes		7,915		4,574		(4,999)		4,161		3,227		2,388		(1,436)
Income tax expense (benefit) (FTE basis)		2,420		1,743		(1,905)		1,586		1,099		910		(1,013)
Net income (loss)	\$	5,495	\$	2,831	\$	(3,094)	\$	2,575	\$	2,128	\$	1,478	\$	(423)
Average														
Total loans and leases	\$	910,269	\$	164,713	\$	91,531	\$	249,903		n/m	\$	107,845	\$	241,718
Total assets (1)		2,198,443		574,360		125,286		322,814	\$	660,151		272,965		242,867
Total deposits		1,077,631		512,438		n/m		224,909		n/m		244,329		34,657
Period end														
Total loans and leases	\$	921,570	\$	164,851	\$	89,257	\$	258,502		n/m	\$	111,785	\$	234,047
Total assets (1)		2,123,320		587,576		124,031		334,820	\$	607,050		263,867		205,976
Total deposits		1,080,783		525,099		n/m		229,586		n/m		235,012		34,597

	Six Months Ended June 30, 2012													
		Total Corporation		nsumer & less Banking	I	Consumer Real Estate Services		Global Banking		Global Markets		GWIM		All Other
Net interest income (FTE basis)	\$	20,835	\$	10,160	\$	1,481	\$	4,027	\$	1,628	\$	2,924	\$	615
Noninterest income (loss)		23,852		4,968		3,712		3,910		6,357		5,317		(412)
Total revenue, net of interest expense (FTE basis)		44,687		15,128		5,193		7,937		7,985		8,241		203
Provision for credit losses		4,191		2,064		694		(427)		(14)		93		1,781
Noninterest expense		36,189		8,725		7,404		3,928		6,090		6,409		3,633
Income (loss) before income taxes		4,307		4,339		(2,905)		4,436		1,909		1,739		(5,211)
Income tax expense (benefit) (FTE basis)		1,191		1,599		(1,026)		1,634		583		641		(2,240)
Net income (loss)	\$	3,116	\$	2,740	\$	(1,879)	\$	2,802	\$	1,326	\$	1,098	\$	(2,971)
Average														
Total loans and leases	\$	906,610	\$	177,971	\$	107,554	\$	221,854		n/m	\$	98,490	\$	266,938
Total assets (1)		2,190,868		528,114		154,736		314,088	\$	585,423		265,899		342,608
Total deposits		1,031,500		469,181		n/m		212,638		n/m		239,200		48,125
Period end														
Total loans and leases	\$	892,315	\$	171,094	\$	104,079	\$	218,681		n/m	\$	100,261	\$	259,830
Total assets (1)		2,160,854		537,946		146,386		310,933	\$	576,175		263,006		326,408
Total deposits		1,035,225		479,795		n/m		216,529		n/m		237,339		39,362

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Consumer & Business Banking Segment Results**

(Dollars in millions)	<i>a</i> , <b>a</b> -			1								
	 Six Mon Ju	iths En ne 30	ded		Second Quarter	First Quarter		Fourth Quarter		Third Quarter		Second Quarter
	 2013		2012		2013	2013	2012			2012		2012
Net interest income (FTE basis)	\$ 10,047	\$	10,160	\$	5,034	\$ 5,013	\$	4,869	\$	4,824	\$	4,878
Noninterest income:												
Card income	2,393		2,634		1,186	1,207		1,342		1,340		1,345
Service charges	2,048		2,143		1,035	1,013		1,034		1,101		1,081
All other income (loss)	 358		191		179	 179		156		(4)		191
Total noninterest income	4,799		4,968		2,400	2,399	_	2,532		2,437		2,617
Total revenue, net of interest expense (FTE basis)	 14,846		15,128		7,434	 7,412		7,401		7,261		7,495
Provision for credit losses	1,919		2,064		967	952		1,078		1,006		1,157
Noninterest expense	8,353		8,725		4,183	4,170		4,182		4,119		4,420
Income before income taxes	 4,574		4,339		2,284	 2,290	_	2,141	_	2,136	_	1,918
Income tax expense (FTE basis)	1,743		1,599		892	851		700		790		710
Net income	\$ 2,831	\$	2,740	\$	1,392	\$ 1,439	\$	1,441	\$	1,346	\$	1,208
Net interest yield (FTE basis)	3.80 %		4.19%		3.72 %	3.89%		3.88%		3.89%		4.00%
Return on average allocated capital <sup>(1, 2)</sup>	19.06		-		18.64	19.48		-		_		-
Return on average economic capital <sup>(1, 2)</sup>	—		23.32		_	—		23.38		22.12		20.46
Efficiency ratio (FTE basis)	56.26		57.68		56.26	56.27		56.49		56.73		58.98
Balance Sheet												
Average												
Total loans and leases	\$ 164,713	\$	177,971	\$	163,593	\$ 165,845	\$	167,219	\$	169,092	\$	173,565
Total earning assets (3)	532,966		487,268		542,697	523,128		499,245		493,204		490,845
Total assets (3)	574,360		528,114		584,143	564,469		540,787		534,191		531,995
Total deposits	512,438		469,181		522,259	502,508		484,086		478,142		474,328
Allocated capital (1, 2)	30,000		_		30,000	30,000		_		_		-
Economic capital (1, 2)	—		23,682		_	—		24,561		24,271		23,807
Period end												
Total loans and leases	\$ 164,851	\$	171,094	\$	164,851	\$ 163,820	\$	169,266	\$	168,296	\$	171,094
Total earning assets (3)	545,685		496,708		545,685	550,989		513,114		498,248		496,708
Total assets <sup>(3)</sup>	587,576		537,946		587,576	593,167		554,915		540,419		537,946
Total deposits	525,099		479,795		525,099	530,581		496,159				479,795

Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment nonnection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.
 (2) Return on average allocated capital and return on average economic capital and return or average economic capital and return on average economic capital and return of AAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 47-50.)
 (3) Total earning assets and total asset include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Consumer & Business Banking Year-to-Date Results

(Dollars in millions)

	_		Six Mont	hs Ended June 30, 2013	;			
		Total Consumer & Business Banking		Deposits (1)		Consumer Lending <sup>(2)</sup>		
Net interest income (FTE basis)		10,047	s	4,859	\$	5,188		
Noninterest income:								
Card income		2,393		30		2,363		
Service charges		2,048		2,048		_		
All other income		358		219		139		
Total noninterest income		4,799		2,297		2,502		
Total revenue, net of interest expense (FTE basis)		14,846		7,156		7,690		
Provision for credit losses		1,919		98		1,821		
Noninterest expense		8,353		5,633		2,720		
Income before income taxes		4,574		1,425		3,149		
Income tax expense (FTE basis)		1,743		543		1,200		
Net income	<u>s</u>	2,831	\$	882	\$	1,949		
Net interest yield (FTE basis)		3.80 %		1.90 %		7.33 %		
Return on average allocated capital (3, 4)		19.06		11.55		26.97		
Efficiency ratio (FTE basis)		56.26		78.71		35.37		
Balance Sheet								
Average								
Total loans and leases	s	164,713	s	22,525	\$	142,188		
Total earning assets (5)		532,966		516,481		142,629		
Total assets (5)		574,360		549,273		151,231		
Total deposits		512,438		511,978		n/m		
Allocated capital (3, 4)		30,000		15,400		14,600		
Period end								
Total loans and leases	\$	164,851	s	22,467	\$	142,384		
Total earning assets (5)		545,685		528,738		142,824		
Total assets (5)		587,576		561,657		151,796		
Total deposits		525,099		523,928		n/m		
	_		Six Mon	ths Ended June 30, 2012				
		Total Consumer & Business Banking		Deposits (1)		Consumer Lending (2)		
Net interest income (FTE basis)	\$	10,160	\$	4,669	\$	5,491		
Noninterest income:								

Noninterest income:				
Card income		2,634	31	2,603
Service charges		2,143	2,143	_
All other income		191	183	8
Total noninterest income		4,968	2,357	2,611
Total revenue, net of interest expense (FTE basis)		15,128	7,026	8,102
Provision for credit losses		2,064	278	1,786
Noninterest expense		8,725	5,739	2,986
Income before income taxes		4,339	1,009	3,330
Income tax expense (FTE basis)		1,599	372	1,227
Net income	2	2,740	\$ 637	\$ 2,103
Net interest yield (FTE basis)		4.19%	1.99%	7.11%
Return on average economic capital (3, 4)		23.32	10.25	37.98
Efficiency ratio (FTE basis)		57.68	81.68	36.86
Balance Sheet				
Average				
Total loans and leases	s	177,971	\$ 23,842	\$ 154,129
Total earning assets (5)		487,268	471,292	155,323
Total assets (5)		528,114	504,744	162,717
Total deposits		469,181	468,854	n/m

Economic capital (3, 4)		23,682	12,513		11,169
Period end					
Total loans and leases	S	6 171,094	\$ 23,350	5 S	147,738
Total earning assets (5)		496,708	481,837	,	148,269
Total assets (5)		537,946	514,813		156,531
Total deposits		479,795	478,869	)	n/m

For footnotes see page 20.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.	18
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# **Consumer & Business Banking Quarterly Results**

(Dollars in millions)

	_						
		Total Consumer & Business Banking	Deposits (1)	Consumer Lending <sup>(2)</sup>			
Net interest income (FTE basis)	5	5,034	\$ 2,472	\$ 2,562			
Noninterest income:							
Card income		1,186	15	1,171			
Service charges		1,035	1,035	_			
All other income	_	179	117	62			
Total noninterest income		2,400	1,167	1,233			
Total revenue, net of interest expense (FTE basis)		7,434	3,639	3,795			
Provision for credit losses		967	35	932			
Noninterest expense		4,183	2,812	1,371			
Income before income taxes	-	2,284	792	1,492			
Income tax expense (FTE basis)		892	308	584			
Net income	<u>s</u>	1,392	\$ 484	\$ 908			
Net interest yield (FTE basis)		3.72 %	1.88 %	7.26%			
Return on average allocated capital (3, 4)		18.64	12.62	24.98			
Efficiency ratio (FTE basis)		56.26	77.24	36.14			
Balance Sheet							
Average							
Total loans and leases	\$	163,593	\$ 22,434	\$ 141,159			
Total earning assets (5)		542,697	526,322	141,599			
Total assets (5)		584,143	559,119	150,248			
Total deposits		522,259	521,784	n/m			
Allocated capital (3, 4)		30,000	15,400	14,600			
Period end							
Total loans and leases	s	164,851	\$ 22,467	\$ 142,384			
Total earning assets (5)		545,685	528,738	142,824			
Total assets (5)		587,576	561,657	151,796			
Total deposits		525,099	523,928	n/m			

			First Quarter 2013	
		Total Consumer & Business Banking	Deposits (1)	Consumer Lending (2)
Net interest income (FTE basis)	\$	5,013	\$ 2,387	\$ 2,626
Noninterest income:				
Card income		1,207	15	1,192
Service charges		1,013	1,013	_
All other income		179	102	 77
Total noninterest income		2,399	1,130	 1,269
Total revenue, net of interest expense (FTE basis)		7,412	3,517	3,895
Provision for credit losses		952	63	889
Noninterest expense		4,170	2,821	1,349
Income before income taxes		2,290	633	1,657
Income tax expense (FTE basis)		851	235	 616
Net income	\$	1,439	\$ 398	\$ 1,041
Net interest yield (FTE basis)		3.89%	1.91%	7.41%
Return on average allocated capital (3, 4)		19.48	10.47	28.99
Efficiency ratio (FTE basis)		56.27	80.24	34.62
Balance Sheet				
Average				
Total loans and leases	s	165,845	\$ 22,616	\$ 143,229
Total earning assets (5)		523,128	506,531	143,671
Total assets (5)		564,469	539,319	152,224
Total deposits		502,508	502,063	n/m
Allocated capital (3, 4)		30,000	15,400	14,600

Period end					
Total loans and leases	\$	163,820	\$ 22,4	88	\$ 141,332
Total earning assets (5)		550,989	534,	98	141,778
Total assets (5)		593,167	567,	46	150,708
Total deposits		530,581	529,	01	n/m

For footnotes see page 20.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Consumer & Business Banking Quarterly Results (continued)

(Dollars in millions)

		Consumer & ess Banking	Г	Deposits (1)		Consumer Lending (2)
Net interest income (FTE basis)	s	4,878	s	2,216	\$	2,662
Noninterest income:						
Card income		1,345		19		1,326
Service charges		1,081		1,081		_
All other income		191		97		94
Total noninterest income		2,617		1,197		1,420
Total revenue, net of interest expense (FTE basis)		7,495		3,413		4,082
Provision for credit losses		1,157		191		966
Noninterest expense		4,420		2,865		1,555
Income before income taxes		1,918		357		1,561
Income tax expense (FTE basis)		710		132		578
Net income	\$	1,208	s	225	\$	983
Net interest yield (FTE basis)		4.00%		1.87%		7.09%
Return on average economic capital (3, 4)		20.46		7.06		36.15
Efficiency ratio (FTE basis)		58.98		83.91		38.14
Balance Sheet						
Average						
Total loans and leases	s	173,565	s	23,609	\$	149,956
Total earning assets (5)		490,845		475,573		151,031
Total assets (5)		531,995		509,052		158,702
Total deposits		474,328		473,992		n/m
Economic capital (3, 4)		23,807		12,837		10,970
Period end						
Total loans and leases	s	171,094	s	23,356	\$	147,738
Total earning assets (5)		496,708		481,837		148,269
Total assets (5)		537,946		514,813		156,531
Total deposits		479,795		478,869		n/m

During the first quarter of 2013, Business Banking results were moved to Deposits and prior periods were reclassified to conform to current period presentation.
 During the second quarter of 2013, Card Services was renamed Consumer Lending as the result of the decision to move consumer Dealer Financial Services results from Global Banking to Consumer & Business Banking. Prior periods were reclassified to conform to current period presentation.
 Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconditions to Coast Financial Measures on pages 47-50.
 Artur on average allocated capital and return on average economic capital as reported for cost of funds and earnings credits and certain expenses related to intagibles, divided by average allocated capital or average economic capital as applicable. Allocated capital and the related returns are non-GAAP financial Measures on pages 47-50.
 For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, we allocate assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result total arning assets and total assets of the businesses may not equal total

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Consumer & Business Banking Key Indicators**

(Dollars in millions)		Six Mont		led							
		Jun 2013	e 30	2012		Second Quarter 2013	First Quarter 2013	Fourth Quarter 2012	Third Quarter 2012		Second Quarter 2012
Average deposit balances		2010		2012		2010	 2013	 2012	 2012		2012
Checking	\$	233,004	\$	205,972	s	238,033	\$ 227,920	\$ 217,811	\$ 212,142	\$	209,250
Savings		42,077		39,203		43,183	40,959	39,121	39,371		40,119
MMS		158,781		140,081		162,432	155,088	148,171	145,592		142,096
CDs and IRAs		74,140		79,705		74,064	74,217	74,589	76,801		78,604
Non-U.S. and other		4,436		4,220		4,547	4,324	4,394	4,236		4,259
Total average deposit balances	\$	512,438	\$	469,181	\$	522,259	\$ 502,508	\$ 484,086	\$ 478,142	\$	474,328
Deposit spreads (excludes noninterest costs)											
Checking		2.04 %		2.73%		2.02 %	2.06%	2.28%	2.46%		2.65 %
Savings		2.20		2.87		2.20	2.20	2.48	2.62		2.78
MMS		1.04		1.27		1.05	1.04	1.11	1.16		1.22
CDs and IRAs		0.53		0.58		0.51	0.55	0.57	0.58		0.62
Non-U.S. and other		1.01		1.03		1.00	1.02	0.93	1.02		1.06
Total deposit spreads		1.51		1.92		1.51	1.52	1.66	1.76		1.88
Client brokerage assets	\$	84,182	\$	72,226	\$	84,182	\$ 82,616	\$ 75,946	\$ 75,852	\$	72,226
Online banking active accounts (units in thousands)		29,867		30,232		29,867	30,102	29,638	29,809		30,232
Mobile banking active accounts (units in thousands)		13,214		10,290		13,214	12,641	12,013	11,097		10,290
Banking centers		5,328		5,594		5,328	5,389	5,478	5,540		5,594
ATMs		16,354		16,220		16,354	16,311	16,347	16,253		16,220
U.S. credit card											
Loans											
Average credit card outstandings	\$	90,712	\$	96,676	\$	89,722	\$ 91,712	\$ 92,849	\$ 93,292	\$	95,018
Ending credit card outstandings		90,523		94,291		90,523	90,047	94,835	93,162		94,291
Credit quality											
Net charge-offs	\$	1,864	\$	2,575	\$	917	\$ 947	\$ 978	\$ 1,079	\$	1,244
		4.14 %		5.36%		4.10 %	4.19%	4.19%	4.60%		5.27%
30+ delinquency	\$	2,200	\$	2,948	\$	2,200	\$ 2,510	\$ 2,748	\$ 2,855	\$	2,948
	~	2.43 %		3.13%		2.43 %	2.79%	2.90%	3.06%	~	3.13%
90+ delinquency	\$	1,167 1.29 %	\$	1,594 1.69%	\$	1,167 1.29 %	\$ 1,360 1.51%	\$ 1,437 1.52%	\$ 1,471 1.58%	\$	1,594 1.69%
Other U.S. credit card indicators											
Gross interest yield		9.87 %		10.02%		9.80 %	9.95%	10.01%	10.04%		9.97%
Risk-adjusted margin		8.25		7.02		8.11	8.39	8.48	7.66		7.51
New account growth (in thousands)		1,863		1,564		957	906	837	857		782
Purchase volumes	\$	98,577	\$	93,683	\$	51,945	\$ 46,632	\$ 51,628	\$ 48,189	\$	48,886
Debit card data											
Purchase volumes	\$	132,375	\$	128,025	\$	67,740	\$ 64,635	\$ 66,217	\$ 64,121	\$	64,993

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Consumer Real Estate Services Segment Results**

(Dollars in millions; except as noted)	Six Mont	hs En	ded								
	 Jun 2013		2012		Second Quarter 2013		First Quarter 2013	Fourth Quarter 2012		Third Quarter 2012	Second Quarter 2012
Net interest income (FTE basis)	\$ 1,442	\$	1,481	s	699	\$	743	\$ 729	\$	719	\$ 713
Noninterest income:											
Mortgage banking income (loss)	2,898		3,648		1,411		1,487	(284)		2,188	1,820
All other income (loss)	87		64		5		82	30		176	(4)
Total noninterest income (loss)	2,985		3,712		1,416		1,569	 (254)		2,364	1,816
Total revenue, net of interest expense (FTE basis)	 4,427		5,193		2,115		2,312	 475		3,083	 2,529
Provision for credit losses	626		694		291		335	485		263	187
Noninterest expense	8,800		7,404		3,394		5,406	5,607		4,179	3,524
Loss before income taxes	 (4,999)		(2,905)		(1,570)	_	(3,429)	 (5,617)	_	(1,359)	 (1,182)
Income tax benefit (FTE basis)	(1,905)		(1,026)		(633)		(1,272)	(1,913)		(503)	(438)
Net loss	\$ (3,094)	\$	(1,879)	\$	(937)	\$	(2,157)	\$ (3,704)	\$	(856)	\$ (744)
Net interest yield (FTE basis)	2.80 %		2.34%		2.75%		2.85%	2.66%		2.41%	2.28%
Balance Sheet											
Average											
Total loans and leases	\$ 91,531	\$	107,554	\$	90,114	\$	92,963	\$ 96,605	\$	102,472	\$ 105,507
Total earning assets	103,890		127,320		102,086		105,715	109,139		118,909	125,600
Total assets	125,286		154,736		122,275		128,331	131,652		140,510	151,514
Allocated capital (1, 2)	24,000		_		24,000		24,000	—		—	—
Economic capital <sup>(1,2)</sup>	_		14,455		_		_	12,474		13,335	14,120
Period end											
Total loans and leases	\$ 89,257	\$	104,079	\$	89,257	\$	90,971	\$ 94,660	\$	98,642	\$ 104,079
Total earning assets	102,211		123,629		102,211		105,544	106,974		112,977	123,629
Total assets	124,031		146,386		124,031		129,116	131,047		138,108	146,386
Period end (in billions)											
· · · · · · · · · · · · · · · · · · ·											

(1) Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segmentan connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.
 (2) Allocated capital and economic capital are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 47-50.)
 (3) Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.
 (4) Excludes loans for which servicing transferred to third parties as of June 30, 2013 with an effective mortgage servicing right sales date of July 1, 2013.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Consumer Real Estate Services Year-to-Date Results (1)

(Dollars in millions)

		S	ix Months I	Ended June 30, 2013		
		umer Real Estate Services	н	ome Loans	Legacy	Assets & Servicing
Net interest income (FTE basis)	s	1,442	s	691	\$	751
Noninterest income:						
Mortgage banking income		2,898		1,351		1,547
All other income (loss)		87		(58)		145
Total noninterest income		2,985		1,293		1,692
Total revenue, net of interest expense (FTE basis)		4,427		1,984		2,443
Provision for credit losses		626		156		470
Noninterest expense		8,800		1,676		7,124
Income (loss) before income taxes		(4,999)		152		(5,151)
Income tax expense (benefit) (FTE basis)		(1,905)		58		(1,963)
Net income (loss)	<u>s</u>	(3,094)	\$	94	\$	(3,188)
Balance Sheet						
Average						
Total loans and leases	\$	91,531	\$	47,048	\$	44,483
Total earning assets		103,890		53,743		50,147
Total assets		125,286		54,251		71,035
Allocated capital (2, 3)		24,000		6,000		18,000
Period end						
Total loans and leases	\$	89,257	s	46,891	\$	42,366
Total earning assets		102,211		53,571		48,640
Total assets		124,031		53,674		70,357

Total Consumer Real Estate Services         Home Loans         Legacy           Net interest income (FTE basis)         \$         6.77         \$         \$         6.77         \$         \$         6.77         \$         \$         6.77         \$ </th <th>y Assets &amp; Servicing 804 2,107</th>	y Assets & Servicing 804 2,107
Noninterest income:       3,648       1,541         Mortgage banking income (loss)       3,648       1,541         All other income (loss)       64       (4)         Total noninterest income       3,712       1,537         Total revenue, net of interest expense (FTE basis)       5,193       2,214         Provision for credit losses       694       19         Noninterest expense       694       1,644         Income (loss) before income taxes       2,905)       551         Income tax expense (benefit) (FTE basis)       (1,026)       203         Net income (loss)       5       1,879       3,488	
Mortgage banking income (loss)       3,648       1,541         All other income (loss)       64       (4)         Total noninterest income       3,712       1,537         Total rowne, net of interest expense (FTE basis)       5,193       2,214         Provision for credit losses       694       19         Noninterest expense       7,404       1,644         Income (loss) before income taxes       (2,905)       551         Income tax expense (henefit) (FTE basis)       (1,026)       203         Net income (loss)       5       (1,879)       5	2,107
All other income (loss)       64       (4)         Total noninterest income       3,712       1,537         Total revenue, net of interest expense (FTE basis)       5,193       2,214         Provision for credit losses       694       19         Noninterest expense       7,404       1,644         Income (loss) before income taxes       (2,905)       551         Income tax expense (henefit) (FTE basis)       (1,026)       203         Net income (loss)       S       (1,879)       S       348       S	2,107
Total noninterest income3,7121,537Total noninterest expense (FTE basis)5,1932,214Provision for credit losses69419Noninterest expense7,4041,644Income (loss) before income taxes(2,905)551Income tax expense (benefit) (FTE basis)(1,026)203Net income (loss)\$3,488\$	
Total revenue, net of interest expense (FTE basis)       5,193       2,214         Provision for credit losses       694       19         Noninterest expense       7,404       1,644         Income (loss) before income taxes       (2,905)       551         Income tax expense (benefit) (FTE basis)       (1,026)       203         Net income (loss)       5       1,879	68
Provision for credit losses       694       19         Noninterest expense       7,404       1,644         Income (loss) before income taxes       (2,905)       551         Income tax expense (benefit) (FTE basis)       (1,026)       203         Net income (loss)       \$       348       \$	2,175
Noninterest expense         7,404         1,644           Income (loss) before income taxes         (2,905)         551           Income tax expense (benefit) (FTE basis)         (1,026)         203           Net income (loss)         \$         348         \$	2,979
Income (loss) before income taxes     (2,905)     551       Income tax expense (benefit) (FTE basis)     (1,026)     203       Net income (loss)     \$ (1,879)     \$ 348     \$	675
Income tax expense (benefit) (FTE basis)         (1,026)         203           Net income (loss)         \$ (1,879)         \$ 348         \$	5,760
Net income (loss)         \$         (1,879)         \$         348         \$	(3,456)
	(1,229)
Balance Sheet	(2,227)
Average	
Total loans and leases         \$         107,554         \$         \$1,122         \$	56,432
Total earning assets 127,320 57,672	69,648
Total assets 154,736 58,623	96,113
Economic capital <sup>(2,3)</sup> 14,455 3,583	10,872
Period end	
Total loans and leases \$ 104,079 \$ 50,112 \$	53,967
Total earning assets 123,629 57,716	65,913
Total assets 146,386 58,986	

For footnotes see page25.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Consumer Real Estate Services Quarterly Results (1)

(Dollars in millions)

			Secon	nd Quarter 2013		
	Total Co	nsumer Real Estate			_	
		Services	-	Home Loans		Assets & Servicing
Net interest income (FTE basis)	\$	699	\$	344	\$	355
Noninterest income:						
Mortgage banking income		1,411		654		757
All other income (loss)		5		6		(1)
Total noninterest income		1,416		660		756
Total revenue, net of interest expense (FTE basis)		2,115		1,004		1,111
Provision for credit losses		291		64		227
Noninterest expense		3,394		863		2,531
Income (loss) before income taxes		(1,570)		77		(1,647)
Income tax expense (benefit) (FTE basis)		(633)		30		(663)
Net income (loss)	\$	(937)	\$	47	\$	(984)
Balance Sheet						
Average						
Total loans and leases	\$	90,114	\$	46,870	\$	43,244
Total earning assets		102,086		53,739		48,347
Total assets		122,275		54,000		68,275
Allocated capital (2, 3)		24,000		6,000		18,000
Period end						
Total loans and leases	\$	89,257	\$	46,891	\$	42,366
Total earning assets		102,211		53,571		48,640
Total assets		124,031		53,674		70,357

		First (	Quarter 2013	
	sumer Real Estate Services	H	ome Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$ 743	\$	347	\$ 396
Noninterest income:				
Mortgage banking income (loss)	1,487		697	790
All other income (loss)	 82		(64)	146
Total noninterest income	 1,569		633	936
Total revenue, net of interest expense (FTE basis)	2,312		980	1,332
Provision for credit losses	335		92	243
Noninterest expense	 5,406		813	4,593
Income (loss) before income taxes	(3,429)		75	(3,504)
Income tax expense (benefit) (FTE basis)	 (1,272)		28	(1,300)
Net income (loss)	\$ (2,157)	\$	47	\$ (2,204)
Balance Sheet				
Average				
Total loans and leases	\$ 92,963	\$	47,228	\$ 45,735
Total earning assets	105,715		53,746	51,969
Total assets	128,331		54,505	73,826
Allocated capital (2, 3)	24,000		6,000	18,000
Period end				
Total loans and leases	\$ 90,971	\$	46,929	\$ 44,042
Total earning assets	105,544		55,111	50,433

129,116

For footnotes see page25.

Total assets

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

73,535

55,581

# Consumer Real Estate Services Quarterly Results <sup>(1)</sup> (continued)

(Dollars in millions)

		Second	Quarter 2012		
	sumer Real Estate Services	He	ome Loans	Legacy A	ssets & Servicing
Net interest income (FTE basis)	\$ 713	\$	330	\$	383
Noninterest income:					
Mortgage banking income	1,820		826		994
All other income (loss)	 (4)		(31)		27
Total noninterest income	 1,816		795		1,021
Total revenue, net of interest expense (FTE basis)	2,529		1,125		1,404
Provision for credit losses	187		(35)		222
Noninterest expense	3,524		791		2,733
Income (loss) before income taxes	(1,182)		369		(1,551)
Income tax expense (benefit) (FTE basis)	 (438)		136		(574)
Net income (loss)	\$ (744)	\$	233	\$	(977)
Balance Sheet					
Average					
Total loans and leases	\$ 105,507	\$	50,580	\$	54,927
Total earning assets	125,600		57,869		67,731
Total assets	151,514		58,898		92,616
Economic capital (2, 3)	14,120		3,700		10,420
Period end					
Total loans and leases	\$ 104,079	\$	50,112	\$	53,967
Total earning assets	123,629		57,716		65,913
Total assets	146,386		58,986		87,400

Consumer Real Estate Services includes Home Loans and Legacy Assets & Servicing. The results of certain mortgage servicing rights activities, including net hedge results, which were previously included in Home Loans, together with any related assets or liabilities used as economic hedges are included in Legacy Assets & Servicing.
 Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segmentan connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 47-50.
 Allocated capital encound capital are non-GAAP financial measures. The Corporation to GAAP Financial Measures on pages 47-50.)

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### **Consumer Real Estate Services Key Indicators**

(Dollars in millions, except as noted)		Siv J	Months	Ende	h		1														
		514 1	June 3		a	_		Second Juarter			First uarter			Fourth Quarter			Third Quarter			Second Quarter	
		2013	_		2012	_		 2013	-		013	_		2012	_		2012	_		2012	_
Mortgage servicing rights at fair value rollforward:																					
Balance, beginning of period	\$	5,716		\$	7,378			\$ 5,776		\$	5,716		\$	5,087		\$	5,708		\$	7,589	
Net additions (sales)		(775)			70			(715)			(60)			97			85			(7)	
Impact of customer payments <sup>(1)</sup>		(574)			(803)			(260)			(314)			(335)			(346)			(282)	
Other changes in mortgage servicing rights fair value <sup>(2)</sup>		1,460			(937)			 1,026			434			867			(360)			(1,592)	
Balance, end of period	\$	5,827	-	\$	5,708	-		\$ 5,827	-	\$	5,776	-	\$	5,716	-	\$	5,087	-	\$	5,708	-
Capitalized mortgage servicing rights (% of loans serviced for investors)		77	bps		47	bps		77	bps		61	bps		55	bps		45	bps		47	bps
Mortgage loans serviced for investors (in billions)	\$	759		\$	1,224			\$ 759		\$	949		\$	1,045		\$	1,142		\$	1,224	
Loan production:																					
Total Corporation <sup>(3)</sup>																					
First mortgage	\$	49,196		\$	33,243			\$ 25,276		\$ 2	23,920		\$	21,516		\$	20,315		\$	18,005	
Home equity		2,612			1,690			1,496			1,116			962			933			930	
Consumer Real Estate Services																					
First mortgage	\$	39,778		\$	26,391			\$ 20,509		\$	19,269		\$	16,561		\$	15,566		\$	14,206	
Home equity		2,225			1,321			1,283			942			765			746			724	
Mortgage banking income (loss)																					
Production income (loss):																					
Core production revenue	\$	1,675		\$	1,830			\$ 860		\$	815		\$	986		\$	944		\$	902	
Representations and warranties provision		(447)	_		(677)	_		 (197)	-		(250)	_		(2,955)	_		(307)	_		(395)	
Total production income (loss)		1,228	_		1,153	_		 663	-		565	_		(1,969)	_		637	_		507	-
Servicing income:																					
Servicing fees		1,698			2,534			785			913			1,096			1,089			1,205	
Impact of customer payments <sup>(1)</sup>		(574)			(803)			(260)			(314)			(335)			(346)			(282)	
Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks <sup>(4)</sup>		527			388			215			312			912			560			194	
Other servicing-related revenue		19	_		376	_		 8	_		11	_		12	_		248	_		196	_
Total net servicing income	_	1,670		_	2,495			 748			922	_	_	1,685		_	1,551			1,313	
Total Consumer Real Estate Services mortgage banking income (loss)		2,898			3,648			1,411			1,487			(284)			2,188			1,820	
Other business segments' mortgage banking loss <sup>(5)</sup>		(457)			(377)			 (233)			(224)		_	(256)			(169)		_	(161)	
Total consolidated mortgage banking income (loss)	\$	2,441		\$	3,271			\$ 1,178		\$	1,263		\$	(540)		\$	2,019		\$	1,659	

(1) Represents the change in the value of the mortgage servicing rights asset due to the impact of customer payments received during the period.
 (2) These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve. In addit these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan, changes in OAS rate inputs and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
 (3) In addition to loan production in*Consumer Real Estate Services* the remaining first mortgage and home equity loan production is primarily in *GWIM*.
 (4) Includes gains and losses on sales of mortgage servicing rights

(5) Includes gains and roses of mortgage servicing rights.
 (5) Includes the effect of transfers of mortgage loans from *Consumer Real Estate Services* to the asset and liability management portfolio included in *All Other*.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Global Banking Segment Results**<sup>(1)</sup>

(Dollars in millions)	Six Mon	the Fr	ded	I					
		ne 30	ucu		Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	 2013		2012		2013	 2013	 2012	 2012	 2012
Net interest income (FTE basis)	\$ 4,412	\$	4,027	\$	2,252	\$ 2,160	\$ 2,099	\$ 2,009	\$ 1,940
Noninterest income:									
Service charges	1,387		1,448		701	686	694	725	726
Investment banking income	1,582		1,289		792	790	842	662	638
All other income	 788		1,173		394	 394	 316	 390	 604
Total noninterest income	 3,757		3,910		1,887	 1,870	 1,852	 1,777	 1,968
Total revenue, net of interest expense (FTE basis)	8,169		7,937		4,139	4,030	3,951	3,786	3,908
Provision for credit losses	312		(427)		163	149	62	23	(152)
Noninterest expense	3,696		3,928		1,859	1,837	1,755	1,936	1,967
Income before income taxes	4,161		4,436		2,117	 2,044	 2,134	 1,827	 2,093
Income tax expense (FTE basis)	1,586		1,634		826	760	743	676	775
Net income	\$ 2,575	\$	2,802	\$	1,291	\$ 1,284	\$ 1,391	\$ 1,151	\$ 1,318
Net interest yield (FTE basis)	3.16 %		2.96%		3.15%	3.16%	2.84%	2.82%	2.89%
Return on average allocated capital <sup>(2, 3)</sup>	22.58		_		22.52	22.65	_	_	_
Return on average economic capital <sup>(2, 3)</sup>	_		29.31		_	_	28.96	23.33	27.24
Efficiency ratio (FTE basis)	45.25		49.48		44.94	45.57	44.43	51.14	50.33
Balance Sheet									
Average									
Total loans and leases	\$ 249,903	\$	221,854	s	255,674	\$ 244,068	\$ 232,396	\$ 221,185	\$ 219,504
Total earnings assets <sup>(4)</sup>	281,743		273,170		286,522	276,911	293,679	283,182	270,190
Total assets (4)	322,814		314,088		327,531	318,044	336,332	326,109	311,043
Total deposits	224,909		212,638		227,668	222,120	242,817	227,421	213,862
Allocated capital (2, 3)	23,000		_		23,000	23,000	_	_	_
Economic capital (2, 3)	_		19,243		_	_	19,123	19,639	19,472
Period end									
Total loans and leases	\$ 258,502	\$	218,681	s	258,502	\$ 250,985	\$ 242,340	\$ 226,152	\$ 218,681
Total earnings assets <sup>(4)</sup>	293,733		268,373		293,733	280,928	289,036	282,968	268,373
Total assets (4)	334,820		310,933		334,820	322,039	331,611	325,488	310,933

During the second quarter of 2013, consumer Dealer Financial Services results were moved from *Global Banking* to *Consumer & Business Banking*. Prior periods were reclassified to conform to current period presentation.
 Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital form economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.
 Return on average allocated capital and return on average economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.)
 Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' countil capital measures.

equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Global Banking Key Indicators**

	 Six Mon Jui	ths En 1e 30	ded	Second Quarter		First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	 2013		2012	 2013		2013	 2012	 2012	 2012
Investment Banking fees <sup>(1)</sup>									
Advisory <sup>(2)</sup>	\$ 473	\$	503	\$ 240	\$	233	\$ 285	\$ 207	\$ 314
Debt issuance	833		599	405		428	450	341	253
Equity issuance	 276		187	 147		129	 107	 114	71
Total Investment Banking fees <sup>(3)</sup>	\$ 1,582	\$	1,289	\$ 792	\$	790	\$ 842	\$ 662	\$ 638
Business Lending									
Corporate	\$ 1,706	\$	1,697	\$ 855	\$	851	\$ 739	\$ 765	\$ 836
Commercial	 2,001		1,800	 1,053		948	 912	 918	 912
Total Business Lending revenue	\$ 3,707	\$	3,497	\$ 1,908	\$	1,799	\$ 1,651	\$ 1,683	\$ 1,748
Treasury Services									
Corporate	\$ 1,368	\$	1,286	\$ 702	\$	666	\$ 687	\$ 660	\$ 630
Commercial	 1,447		1,512	 731		716	 729	 739	 732
Total Treasury Services revenue	\$ 2,815	\$	2,798	\$ 1,433	\$	1,382	\$ 1,416	\$ 1,399	\$ 1,362
Average deposit balances									
Interest-bearing	\$ 69,403	\$	64,323	\$ 70,158	\$	68,639	\$ 68,240	\$ 64,690	\$ 64,007
Noninterest-bearing	 155,506		148,315	 157,510		153,481	 174,577	 162,731	 149,855
Total average deposits	\$ 224,909	\$	212,638	\$ 227,668	\$	222,120	\$ 242,817	\$ 227,421	\$ 213,862
Loan spread	1.87 %		1.90%	1.89 %		1.86%	1.83%	1.90%	1.879
Provision for credit losses	\$ 312	\$	(427)	\$ 163	\$	149	\$ 62	\$ 23	\$ (152)
Credit quality <sup>(4, 5)</sup>									
Reservable utilized criticized exposure	\$ 10,632	\$	14,794	\$ 10,632	\$	10,342	\$ 10,952	\$ 12,297	\$ 14,794
	3.73 %		5.86%	3.73 %		3.71 %	4.06%	4.81%	5.86
Nonperforming loans, leases and foreclosed properties	\$ 1,087	\$	3,305	\$ 1,087	\$	1,643	\$ 2,052	\$ 2,647	\$ 3,305
	0.43 %		1.54%	0.43 %		0.66%	0.86%	1.19%	1.54
Average loans and leases by product									
U.S. commercial	\$ 126,324	\$	116,495	\$ 127,742	\$	124,890	\$ 121,535	\$ 115,992	\$ 114,952
Commercial real estate	35,760		32,984	36,685		34,824	33,404	31,939	32,326
Commercial lease financing	24,536		23,255	24,584		24,486	24,057	23,214	23,122
Non-U.S. commercial	63,277		49,107	66,654		59,860	53,392	50,031	49,089
Other	 6		13	 9	-	8	 8	 9	 15
Total average loans and leases	\$ 249,903	\$	221,854	\$ 255,674	\$	244,068	\$ 232,396	\$ 221,185	\$ 219,504
Fotal Corporation Investment Banking fees									
Advisory <sup>(2)</sup>	\$ 519	\$	544	\$ 262	\$	257	\$ 301	\$ 221	\$ 340
Debt issuance	2,009		1,419	987		1,022	1,078	865	646
Equity issuance	679		497	 356		323	 250	 279	192
Total investment banking fees	3,207		2,460	1,605		1,602	1,629	1,365	1,178
Self-led	 (116)		(97)	 (49)		(67)	 (29)	 (29)	(32)
Total Investment Banking fees	\$ 3,091	\$	2,363	\$ 1,556	\$	1,535	\$ 1,600	\$ 1,336	\$ 1,146

(1) Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business

(a) Investment banking fees represent only the fee component of *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing
(b) Investment banking fees represent only the fee component of *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing

(a) Infestment banking tees represent only us the component solution banking and us to the meter transments.
 (b) Infestment banking tees represent only us the component solution banking and us to the meter transments.
 (c) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
 (5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# **Investment Banking Product Rankings**

		Six Months Ended J	une 30, 2013	
	Globa	al	U.S.	
	Product Ranking	Market Share	Product Ranking	Market Share
High-yield corporate debt	3	7.7%	2	9.4%
Leveraged loans	1	11.0	1	12.8
Mortgage-backed securities	3	9.6	3	10.3
Asset-backed securities	2	13.4	2	16.0
Convertible debt	3	9.1	3	13.5
Common stock underwriting	6	6.2	5	9.5
Investment-grade corporate debt	2	6.3	2	12.1
Syndicated loans	2	9.0	2	12.5
Net investment banking revenue	2	7.5	2	10.9
Announced mergers and acquisitions	5	14.6	3	24.7
Equity capital markets	6	6.5	5	10.1
Debt capital markets	5	5.4	3	9.3

Source: Dealogic data as of July 1, 2013. Figures above include self-led transactions.

• Rankings based on deal volumes except for net investment banking revenue rankings which reflect

fees.
Debt capital markets excludes loans but includes

agencies. • Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per

Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising the target or

Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

# **Highlights**

### Global top 3 rankings in:

High-yield corporate debt	Convertible debt
Leveraged loans	Investment-grade corporate debt
Mortgage-backed securities	Syndicated loans

Asset-backed securities

# U.S. top 3 rankings in:

High-yield corporate debt	Investment-grade corporate debt	
Leveraged loans	Syndicated loans	
Mortgage-backed securities	Announced mergers and acquisitions	
Asset-backed securities	Debt capital markets	

# Convertible debt

### Top 3 rankings excluding self-led deals:

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans

High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions U.S.:

This information is preliminary and based on company data available at the time of the presentation.

# **Global Markets Segment Results**

(Dollars in millions)		Six Mont Jur	hs En 1e 30	led		Second	First	Fourth	Third	Second
		2013		2012		Quarter 2013	Quarter 2013	Quarter 2012	Quarter 2012	Quarter 2012
Net interest income (FTE basis)	s	2,122	\$	1,628	\$	1,013	\$ 1,109	\$ 1,114	\$ 929	\$ 721
Noninterest income:										
Investment and brokerage services		1,077		962		549	528	430	428	448
Investment banking fees		1,347		994		668	679	668	552	438
Trading account profits		4,738		3,744		1,848	2,890	725	1,237	1,706
All other income (loss)		(226)		657		111	 (337)	83	132	 265
Total noninterest income		6,936		6,357		3,176	3,760	 1,906	 2,349	 2,857
Total revenue, net of interest expense (FTE basis) <sup>(1)</sup>		9,058		7,985		4,189	4,869	3,020	3,278	3,578
Provision for credit losses		(11)		(14)		(16)	5	17	31	(1)
Noninterest expense		5,842		6,090		2,769	3,073	2,625	2,574	2,855
Income before income taxes		3,227		1,909		1,436	 1,791	 378	673	 724
Income tax expense (FTE basis)		1,099		583		477	 622	 196	 948	 227
Net income (loss)	<u>s</u>	2,128	\$	1,326	\$	959	\$ 1,169	\$ 182	\$ (275)	\$ 497
Return on average allocated capital <sup>(2, 3)</sup>		14.33%		—		12.85%	15.83%	—	_	—
Return on average economic capital <sup>(2, 3)</sup>		_		19.32%		_	_	5.14%	n/m	15.10%
Efficiency ratio (FTE basis)		64.50		76.27		66.12	63.10	86.93	78.53%	79.79
Balance Sheet										
Average										
Total trading-related assets <sup>(4)</sup>	\$	497,582	\$	454,300	\$	490,972	\$ 504,266	\$ 493,188	\$ 462,138	\$ 459,869
Total earning assets (4)		504,516		446,695		499,396	509,694	493,901	458,335	456,552
Total assets		660,151		585,423		653,116	667,265	642,930	598,626	596,861
Allocated capital (2, 3)		30,000		_		30,000	30,000	—	—	—
Economic capital <sup>(2, 3)</sup>		_		13,849		_	—	14,184	13,414	13,316
Period end										
Total trading-related assets <sup>(4)</sup>	\$	446,505	\$	443,948	\$	446,505	\$ 467,826	\$ 465,836	\$ 455,161	\$ 443,948
Total earning assets (4)		465,166		440,469		465,166	480,039	486,470	456,581	440,469
Total assets		607,050		576,175		607,050	625,639	630,570	597,587	576,175
Trading-related assets (average)										
Trading account securities	\$	230,589	\$	188,069	\$	225,796	\$ 235,437	\$ 220,434	\$ 193,694	\$ 190,250
Reverse repurchases		154,188		160,456		150,568	157,847	166,399	162,040	160,832
Securities borrowed		60,134		50,292		62,813	57,425	52,391	51,757	53,297
Derivative assets		52,671		55,483		51,795	53,557	53,964	54,647	55,490
Total trading-related assets <sup>(4)</sup>	\$	497,582	\$	454,300	s	490,972	\$ 504,266	\$ 493,188	\$ 462,138	\$ 459,869

Substantially all of *Global Markets* total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 31.
 Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segmentan connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital form economic capital are proved in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.
 Return on average allocated capital, economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 47-50.
 Tading-related assets include derivative assets, which are considered non-earning assets

assets.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Global Markets Key Indicators**

Dollars in millions)											
		Six Mon Jui	ths Endo ne 30	ed	Second Duarter		First Quarter	Fourth Quarter		Third Quarter	Second Quarter
		2013		2012	2013		2013	 2012		2012	 2012
Sales and trading revenue <sup>(1)</sup>											
Fixed income, currency and commodities	\$	5,228	\$	5,261	\$ 2,292	\$	2,936	\$ 1,551	\$	2,000	\$ 2,418
Equities		2,358		1,673	1,199		1,159	 674		667	761
Total sales and trading revenue	\$	7,586	\$	6,934	\$ 3,491	\$	4,095	\$ 2,225	\$	2,667	\$ 3,179
Sales and trading revenue, excluding debit valuation adjustment <sup>(2)</sup>											
Fixed income, currency and commodities	\$	5,260	\$	6,685	\$ 2,259	\$	3,001	\$ 1,788	\$	2,534	\$ 2,555
Equities		2,343		1,839	1,194		1,149	713		715	780
Total sales and trading revenue, excluding debit valuation adjustment	\$	7,603	\$	8,524	\$ 3,453	\$	4,150	\$ 2,501	\$	3,249	\$ 3,335
Sales and trading revenue breakdown											
Net interest income	s	1,950	\$	1.448	\$ 930	s	1.020	\$ 1,014	s	846	\$ 650
Commissions		1,077		962	549		528	430		428	448
Trading		4,738		3,744	1,848		2,890	725		1,237	1,706
Other		(179)		780	164		(343)	56		156	375
outer											

Includes *Global Banking* sales and trading revenue of\$210 million and \$363 million for thesix months ended June 30, 2013 and 2012 \$142 million and \$68 million for the second and first quarters of2013, and \$49 million, \$111 million and \$248 million for the fourth, third and second quarters of2012, respectively.
 For this presentation, sales and trading revenue excludes debit valuation adjustment gains/losses which represents a non-GAAP financial measure. Net debit valuation adjustment losses included in fixed income, currency and commodities revenue were \$32 million and \$14 million for the six months ended June 30, 2013 and 2012 gains of \$33 million for the fourth, third and second quarters of 2012, respectively. Net debit valuation adjustment gains included in equities revenue were \$15 million and losses \$166 million for the six months ended June 30, 2013 and 2012 gains of \$53 million for the second and first quarters of 2013, and losses of \$39 million, \$48 million and \$10 million for the fourth, third and second quarters of 2013, and losses of \$39 million, \$48 million and \$19 million for the fourth, third and second quarters of 2012, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Global Wealth & Investment Management Segment Results**

(Dollars in millions)								
	 Six Mon Jur	ths E ne 30	nded	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	 2013		2012	2013	 2013	 2012	 2012	2012
Net interest income (FTE basis)	\$ 3,101	\$	2,924	\$ 1,505	\$ 1,596	\$ 1,490	\$ 1,413	\$ 1,393
Noninterest income:								
Investment and brokerage services	4,772		4,396	2,441	2,331	2,272	2,181	2,221
All other income	 1,047		921	 553	 494	 431	 489	480
Total noninterest income	 5,819		5,317	2,994	 2,825	 2,703	 2,670	 2,701
Total revenue, net of interest expense (FTE basis)	8,920		8,241	4,499	4,421	4,193	4,083	4,094
Provision for credit losses	7		93	(15)	22	112	61	47
Noninterest expense	 6,525		6,409	 3,272	 3,253	 3,196	 3,115	 3,177
Income before income taxes	2,388		1,739	1,242	1,146	885	907	870
Income tax expense (FTE basis)	 910		641	 484	 426	 309	 336	 322
Net income	\$ 1,478	\$	1,098	\$ 758	\$ 720	\$ 576	\$ 571	\$ 548
Net interest yield (FTE basis)	2.46 %		2.38%	2.47 %	2.46%	2.30%	2.28%	2.31 %
Return on average allocated capital <sup>(1, 2)</sup>	29.98		-	30.57	29.38	-	-	-
Return on average economic capital <sup>(1, 2)</sup>	—		33.24	_	—	28.36	29.22	31.76
Efficiency ratio (FTE basis)	73.15		77.77	72.72	73.58	76.24	76.30	77.61
Balance Sheet								
Average								
Total loans and leases	\$ 107,845	\$	98,490	\$ 109,589	\$ 106,082	\$ 103,785	\$ 101,016	\$ 98,964
Total earning assets (3)	254,113		246,785	244,845	263,484	257,339	246,674	242,843
Total assets (3)	272,965		265,899	263,735	282,298	276,408	265,639	262,124
Total deposits	244,329		239,200	235,344	253,413	249,658	241,411	238,540
Allocated capital (1, 2)	10,000		-	10,000	10,000	-	-	-
Economic capital (1, 2)	—		6,716	—	—	8,149	7,840	7,011
Period end								
Total loans and leases	\$ 111,785	\$	100,261	\$ 111,785	\$ 107,048	\$ 105,928	\$ 102,390	\$ 100,261
Total earning assets (3)	244,361		243,552	244,361	248,960	277,103	248,807	243,552
Total assets (3)	263,867		263,006	263,867	268,263	297,326	268,408	263,006
Total deposits	235,012		237,339	235,012	239,853	266,188	243,518	237,339

Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment in connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 47-50.
 Return on average allocated capital and return on average economic capital are calculated returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 47-50.)
 Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' only of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Financial Measures on pages 47-50.)
 Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' only of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Financial Measures on pages 47-50.)

equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

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# **Global Wealth & Investment Management Key Indicators**

(Dollars in millions, except as noted)		Six Mon		ded	Second	First		Fourth	Third		Second
		2013	ne 30	2012	Quarter 2013	Quarter 2013		Quarter 2012	Quarter 2012		Quarter 2012
Revenues	<u> </u>	2013		2012	 2013	 2015		2012	 2012		2012
Merrill Lynch Global Wealth Management	\$	7,422	\$	6,828	\$ 3,742	\$ 3,680	\$	3,500	\$ 3,407	\$	3,387
U.S. Trust	3	1,461	\$	1,363	 5,742 740	\$ 721	ф	690	\$ 656	ф	683
Other (1)		37		50	17	20		3	20		24
Total revenues	\$	8,920	\$	8,241	\$ 4,499	\$ 4,421	\$	4,193	\$ 4,083	\$	4,094
Client Balances											
Client Balances by Business											
Merrill Lynch Global Wealth Management	\$	1,800,151	\$	1,676,759	\$ 1,800,151	\$ 1,812,412	\$	1,743,459	\$ 1,731,154	\$	1,676,759
U.S. Trust		351,119		323,711	351,119	354,721		341,292	332,792		323,711
Other <sup>(1)</sup>		63,781		66,091	63,781	64,603		66,874	64,239		66,091
Client Balances by Type											
Assets under management	\$	743,613	\$	667,452	\$ 743,613	\$ 745,260	\$	698,095	\$ 692,854	\$	667,452
Brokerage assets		992,664		946,712	992,664	1,009,507		960,351	970,662		946,712
Assets in custody		128,854		111,351	128,854	127,013		117,686	115,350		111,351
Deposits		235,012		237,339	235,012	239,853		266,188	243,518		237,339
Loans and leases <sup>(2)</sup>		114,908		103,707	 114,908	 110,103		109,305	 105,801		103,707
Total client balances	\$	2,215,051	\$	2,066,561	\$ 2,215,051	\$ 2,231,736	\$	2,151,625	\$ 2,128,185	\$	2,066,561
Assets Under Management Flows											
Liquidity assets under management <sup>(3)</sup>	\$	(2,922)	\$	(52)	\$ (695)	\$ (2,227)	\$	2,545	\$ (1,875)	\$	(122)
Long-term assets under management <sup>(4)</sup>		28,053		11,491	 7,692	 20,361		9,120	 5,779		3,796
Total assets under management flows	\$	25,131	\$	11,439	\$ 6,997	\$ 18,134	\$	11,665	\$ 3,904	\$	3,674
Associates <sup>(5)</sup>											
Number of Financial Advisors		15,759		16,764	15,759	16,065		16,411	16,759		16,764
Total Wealth Advisors		16,989		18,060	16,989	17,293		17,640	18,036		18,060
Total Client Facing Professionals		19,689		20,844	19,689	20,018		20,386	20,778		20,844
Merrill Lynch Global Wealth Management Metrics											
Financial Advisory Productivity <sup>(6)</sup> (in thousands)	\$	991	\$	893	\$ 1,012	\$ 971	\$	927	\$ 897	\$	895
U.S. Trust Metrics											
Client Facing Professionals		2,084		2,162	2,084	2,090		2,077	2,119		2,162

(1) Other includes the results of BofA Global Capital Management and other administrative

items. (2) Includes margin receivables which are classified in customer and other receivables on the Corporation's Consolidated Balance

Sheet.
(3) Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is less than

(4) Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one

(4) Defined as assess lined advisory and discribin by the interest income de diameter of the interest line of the interest lin

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# All Other Results (1)

(Dollars in millions)		i								
	—		ths En te 30			Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
		2013		2012		2013	 2013	 2012	 2012	 2012
Net interest income (FTE basis)	\$	522	\$	615	\$	268	\$ 254	\$ 254	\$ 273	\$ 137
Noninterest income:										
Card income		166		171		81	85	96	93	84
Equity investment income (loss)		1,096		394		576	520	569	172	(36)
Gains on sales of debt securities		519		1,066		452	67	117	328	354
All other income (loss)		(1,366)		(2,043)		(804)	 (562)	 (1,185)	 (1,700)	 59
Total noninterest income (loss)		415		(412)		305	 110	 (403)	 (1,107)	 461
Total revenue, net of interest expense (FTE basis)		937		203		573	364	(149)	(834)	598
Provision for credit losses		71		1,781		(179)	250	450	390	535
Noninterest expense		2,302		3,633		541	 1,761	 995	 1,621	 1,105
Income (loss) before income taxes		(1,436)		(5,211)		211	(1,647)	(1,594)	(2,845)	(1,042)
Income tax benefit (FTE basis)		(1,013)		(2,240)		(338)	(675)	(2,440)	(1,248)	(678)
Net income (loss)	\$	(423)	\$	(2,971)	\$	549	\$ (972)	\$ 846	\$ (1,597)	\$ (364)
Balance Sheet										
Average										
Total loans and leases	\$	241,718	\$	266,938	\$	238,910	\$ 244,557	\$ 247,128	\$ 256,130	\$ 263,649
Total assets (2)		242,867		342,608		233,810	252,023	282,256	308,237	341,026
Total deposits		34,657		48,125		33,774	35,549	36,939	39,266	43,722
Period end										
Total loans and leases	\$	234,047	\$	259,830	\$	234,047	\$ 241,406	\$ 241,981	\$ 252,592	\$ 259,830
Total assets (3)		205,976		326,408		205,976	236,595	264,505	296,152	326,408
Total deposits		34,597		39,362		34,597	35,759	36,061	37,555	39,362

All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, gains/losses on structured liabilities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Equity investments include Global Principal Investments, strategic and certain other investments. Additionally, *All Other* includes certain residential mortgage loans that are managed by Legacy Assets & Servicing.
 Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity d\$26.7. billion and \$489.7 billion, \$513.8 billion for the secure and and frat quarters of 2013, and the fourth in allocated shareholders' equity d\$530.3 billion, \$538.6 billion, \$513.8 billion and \$502.2 billion at June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and June 30, 2012, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Equity Investments**

(Dollars in millions)											
		Globa	l Principal Inv	estments	Exposures			E	quity Investme	ent Income	e (Loss)
		June	30, 2013			Mar	ch 31, 2013		June 3	30, 2013	
	Book Value		funded mitments		Total		Total		ee Months Ended	Six Mo	onths Ended
Global Principal Investments:											
Private Equity Investments	\$ 493	\$	23	\$	516	\$	672	\$	38	\$	151
Global Real Estate	320		30		350		451		(16)		(42)
Global Strategic Capital	862		108		970		1,120		(19)		(44)
Legacy/Other Investments	539		_		539		741		49		91
Total Global Principal Investments	\$ 2,214	\$	161	\$	2,375	\$	2,984	\$	52	\$	156

# Components of Equity Investment Income (Dollars in millions)

	 Six Mont Jun	d	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Ouarter	
	2013		2012	2013	 2013	 2012	2012	2012
Global Principal Investments	\$ 156	\$	267	\$ 52	\$ 104	\$ 167	\$ 156	\$ (137)
Strategic and other investments	940		127	524	 416	 402	16	101
Total equity investment income (loss) included in All Other	1,096		394	576	520	569	172	(36)
Total equity investment income included in the business segments	147		739	104	 43	 130	66	404
Total consolidated equity investment income	\$ 1,243	\$	1,133	\$ 680	\$ 563	\$ 699	\$ 238	\$ 368

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### **Outstanding Loans and Leases**

(Dollars in millions)	June 30 2013		March 201		June 30 2012
Consumer					
Residential mortgage <sup>(1)</sup>	\$	253,959	\$	256,804	\$ 262,569
Home equity		100,011		103,338	118,136
U.S. credit card		90,523		90,047	94,291
Non-U.S. credit card		10,340		10,620	13,431
Direct/Indirect consumer (2)		83,358		81,518	83,164
Other consumer <sup>(3)</sup>		1,803		1,696	 2,568
Total consumer loans excluding loans accounted for under the fair value option		539,994		544,023	574,159
Consumer loans accounted for under the fair value option(4)		1,052		1,041	 1,172
Total consumer		541,046		545,064	575,331

Commercial

U.S. commercial <sup>(5)</sup>	21	9,367	213,762	197,71	18
Commercial real estate <sup>(6)</sup>	4	2,126	39,060	36,53	35
Commercial lease financing	2	3,912	23,467	21,69	<i>9</i> 2
Non-U.S. commercial	8	6,710	82,460	53,85	50
Total commercial loans excluding loans accounted for under the fair value option	37	2,115	358,749	309,79	95
Commercial loans accounted for under the fair value option <sup>(4)</sup>		8,409	7,779	7,18	89
Total commercial	38	30,524	366,528	316,98	84
Total loans and leases	\$ 92	21,570	\$ 911,592	\$ 892,31	15

(1) Includes pay option loans of\$5.8 billion, \$6.5 billion and \$9.0 billion and \$9.0 billion and non-U.S. residential mortgages of\$83 million, \$86 million and \$92 million at June 30, 2013, March 31, 2013 and June 30, 2012, respectively. The Corporation no longer originates pay option loans.
 (2) Includes dealer financial services loans of\$3.6 billion, \$36.1 billion and \$36.7 billion, consumer lending loans of\$3.6 billion and \$6.3 billion, \$1.1 billion and \$6.3 billion, \$1.1 billion and \$5.4 billion and \$5.4 billion, non-U.S. consumer leading loans of\$3.6 billion, \$4.1 billion and \$6.3 billion, \$1.1 billion and \$1.3 billion at \$1.2 billion and \$1.3 billion, \$1.0 billion and \$1.3 billion, \$1.0 billion and \$1.3 billion, \$1.2 billion and \$1.5 billion, consumer leases of\$31 million, \$222 million, and \$0 million, other non-U.S. consumer loans of\$5.1 million, \$5.5 million, \$5.6 million, \$5.6 million, \$5.6 million, \$5.7 billion, \$5.6 million, \$5.6 million, \$5.7 billion, \$5.6 million and \$5.4 billion and \$1.3 billion and \$1.3 billion and \$1.5 billion, \$5.1 billion, \$5.1 billion, \$5.6 million, \$5.6 million, \$5.6 million, \$5.7 million \$5.8 million and \$5.8 million, \$5.8 million and \$5.9 million, \$5.8 million

(a) Includes Consumer imance (softs) of 1.6 minon, 5.1.4 minon, and 5.1.5 minon and 5.1

(6) Includes U.S. commercial real estate loans o\$40.3 billion, \$37.6 billion and \$35.0 billion, and non-U.S. commercial real estate loans o\$1.8 billion and \$1.5 billion at June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Quarterly Average Loans and Leases by Business Segment (Dollars in millions)

	Second Quarter 2013												
		Total Corporation		er & ess ng	Re	onsumer eal Estate Services		Global Banking		Global Markets		GWIM	 All Other
Consumer													
Residential mortgage	\$	257,275	\$	564	\$	2,254	\$	_	\$	86	\$	43,234	\$ 211,137
Home equity		101,708		147		87,749		_		78		12,254	1,480
U.S. credit card		89,722	89	9,722		_		_		_		_	_
Non-U.S. credit card		10,613		_		_		_		_		_	10,613
Direct/Indirect consumer		82,485	40	0,187		50		_		24		33,390	8,834
Other consumer		1,756		420		_		9		_		7	1,320
Total consumer		543,559	13	1,040		90,053		9		188		88,885	 233,384
Commercial													
U.S. commercial		217,464	31	1,183		60		127,742		32,776		19,099	6,604
Commercial real estate		40,612	1	1,359		1		36,685		694		1,417	456
Commercial lease financing		23,579		_		_		24,584		618		4	(1,627)
Non-U.S. commercial		89,020		11		_		66,654		22,078		184	93
Total commercial		370,675	32	2,553		61		255,665		56,166		20,704	 5,526
Total loans and leases	s	914,234	\$ 163	3,593	\$	90,114	\$	255,674	\$	56,354	\$	109,589	\$ 238,910

	First Quarter 2013													
		Total Corporation		imer & Banking	R	Consumer eal Estate Services		Global Banking		Global Markets		GWIM		All Other
Consumer														
Residential mortgage	\$	258,630	\$	499	\$	1,332	\$	_	\$	90	\$	41,509	\$	215,200
Home equity		105,939		144		91,509		—		84		12,674		1,528
U.S. credit card		91,712		91,712		—		—		_		_		—
Non-U.S. credit card		11,027		_		—		—		_		_		11,027
Direct/Indirect consumer		82,364		40,605		59		—		3		32,261		9,436
Other consumer		1,666		273		_	_	8		_		7		1,378
Total consumer		551,338		133,233		92,900		8		177		86,451		238,569
Commercial														
U.S. commercial		210,706		30,585		62		124,890		30,013		18,121		7,035
Commercial real estate		39,179		2,021		1		34,824		446		1,369		518
Commercial lease financing		23,534		—		_		24,486		694		4		(1,650)
Non-U.S. commercial		81,502		6		_		59,860		21,414		137		85
Total commercial		354,921		32,612		63		244,060		52,567		19,631		5,988
Total loans and leases	\$	906,259	\$	165,845	\$	92,963	\$	244,068	\$	52,744	\$	106,082	\$	244,557

					Sec	cond Q	uarter 2012						
	otal		Consumer & Business Banking		Consumer Real Estate Services		Global Banking		Global Markets		GWIM		All Other
Consumer													
Residential mortgage	\$ 266,365	\$	338	\$	1,111	\$	_	\$	101	\$	37,717	\$	227,098
Home equity	119,785		146		104,285		_		1		13,936		1,417
U.S. credit card	95,018		95,018		_		_		_		—		—
Non-U.S. credit card	13,641		_		_		_		_		_		13,641
Direct/Indirect consumer	84,198		44,605		85		_		76		28,722		10,710
Other consumer	2,565		99		_		15		_		8		2,443
Total consumer	581,572		140,206		105,481		15		178		80,383		255,309
Commercial													
U.S. commercial	199,644		31,055		25		114,952		30,061		16,966		6,585
Commercial real estate	37,627		2,290		1		32,326		194		1,531		1,285
Commercial lease financing	21,446		—		—		23,122		—		4		(1,680)
Non-U.S. commercial	 59,209		14		_		49,089		7,876		80		2,150
Total commercial	 317,926	<u> </u>	33,359		26		219,489		38,131		18,581		8,340
Total loans and leases	\$ 899,498	\$	173,565	\$	105,507	\$	219,504	\$	38,309	\$	98,964	\$	263,649

This information is preliminary and based on company data available at the time of the presentation.

# Commercial Credit Exposure by Industry (1, 2, 3)

(Dollars in millions)

			Comme	ercial Utilized				Т	otal Co	mmercial Comm	itted	
	J	une 30, 2013	Mar	rch 31, 2013	Jur	ne 30, 2012	J	une 30, 2013	Ν	farch 31, 2013	Jı	ne 30, 2012
Diversified financials	\$	77,827	\$	70,405	\$	60,797	\$	115,066	\$	105,591	\$	93,272
Real estate <sup>(4)</sup>		49,564		47,513		44,420		70,162		65,855		59,886
Retailing		31,051		29,337		26,861		51,906		49,757		45,159
Capital goods		26,737		24,995		22,850		50,699		48,444		45,987
Banking		42,395		40,135		35,429		49,730		45,623		39,530
Government and public education		39,260		39,671		41,816		47,871		48,022		53,991
Healthcare equipment and services		29,327		29,107		30,171		46,418		45,556		45,385
Materials		22,831		22,243		19,236		43,369		42,264		36,710
Energy		21,052		21,167		14,030		41,133		40,853		31,487
Consumer services		21,721		22,193		22,672		34,743		35,195		35,795
Food, beverage and tobacco		14,704		14,909		14,441		31,488		32,936		31,019
Commercial services and supplies		18,932		18,345		18,388		30,478		29,861		29,564
Utilities		8,811		8,900		8,675		23,660		23,104		23,444
Transportation		15,492		15,606		12,784		22,716		21,968		19,505
Media		13,249		12,907		11,099		21,824		21,835		20,215
Individuals and trusts		14,367		14,107		13,937		18,081		18,166		17,298
Software and services		6,389		5,571		4,464		13,417		11,740		10,134
Insurance, including monolines		5,880		6,800		8,832		12,315		12,503		15,312
Pharmaceuticals and biotechnology		4,243		4,439		4,457		11,473		11,191		11,555
Technology hardware and equipment		4,840		4,735		4,643		11,289		10,761		10,694
Telecommunication services		3,871		3,689		3,792		10,588		10,191		9,756
Consumer durables and apparel		5,404		5,198		3,997		9,942		9,362		8,192
Automobiles and components		3,263		3,349		3,277		8,262		7,702		7,583
Food and staples retailing		4,363		4,004		3,191		7,848		7,334		6,470
Religious and social organizations		5,895		6,235		7,842		7,824		8,435		10,361
Other		5,678		4,721		3,338		8,550		7,706		6,118
Total commercial credit exposure by industry	\$	497,146	\$	480,281	\$	445,439	\$	800,852	\$	771,955	\$	724,422
Net credit default protection purchased on total commitments <sup>(5)</sup>							\$	(11,060)	\$	(12,444)	\$	(18,697

Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of \$50.5 billion, \$57.7 billion and \$59.3 billion at June 30, 2013, March 31, 2013 and June 30, 2012, respectively. Not reflected in utilized and committed exposure is additional derivative collateral held of \$18.4 billion, \$18.0 billion and \$17.1 billion which consists primarily of other marketable securities lane 30, 2013, March 31, 2013 and June 30, 2012, respectively.
 (2) Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value and are comprised of loans outstanding of \$8.4 billion, \$7.8 billion and \$7.2 billion and \$7.2 billion and \$1, 2013, March 31, 2013 and June 30, 2012, respectively.
 (3) Includes US. small business commercial business commercial business commercial business commercial business commercial committed exposure includes loans and letters of \$15.3 billion, \$15.1 billion at June 30, 2013, March 31, 2013 and June 30, 2012, respectively.

 <sup>(4)</sup> Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and (5) Represents net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries Net Credit Default Protection by Maturity Profile<sup>(1)</sup>

	June 30, 2013	March 31, 2013
Less than or equal to one year	25%	26%
Greater than one year and less than or equal to five years	73	71
Greater than five years	2	3
Total net credit default protection	100 %	100 %

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

# Net Credit Default Protection by Credit Exposure Debt Rating<sup>(1)</sup>

(Dollars in millions)

		June 30, 20	013	March 31, 20	13	
Ratings <sup>(2, 3)</sup>	Ne	et Notional <sup>(4)</sup>	Percent	Net Notional (4)	Percent	
ААА	\$	(107)	1.0 % \$	(120)	1.0 %	
AA		(232)	2.1	(412)	3.3	
A		(4,651)	42.1	(4,951)	39.8	
BBB		(4,427)	40.0	(5,133)	41.2	
BB		(1,039)	9.4	(1,075)	8.6	
В		(559)	5.1	(699)	5.6	
CCC and below		(146)	1.3	(216)	1.7	
NR <sup>(5)</sup>		101	(1.0)	162	(1.2)	
Total net credit default protection	s	(11,060)	100.0 % \$	(12,444)	100.0 %	

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
 (2) Ratings are refreshed on a quarterly basis.
 (3) Ratings of BBB- or higher are considered to meet the definition of investment around a solution of the default protection.

(4) Ratings of BBD- of nigher are considered to meet the grade.
 (4) Represents net credit default protection (purchased) sold.
 (5) "NR" is comprised of names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Top 20 Non-U.S. Countries Exposure**

(Dollars in millions)

	Funded Loans and Loan Equivalents (1)	Unfunded Loan Commitments	Net Counterparty Exposure <sup>(2)</sup>	Securities/ Other Investments <sup>(3)</sup>	Country Exposure at June 30, 2013	Hedges and Credit Default Protection (4)	Net Country Exposure at June 30 2013 <sup>(5)</sup>	Increase (Decrease) from March 31, 2013
United Kingdom	\$ 23,120	\$ 11,107	\$ 6,552	\$ 5,423	\$ 46,202	\$ (3,327)	\$ 42,875	\$ (3,640)
Canada	5,888	6,773	1,489	5,213	19,363	(1,260)	18,103	(1,148)
France	3,245	6,075	1,468	6,558	17,346	(3,590)	13,756	(184)
Brazil	8,585	432	338	4,254	13,609	(205)	13,404	9
Germany	6,650	5,162	2,715	3,284	17,811	(4,747)	13,064	1,378
China	8,800	347	909	2,666	12,722	(608)	12,114	1,575
India	7,604	614	345	2,919	11,482	(92)	11,390	(1,210)
Australia	4,882	3,192	1,089	1,958	11,121	(907)	10,214	125
Japan	4,119	495	1,812	5,449	11,875	(1,668)	10,207	3,399
Netherlands	4,304	3,765	629	1,152	9,850	(1,699)	8,151	78
Hong Kong	5,547	667	124	772	7,110	(202)	6,908	596
South Korea	4,697	667	539	2,292	8,195	(1,303)	6,892	(567)
Russian Federation	5,316	495	182	471	6,464	(474)	5,990	(374)
Singapore	3,376	257	278	1,885	5,796	(129)	5,667	30
Switzerland	2,295	2,747	691	414	6,147	(703)	5,444	(465)
Italy	3,535	2,753	2,075	802	9,165	(3,961)	5,204	1,245
Mexico	2,768	743	327	1,287	5,125	(502)	4,623	800
Taiwan	2,431	44	177	1,054	3,706	(36)	3,670	13
United Arab Emirates	2,616	333	211	31	3,191	(239)	2,952	639
Spain	2,610	973	203	293	4,079	(1,172)	2,907	252
Total top 20 non-U.S. countries exposure	\$ 112,388	\$ 47,641	\$ 22,153	\$ 48,177	\$ 230,359	\$ (26,824)	\$ 203,535	\$ 2,551

 Total top 20 inder 0.5. Commerce exposure of a register of the exposure exposure of the exposur

swaps.
 (4) Represents country exposure sa listed, consisting of net single-name and net indexed and tranched credit default swaps.
 (5) Represents country exposure sa listed, consisting of net single-name and net indexed and tranched credit default swaps.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# **Select European Countries**

(Dollars in millions)									NAC	
	ed Loans and Equivalents (1)	Unfunded Loan Commitments	Net Counterparty Exposure (2)	Securities/ Other Investments (3)	C	Country Exposure at June 30, 2013	Hedges and Credit Default Protection (4)	Ex	Net Country posure at June 30 2013 <sup>(5)</sup>	crease (Decrease) m March 31, 2013
Greece										
Sovereign	\$ _	\$ —	\$ _	\$ 31	\$	31	\$ _	\$	31	\$ 24
Financial institutions	_	_	3	11		14	(13)		1	3
Corporates	64	125	9	9		207	(54)		153	(42)
Total Greece	\$ 64	\$ 125	\$ 12	\$ 51	\$	252	\$ (67)	\$	185	\$ (15)
Ireland										
Sovereign	\$ 19	\$ _	\$ 24	\$ 117	\$	160	\$ (10)	\$	150	\$ 55
Financial institutions	349	19	205	26		599	(15)		584	(62)
Corporates	442	327	40	57		866	(13)		853	(77)
Total Ireland	\$ 810	\$ 346	\$ 269	\$ 200	\$	1,625	\$ (38)	\$	1,587	\$ (84)
Italy										
Sovereign	\$ _	\$ _	\$ 1,710	\$ 472	\$	2,182	\$ (1,839)	\$	343	\$ 939
Financial institutions	1,970	4	254	23		2,251	(878)		1,373	(25)
Corporates	1,565	2,749	111	307		4,732	(1,244)		3,488	331
Total Italy	\$ 3,535	\$ 2,753	\$ 2,075	\$ 802	\$	9,165	\$ (3,961)	\$	5,204	\$ 1,245
Portugal										
Sovereign	\$ —	\$ _	\$ 20	\$ 22	\$	42	\$ (37)	\$	5	\$ (12)
Financial institutions	5	—	2	25		32	(70)		(38)	(63)
Corporates	66	99	2	3		170	(201)		(31)	(132)
Total Portugal	\$ 71	\$ 99	\$ 24	\$ 50	\$	244	\$ (308)	\$	(64)	\$ (207)
Spain										
Sovereign	\$ 34	\$ _	\$ 53	\$ 118	\$	205	\$ (67)	\$	138	\$ 326
Financial institutions	832	6	107	38		983	(254)		729	(115)
Corporates	1,744	967	43	137		2,891	(851)		2,040	41
Total Spain	\$ 2,610	\$ 973	\$ 203	\$ 293	\$	4,079	\$ (1,172)	\$	2,907	\$ 252
Total										
Sovereign	\$ 53	\$ -	\$ 1,807	\$ 760	\$	2,620	\$ (1,953)	\$	667	\$ 1,332
Financial institutions	3,156	29	571	123		3,879	(1,230)		2,649	(262)
Corporates	3,881	4,267	205	513		8,866	(2,363)		6,503	121
Total select European exposure	\$ 7,090	\$ 4,296	\$ 2,583	\$ 1,396	\$	15,365	\$ (5,546)	\$	9,819	\$ 1,191

 exposure
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 \$
 1,191

 (1) Includes loans, leases and other extensions of credit and funds, including letters of credit and funds, including letters of credit and tanks including letters of credit default swaps, and secured financing transactions. Derivative exposures are presented net \$\$29 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of legges or credit default protection.
 Net of tanks in the notional amount of reverse repurchases transactions and securities seposures are netted on a single-name test of below, zero by short exposures of \$7.0 billion and net credit default swaps purchased, and \$16 million of net indexed and tranched credit default protection purchased and \$1.6 billion in net indexed and tranched credit default swaps purchased, to hedge loans and securities \$2.0 billion in additional credit default protection purchased and \$1.6 billion in net indexed and tranched credit default swaps purchased, to hedge loans and securities \$2.0 billion in additional credit default protection purchased and fanched credit default swaps purchased, net of redit default swapseres are credit default protection purchased and fan

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

		June 30, 2013	Marc	h 31, 2013	D	ecember 31, 2012	Se	ptember 30, 2012	Ju	ne 30, 2012
Residential mortgage <sup>(1)</sup>	\$	14,316	\$	15,001	\$	15,055	\$	15,440	\$	14,876
Home equity <sup>(1)</sup>		4,151		4,196		4,282		4,276		4,209
Direct/Indirect consumer		72		84		92		36		35
Other consumer		1		1		2		1		1
Total consumer		18,540		19,282		19,431		19,753		19,121
U.S. commercial		1,279		1,354		1,484		1,609		1,841
Commercial real estate		627		1,139		1,513		2,028		2,498
Commercial lease financing		10		19		44		33		39
Non-U.S. commercial		80		112		68		139		194
		1,996		2,624		3,109		3,809		4,572
U.S. small business commercial		107		110		115		139		143
Total commercial		2,103		2,734		3,224		3,948		4,715
Total nonperforming loans and leases		20,643		22,016		22,655		23,701		23,836
Foreclosed properties (2)		637		826		900		1,224		1,541
Total nonperforming loans, leases and foreclosed properties <sup>(3, 4, 5)</sup>	<u>s</u>	21,280	\$	22,842	\$	23,555	\$	24,925	\$	25,377
Fully-insured home loans past due 90 days or more and still accruing	s	20,604	\$	21,617	\$	22,157	\$	21,817	\$	22,287
Consumer credit card past due 90 days or more and still accruing		1,325		1,541		1,649		1,695		1,847
Other loans past due 90 days or more and still accruing		662		655		776		807		865
Total loans past due 90 days or more and still accruing <sup>(4, 6, 7)</sup>	<u>s</u>	22,591	\$	23,813	\$	24,582	\$	24,319	\$	24,999
Nonperforming loans, leases and foreclosed properties/Total assets <sup>(8)</sup>		1.01 %		1.05 %		1.07%		1.15%		1.18%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties <sup>(8)</sup>		2.33		2.53		2.62		2.81		2.87
Nonperforming loans and leases/Total loans and leases <sup>(8)</sup>		2.26		2.44		2.52		2.68		2.70
Commercial utilized reservable criticized exposure <sup>(9)</sup>	s	14,928	\$	15,006	\$	15,936	\$	17,374	\$	20,442
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure <sup>(9)</sup>		3.62 %		3.75%		4.10%		4.69%		5.64%
Total commercial utilized criticized exposure/Commercial utilized exposure <sup>(9)</sup>		3.64		4.08		4.40		5.03		5.92

(1) During the fourth and third quarters of 2012, as a result of regulatory guidance, we changed the treatment of loans discharged in Chapter 7 bankruptcy to write down these loans to collateral value and classify as nonperforming. As a result of this change, we reclassified residential mortgage loans of \$49 million, home equity loans of \$5 million and direct/indirect consumer loans of \$58 million to nonperforming as of December 31, 2012, and residential mortgage loans of \$567 million and home equity loans of \$483 million as of September 30, 2012. Prior period amounts have not been restated.

(3) Balances do not include past due consumer redit card, consumer loans scured by treal estate where repayments are insured by the Federal Housing Administration and have entered foreclosure & Administration and individually insured long-term stand-by agreements (fully-insured home loans), and

 general, other consumer and commercial loans not secured by real estate
 and a not include number and commercial loans not secured by real estate
 and
 ances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan

December 31, September 30, (5) Balances do not include the following: June 30, 2013 March 31, 2013 2012 2012 June 30, 2012 Nonperforming loans held-for-sale s 891 \$ 1,050 s 1,059 \$ 1,397 \$ 1,363 Nonperforming loans accounted for under the fair value option 398 412 401 458 453

Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 512 521 461 485 540 (6) Balances do not include loans held-for-sale past due 90 days or more and still accruing of \$17 million, \$18 million, \$130 million, \$26 million and \$31 million and \$31 million and \$31, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and June 30, 2012, respectively. At June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and June 30, 2012, there were no loans accounted for under the fair value option past due 90 days or more and still accruing interest.
 (7) These balances are excluded from total nonperforming loans, leases and foreclosed

properties. (8) Total assets and total loans and leases do not include loans accounted for under the fair value option 689.5 billion, \$8.8 billion, \$9.0 billion, \$7.6 billion and \$8.4 billion at June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and (9) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option
 (9) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option

and other nonreservable exposure

Certain prior period amounts have been reclassified to conform to current period presentation

This information is preliminary and based on company data available at the time of the presentation

# Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)							
	Second Quarter 2013	First Quarter 2013	 Fourth Quarter 2012	Third Quarter 2012		(	Second Quarter 2012
Nonperforming Consumer Loans and Leases:							
Balance, beginning of period	\$ 19,282	\$ 19,431	\$ 19,753	\$ 19,	121	\$	19,724
Additions to nonperforming loans and leases:							
New nonperforming loans and leases	2,289	2,661	3,211	3,	306		3,259
Implementation of change in treatment of loans discharged in bankruptcies <sup>(2)</sup>	n/a	n/a	112	1,	050		n/a
Reductions to nonperforming loans and leases:							
Paydowns and payoffs	(695)	(680)	(968)	(	822)		(858)
Sales	(175)	_	(47)		_		_
Returns to performing status <sup>(3)</sup>	(1,139)	(943)	(1,076)	(	943)		(1,271)
Charge-offs <sup>(4)</sup>	(932)	(1,072)	(1,439)	(1,	827)		(1,541)
Transfers to foreclosed properties	(90)	(115)	(115)	(	132)		(192)
Total net additions (reductions) to nonperforming loans and leases	(742)	(149)	 (322)		532		(603)
Total nonperforming consumer loans and leases, end of period	 18,540	19,282	 19,431	19,	753		19,121
Foreclosed properties	 508	620	 650		799		1,108
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$ 19,048	\$ 19,902	\$ 20,081	\$ 20,	552	\$	20,229

#### Nonperforming Commercial Loans and Leases<sup>(5)</sup>:

Balance, beginning of period	\$ 2,734	\$ 3,224	\$ 3,948	\$ 4,715	\$ 5,751
Additions to nonperforming loans and leases:					
New nonperforming loans and leases	269	350	473	474	788
Advances	3	6	5	42	14
Reductions to nonperforming loans and leases:					
Paydowns	(312)	(328)	(445)	(548)	(806)
Sales	(171)	(147)	(198)	(113)	(392)
Return to performing status <sup>(6)</sup>	(243)	(167)	(249)	(262)	(152)
Charge-offs	(170)	(177)	(273)	(221)	(379)
Transfers to foreclosed properties	(7)	(21)	(37)	(93)	(109)
Transfers to loans held-for-sale	 _	 (6)	_	 (46)	_
Total net reductions to nonperforming loans and leases	 (631)	 (490)	 (724)	 (767)	(1,036)
Total nonperforming commercial loans and leases, end of period	2,103	2,734	3,224	3,948	4,715
Foreclosed properties	129	 206	 250	 425	433
Nonperforming commercial loans, leases and foreclosed properties, end of period	\$ 2,232	\$ 2,940	\$ 3,474	\$ 4,373	\$ 5,148

(1) For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes thonperforming Loans, Leases and Foreclosed Propertiestable on

(2) During the fourth and third quarters of 2012, as a result of regulatory guidance, we changed the treatment of loans discharged in Chapter 7 bankruptcy to write down these loans to collateral value and classify as nonperforming. Prior period amounts

(a) During the fourma and third quarters of 2012, as a result of regulatory guadance, we changed the treatment of loans discharged in Chapter / bankrupicy to write down these loans to contacteral value and classify as hotperforming. Prior period amounts have not be restated.
 (b) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
 (4) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and accordingly are excluded for the full prior period.

from this table.

(5) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as

nonperforming. (6) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Quarterly Net Charge-offs and Net Charge-off Ratios (1, 2, 3, 4)

(Dollars in millions)

		Seco Quai 201	rter	 Firs Quar 201	ter		Four Quar 201	ter		Thir Quart 2012	ter		Seco Quar 201	rter
let Charge-offs	A	mount	Percent	Amount	Percent	A	Amount	Percent	1	Amount	Percent	I	Amount	Percent
Residential mortgage	\$	271	0.43 %	\$ 383	0.60 %	\$	729	1.14%	\$	720	1.10 %	\$	749	1.14
Home equity		486	1.92	684	2.62		768	2.77		1,623	5.55		893	3.00
U.S. credit card		917	4.10	947	4.19		978	4.19		1,079	4.60		1,244	5.27
Non-U.S. credit card		104	3.93	112	4.14		119	3.62		124	3.70		135	3.97
Direct/Indirect consumer		86	0.42	124	0.61		195	0.94		161	0.78		181	0.86
Other consumer		51	11.57	52	12.76		64	15.78		63	9.53		49	7.71
Total consumer		1,915	1.42	 2,302	1.70		2,853	2.04		3,770	2.64		3,251	2.25
U.S. commercial <sup>(5)</sup>		43	0.09	 45	0.09		27	0.05		55	0.12		94	0.20
Commercial real estate		44	0.43	93	0.96		84	0.88		91	0.97		77	0.83
Commercial lease financing		(5)	(0.08)	(10)	(0.18)		1	0.02		(12)	(0.22)		14	0.2
Non-U.S. commercial		16	0.08	(15)	(0.08)		17	0.12		9	0.06		7	0.00
		98	0.11	113	0.14		129	0.16		143	0.19		192	0.20
U.S. small business commercial		98	3.15	102	3.33		122	3.86		209	6.59		183	5.74
Total commercial		196	0.22	215	0.25		251	0.30		352	0.45		375	0.49
Total net charge-offs	\$	2,111	0.94	\$ 2,517	1.14	\$	3,104	1.40	\$	4,122	1.86	\$	3,626	1.64
y Business Segment														
Consumer & Business Banking	\$	1,158	2.84 %	\$ 1,241	3.03 %	\$	1,383	3.29%	\$	1,539	3.62 %	\$	1,707	3.96
Consumer Real Estate Services		465	2.09	660	2.91		732	3.05		1,567	6.15		845	3.25
Global Banking		78	0.12	68	0.12		132	0.23		76	0.14		121	0.23
Global Markets		(1)	_	2	0.01		1	0.01		_	_		_	_
Global Wealth & Investment Management		51	0.19	61	0.23		91	0.35		97	0.38		88	0.36
All Other		360	0.60	485	0.80		765	1.23		843	1.31		865	1.32
Total net charge-offs	\$	2,111	0.94	\$ 2,517	1.14	\$	3,104	1.40	\$	4,122	1.86	\$	3,626	1.64

(1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.97, 1.18, 1.44, 1.93 and 1.69 for the three months endedJune 30, 2013, March 31, 2013, December 31, 2012,

creati-impared loan portfolio, total annualized net charge-offs as a percentage of total average loans and teases outstanding were 0.97, 1.18, 1.44, 1.95 and 1.09 for the three months ended/une 30, 2013, March 31, 2015, December 31, 2012, September 30, 2012 and September 31, 2012, respectively.
(2) Excludes write-offs of purchased credit-impaired loans of 313 million, \$1.1 billion and \$1.7 billion for the three months ended/une 30, 2013, March 31, 2012, Including the write-offs of purchased credit-impaired loans of 313 million, \$3.1 billion and \$1.7 billion \$1.1 billion and \$1.7 billion and \$1.7 billion \$1.0 billion and \$1.7 billion \$1.0 billion \$1.0

(5) Excludes U.S. small business commercial loans.





Certain prior period amounts have been reclassified to conform to current period presentation.

# Year-to-Date Net Charge-offs and Net Charge-off Ratios (1, 2)

		Six Months H	as Ended June 30						
		2013	2	012					
et Charge-offs	Amount	Percent	Amount	Percent					
Residential mortgage	\$ 65	4 0.51 %	\$ 1,662	1.25%					
Home equity	1,17	0 2.27	1,851	3.07					
U.S. credit card	1,86	4 4.14	2,575	5.36					
Non-U.S. credit card	21	6 4.03	338	4.89					
Direct/Indirect consumer	21	0 0.51	407	0.95					
Other consumer	10	3 12.15	105	8.15					
Total consumer	4,21	7 1.56	6,938	2.37					
U.S. commercial <sup>(3)</sup>		8 0.09	160	0.18					
Commercial real estate	13	7 0.69	209	1.10					
Commercial lease financing	(1	5) (0.13)	5	0.04					
Non-U.S. commercial		1 —	2	0.01					
	21	1 0.12	376	0.26					
U.S. small business commercial	20	0 3.24	368	5.68					
Total commercial	41	1 0.23	744	0.48					
Total net charge-offs	\$ 4,62	8 1.04	\$ 7,682	1.72					

By Business Segment

\$ 2,399	2.94 % \$	3,531	3.99%
1,125	2.51	1,760	3.34
146	0.12	228	0.21
1	_	13	0.08
112	0.21	182	0.37
845	0.71	1,968	1.48
\$ 4,628	1.04 \$	7,682	1.72
s <u>s</u>	1,125 146 1 112 845	1,125     2.51       146     0.12       1        112     0.21       845     0.71	1,125     2.51     1,760       146     0.12     228       1      13       112     0.21     182       845     0.71     1,968

Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 1.07 and 1.78 for the six months ended June 30, 2013 and 2012.
 Excludes write-offs of consumer purchased credit-impaired loans of \$1.2 billion for the six months endedJune 30, 2013. There were no write-offs of purchased credit-impaired loans for the six months endedJune 30, 2012. Including the write-offs of purchased credit-impaired loans, stat annualized net charge-offs and purchased credit-impaired loans, stat annualized net charge-offs and purchased credit-impaired loans, stat annualized net charge-offs and purchased credit-impaired loans and leases outstanding were 1.29 for the six months ended June 30, 2013.
 Excludes U.S. small business commercial loans

loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		June 30, 20	13		March 31, 20	13		June 30, 201	2
Allowance for loan and lease losses	Amount	Percent of Total	Percent of Loans and Leases Outstanding <sup>(1)</sup>	Amount	Percent of Total	Percent of Loans and Leases Outstanding <sup>(1)</sup>	Amount	Percent of Total	Percent of Loans and Leases Outstanding <sup>(1)</sup>
Residential mortgage	\$ 6,071	28.59%	2.39 %	\$ 6,731	29.99%	2.62%	\$ 7,970	26.32%	3.04%
Home equity	6,325	29.79	6.32	6,707	29.89	6.50	11,994	39.60	10.16
U.S. credit card	4,468	21.04	4.94	4,506	20.08	5.00	5,228	17.26	5.54
Non-U.S. credit card	498	2.34	4.82	572	2.55	5.38	777	2.57	5.79
Direct/Indirect consumer	603	2.84	0.72	690	3.08	0.85	875	2.89	1.05
Other consumer	102	0.48	5.68	106	0.47	6.24	144	0.47	5.59
Total consumer	18,067	85.08	3.35	19,312	86.06	3.55	26,988	89.11	4.70
U.S. commercial <sup>(2)</sup>	1,874	8.83	0.85	1,866	8.31	0.87	2,016	6.66	1.02
Commercial real estate	801	3.77	1.90	815	3.63	2.09	967	3.19	2.65
Commercial lease financing	87	0.41	0.37	85	0.38	0.36	80	0.26	0.37
Non-U.S. commercial	406	1.91	0.47	363	1.62	0.44	237	0.78	0.44
Total commercial <sup>(3)</sup>	3,168	14.92	0.85	3,129	13.94	0.87	3,300	10.89	1.07
Allowance for loan and lease losses	21,235	100.00%	2.33	22,441	100.00%	2.49	30,288	100.00%	3.43
Reserve for unfunded lending commitments	474			486			574		
Allowance for credit losses	\$ 21,709			\$ 22,927			\$ 30,862		

#### Asset Quality Indicators

Allowance for loan and lease losses/Total loans and leases <sup>(4)</sup>	2.33 %	2.49%	3.43 %
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) <sup>(4, 5)</sup>	1.96	2.06	2.50
Allowance for loan and lease losses/Total nonperforming loans and leases (6)	103	102	127
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases <sup>(5)</sup>	84	82	90
Ratio of the allowance for loan and lease losses/Annualized net charge-offs (7)	2.51	2.20	2.08
Ratio of the allowance for loan and lease losses (excluding purchased credit-impaired loans)/Annualized net charge-offs <sup>(5)</sup>	2.04	1.76	1.46
Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased credit-impaired write-offs (8)	2.18	1.65	2.08

Ratios are calculated as allowance for loan and lease losses as a percentage of loans and lease outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$1.1 billion, \$1.0 billion and \$1.2 billion \$1.4 billion, \$5.7 billion \$1.4 billion, \$5.7 billion \$1.4 billion, \$5.7 billion and \$5.4 billion \$1.4 billion \$1.2 billion and \$5.4 billion \$1.4 billion \$1.5 billion

respectively.
(3) Includes allowance for loan and lease losses for impaired commercial loans of 328 million, \$408 million and \$603 million at June 30, 2013, March 31, 2013 and June 30, 2012,

respectively.
(4) Total loans and leases do not include loans accounted for under the fair value option of \$9.5 billion, \$8.8 billion and \$8.4 billion at June 30, 2013, March 31, 2013 and June 30, 2012,

respectively. (5) Excludes valuation allowance on purchased credit-impaired loans o\$3.9 billion, \$4.5 billion and \$9.0 billion at June 30, 2013, March 31, 2013 and June 30, 2012,

(5) Excludes valuation allowance on purchased credit-impaired loans o\$3.9 billion, \$4.5 billion and \$9.0 billion at June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
(6) Allowance for loan and lease losses includes\$9.9 billion, \$10.7 billion and \$16.3 billion allocated to products (primarily the Consumer Lending portfolios within*Consumer & Business Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at June 30, 2013, March 31, 2013 and June 30, 2012, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases wa\$\$\$ percent, 53 percent and 59 percent at June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
(7) Net charge-offs exclude \$313 million and \$839 million of write-offs in the purchased credit-impaired loan portfolio afune 30, 2013 and March 31, 2013 and June 30, 2012, respectively.
(8) There were no write-offs of purchased credit-impaired loans afune 30, 2012.
(9) There were no write-offs of purchased credit-impaired loans afune 30, 2012.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### **Exhibit A: Non-GAAP Reconciliations**

# Bank of America Corporation and Subsidiaries

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis, provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statury tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity around which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average shareholders' equity around which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity. The tangible common equity ratio represents adjusted average shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total adjusted ending shareholders' equity divided by ending common equity ratio ending common shareholders' equity divided by ending common endity ratio. These measures are used to evaluate the Corporation's use of equity (

Effective January 1, 2013, on a prospective basis, the Corporation adjusted the amount of capital being allocated to its business segments. The adjustment reflects a refinement to the prior-year methodology (economic capital) which focused solely on internal risk-based economic capital models. The refined methodology (allocated capital) nova also considers the effect of regulatory capital requirements in addition to internal risk-based economic sapital models. The Corporation's internal risk-based aconomic capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. The capital allocated to the Corporation's business segments is currently referred to as allocated capital and, prior to January 1, 2013, was referred to as economic capital, both of which represent non-GAAP financial measures. Allocated capital in the Corporation's business segments is subject to change over time.

See the tables below and on pages48-50 for reconciliations of these non-GAAP financial measures with financial measures defined by GAAP for the months ended June 30, 2013 and 2012 and the three months ended June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and June 30, 2012. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	 Six Mont Jun	ths En 1e 30	ded		Second	First	Fourth	Third	Second
Reconcillation of net interest income to net interest income on a fully taxable-equivalent basis	 2013		2012		Quarter 2013	 Quarter 2013	 Quarter 2012	 Quarter 2012	 Quarter 2012
Net interest income	\$ 21,213	\$	20,394	\$	10,549	\$ 10,664	\$ 10,324	\$ 9,938	\$ 9,548
Fully taxable-equivalent adjustment	 433		441		222	 211	 231	 229	 234
Net interest income on a fully taxable-equivalent basis	\$ 21,646	\$	20,835	\$	10,771	\$ 10,875	\$ 10,555	\$ 10,167	\$ 9,782

Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis

Total revenue, net of interest expense	\$ 45,924	\$ 44,246	\$ 22,727	\$ 23,197	\$ 18,660	\$ 20,428	\$ 21,968
Fully taxable-equivalent adjustment	 433	 441	222	 211	231	 229	 234
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$ 46,357	\$ 44,687	\$ 22,949	\$ 23,408	\$ 18,891	\$ 20,657	\$ 22,202

Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis

Income tax expense (benefit)	\$ 1,987	\$ 750	\$ 1,486	\$ 501	\$ (2,636)	\$ 770	s	684
Fully taxable-equivalent adjustment	433	441	222	211	231	229		234
Income tax expense (benefit) on a fully taxable-equivalent basis	\$ 2,420	\$ 1,191	\$ 1,708	\$ 712	\$ (2,405)	\$ 999	\$	918

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

Common shareholders' equity	\$ 21	8,509	\$ 215,466	\$ 218,790	\$ 218,225	\$ 219,744	\$ 217,273	\$ 216,782
Goodwill	(69	9,937)	(69,971)	(69,930)	(69,945)	(69,976)	(69,976)	(69,976)
Intangible assets (excluding mortgage servicing rights)	(	6,409)	(7,701)	(6,270)	(6,549)	(6,874)	(7,194)	(7,533)
Related deferred tax liabilities	:	2,393	2,663	2,360	2,425	2,490	 2,556	2,626
Tangible common shareholders' equity	\$ 14	4,556	\$ 140,457	\$ 144,950	\$ 144,156	\$ 145,384	\$ 142,659	\$ 141,899

Reconciliation of average shareholders' equity to average tangible shareholders' equity

Shareholders' equity	\$ 236,024	\$ 234,062	\$ 235,063	\$ 236,995	\$ 238,512	\$ 236,039	\$ 235,558
Goodwill	(69,937)	(69,971)	(69,930)	(69,945)	(69,976)	(69,976)	(69,976)
Intangible assets (excluding mortgage servicing rights)	(6,409)	(7,701)	(6,270)	(6,549)	(6,874)	(7,194)	(7,533)
Related deferred tax liabilities	 2,393	 2,663	2,360	2,425	2,490	 2,556	 2,626
Tangible shareholders' equity	\$ 162,071	\$ 159,053	\$ 161,223	\$ 162,926	\$ 164,152	\$ 161,425	\$ 160,675

Certain prior period amounts have been reclassified to conform to current period presentation.

# Exhibit A: Non-GAAP Reconciliations (continued)

# Bank of America Corporation and Subsidiaries

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)	Six Months I June 30			ded	1		First		Fourth		m. :a			
		June 3 2013				Second Quarter		Quarter	(6,684) 2,428 \$ 143,956 \$ 236,956 (69,976) (6,684) 2,428 \$ 162,724 \$ 2,209,974 (69,976)			Third Quarter		Second Quarter
Reconciliation of period-end common shareholders' equity to period-end tangible common shareh	olders' eq			2012	۱ <u> </u>	2013		2013		2012		2012		2012
Common shareholders' equity	\$	216,791	\$	217,213	\$	216,791	\$	218,513	\$	218,188	\$	219,838	\$	217,213
Goodwill		(69,930)		(69,976)		(69,930)		(69,930)		(69,976)		(69,976)		(69,976
ntangible assets (excluding mortgage servicing rights)		(6,104)		(7,335)		(6,104)		(6,379)		(6,684)		(7,030)		(7,335
Related deferred tax liabilities		2,297		2,559		2,297		2,363		2,428		2,494		2,559
Tangible common shareholders' equity	\$	143,054	\$	142,461	\$	143,054	\$	144,567	\$	143,956	\$	145,326	\$	142,461
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity														
Shareholders' equity	\$	231,032	\$	235,975	\$	231,032	\$	237,293	\$	236,956	\$	238,606	\$	235,975
Goodwill		(69,930)		(69,976)		(69,930)		(69,930)		(69,976)		(69,976)		(69,976
ntangible assets (excluding mortgage servicing rights)		(6,104)		(7,335)		(6,104)		(6,379)		(6,684)		(7,030)		(7,335
Related deferred tax liabilities		2,297		2,559		2,297		2,363		2,428		2,494		2,559
Tangible shareholders' equity	\$	157,295	\$	161,223	\$	157,295	\$	163,347	\$	162,724	\$	164,094	\$	161,223
Reconciliation of period-end assets to period-end tangible assets														
Assets	\$	2,123,320	\$	2,160,854	\$	2,123,320	\$	2,174,819	\$	2,209,974	\$	2,166,162	\$	2,160,854
Goodwill		(69,930)		(69,976)		(69,930)		(69,930)		(69,976)		(69,976)		(69,976
intangible assets (excluding mortgage servicing rights)		(6,104)		(7,335)		(6,104)		(6,379)		(6,684)		(7,030)		(7,335
Related deferred tax liabilities		2,297		2,559		2,297		2,363		2,428		2,494		2,559
Tangible assets	s	2,049,583	\$	2,086,102	\$	2,049,583	\$	2,100,873	\$	2,135,742	\$	2,091,650	s	2,086,102

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Exhibit A: Non-GAAP Reconciliations (continued)

# Bank of America Corporation and Subsidiaries

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)
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(Dollars in millions)		Six Mont Jur	ths En 1e 30	ded		Second Quarter	First Quarter	Fourth Quarter	Third Quarter		Second Quarter
Reconciliation of return on average allocated capital/economic capital <sup>(1)</sup>	_	2013		2012		2013	 2013	 2012	 2012		2012
Consumer & Business Banking											
Reported net income	\$	2,831	\$	2,740	\$	1,392	\$ 1,439	\$ 1,441	\$ 1,346	\$	1,208
Adjustment related to intangibles <sup>(2)</sup>		4		7		2	 2	 3	 3		4
Adjusted net income	5	2,835	\$	2,747	\$	1,394	\$ 1,441	\$ 1,444	\$ 1,349	\$	1,212
Average allocated equity <sup>(3)</sup>	s	62,070	\$	55,880	\$	62,058	\$ 62,083	\$ 56,673	\$ 56,413	\$	55,987
Adjustment related to goodwill and a percentage of intangibles		(32,070)		(32,198)		(32,058)	 (32,083)	(32,112)	(32,142)		(32,180)
Average allocated capital/economic capital	5	30,000	\$	23,682	\$	30,000	\$ 30,000	\$ 24,561	\$ 24,271	\$	23,807
Global Banking											
Reported net income	\$	2,575	\$	2,802	\$	1,291	\$ 1,284	\$ 1,391	\$ 1,151	\$	1,318
Adjustment related to intangibles <sup>(2)</sup>		1		2		_	 1	 1	 1	_	1
Adjusted net income	\$	2,576	\$	2,804	\$	1,291	\$ 1,285	\$ 1,392	\$ 1,152	\$	1,319
Average allocated equity <sup>(3)</sup>	S	45,412	\$	41,677	\$	45,416	\$ 45,407	\$ 41,546	\$ 42,066	\$	41,903
Adjustment related to goodwill and a percentage of intangibles		(22,412)		(22,434)		(22,416)	 (22,407)	 (22,423)	 (22,427)		(22,431)
Average allocated capital/economic capital	<u>s</u>	23,000	\$	19,243	\$	23,000	\$ 23,000	\$ 19,123	\$ 19,639	\$	19,472
Global Markets											
Reported net income (loss)	\$	2,128	\$	1,326	\$	959	\$ 1,169	\$ 182	\$ (275)	\$	497
Adjustment related to intangibles <sup>(2)</sup>		4		5		2	 2	 2	 2		3
Adjusted net income (loss)	5	2,132	\$	1,331	\$	961	\$ 1,171	\$ 184	\$ (273)	\$	500
Average allocated equity <sup>(3)</sup>	\$	35,372	\$	19,207	\$	35,372	\$ 35,372	\$ 19,562	\$ 18,796	\$	18,655
Adjustment related to goodwill and a percentage of intangibles		(5,372)		(5,358)		(5,372)	 (5,372)	 (5,378)	 (5,382)		(5,339)
Average allocated capital/economic capital	<u>s</u>	30,000	\$	13,849	\$	30,000	\$ 30,000	\$ 14,184	\$ 13,414	\$	13,316
Global Wealth & Investment Management											
Reported net income	\$	1,478	\$	1,098	\$	758	\$ 720	\$ 576	\$ 571	\$	548
Adjustment related to intangibles <sup>(2)</sup>		9		12		5	 4	 5	 6		6
Adjusted net income	<u>s</u>	1,487	\$	1,110	\$	763	\$ 724	\$ 581	\$ 577	\$	554
Average allocated equity <sup>(3)</sup>	\$	20,311	\$	17,107	\$	20,300	\$ 20,323	\$ 18,489	\$ 18,199	\$	17,391
Adjustment related to goodwill and a percentage of intangibles		(10,311)		(10,391)		(10,300)	 (10,323)	 (10,340)	 (10,359)		(10,380)
Average allocated capital/economic capital	\$	10,000	\$	6,716	\$	10,000	\$ 10,000	\$ 8,149	\$ 7,840	\$	7,011

For footnotes see page50.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### Exhibit A: Non-GAAP Reconciliations (continued)

### Bank of America Corporation and Subsidiaries

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)		Six Mont	ths En	ded	1					
			ne 30			Second Quarter		First Quarter		Second Quarter
		2013		2012		2013		2013		2012
Consumer & Business Banking										
Deposits										
Reported net income	\$	882	\$	637	\$	484	\$	398	\$	225
Adjustment related to intangibles <sup>(2)</sup>				1		_		_		1
Adjusted net income	<u>\$</u>	882	\$	638	\$	484	\$	398	\$	226
Average allocated equity <sup>(3)</sup>	\$	35,404	\$	32,540	\$	35,403	\$	35,407	\$	32,862
Adjustment related to goodwill and a percentage of intangibles		(20,004)		(20,027)		(20,003)		(20,007)	_	(20,025)
Average allocated capital/economic capital	<u>s</u>	15,400	\$	12,513	\$	15,400	\$	15,400	\$	12,837
Consumer Lending										
Reported net income	\$	1,949	\$	2,103	\$	908	\$	1,041	\$	983
Adjustment related to intangibles <sup>(2)</sup>		4		6		2		2		3
Adjusted net income	<u>s</u>	1,953	\$	2,109	\$	910	\$	1,043	\$	986
Average allocated equity <sup>(3)</sup>	\$	26,666	\$	23,340	\$	26,655	\$	26,676	\$	23,125
Adjustment related to goodwill and a percentage of intangibles		(12,066)		(12,171)		(12,055)		(12,076)		(12,155)
Average allocated capital/economic capital	\$	14,600	\$	11,169	\$	14,600	\$	14,600	\$	10,970
			_				_		_	

(1) There are no adjustments to reported net income (loss) or average allocated equity fo*Consumer Real Estate* Services.
(2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital (or economic capital prior to 2013) plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.